

IS DUE BY TOMORROW MORNING

Washington, D. C., Dec. 10.—Ex-pressions by government officials of satisfaction and relief at the settle-ment of the nation-wide strike of bitu-minous coal miners were coupled tonight with warning to the American people that early relaxation of the drastic restrictions on the consump-tion of coal must not be expected.

Fuel Administrator Garfield, on receipt of word that the miners in Indianapolis had agreed to accept President Wilson's proposal, declared that immediate removal of regula-tions on soft coal consumption was not to be considered.

Director General Hines, in a formal statement, asserted that the dis-locution created by the strike could not be remedied instantly. The pub-lic, Mr. Hines said, will be expected to continue conserving coal until normal conditions are restored, but just as soon as practicable restric-tions will be rescinded or modified.

"As a preliminary to bringing back normal conditions," the director gen-eral said, "coal mined will be allowed to run as billed except the tide-water and export embargo will con-tinue; orders placed for coal to west-ern regions from Pocahontas and Al-legheny regions will be cancelled, but coal billed on these orders prior to the cancellation will be permitted to go and be expedited so that those cars can be promptly released for mines."

The railroad administration, Di-rector General Hines said, would aid in meeting the needs of other con-sumers by reducing its supply to a 10 days' margin. The administration has been maintaining a 15 days' sup-ply.

While these two government agen-cies directly concerned with distri-bution of the available supply of bitu-minous coal—which it is estimated has been cut 36,000,000 tons by the strike—were issuing their warnings, White House officials indicated that steps would be taken immediately to carry out the provisions of the presi-dent's proposal relating to investiga-tion of wages and working conditions in the bituminous coal fields by a commission of three.

In fact, it was intimated that the president already had practically de-cided on the appropriations to the commission and was waiting on the return of Attorney General Palmer from Indianapolis before announc-ing their names.

Operators from all of the larger bituminous fields of the country who have been gathered here awaiting de-velopments from the miners' meet-ing in Indianapolis, issued a state-ment tonight in which they said:

"We are pleased that the miners have voted to return to work and that the public can be promptly supplied. Realizing the imperative need of coal in large quantities, the operators stand ready now, as in the past, to bend all their energies toward a maximum production, beginning at once."

There was some speculation as to when and how the operators would be informed of the settlement and of the provisions of the settlement. Individual operators intimated that they expected Attorney General Palmer or some government repre-sentative to inform them soon as to what they were expected to do under the settlement.

It was pointed out that the only agreement in which operators are actually concerned was that which the central scale committee of the competitive field made with Mr. Gar-field. The president's proposal, it was said, might vary considerably from that and some operators in the central field, or in outlying fields, might not consider themselves bound, but there were no signs of any such intention evident.

President Wilson was advised im-mediately after news came of the settling of the strike. The word passed quickly in official circles and ad-ministration officials frankly expressed their relief. It was said there would be no statement from the white house.

METHODIST REVIVAL TO CLOSE SUNDAY

The Methodist revival in progress this week will close Sunday at the evening service. Rev. D. L. Coale is a hard worker and knows just what angle at which to fight the devil. His series of sermons are said to be the finest heard in Pecos for several years, if at all. His congregations have been large at each service and his hearers attentive—practically every business house in town closing one hour for the morning services.

The result of the meeting is that at the time of this writing—Thurs-day—about one hundred conversions and reclamations have been reported.

Each Protestant church in Pecos has been participating in the revival and all will be relatively benefited thereby. The final round-up will occur Sunday at which a record-breaker is looked for in the saving of souls to Christ. At one of these Sunday services each denomination will claim their own and as usual on such occasions a general love-feast and thanksgiving will be had.

At any angle you take it has been one of the most successful and best revival Pecos had in many days.

PARENT-TEACHERS ASSOCIATION HAS DISTINGUISHED GUEST

Mrs. E. A. Waiters, president of the Texas Congress of Mothers and Parent-Teachers Association, was in Pecos Thursday and addressed the Parent-Teacher Association at the High School auditorium in the after-noon. After a delightful solo by Mrs. J. C. Wilson, Mrs. H. H. John-son, president of the local association, introduced the speaker in her char-acteristically pleasing manner.

Mrs. Waiters, who has a pleasing personality and a perfect command of language and whose heart is deeply interested in problems of child life, spoke for some time to an ap-preciative audience. She gave the history of the organization of the Texas Congress of Mothers, reciting the ideals for which it stands and told of the splendid work that is being done in many places through Mothers' Associations and kindred organi-zations. Her talk was most inspir-ing and helpful. She is on a tour of visits to associations in this part of the State.

After the speaking the Associa-tion served in the pretty dining room of the Domestic Science department of the High School a three-course dinner to the officers and members of the executive board of the Associa-tion in her honor.

DEPLORABLE ACCIDENT CAUSES CHILD'S DEATH

Last Sunday afternoon, at Toyah, occurred one of the most deplorable accidents in the history of that little town, when George Bruce, while backing a car out of his garage ran over the eighteen-months-old child of Mr. and Mrs. Tolman. The little tot was killed almost instantly.

The Tolman family have been liv-ing on the Bruce place, just north of town for some time. An account of the sad affair, as related to The En-terprise is as follows: Mr. Bruce and a daughter were going to town, and both went into the garage rot in the auto and backed out, after which he stopped the car, and started to fill radiator, when the mother of the child asked where the baby was: Mr. Tolman replied that it was "out here some place and probably all right."

A search revealed the bruised body underneath the car. The father gather-ed it in his arms, while another one of the men started for a doctor; but the babe was dead in a few sec-onds.

Mr. Bruce, The Enterprise under-stands, is entirely blameless, as the babe was nowhere in sight when he entered the garage, and his grief was uncontrollable over the tragedy. He, with the heart-broken parents, has the deepest sympathy of our citizens.

SUNDAY PROGRAM OF METHODIST REVIVAL

Rally in the Sunday schools at 9:30. At 10:45, a great union service at the Methodist church. Theme: "Power of Influence." At 3:00 p. m., a great consecration service for everybody. At this ser-vice the evangelist will give the story of his life. Sunday night, farewell service. "After Death, What?" "Where Do the Dead Go at Death?" "Shall We Know Each Other in Heaven?"

PECOS HOTEL DINING ROOM SERVICE BEST

The editor and family were guests of Miss Beck at a Sunday dinner at the Pecos Hotel last Sabbath. This was a chicken dinner and was cooked to a queen's taste—regular home cooking—and served in individual plates on immaculately clean and handsome table covers. To say this dinner, which was only a fair sample of that served there daily, was enjoyed, is putting it mildly. Those of our people who enjoy good cooking, served in a way which appeals to the appetite of the most exacting, should try a meal there. The cooking is fine, the service is as good as the best and the surroundings are pleasant and homelike.

These young ladies will soon bring back the erstwhile good name the Pecos Hotel dining room has enjoyed for years as the best hostelry in town.

VICTOR L. BERGER AGAIN NOMINATED FOR CONGRESS

Milwaukee, Wis., Dec. 8.—Victor L. Berger, Socialist, and Henry H. Bodenstab, Republican candidate, were nominated for Congress at a primary election in the Fifth Wisconsin district. Berger led Bodenstab by 4,722 votes, his total being 14,000 against 9,278. A special election will be held December 19, to fill the vacancy caused by the present Congress refusing to seat Berger.

AROUND THE WORLD WITH THE AMERICAN RED CROSS. In Belgium.



Hunger, disease and exposure were not all that Belgian children were subjected to, for enemy shells constantly dropped into what little of their country the invader did not hold. In this picture Red Cross nurses are seen taking some of the fifty babies from the American Red Cross nursery at La Panne into a bomb-proof structure as the Germans opened fire from the sea.

DEEDS AND OIL AND GAS LEASE TRANSFERS

As shown by the records of the clerk of Reeves county, Texas, for period ending December 10, 1919. Compiled and furnished by the Pecos Abstract Co., W. W. Dean, Manager, Pecos, Texas:

C. B. McCormack to J. H. Walker, N. part Section 6, Blk. 58, T&P; \$10. A. Hedblom to T. M. Delaney, sub-block 31, Sec. 258, BBB&C Ry. survey; \$2436.

Sol Mayer to T. M. Delaney, sub-block 29, survey 258, BBB&C Ry. survey; \$2100. J. T. Hourigan to T. T. Downes, lot 2, blk. 4, Preusser Add., Toyah; \$100.

J. E. Blackwell to Geo. Schuler, oil lots, sec. 8, blk. C-20, PS; \$5.00. Ira J. Bell to 31 various persons, oil lots at \$50 each, viz: I. M. Am-erich, C. J. Corbitt, J. Dirck, M. C. Levinson, Helen Hathorne, Mark McQuiston, R. V. Ward, Mrs. S. E. Smith, A. Topper, Thora McQuiston, C. F. Mercek, D. Levinson, A. Mur-ray, Grace Nettles, S. T. Christensen, Chas. J. Ball, U. P. Erick, F. Pasch, Lizzie Paulus, J. Sundmacher, V. E. Mercer, W. H. Latham, F. Birscheiser, G. A. Johnson, A. M. Cameron, Blanch Ball, J. A. Shunk, Maude H. Switzer, Wm. S. Welder, M. Wee-gand.

Winnie Bryant Co. to 4 persons, oil lots in West Light, at \$1 each: Lena Klein, W. G. Gentry, Rose M. Coffin, and J. B. Hudson.

M. H. Ezell to W. E. Jackson, permit on sec. 18, blk 57, T&P; \$1.00. J. J. Wheat to J. E. Starlav, half interest in lands in Loving and Ward counties; \$1.00.

H. P. Kerr to C. G. Driver, 19 acres, sec. 33, blk. 55, T&P; \$1.20. C. A. Westrate to J. H. Phillips, part of Sid Kyle lands in Loving county; \$10.

C. A. Westrate to D. E. Doka, part of Sid Kyle lands, Lovinc Co.; \$10. Sunshine Oil Corporation to Earl Hunt, 5 acres, sec. 47, blk. 4, H&GN; \$100.

Sunshine Oil Corp., to T. A. Richardson, 5 acres, sec. 12, blk. C-9, P. S.; \$35. Sunshine Oil Corp. to Mrs. S. Locke, 10 acres, sec. 12, blk. C-9, P. S.; \$70.

Mrs. B. Watson to J. E. Smith, 80 acres, sec. 8, blk. 4, H&GN; \$10. J. C. Shirley to J. C. Monroe, sec. 1, blk. 5, H&GN; \$1.00.

Dee-Davis to C. L. Anderson, 10 acres, sec. 244, blk. 13, H&GN; \$50. Joe Carner to E. P. Turner, N half sec. 17, blk 29, PS; \$1.00.

J. O. McFadin to H. W. Bander, 160 acres, sec. 17, blk. 29, PS; \$1.00. J. T. Barber to Ira J. Bell, land in blk 54, T&P; \$1.00.

A. S. Guillot to L. T. Wheless, 40 acres, sec. 8, blk. 55, T&P; \$260. A. T. Randolph to Tohav Valley Ry. Co., right-of-way, secs. 34-40, blk. 57, T&P; \$1.00.

A. G. Barefield to Geo. P. Butt, sec. 27, blk 56, T&P; \$734. R. C. Sheel to P. G. Burk, 5 acres, sec. 39, blk. 29, PS; \$1.00.

E. P. Turner to W. T. Anderson, 40 acres, sec. 32, blk. 55, T&P; \$1.00. Tohav Valley Oil Co. to S. B. Ferrell, 5 acres, sec. 13, blk. 76, PS; \$1.

SCHOOL CHILDREN SELL RED CROSS CHRISTMAS SEALS

The children in the grades in the Pecos Public School have been busy this week selling Red Cross Christ-mas Seals with the following results:

Table with 2 columns: Grade and Amount. 7th Grade: \$15.77, 6th Grade: 20.25, 5th Grade: 16.33, 4th Grade: 13.00.

Total: \$65.35

VATICAN ORDERS BUILDING TO PROVIDE EMPLOYMENT

Rome, Dec. 8.—In order to pro-vide work for the unemployed, the Vatican has ordered the construction of a huge boarding house for the accommodation of visiting pilgrims and has directed the erection of other buildings.

PERSONAL MENTION

Ira J. Bell came in this week from the East and went immediately to inspect the Bell well and progress being made. Mr. Bell is looking fine and seems as happy as a big sunflower. He says work is progress-ing nicely on the well, with fine oil indica-tions and that he finds no trouble in selling Dixieland Syndicate stock and leases in the East, where they appear as much interest-ed in Texas oil fields and development work as do our home people.

Sewell Hicks came in from Chicago last week and has charge of the Dixieland Syn-dicate offices. He is enthusiastic over the outlook and says he has sold a good lot of Dixieland Syndicate acreage and that it is easy selling now since this company has plenty of money in banks to put over their every promise. They have one of the best structures in the State and their chances for a push are very favorable.

Messrs. Geo. A. McLoney and C. A. Wilson, both of Springfield, Ill., J. F. Leonard of Indianapolis, Ill., and LaFayette K. Smith of Springfield, Ill., were all present visitors in the Enterprise office Thursday. They are all interested in the Dixieland Syndicate oil proposition and are enthusiastic. These gentlemen first thought of driving through, but on account of the weather decided to come on the train. They are now glad they changed their minds for they say the trains were crowded with oil men and geologists and that they talked with some of the finest geologists in the United States and all agreed that the coming oil field will be in Reeves county and that the biggest oil well in Texas will be on the Bell structure.

Mr. and Mrs. John D. Howarth of De Soto, Wisconsin, spent the past week in Pecos and looking over the Toyah Valley country. Mr. Howarth owns a section of land in the shallow water district near Hoban, purchased through Mrs. D. A. Dadds, which he is improving. He has already made arrangements for the clearing and grubbing of a large acreage of this land and expects to put same in cultivation another season.

The Magnet Oil Company is a new company formed for the purpose of developing the Pecos oil field. A Mr. Blakelley is president and E. E. Peoples secretary, both residents of DeLeon. They claim 200 acres in the Desdemona oil field and 2000 acres just outside of Toyah. The company is capital-ized at \$300,000 and it is said they have begun drilling on their Reeves county hold-ings. This company has a capitalization sufficient—provided they can sell—to put down several wells and then have a neat sum with which to pay their own expenses. The Enterprise knows nothing of this concern, but if they really mean to put down a well and are not running a bluff for the purpose of selling stock, their chances for success are very good.

Finley Holmes, owner of the Reeves County Mercantile Company of Toyah, and Uncle Joe Seay, retired stockman, also of that place, were Pecos visitors Wednesday. Lee Windham was in from the ranch Wednesday after supplies and reports stock looking fine and the cold weather doing them little damage.

G. R. Wingard, of Wichita, Kansas, was a visitor in Pecos the forepart of the week. He is an old newspaper man and dropped in to get another whiff of printer's ink. Mr. Wingard owns some property up the river in the vicinity of Porterville and like many others who visit Pecos nowadays, is interested in oil development.

W. F. Daugherty of Dayton, N. M., was a visitor in Pecos Tuesday and made the Enterprise a pleasant visit. He was re-turning home from a visit to his sons, who are drilling in the Coleman county oil field, where he also shipped a carload of horses. Mr. Daugherty is a brother of Mrs. J. E. Jarrell of Toyah. He states that the big oil corporations are doing most of the drilling in Coleman county and evidently are not making any effort to bring in an oil well there. However, he says, they are drilling many holes to a depth of about 1600 feet, when they move over and start another, leaving the one completed to that depth intact.

Mrs. W. J. Crocker made a visit of a few days to friends in El Paso last week. Mr. and Mrs. Roger White and Mrs. J. K. Parker of Big Spring were the guests last week of Mr. and Mrs. A. E. Wilcox. Mr. and Mrs. White will make Pecos their home, moving into the E. J. Moyer rent house. Mr. White fills Harry Dickson's place at the depot.

Mrs. E. J. Weyer left last week for Mi-

PREPARE FOR COLDEST SPELL IN FIFTY YEARS—DECEMBER 14 TO 21

SAYS WEATHER BUREAU TELEGRAM

The City Council, at their regular meeting Tuesday night, passed an order to take over a carload of coal which was shipped to Joe Burleson from Mingus, Texas, some time ago, and which he refused to accept. Mayor Palmer took charge of it Wednesday morning and engaged R. P. Hicks to deliver it to the people at cost—no profit being charged. This car is nearly gone and in the meantime another car has arrived over the Santa Fe, and that road has been big-hearted enough to turn it over to the city officials without the necessity of their confiscating it. Mayor Palmer received it from the local agent, Mr. Littlefield, late Thursday evening. It will also be sold to the people at cost. All who want to purchase may apply to R. P. Hicks or M. L. Roddy. It is supposed that those who are in the greatest need of coal will be supplied first. It is also understood that the first car must be entirely sold out before the second car will be gone into. Mr. Littlefield was advised by wire late Thursday afternoon by the Weather Bureau that we may expect in the next few days the coldest weather that has been known at Pecos for fifty years. This cold spell was also predicted some months ago, and notice was given through the press, but many people seem to have forgotten it, and now, let every one take this warning and prepare for it in every possible way. If you neglect this timely warning from the Weather Bureau you are liable to suffer, and life may be lost from the intense cold that is soon expected to sweep down upon Pecos with a fury unknown. Of course, the weather prophets might be mistaken, but let us prepare at once and without a moment's delay.

All thanks to the city officials and the Santa Fe Railroad for furnishing the people with these two carloads of coal at this most opportune time. If this coal had not been procured just in the nick of time the resulting consequences might have been frightful.

ami, Ariz., for a visit to her daughter, Mrs. Henry Allen.

Prof. P. J. Rutledge, superintendent of our schools, and Prof. A. H. Smith of Toyah, attended the national State Insti-tute meeting that concluded at Houston re-cently.

V. V. Beck was up from Ranger for Thanksgiving and remained over to visit friends for a few days.

Mrs. A. J. Goodsey, who has been on the sick list for some time, is improving.

Mrs. C. S. McCarver left last week for a visit to her daughter, Mrs. C. A. Bickley, at Weatherford.

Rev. and Mrs. W. A. Knight and little son, Charles Warren, left Tuesday for Houston, where they go to attend the Baptist State Convention that meets in that city.

Mrs. C. M. Honaker of Saragosa is in Pecos this week the guest of Mrs. Martha Adams, at the Pecos hotel, and is attend-ing the revival services at the Methodist church.

Mrs. Wes Roberts has returned to her home at Marfa, after a visit of several weeks to her daughter, Mrs. J. E. Cox.

Miss Elva Adams has turned over her millinery business at Fort Stockton for the remainder of the season to her aunt, Mrs. Mart Adams, and has a position in a dry goods business at Balmorhea.

Everybody's Cafe was glad to pay 50 cents per 100 pounds for mesquite roots. They ran out of fuel and secured a jitney truck to go out eighteen miles in the country for the load.

Rev. W. A. Fulbright of Toyah, the new pastor of the Methodist church at that place, Saragosa, and Balmorhea, was a pleasant visitor at the Enterprise office the forepart of the week, on his way to Toyah Creek charges.

Jas. H. Walker of Balmorhea, was a pleasant visitor at the Enterprise office yesterday. Mr. Walker states that he has just finished baling his hay crop and is now hauling it in.

George Overman came in from Oklahoma the forepart of the week and will spend the winter at home with his mother. He has been in Oklahoma for a year or so.

Miller's second-hand store was moved this week into the adobe building in the rear of the Thomason building and back of the Pecos Drug Company. This belongs to the Thomason estate and was formerly occupied by Mr. Miller.

The Wardrobe Cleaners and Arthur E. Hayes, real estate and oil leases, will move into the house vacated by R. E. Miller of second-hand store fame. This building and lot was recently purchased by Mr. A. E. Hayes.

W. P. Trenary of El Paso, spent the latter part of last week and the fore part of this in Pecos and out on his farm near Hoban. Mr. Trenary has just returned from a visit to his old home in Michigan and says the people in that country have more money than ever before. It is cold there, Mr. Trenary says, and he found his heavy overcoat, discarded when he moved to Texas, very comfortable.

Judge Jno. B. Howard and wife are in El Paso this week. Mrs. Theo Andrews and Mrs. Finley Holmes of Toyah, were in Pecos Thursday shopping. Mrs. W. N. Yates and Mrs. E. W. Sweatt of Barstow, and Miss Agnes Smith of Toyah, were in Pecos Thurs-day, and attended the meeting of the Parent-Teacher Association, and the dinner in honor of Mrs. E. A. Waiters. Mrs. Ada McDonald of Merkel, re-turned to her home Tuesday after a

two weeks' visit to her sister, Mrs. W. C. Brown. While here she also visited friends and attended to busi-ness matters.

Mrs. Tom Hart and her son, Calvin Clyde, who have been the guests of relatives in Pecos for the past few weeks during Mrs. Hart's illness, re-turned to their home at Toyah Sunday, in company with Tom Hart, who came down after them.

Lace Hart was in town Tuesday for several hours attending to busi-ness matters.

Pat Wilson spent the week-end with his family, coming in from his ranch near Quito. Pat says everything is fine out that way, and cattle in good shape for a hard siege of cold weather, if it should come.

Charlie Weinacht, one of the oldest settlers on Toyah Creek, and one of the county's most substantial citi-zens, was a business visitor in Pecos the forepart of the week.

S. T. Hobbs was a Pecos visitor from the Creek country yesterday attending to business matters. He says that country is looking fine.

DIXIELAND OIL NEWS

Geo. A. McLoney and C. A. Wilson of Springfield, Ill., purchasers of a large amount of acreage from Ira J. Bell & Co., managing the Dixieland Syndicate, are in Pecos and are ready to contract for the drilling of two wells. They visited the Bell well and went carefully over the many indications of oil in the Pecos Valley before purchasing and selected land on the Dixieland anticline as the choice of everything they have seen in West Texas.

Both Mr. McLoney and Mr. Wilson purchased interest in the Dixieland Syndicate and the Bell well and are enthusiastic over the showing at the well.

Mr. J. F. Leonard, treasurer of the Citizens Oil Company of Indiana, who purchased leases from the Dixieland Syndicate on section 71, in block 2, H. & G. N. R. R. survey, is in Pecos meeting contractors for drilling their No. 1 well. Mr. Leonard expects to have a drill on the ground within the next two weeks.

Sewell Hicks, the Dixieland Syndicate representative in Pecos, is in charge of the office opposite the postoffice, and with his wife are domiciled with Mrs. Judge Helmer. Ira J. Bell, manager of the Dixieland Syndicate, arrived in Pecos Wednesday, and with a party of investors went right out to the Bell well. They found the big drill working right and Driller Garvin thinks there will be something good in a few days. Mr. Harry Rickman of Detroit, Mich., accompanied the party to the Dixieland well and thinks very highly of it.

Mr. LaFayette K. Smith of Springfield, Ill., is also in Pecos and is interested in the Dixieland Syndicate. Mr. Smith is very enthusiastic about the proposition after visiting the well and feels that everyone interested with Mr. Bell will get the best run for his money of any oil proposition ever offered to the people.

T. T. Nash of Los Angeles, Calif., drilling contractor, who is in Pecos preparing to close a number of drilling contracts here, is an old working partner of M. M. Garvin, driller in charge of the Bell well, and assures that Mr. Garvin is one of the most dependable drillers from the California fields and he will sure protect the interests of the partners in the Dixieland Syndicate by spending their money to the best advantage and will get a well as soon as possible.

FOUR

FROM THE FACT THAT FLOUR WILL ADVANCE CONSIDERABLY ON ACCOUNT OF THE GOVERNMENT WITHDRAWING RESTRICTIONS, WE SUGGEST YOU GET A SUPPLY OF OUR FINEST OF ALL FLOUR

MARECHIALNEIL

WE HAVE SOME FINE NORTHERN WHITE MEAL YOU WILL LIKE IT.

PECOS MERCANTILE COMPANY

'BY THEIR FRUITS YE SHALL KNOW THEM'; BY THEIR DEEDS SHALL YE JUDGE THEM

There is no doubt but a nation-wide panic is incubating and if it materializes the robber profiteering in this country will have had more to do in propagating that scourge than any other condition extant.—Gainesville Daily Register.

In the good old days when Republican democracy was in flower and power when the lobby kings ruled the legislative roosts at Washington, when all proposed legislation had to run the gauntlet of these black horse cavalry handits of commerce panics came whenever Wall Street so willed it. Republican lawmakers and Republican leaders claimed to possess or to hold in their hands the business brains of the country, the patriotism of the country, the ripe and seasoned statecraft of the country.

They said that the Democrats were illiterate, uneducated, inefficient, without business acumen or financial sagacity and unfit to make either the financial or taxation laws of the nation.

These "wise men of the west," these

knights of the golden fleece, these spokesmen of the invisible interests of America, had arranged it so that a panic would come at stated intervals and wreck the fortunes of all save those who were close to the throne of Mammon and who had been prepared in advance to so trim their sails that millions rolled into instead of out of their coffers.

We had disastrous panics in the seventies, in the eighties and in the nineties, all under Republican administrations and all the fruits of a rotten finance system enacted by Republican lawmakers at the behest of Republican financial kings.

Woodrow Wilson, the representative of a party without business brains or financial acumen forced through the federal reserve act.

Wall Street fairly hissed its defiance. Financial kings threatened that it would undermine the mullails of the republic and destroy not only the government but the republic itself.

Lodge fought it. Knox fought it. Penrose fought it. Root fought it.

All the coal and iron and steel barons and the railroad financiers of America fought it.

Wall Street sent a delegation to Washington to deliver an ultimatum to the President of the United States.

Wilson was obdurate. He was for the people. He was for a financial system that would end panics.

Then these uncrowned kings of the house of Mammon yielded a bit and agreed to accept the federal act if they were permitted to name the board of governors or those who were to enforce the provisions of this financial measure which they had said would bankrupt America and destroy a Democratic form of government.

These mighty men of the dollar mark were bowed out. No, they were shown out. The federal reserve bank act became a law and Wall Street did not dictate the nomination of the men who were selected to place its machinery in operation.

This was less than six years ago. There hasn't been a panic since. America fought and won the greatest war in the history of the world.

America built the mightiest fleet of merchantmen on the seven-seas today.

America mobilized all its industries for the winning of the war.

America mobilized all its productive activities in the industrial life of the nation to feed the allied world as well as the people at home while soldiers and sailors and marines were waging a war for the emancipation of the world from that accursed thing called an inherited divine right to rule.

America mobilized 4,500,000 soldiers. It trained them after it had housed them. It fed and clothed and equipped them. It sent more than 2,000,000 soldiers overseas and those soldiers won the war.

Not a soldier conveyed by an American man of war lost his life, though the Atlan-

tic was infested with the U-boats pirates of Germany and the Titanic scourges of the sea were everywhere that an unaided vessel scapion could go.

America built the greatest gun works and powder plants in the world.

America built the second largest navy afloat and the most efficient navy ever built since sea fighting became one of the pursuits of man.

America mobilized all its fighters. America mobilized all its workers.

America mobilized all its forces in every field of endeavor and the world never saw the like before.

Not a panic. Not a financial flurry.

Not a dent in the financial armour of the credit of America.

All this happened more than a year ago. All this happened with a Democratic administration in power. All this happened with Woodrow Wilson as the captain of the ship of state.

All this happened with a Democratic congress in behind the commander in chief of the military and naval forces of America and the chief executive of this nation.

All this happened after the allied nations of Europe had dumped \$5,000,000,000 of American securities on the home market to be digested. These were taken by the people of America.

Before the coming of Woodrow Wilson as President the United States was a debtor nation. Our people owed billions to Europeans. After the coming of Woodrow Wilson, after the winning of the great conflict by American arms the United States became the greatest creditor nation the world has ever known.

Our people not only sustained Europe with American dollars but they saved Europe from famine by enormous exports of American food products.

Whenever a Republican rails at the Democratic administration these bedrock facts should be hurled into his teeth.

Whenever a Democrat, a sulking or a whining Democrat, rails at the Democratic administration he should be sent to a night school for brain development as well as to gather informative knowledge concerning the history of his country as that history was written in the years from 1913 until 1919 with Woodrow Wilson in the White House and Democratic lawmakers accepting his advice in the upper and the lower houses of the American congress.

There isn't a Republican under the shining sun who can successfully defend the record of the Republican party in the days when it held the reins of government.

There isn't a Democrat under the shining sun who should not be proud of the glorious achievements of the Democratic party as the governing force of this nation since Woodrow Wilson was called to the highest office in the gift of the American people.

In days of old the merchant marine of America was second to none on the seven seas.

Forty years of Republican rule drove the flag from the seas, turned American shipyards over to the worms and the bats and permitted the commerce of America to be carried to the ports of the globe by alien ships under alien flags.

Forty years of Republican rule made the American navy the laughing stock of the world, and reduced it to a lot of battered hulks.

It is different today. Since 1913 the Democrats in power guided by Woodrow Wilson have constructed the greatest shipyards in the world, they have created the greatest merchant marine of steel-ribbed and oil burning ships in the world, they have created a fleet of dreadnaughts for the Atlantic and another for the Pacific. They have restored the American flag to the seven seas and they have challenged all other nations to open contest for the legitimate control of the legitimate commerce of the world.

These are some of the facts which should find a place in the Republican handbooks of the campaign of 1920.

The Record has a mission: To place all the facts before the people in order that Republicans may be educated and led out of the darkness into the light to the true faith, and Democrats may go forth to the

We will accept Liberty Bonds

on your account or for purchases of merchandise, at market price.

PECOS MERCANTILE CO.

battle knowing that the pledges of their party have been redeemed and that six years of Democratic rule under President Wilson has given the people more wise, uplifting and beneficial laws than were written into the statutes in all the years of Republican misrule and mal administration. UNDER WHICH FLAG?—Fort Worth Record.

METHODS OF MEXICAN OFFICIALS DESCRIBED

Methods of Mexican court officials in compelling testimony to their purposes were cited by J. J. Marshall, who arrived in Dallas yesterday, after having been present at the trial in Puebla of W. O. Jenkins, American consular agent, whose abduction by bandits and subsequent arrest and detention by Mexican officials have been the subject of an exchange of notes between the American and Mexican governments.

Mr. Marshall, who is export manager of a large manufacturing concern, had made his home with Jenkins for the last two months, was present in the home at the time of the kidnapping and later aided in the efforts to bring about his release. He himself is a native of South America.

The United States stepped in just in time to save Jenkins from being railroaded to prison," he said. "The case is one of the most absurd and dastardly I have ever heard of. The Mexican government is trying to convict Jenkins of collusion with the bandits to avoid payment of large sums of ransom in future cases.

"In his trial of the case Jenkins did not have a chance. He was no more guilty of the charge made against him than I was. In fact, the charges against him were changed so much that he did not know half the time what they were. At the same time Jenkins was held on charges of collusion they had in the same prison a man charged with his abduction.

"The court would not hear any testimony from him and sent to Mexico City only such testimony as was adverse to him. One day some Indians were brought in as witnesses and the prosecutor told them he wanted them to testify that they saw Jenkins at his ranch on October 23. They refused and said they would not tell a lie. Five of them were ordered taken from the courtroom by armed guards. Presently a volley of shots was heard and the guards came back into the courtroom.

"The prosecutor then asked the other Indians if they would testify as he said. They readily agreed to do so, believing that their fellow Indians had been shot down by a firing squad. Later it was found that the guard had fired into the air.

"Mrs. Jenkins was at home on the night her husband was kidnapped. Their home is beside the hosiery plant which is conducted by Jenkins. The bandit leader Cordova and three other Mexicans forced Jenkins to open the safe, from which they obtained \$54,000 in gold. Then they called Mrs. Jenkins and told her they were going to kidnap her husband and hold him for 300,000 more pesos. They treated Mrs. Jenkins with every respect, and, while she wore several pieces of handsome and valuable jewelry, they did not touch it. Especially was the bandit leader most gentlemanly and kind to Mrs. Jenkins.

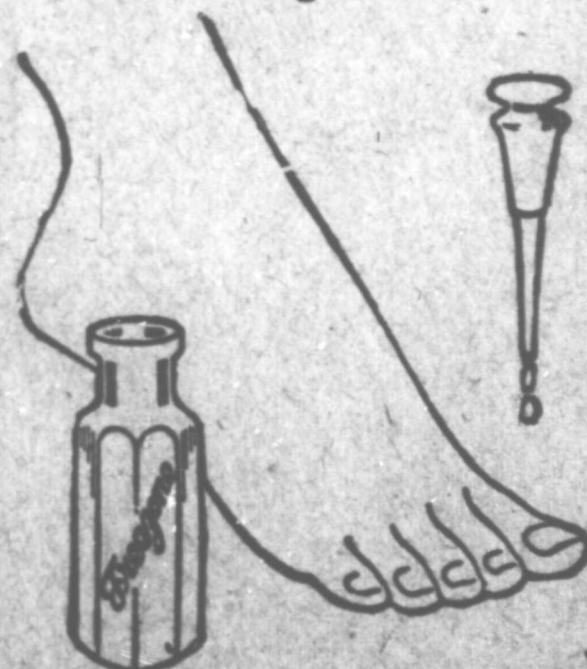
"Following the abduction I aided in every way possible, but with the entire government against us little could be done. I visited Jenkins in prison and had several talks with him. In a court in this country he could prove his innocence within thirty minutes.

"The officials are just now taking his case seriously, but the government is doing all it can to cover up the worst parts of the case. As a matter of fact, a foreigner can't walk the streets in Mexico City and be safe. There have been numerous cases where the police have held up foreigners. I asked an official about it and he said: 'Well, you see the police are not paid regularly and they have to get their money somewhere.'

"While they will not come out and admit it, the higher class of Mexicans would welcome intervention, they say. My personal opinion is, however, that if an American army entered the country they would side with their own government. If this country should ever decide to go into Mexico it will have a big job on its shoulders. No one who has not been down there recently can imagine the conditions. They are awful, and it would take many years to straighten things out."

LIFT OFF CORNS!

Apply few drops then lift sore, touchy corns off with fingers



Doesn't hurt a bit! Drop a little Freezone on an aching corn, instantly that corn stops hurting, then you lift it right out. Yes, magic!

A tiny bottle of Freezone costs but a few cents at any drug store, but is sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without recourse to any other method.

Freezone is the sensational discovery of a Cincinnati genius. It is wonderful.

PEACE HAS COME

One of the biggest items in the new era that the return of Peace has ushered in will be that of BUILDING. Building of honor, integrity, a democracy that will survive and, as important as any, the

BUILDING OF COZY HOMES

Materials for building will, later on become scarce. Entire cities in Europe must be rebuilt. America must supply the material. We are in position to furnish estimates on plans and materials for the building. Later on we may not be able to do so.

Pruett Lumber Company



THE UNIVERSAL CAR

EVERY FORD OWNER SHOULD KNOW

Just what Ford service is, and why it is different from ordinary garage service. The Ford Dealer is a part of the Big Ford Family. He carries a large stock of genuine Ford parts for repairs and replacements, and he uses only genuine parts because he knows the imitation parts aren't dependable.

He has a thoroughly-equipped, up-to-the-minute garage with tools that enable his Ford mechanics to efficiently and properly make any repair—from a minor adjustment to a complete overhaul.

Now, we are Authorized Ford Dealers—a part of the great Ford Service organization which was formed chiefly to put within each community a dealer who would have more than a passing interest in Ford repairs and adjustments. Drive in or phone and we'll come for your car.

Pecos Auto Company

Insist on Genuine Ford Parts

Fort Worth The New Star-Telegram

Over 65,000 Daily — 70,000 Sunday

MILLION DOLLAR NEWSPAPER PLANT



To be the most modern exclusive newspaper plant in Texas. Where a still greater and larger newspaper will be published next year. Order in

BARGAIN DAYS

December 1st to 15th Annually THE RATE IS LESS THAN LAST YEAR The Regular Rates of \$9.00 and \$7.00 Reduced to

\$6.50 Daily with Sunday Seven Days a Week One Full Year You Will Save \$2.50	\$5.00 Daily Without Sunday Six Days a Week One Full Year You Will Save \$2.00
--	---

This reduced rate good only in Texas and Oklahoma

	Patrick Cartoons and Eight Comics Daily	True Oil News Accurate Independent 8 page Calender Paper Rotogravure Section Sunday Outside Color Green
--	---	---

More Than a News Newspaper—But an Entertaining Paper as Well—With More News—More Features—More Readers.

ORDERS TAKEN AT THIS OFFICE

Callus? "Gets-It" Will Peel It Off!

Nothing on Earth Like Simple "Gets-It" for Corns or Calluses.

A callus, or thickened skin on the sole of the foot, which often makes walking a misery is of the same nature as a corn. "Gets-It"



Use "Gets-It" and Done, Even with Corns removed it as easily as it does the toughest corns. By using a few drops of "Gets-It" on the callus, you will be able to peel it off with your fingers, in one complete piece just as you would a banana peel. It leaves the skin free and smooth as though you never had a callus. You need no more tussly plasters, sticky tape, "backstay" bandages, knives or saws for corns or calluses. "Gets-It" is the national corn remover, the biggest on earth, used by millions. It never fails. You'll work, play and dance at ease in spite of corns. "Gets-It" the only sure, guaranteed, money-back corn-remover, costs but a trifle at any drug store. Mfg. by W. Lawrence & Co., Chicago, Ill.

The Christmas Gift Supreme

What could be a better Christmas gift for your family than to have the phonograph that is able to give you the vocal and instrumental selections of the great artists just as they actually sing and play to large American audiences.

Please understand, no talking machine and no other phonograph proves in public test that it is indistinguishable from the living artist.

This statement is based on a foundation of facts. Three thousand representative music critics have heard the Edison comparison tests and have written that they could not detect any difference between the living artist and the New Edison's RE-CREATION of their art. What proof could be more convincing in helping you to select your Christmas phonograph.

Buy today

The NEW EDISON

"The Phonograph with a Soul"

Brady-Camp Jewelry Company, Inc.

PAGE 1 THE MAIL

SEE ARTHUR E. HAYES THE PECOS OIL MAN FOR LEASES

ANY SIZE TRACTS

Can sell drilling sites—5,000 acres or more—making special price on 5-acre tracts, on what is known as Col. Henry Lepp lands or Wheat lease, \$5.00 per acre. Centrally located as to the Laura, Bell and Leeman wells now in operation.

SEE ARTHUR E. HAYES THE PECOS OIL MAN

P. O. BOX 367, PECOS, TEXAS.

Office phone 44.

Residence Phone 180

NASTY COLDS ARE RELIEVED AT ONCE

"Pape's Cold Compound" then breaks up a cold in a few hours

Don't stay stuffed up! Quit blowing few cents at drug stores. It acts without and snuffling! A dose of "Pape's Cold Compound" taken every two hours until three doses are taken usually breaks up a severe cold and ends all gripe misery.

The very first dose opens your clogged-up nostrils and the air passages of the head; stops nose running; relieves the headache, dullness, feverishness, sneezing, soreness and stiffness.

"Pape's Cold Compound" is the quickest, safest relief known and cost only a assistance, tastes nice, contains no quinine—Insist upon Pape's!

Ivory, Perfume, Flashlight, for Xmas. Pecos Drug Co. 167f

WHEN IS A DRINK NOT A DRINK IS QUESTION FOR COURTS

New York, Dec. 6.—"When is a drink not a drink?" Another conundrum bred of prohibition was sprung in Supreme Court here today. The answer is "when it is taken at meals for food or alimentary purposes at home, hotels and restaurants."

This contention was made by counsel for Howard Major of this city, a stockholder in the American Malt and Grain Company, a \$13,000,000 concern, in a suit brought against erstwhile directors, combating their action in selling out at a loss to another corporation. The plaintiff asserted that if they had obtained "competent legal advice" they would have "known" that the words "beverage purposes" in the federal prohibition amendment did not mean "total prohibition."

Fountain Pens for Xmas. Pecos Drug Co. 167f

CALLAHAN GASSER, ON FIRE THREE DAYS, IS BEYOND CONTROL

Haird, Texas, Dec. 1.—The Grant well of the Ohio Cities Gas Company, ten miles southeast of Haird is on fire. The rig has been completely destroyed and the fire is still burning, with little prospect of being brought under control soon. Fire started Friday.

The Grant is one of the largest gas wells in the North Central Texas territory, making an estimated flow of 40,000,000 cubic feet. The gas is escaping through the 15-inch casing. Drilling was suspended on this deep test two months ago at a depth of 621 feet when the gas sand was struck.

POTTER COUNTY HAS BIGGEST GASSER IN THE WORLD

Austin, Texas, Dec. 6.—According to an official report made to the Railroad Commission today the largest gas well in the world blew in recently in Potter county, section 108, block 018, D. & P. railroad survey. If it holds up it will be the solution of an ample gas supply for Dallas and Fort Worth.

M. C. Nobles, president of the Amarillo Oil Company, advises the commission that the well came in at 1,665 feet and is estimated at between 100,000,000 and 120,000,000 cubic feet of gas daily. It was a 12-inch hole and difficulty has been experienced in capping the well, which was assured by today, the notification said. Nobles said it is the largest gas well in the world.

BUFFALO MEAT TO BE SERVED IN OKLAHOMA

Oklahoma City, Dec. 1.—George A. Smith assistant state treasurer, left today for New Hampshire, where he will secure ten buffalo for which he has previously arranged to be slaughtered and sent to Oklahoma. The animals were purchased from the Blue Mountain Forest Association. Mr. Smith will have the carcasses shipped to Oklahoma City in a refrigerator car and the meat distributed from here on order. Much of it has already been engaged. He expects to return to Oklahoma City about December 15.

THREE MILLION IN NEW EQUIPMENT

New equipment to the value of over \$3,000,000 has been authorized by the Texas and Pacific railroad.

This was the announcement made Monday at the local Texas and Pacific headquarters. The purchases are to include seven passenger engines, eighteen freight engines and fifty steel coaches.

Deliveries of the passenger engines are expected shortly and those of the freight engines around the first of the new year. All are under construction now, it was said. The coaches, which will include five new-steel dining cars, will be acquired later.

All engines are to be of the new oil-burning type. The passenger locomotives will be of the new Pacific type, and the freight engines of the Santa Fe type. The cost of each will be from \$60,000 to \$80,000.

The Texas and Pacific has converted practically all of its more than 200 engines from coal to oil burners and will complete the conversion when the necessary oil storage tanks have been completed.

The new passenger engines will probably be used on the runs east of Dallas, it was announced.

R. M. Searle, Texas and Pacific superintendent of transportation, with headquarters at Dallas, arrived in the city in his private car Sunday. Mr. Searle is superintendent of transportation of nine different railroads, under the federal management of G. L. Lancaster.—El Paso Times.

CAUSE OF SHORTAGE OF PAPER EXPLAINED

Removal of the tariff on Canadian wood pulp and paper by the Republicans during the administration of President Wm. H. Taft caused the paper shortage in the United States today, Harry A. Olmsted, manager of a large paper company, said in an address at the weekly meeting of the Dallas Ad League yesterday at noon at the Adolphus hotel. The attendance at the meeting was about twice as large as usual.

Mr. Olmsted said the newspapers of this country are largely to blame for the removal of the duty on Canadian paper. He explained that when the import tax was removed Canadian paper mills invaded the United States market, causing the paper mills of this country not to make extensions and improvements to their plants. Then when the Canadian firms stopped selling paper in this country in order to take care of home consumption, the mills of the United States were unable to meet the demands for paper.

"Many large manufacturing concerns are going ahead with their advertising, even though they have sold their outputs for the next six months or a year. They realize that they must not let the public forget their brands of goods during the periods in which they are filling advance orders. As I see it and as thousands of other business men see it, now is the time to advertise, even if you are over-sold."

Mrs. V. D. McMurray, formerly a member of the advertising staff of a Kansas City paper, made a short talk. She declared the best invested money is placed in proper advertising.—Dallas News.

No Worms in a Healthy Child
All children troubled with worms have an unhealthy color, which indicates poor blood, and as a rule, there is more or less stomach disturbance. GROVE'S TASTELESS CHILL TONIC given regularly for two or three weeks will enrich the blood, improve the digestion, and act as a General Strengthening Tonic to the whole system. Nature will then throw off or dispel the worms, and the Child will be in perfect health. Pleasant to take. 50c per bottle.

The "Ever Ready" battery carries an unconditional guarantee of 18 months satisfactory service. Try them once and you will use no other. Pecos Auto Company exclusive agents, Pecos, Texas.

STOP LOOK

WAKE UP!

Don't let the oil wagon run over you. An oil field, the biggest of them all, is about to be brought in at your very door.

PECOS

WILL BE THE NEXT BIG FIELD

We own most of the structure. Buy leases from us on structure where you have a chance to get oil.

The Sunshine Oil Corporation is now selling leases in the Pecos Field at from \$7.50 to \$200 per acre, according to distance from LOCATED WELLS.

THE SUNSHINE OIL CORPORATION

PECOS, TEXAS, or

309 N. Oregon St., Mills Bldg., EL PASO, TEXAS.

OIL SAND IS STRUCK NEAR BIG SPRING

The McCaskey Oil Association reports it has struck oil sand at 710 feet on the Douthitt lease. While it is not thought the quality will pay for developing, the hole has been reduced so that it may be plugged if the later showing justifies it.

ANOTHER PECOS CASE

It Proves That There is a Way Out for Many Suffering Pecos Folks.

Just another report of a case in Pecos. Another typical case. Kidney ailments relieved in Pecos with Doan's Kidney Pills.

George G. Bero, says: "About three years ago my back was in bad shape. I had to do heavy lifting and such pains would catch me in the small of my back that I had to lay off work for a few days. My back was very sore and lame and when I bent over to pick up anything everything would get black. I would be so dizzy I would have to catch hold of the first thing I could reach to keep from falling. The kidney secretions passed freely and were highly colored. A friend of mine told me about Doan's Kidney Pills and I tried them. Doan's took the soreness out of my back and rid me of the dizzy spells; in fact they entirely cured me of kidney trouble."

Price 60c at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Mr. Bero had. Foster-Milburn Co., Mfgs., Buffalo, N. Y.—Adv't. (42)

YOU REMEMBER THOSE FINE

LAKWOOD TOMATOES

We just got a carload. They are the best in the world. Try some in your next order.

PECOS MERCANTILE CO.

Joe Burleson

ALL KINDS OF LIGHT AND HEAVY HAULING ON SHORT NOTICE.

Try me once and if you are in a hurry you will repeat as often as you get in a hurry.

Office Phone 11
Residence Phone 248

PATRONIZE THE

SANITARY BARBER SHOP AND BATH ROOM

MAX RITZ, Proprietor

Opposite Postoffice

The Dixieland Syndicate

Our first well is now drilling on the DIXIELAND ANTICLINE, the anticline that made the PECOS FIELD famous.

Six locations with contracts for drilling have been made on this perfect structure.

You have read about structure, but have you SEEN it? Visit the Dixieland Syndicate well and see what perfect structure is. Visitors are welcome

WE HAVE LEASES FOR DRILLING CONTRACTS
WE ARE DEVELOPING--NOT PROMOTING

THE DIXIELAND SYNDICATE

IRA J. BELL, Trustee, Pecos, Texas, or

No. 733 Stock Exchange Bldg., Chicago, Ill.

PECOS OIL EXCHANGE

Lands, Leases and Realty.

STOCK QUOTATIONS DAILY

Have fixed up my office and placed board in same, with over fifty leading oil stocks on it and will give the latest stock reports every morning. Come in and look it over. Ladies and gentlemen both invited. Keep posted on the oil fields. Maps of all leading fields. Make my office your home.

JACK L. WOODS, Manager
LICENSED BROKER

R. C. WARN, President

W. W. DEAN, Secy. and Manager

Pecos Abstract Company

BEST EQUIPPED PLANT IN WEST TEXAS.
UP TO DATE, COMPLETE RECORDS OF
REEVES AND LOVING COUNTIES

ACCURATE WORK BY EXPERTS. PROMPTNESS OUR MOTTO.

W. W. DEAN, MANAGER
PECOS, TEXAS

H. & G. N. RY. LANDS FOR SALE IN REEVES COUNTY

Surveys Nos. 45, 47, 53, 55, E. half of 61, and 65, in Block 4, Nos. 45, 47, and W. half of 57, in Block 5.
The surveys in these blocks are situated from 2 to 3 miles from Pecos City, in the arroyo belt of the Pecos River country and will be sold as a whole or in quarter sections.
Also surveys Nos. 49, in Block 6, and Surveys Nos. 5, 13, and 19, in Block 7.
Also surveys Nos. 21, 23, 25, and 27 (fronting on the Pecos River) and 29, in Block 1, and No. 15, adjacent thereto, in Block 2, in the vicinity of Horton, on the Pecos River Railroad.
Also surveys Nos. 1, 3, 5, and 19, fronting on the Pecos River, in Block 3, in the extreme northern portion of Pecos County, and partly in Reeves county.
Also 11 surveys in Block 10; 10 surveys in Block 11, and 2 surveys in Block 12; none of these three blocks have been surveyed.

IRA H. EVANS, Agent and Attorney in Fact,
AUSTIN, TEXAS

The Frank Lumber Company has just received a carload of hydrated battery cells. The Ever Ready battery carries an unconditional guarantee of 18 months satisfactory service. Try them once and you will use no other. Pecos Auto Company, exclusive agents, Pecos, Texas.

CLASSIFIED

FOR SALE... MIRA FOR SALE... Mrs. Frank Doyle...

FOR SALE... My residence, an eight-room house with bath, arched well and good outbuildings...

FOR SALE... Good Jersey milk cow, MRS. E. J. MITCHELL...

FOR SALE... The southwest quarter of section 32, block 54, T. & F. R. corner...

FOR SALE... By F. P. RICHBURG LAND COMPANY, Pecos, Texas...

FOR SALE... No. 1—Lanes on sections 37 and 37, block 50, T. & F. R. corner...

FOR SALE... No. 2—1 yet have more than half of section 19, block C-17...

FOR SALE... No. 3—A 6-room house in heart of town on 160-foot front...

FOR SALE... No. 4—A splendid well finished up to date home on corner...

FOR SALE... No. 5—A 10-acre tract in cultivation; a well pumping 800 gallons per minute...

FOR SALE... No. 6—Half block with three dwellings on it; this property is well located...

FOR LEASE... Five-year lease, the southwest quarter and the northeast quarter of section 16, block C-17...

FOR RENT... Five room house by O. J. GREEN & CO.

WANTED... Section or more of land near Pecos carrying mineral rights...

WANTED... If you have anything in the printing line, no matter what it is...

BIG SALARY FOR YOU... The Government or business concerns will start you at \$1,000 to \$1,500 as bookkeeper or stenographer...

NOTICE TO TRESPASSERS... ALL PERSONS are forbidden under the severest penalties of the law...

VULCANIZING... LET GATES TIRE CO. do your vulcanizing...

HATS AT COST... Pecos Hat Shop, Mrs. Doyle Garrison, Milliner...

OTTO'S MARKET handles only home butchered meats. Phone No. 19 for the best.

See Hayes for Oil Leases—1-acre tracts and up to 10,000. Write Postoffice Box 347, or phone 44, Pecos.

The Goggles That Does Not Affect the Head... LAXATIVE... BISMUTH... is better than ordinary...

OTTO'S MARKET handles only home butchered meats. Phone No. 19 for the best.

CHRISTMAS JUST A FEW MORE DAYS

Make your choice while we have a large assortment to select from

For Men ICE-HOT BOTTLES SMOKING STANDS CIGARS—FROM \$1.85 TO \$5. CIGARETTES—FROM \$1.85 UP. PIPES—FROM 35c to \$2. PURSES—FROM \$1 TO 3.25. RAZORS, from \$1 to \$5 COMBS AND BRUSHES

Kodaks, \$2.25 to \$22.33 Stationery, 75c up

For Women IVORY—ALL KINDS AND ALL PRICES. TOILET GOODS ALL PRICES. CANDY—ALL PRICES. KODAKS AT ALL PRICES. ICE-HOT BOTTLES COMBS AND BRUSHES

Pecos Drug Company

PECOS THEATRE

Tuesday, December 16 PRESENTS FANNIE WARD IN A SPECIAL FEATURE

"Common Clay"

ADAPTED FROM THE FAMOUS DRAMA BY CLEVES KINKEAD Prices for this show are: Children 15c, Adults 35c FIRST SHOW WILL OPEN AT 5 P. M.

COLD WEATHER MEANS HOT FIRES WHICH SPELLS DANGER Figure what it would cost you to replace your dwelling and your furniture...

CAKE FLOUR Just received a shipment of this Prepared Cake Flour. Nothing to add but water and you can have a delicious cake...

HUBBS & PALMER TAILORS CLEANING AND PRESSING LAUNDRY called for Monday mornings and delivered following Fridays.

THOS. H. BOMAR CONSULTING CIVIL ENGINEER AND ARCHITECT Pecos, Texas

BIG BUSINESS You might be interested in knowing that our sales for November were the largest in the history of our business. "THERE IS A REASON" It is the fundamental principle that is the foundation of all successful business...

Gala Extremes Take Paris by Storm

—in beautiful drawings and abundant description, the December Harper's Bazar brings you first news of the latest alluring whims of FASHION.

Would you ever have thought of LEATHER HATS for evening wear?

That is exactly the newest Paris craze, and the effect of leather delicately trimmed with ostrich is undeniably stunning. Of course a particular kind of leather is used, and the fashioning must be along certain lines suited to the "fabric." But you will read all about this—and see scores of other charming hats to light the most critical—in your DECEMBER BAZAR.

Dare they cut the CORSAGE LOWER?

"The absolute brevity of the corsage is again demonstrated for the hundredth time. Shoulder straps are mere threads. A scrap of velvet or bit of tulle, to which sometimes is pinned a rose, makes these amazingly brief bits of dress, which one must admit are oddly smart." No woman who aims to be smartly gowned will want to miss the eight page, generously illustrated Paris letter in the DECEMBER BAZAR.

SPORT CLOTHES to tempt the arm-chair fleet

The days are gone when wintry weather excused nondescript clothes. Even "Alice-sit-by-the-fire" will be tempted from her cushions and blazing logs by the fascination of the new charming sport costumes—the suits of plaids, suede jackets cuffed with wool, and fascinating jaunty tams and scarfs, all shown in the DECEMBER BAZAR.

THE WOMAN WHO UNDERSTOOD MEN

Holworthy Hall tells us about her in "The Specialist"—a great story complete in the December Bazar. This together with Meredith Nicholson, Philip Curtiss, Mrs. Humphry Ward and Marie Benyon Ray, make this issue a number no lover of good fiction will want to miss.

For Afternoon and Evening Wear

BLACK VELVET

Is Fashion's Latest Decree

It doesn't matter where you are going or what you plan to do—whether you are a debutante or a matron—you must have black velvet frocks for afternoon and evening if you would be very smart. They are everywhere in Paris—at the Ritz, at the theatre, and in the restaurants. They are trained or untrained, high neck or low, trimmed or untrimmed. But seeing them is better than reading about them, and in the December issue of Harper's Bazar you will find the clearest possible sketches of them from Worth, Premet, Paquin, Jenny, Renée, Madeleine and Madeleine, and others. The lovely evening gown at the right is but one of many equally charming and exclusive. And of course there are clothes of every kind and every material for every sort of occasion—all from the great couturiers and all in the

DECEMBER HARPER'S BAZAR.

The edition is limited — Buy early or you may be disappointed



In this issue A COMPLETE DIRECTORY of UNUSUAL XMAS GIFTS

No matter how formidable your Xmas list, you may begin and end your Christmas shopping in your favorite arm-chair—if you have a copy of this December Bazar. It contains a complete directory of original gifts selected with great care from all the smartest shops. You may choose your gifts in this easy way with the assurance that each one will be delightfully received.

BAZAAR NETS LADIES LITTLE OVER \$167

The bazaar held by the Ladies Aid Society of the Christian church was a success from every standpoint. The articles for sale, which were mostly garments and articles of every day use, were eagerly sought, and the opening day's receipts were over \$145 and the second day's sales supplemented this amount to total \$167.75.

PECOS' COAL FAMINE RELIEVED BY SEIZURE

The coal famine has hit Pecos just as it has many other places all over the country. Many families were entirely without fuel the fore part of the week when the city council, by its mayor, Ben Palmer, seized a car of coal, or rather slack, which had been laying in the yards for some two or three months, and divided it among our citizens. This car was ordered by Joe Burleson early in the fall and failing to come up to the standard ordered, was refused. There was something over \$300 demurrage charged against this car of coal and the check for \$501, handed in by the mayor, included this charge, bring-

ing the car up to about \$13 per ton. To this was added the dray and weigher's charges which ran it up to about \$14 per ton. At that price our people eagerly sought it and few, if any, got all they wanted. R. F. Hicks was given the job of unloading and delivering this car and it was given to the people at actual cost.

Greve's Tasteless Chill Tonic restores vitality and energy by purifying and enriching the blood. You can soon feel its strengthening, invigorating effect. Price 50c.

RICHARD BRISCOE POST SECURES OFFICE ROOMS

Local Post Richard Briscoe, American Legion, has rented rooms upstairs in the First National Bank building, where they will meet in the future. These rooms have been fitted up with some furniture and the Post is open for donations of furniture, magazines, books, etc. from the public. The Enterprise understands they have arrangements with the Carnegie Library whereby they will keep a limited number of books in their rooms at all times for those members who frequent their rooms. They will also have tables for domino games and make it a pleasant place for the members to gather, take a rest and read or play games.

An Opportunity to Share in the Profits of

Montgomery Ward & Co.

Incorporated The Great Mail Order House

Everybody knows Montgomery Ward & Co. It numbers its customers by the millions. Probably you are one of its patrons—know from personal experience the advantage of trading with it. You can easily appreciate, therefore, the opportunity for gain that awaits you if you are enabled to become one of its stockholders—to participate in its profits.

510,000 Shares Common Stock at \$45 per Share

When, as and if issued and received by us.

To meet its rapidly growing business Montgomery Ward & Co. is expanding. It is increasing its capitalization. As a result it seems certain to do a greater business than ever before—to earn even larger profits.

510,000 shares of the new common stock were offered to the public for the first time on Monday, Dec. 8th, 1919, at \$45.00 per share. Due to the wonderful reputation of the house of Montgomery Ward & Co., this stock was in instant demand. Prompt action is therefore necessary if you wish to acquire some of it.

Write for Circular Today!

A circular fully describing this stock issue has been prepared. It tells of the gigantic nature of the business—the earnings of the company—of the dividends that have been paid! Write for this circular today. Learn how you may become a partner in the business of Montgomery Ward & Co. Write for the circular NOW!

John Burnham & Co.

41 South La Salle Street, Chicago, Ill.

The statements in this advertisement, while not guaranteed, are based upon information and advice which we believe to be accurate and reliable.

Harper's Bazar

for December—the largest issue ever published—contains 200 pages of FASHIONS, FICTION and SOCIETY, together with a complete shopping directory of enchanting Xmas Gifts.

ON SALE AT

PECOS DRUG COMPANY and the CITY PHARMACY

LIST OF ARMY SUPPLIES ON SALE AT EL PASO

The following articles are for sale at the U. S. Q. M. C. retail stores, El Paso and San Antonio Streets, El Paso, Texas. Subject to change without notice.

Beef, roast, No. 6 can.....	1.90	Boots, high, rubber, new, pr....	5.25
Cinnamon, 1-4 lb can.....	.07	Blankets, wool and cotton, re-	
Farina, per pkg.....	.14	claimed, each.....	3.50
Peas, green No. 2 can.....	.09	Cans, meat, reclaimed, each.....	.20
Peaches, evaporated, lb.....	.13	Candles, issue, per lb.....	.20
Pepper, 1-4 lb can.....	.09	Drawers, summer, new, pair.....	.50
Prunes, per lb.....	.11	Drawers, summer, reclaimed pr.....	.25
Mustard, ground, 1-2 lb can.....	.17	Glover, Jersey knit, new, pr....	.20
Raisins, seeded, pkg.....	.10	Harness, lead, single set, breast	
Salt, issue, 5 lbs. per lb.....	.04	collar, per set.....	22.00
Soap, hand 1-oz cakes, each.....	.01	Hearness lead, double set, breast	
Tea, E. B., per lb.....	.45	collar, per set.....	44.00
Tea, black, Oolong, lb.....	.45	Harness, wheel, single set, breast	
Tea, Y. H., per lb.....	.47	collar, per set.....	30.00
Tea, G. F., per lb.....	.45	Harness, wheel, double set, breast	
Tomatoes, No. 2 1/2 can.....	.09	collar, per set.....	60.00

THE CHURCHES

Following is the program for the Senior C. E. meeting at the Christian church, Sunday, December 14:

Subject, "How to Use the Bible."
Leader, Zorene Todd.
Song, No. 121.
Prayer.
Hymn.
Scripture reading, by Leader.
"Name the Divisions of the New Testament," Anna Belle Watson.
"What Help Have You Received From Reading the Bible?" Eula Mae Colwell.
"What Did Paul Mean by 'Rightly Dividing the Word of Truth?'" Mrs. Magee.
Bible Drill.
Song.
Business and Benediction.

HATS AT COST. Pecos Hat Shop, Mrs. Doyle Garrison, Milliner. 17-1 weekly.

TO THE PUBLIC

WE HAVE ADDED TO OUR LARGE STOCK OF HARDWARE ALL KINDS OF

FURNITURE RUGS

AND EVERYTHING IN THE FURNITURE LINE GET OUR PRICES—THEY ARE RIGHT

Zimmer Hardware Co.

HOLIDAY PURCHASES

Only a few more days until Christmas. Make your gifts as practical as you can and give something useful. We have a number of articles that should please any one in useful gifts.

Silk Hosiery, Handkerchiefs, Ties, Shirt Waists, Hand Bags, Suit Cases, Wardrobe Trunks, House Slippers, Guest Sets, Auto Robes, Auto Gloves, Kid Gloves

And many other items. Come in as early as possible and get better selection.

Pecos Mercantile Company

WHOLESALE MERCHANDISING AND ADVERTISING

By FRED P. MANN

I want to assure you that it is a great pleasure to be here tonight. I had no idea of coming to Dubuque until last week I happened to be in Chicago and gave a speech on modern merchandising and advertising and two of the newspaper men here were present and heard the talk I made there and they invited me to be their guest here and deliver the same lecture, thinking possibly it might be of some benefit to the business people of the city of Dubuque. I might say in starting, so that you will understand how I happen to be in this line of work, that I am just an ordinary merchant and not an orator like Mr. Karr, whom you heard last night.

I understand you do not have a retail merchants' organization. You are missing a good thing. What is really the life of any city? It is the merchants. They are the real people who do things, keep everything moving. Should they not work together as a unit and shape the destinies of your city? And I urge you to get together in an organization, have a few

banquets like this, and talk over the problems of your city, and your advertising propositions. I am a great believer in collective advertising, where everybody in the town get together and advertise, and really one of your greatest assets is a good press with a good big circulation. I have always said that I attribute a great deal of our success to the newspaper men.

When I first started in business 26 years ago, I bought out a grocery firm in the city of Devil's Lake, N. D. Fortunately I had a letter of credit and a Minneapolis grocery firm let me have \$1,000 worth of merchandise. I had worked in the grocery business. As a boy of twenty-one years of age the highest salary I ever got was \$33 a month. I didn't have enough money to pay the freight on my merchandise and borrowed money from my father. I opened up that little store. I had to pay \$15 a month rent. Some of the merchants failed in that town and I bought some of the fixtures, about \$35 to \$40 worth. When I got ready to open up the store, a newspaper man, a friend of mine, came in and said: "Fred, you have your stock here and I believe you understand the grocery business. You are pretty well known here and pretty well liked. I want to tell you something. If you want to succeed you must advertise. I want you to take a little space in my paper. Now don't think that you are merely giving it as a donation to the paper. It will mean not only business for me, but business for you as well." He had a book called "Printer's Ink." He said "I get this book every week and I will bring it to you."

I did that and some way or other when I had that little store stocked and let people know that I was in business and that I would like their patronage, I began to do business. Very profitable for me my old boss did not believe in advertising. We kept putting in little ads every week—snappy live ads. My old boss thought that it didn't amount to anything, but it didn't work out that way, and the business began to come to me. The first year I sold with the aid of one man \$23,000 worth of groceries. I made up my mind that it was absolutely necessary that I get the money for what I sold. I was always very careful on the credit and insisted that they pay within at least thirty days. I told them I had to pay for the goods that way, and they understood, and with very few exceptions and losses they paid me. It went along that way for three or four years. I kept increasing my advertising. Later I added dry goods and clothing. We began to grasp the idea that advertising had helped to sell groceries and would naturally help any other line. I did the advertising. The business grew rapidly and in 1907 we built a very beautiful store. Everybody said I was going broke sure. The building cost me \$75,000. It is 175x140 feet, two stories and basement. I put in about \$10,000 worth of mahogany fixtures—fixed it up fine. Everybody said the farmers

wouldn't come in a store of that kind. But they did. We put in rest rooms something they never had before. All the time the advertising was increasing.

I had a younger brother who came into the business at that time. He had developed into a great advertising man. At the present time we have a large contract with our daily paper for advertising for the year 1920. We pay 30 cents an inch. We spent last year on that business between \$10,000 and \$13,000 in advertising. We sold over half a million dollars' worth of goods. This year we expect to sell over \$600,000 worth. We handle groceries, dry goods, ready-to-wear clothing and the basement is filled with shelf hardware, crockery and dry goods. The advertising method that we pursue out there is the newspaper first, always. I believe the press is the best medium, and cannot be beat. Then the personal letter, then circulars, pamphlets and catalogs. But the main thing is the press. In our little country town with a little over 1,800 circulation, we can put in an ad, for instance, a suit sale. We run two every year, one in June and another along in September. We send out a personal letter to our mailing list. We have one compiled of only 2,500 names. Our country is very thinly populated. We have to go out some forty miles to get this number to mail out. I wonder what we would do if we had a 45,000 population right at our door.

When we are ready to have a silk sale we get out an advertisement telling them all about it. Everything is absolutely honest. Our first advertisement tells the people to watch for the page advertisement in the newspaper. On the morning of this silk sale is to be opened that entire dry goods section is nothing but silks, spread out, so that when they come in the door there are the silks all ready to greet the eye. We have the price tags on them. These sales are invariably a success. We not only make money in that department but it livens up every department of that store.

There are a great many people who question that method of doing business. We found that the consumer used just as much silk and gets in the habit of using more. We run an anniversary sale in the fall. We are also very anxious about the second week in December to move a lot of the merchandise that we expected to move in October and November. We use exactly the same method. And by the way, all during that epidemic of the "flu" we went sympathetic letter to all our customers telling them how to handle it. In our town they had no facilities for the care of patients. We had two large hospitals in the city. Medical authorities took over two stories in the hotels. We advertised that fact through the country, telling them if they were ill to let us know; the ambulance would come at once; and we gathered people from the surrounding country. We had one doctor to take care of all these people during this time. Then after it was over we talked about the "flu" being over and how fortunate we were to get through with small death loss. We told them we had expected to sell this merchandise and wanted to move it and would put a price on it attractive to them. Then a four-page ad came out—an announcement. Where we couldn't reach them that way we mailed it to them. The first day of the sale our receipts were \$8,600, and during the seven days we sold a little over \$30,000 worth of merchandise.

That is the drawing power of that little paper. Of course, in your larger stores here it would be much larger. The page ad I am holding is an announcement of the fall opening. The name plate I call your attention to. I am a great believer in a name plate that stands out. For instance, when we have a fall opening out in that little town we have live models. We have the best orchestra in town. We serve coffee, cookies, and try to make it pleasant for them. It is quite a little novelty, and if we have a fashion film, when that film is run we display the same garments on the live models. That seems rather far-fetched for a small town, but we are trying it out.

How far can you go on advertising? How much can you spend? I find here is no limit even if you cut out some stuff that don't bring returns. On our twenty-fourth anniversary I said to an ad man of the newspaper "I want to get out a good ad; going to have an anniversary sale on a certain date and I want to make it a good one."

"Why don't you make it a good one?" he said.

"Well, all right; show me how it's done."

"Why don't you get out a special edition? A 12 or 14 page paper?"

"All right; how will you go about it?"

"You write all the firms you have been doing business with for the past ten or twelve years and tell them you would like them to take some more in the paper. Have them say 'or it.'"

We got out the 14 page advertisement. It made a wonderful hit, brought a great deal of business, and established us more firmly in the eyes of the consumer. I have been doing a great deal of work with the jobbers, manufacturers and retailers. About one-third of the business of North Dakota was going to mail-order houses. I sent out a man, Doctor Carr, to investigate. I hired him because he is running a magazine advocating "Trade at Home." When we found mail order houses doing business at home, we became interested in mail order business in North Dakota. Seventy-two solid carloads of catalogues from mail order houses were delivered in North Dakota at that time. I hired two men and sent them over the state. They interviewed merchants. I had a little sheet for them to fill out, asking about advertising. Well, I found that 75 per cent of them didn't believe in advertising. Then I knew at once what was the trouble to a great extent. I estimated that over a million dollars was being spent in that

state by mail order houses. I found that \$75,000,000 were being spent in the United States by the mail order houses, and that a million went to the state of North Dakota. To those consumers every single day came a catalogue or pamphlet of some kind and the retailers or that state absolutely not making an appeal to the consumer for their business. I went to the jobbers and manufacturers. They didn't know what was going on. It never entered their heads that they were losing 25 per cent of the business in the state. I told them: "You ought to realize that retailers are your agents and when they are gone you won't have anyone to distribute your merchandise."

I have been in Chicago in Marshall-Field's, and Carson, Pirie, Scott's. They have been interested along that line. I said to these jobbers: "I want you to do something for the retail merchant along these lines. I find in talking to these men that they do not understand advertising and do not believe in it. I am satisfied that 85 per cent of the business people in the United States, outside the larger cities, do not believe in it, do not use it, and do not realize the wonderful opportunities they are losing. I started to educate them, to interest them in this work, so that when the merchant wants advertising for his paper or his letters or circulars or pamphlets, he will go to any of the houses and they will help him. They have become interested in it. Also the question of price has come up. To this day a great many people figure that the retail merchant cannot compete with mail-order houses." I laid it before these men: "You must furnish the retailer merchandise at such a price he can meet mail order competition. He is your agent. Are you going to let them clean him up or keep in business yourself?" They promised they would furnish merchandise that would meet all mail order competition. I tell the retailer if the wholesale houses don't give them a price that will meet mail order competition to let me know about it; and in two years I have not had a single instance where the jobber and manufacturer has refused to meet mail order competition. I got away with the price. I put backbone into the merchants.

Then I started on the advertising game. I talked to traveling men and got their houses to go out and sell merchants not only merchandise but advertising.

I found the peddlers were selling an immense amount of groceries over North Dakota, and I went to the wholesale grocers and said: "I want to get out an advertisement myself, a grocery ad, just as attractive as these mail order houses send out." They set up an advertisement. They sent this out to their trade. We used this advertisement and, believe me, we sold some merchandise. And they thought that a good idea. They went out and sold over 1,200 of their customers that idea and I think eventually we are going to get out of it wonderful results.

I found that 65 per cent of the coffee in the state of North Dakota was being sold by peddlers and mail order people. I knew we did not have the coffee business and began to investigate why. I found we were selling pound packages and mail order houses were selling 25-pound packages for a few cents cheaper. These men told me about it; suggested what we ought to do. I bought coffee in larger packages and started advertising; put a sample in a sack; wrote them about it; told them we were putting on a sale on this date, and

BUILD A HOME OF YOUR OWN

YOU WOULD BE PROUD TO OWN YOUR OWN HOME

Did you ever notice the difference in the amount and quality of care a home OWNER and a home RENTER give to the place which they live? The joy of possession, the feeling of independence on the part of the home owner is evidenced in the appearance of his home, the ground that surrounds it and the rooms within. He is proud of his home. He wants it to be the prettiest place in town. And the women,—well, you just ask your wife if she would like to have a home of her own!

It isn't hard to build at this time, either, for a home is very secure and if you haven't all the money necessary, you can borrow thousands upon thousands of home owners have done for years and are doing now—borrow the money from your bank or building loan association and pay back in installments of about the same amount you now pay for rent.

It's really a matter of beginning. Let us help you make a start.



PECOS
Telephone 153 The Lumber Department Store

BLACKLEG

CONTINENTAL GERM FREE FILTRATE VACCINE

ONE DOSE IMMUNES FOR LIFE
LIQUID FORM—EASY TO ADMINISTER. Per Dose 20c.

Ask about our GUARANTEE and for other information.
Save your losses from PINKEYE. Use our Pinkeye Bacterin. Per Dose 25c.

A. B. COOKSEY,
Distributor, Pecos, Texas.

LIGE DAVIS AND SON,
Distributors, Midland, Texas.

J. W. CONWAY,
Distributor for Texas, 112 1/2 West Ninth Street, Fort Worth, Texas.
Syringes and Needles reasonable prices.

CONTINENTAL SERUM LABORATORIES CO.,
Muscatine, Iowa.

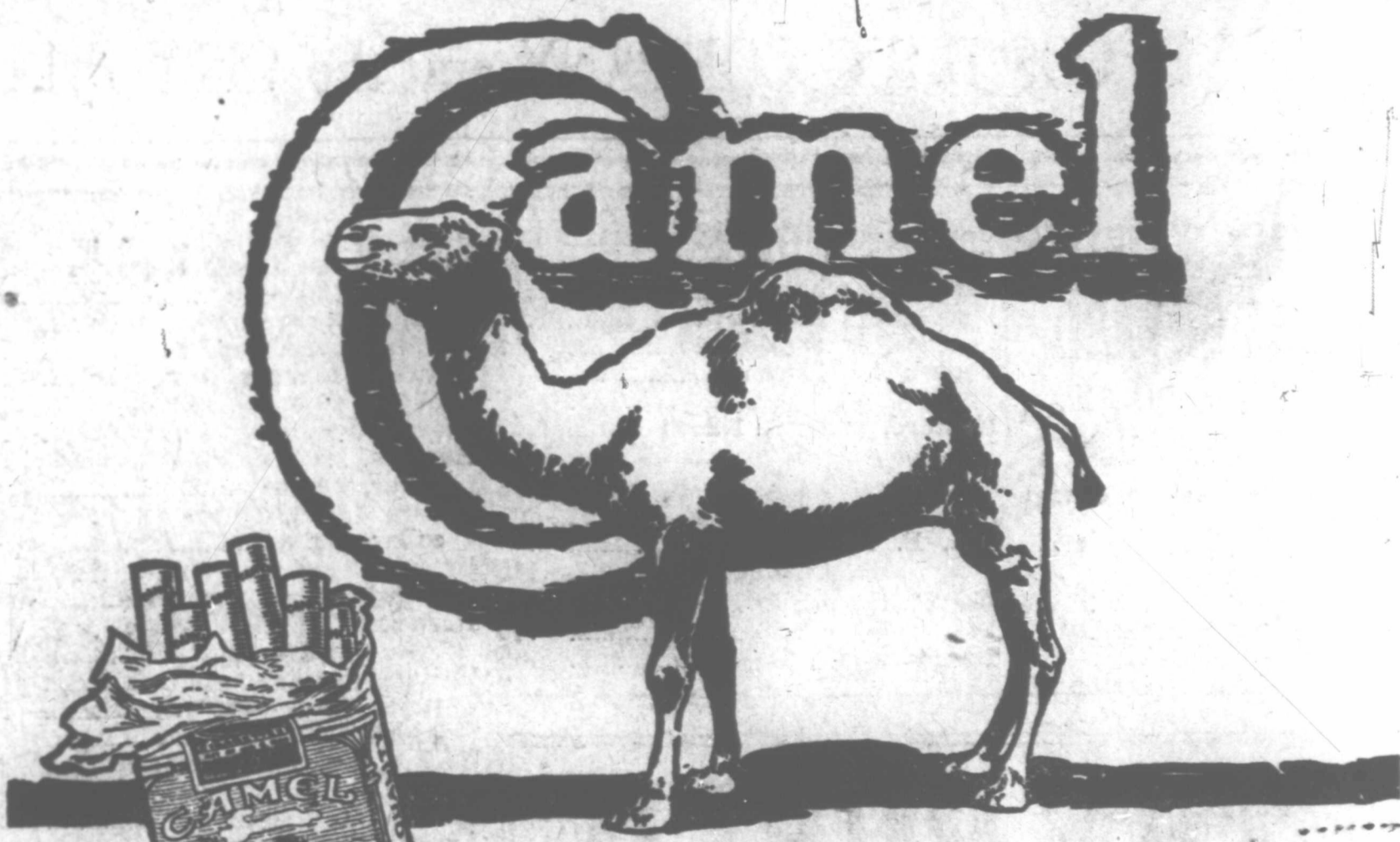
WRIGLEY'S

5c a package before the war

5c a package during the war

5c a package NOW

THE FLAVOR LASTS SO DOES THE PRICE!



CAMELS are in a class by themselves—easily the most refreshing, the most likable cigarette you ever smoked. You can prove that! Simply compare Camels puff-by-puff with any cigarette in the world at any price! Put quality, flavor and cigarette satisfaction to the utmost test!

Made to meet your taste, Camels never tire it, no matter how liberally you smoke them! The expert blend of choice Turkish and choice Domestic tobaccos makes Camels delightful—so full-bodied, yet so fascinatingly smooth and mellow-mild. Every time you light one you get new and keener enjoyment!

Freedom from any unpleasant cigarette after taste or any unpleasant cigarette odor makes Camels as unusual as they are enjoyable.

In fact, Camels appeal to the most fastidious smoker in so many new ways you never will miss the absence of coupons, premiums or gifts. You'll prefer Camel Quality!

Cigarettes

Camels are sold everywhere in scientifically sealed packages of 20 cigarettes or ten packages (200 cigarettes) in a glassine-paper-covered carton. We strongly recommend this carton for the home or office supply or when you travel.

R. J. Reynolds Tobacco Co. Winston-Salem, N. C.

HOW IS YOUR ACCOUNT?

If you haven't paid us your account for November your account is not in good standing. We treat everyone alike; it's no reflection on your credit, but we must adhere to our rule—all accounts for one month must be paid by the 10th of the following month. If you have neglected this, please call and get in good standing.

PECOS MERCANTILE COMPANY



It'll soon be in Museums

Calomel loses you a day! You know what calomel is. It's mercury; quicksilver. Calomel is dangerous. It crashes into your bile like dynamite, cramping and sickening you. Calomel attacks the bones and should never be put into your system.

Take "Dodson's Liver Tone" Instead!

When you feel bilious, sluggish, constipated and all knocked out and believe you need a dose of dangerous calomel, just remember that your druggist sells for a few cents a large bottle of Dodson's Liver Tone, which is entirely vegetable and pleasant to take and is a perfect substitute for

calomel. It is guaranteed to start your liver without stirring up your inside, and can not salivate.

Don't take calomel! It makes you sick the next day; it loses you a day's work. Dodson's Liver Tone straightens you right up and you feel great. Give it to the children because it is perfectly harmless and doesn't gripe.

ached a sample which would show them what kind of coffee it was so that when they read the letter they'd know the coffee to sample it. I used the same method in dried fruits. After visiting about 78 newspapers I found that the hardware stores didn't advertise in the papers. In that town I didn't see an advertisement of this town in the papers. Why don't advertising sell hardware as well as anything else?

My brother got out an ad. This ad (hardware) came out in the paper Saturday night and I noticed it increased the sales in this basement about \$700 more than the previous Saturday.

There are two classes of dealers, jewelry stores and hardware stores, who don't advertise. What a wonderful opportunity they are overlooking. They seem to think the small country store in the little town is going to be a thing of the past on account of the mail order competition. So on account of the automobile boom in the country, which enables them to come to the cities and get

larger assortments.

There was a merchant who made quite a success in business. This one hadn't kept up-to-date with his store. We found the store could be bought. We bought the stock of merchandise and put in modern methods. I put that store on a spot-cash basis. I believe really the cash-and-carry and charge-for-delivery service is the right and modern and only way, so I put in the cash system. We would also pay farmers spot-cash for their produce. As soon as we had the store rearranged we got a stock in that country store. The merchants from whom we bought didn't have \$500 worth of fall merchandise ordered in September, and was going out to buy some then. We put in about \$10,000 worth and got it opened up, and sent out a personal letter showing our policy and used a double-page spread in that paper with a circulation of about 700. There were two papers in the town. One was a non-partisan and the other an old "stand pat" paper, and they brought out this advertisement in both papers. That Saturday afternoon when the sale opened I was in another city. My brother had charge of the store. I telephoned him: "How is it going?"

"I wish you could be here to see it," he said. "That's all right," I said, "but are you doing any business?" He said: "Oh, I think it will run about \$3,000." The sale ran a little over \$3,200. We sold in that country store to the women, coats for \$140, \$150 and \$165. Shoes at \$15 and \$16. All they wanted was the opportunity to buy. That is why these mail order houses are doing business. There were catalogues sent out there to do just that kind of stuff. Can you blame them for buying when these people have their catalogues right at their door? These people are making an appeal in a high-class way. We ran that sale and continued it for a week, and it was very attractive.

The next Saturday I said to my son: "We ought to make a real good showing since we started out so well. You have a friend with a Curtiss airplane. Phone the boy and see if you can get him to fly up here with his plane." He came up. We put an ad in the paper about it—that we were going to give them a ride in the plane

and to come in. When the day came the young man took these people out for 25 for 15 minutes and so much for each succeeding minute. I know one of the farmers stayed up 45 minutes over the allotted time.

After we ran that sale we wanted to clean that store. We replaced all the stock and put all the old stuff in the basement for a reconstructive sale. It was all out-of-date stuff. Some of the stock was in the store for 15 and 16 years. I remember there were some ladies' jackets with puffed sleeves. We didn't try to deceive the people about it. We told them we were going to sell this stuff for \$4 or \$5, and the material can be worked out by the housewife, so that it could be used. Then Saturday we cleaned most of it up.

I have asked a great many merchants' gatherings: "Have you ever written a personal appeal to the people in your territory, asking them for their patronage; that you would like to have them come in and see you?" It is once out of ten times that a merchant will ever say he has done that. "Don't you believe you could get in touch with your people personally? Through the medium of the press you can get in touch with them right along, and the snappier you make your ad the closer you are going to get in touch with them."

There is a wonderful thing in service. We have one price to all. A child twelve years old could come in to the store and buy exactly the same as an older person. We not only give service, but a protective guarantee with every sale. It is a wonderful thing, I think. I can remember one illustration. Some of these cheaper garments don't wear very well. A school teacher came into the store to buy a coat. She bought one, and came in later, saying: "I had to pay \$75 for this coat and see how it has worn off. Do you think it is giving satisfaction?" She had a worried look on her face. I sent the coat in to the house and they said they would do the best they could. They wanted to do their share. "Would it be all right to go 50-50?" I said that would be all right just for the satisfaction it would give the girl.

WISE KID

In an infant school the teacher chose the miracle of the water being turned into wine as the subject of the usual Bible lesson.

In telling the story she occasionally asked a few questions. One of them was:

"When the new wine was brought to the governor of the feast what did he say?"

A little girl, remembering what she had heard on some festive occasion, called out:

"Here's luck!"

Women!

Here is a message to suffering women, from Mrs. W. T. Price, of Public, Ky.: "I suffered with painful... she writes. 'I got down with a weakness in my back and limbs... I felt helpless and discouraged... I had about given up hopes of ever being well again, when a friend insisted I

Take

CARDUI

The Woman's Tonic

I began Cardui. In a short while I saw a marked difference... I grew stronger right along, and it cured me. I am stouter than I have been in years. If you suffer, you can appreciate what it means to be strong and well. Thousands of women give Cardui the credit for their good health. It should help you. Try Cardui. At all druggists. E-78

Washington, D. C., Dec. 6.—The Federal quarantine against the cattle fever tick was renewed on December 1, from the following counties in Texas: Bowie, Hamilton, Llano, Madison, Menard, Tarrant and Van Zandt; and the remainder of Jack, Johnson, Hood, McCulloch, and Parker.

This is provided in an order issued by the bureau of animal industry, United States department of agriculture. The area in Texas released from quarantine totals 8,847 square miles. The area released from quarantine in all States this year is 50,555 square miles.

A feature of great importance in Texas is that Tarrant county goes into the free area. The Fort Worth stock yards, the great cattle market of Texas and the Southwest, are in Tarrant county, and thus this market ceases to offer an advantage, as in the past, to tick-infested cattle. Cattle from tick-free areas now will have the market advantage. This fact, it is expected, will remove one of the most important obstacles to tick eradication in Texas.

Through the operation of the State-wide tick-eradication law, Texas is expected to be made wholly free from the tick within a few years. The State law divides Texas into three zones. In the first zone, which includes Tarrant and other counties in the northern end of the State, dipping of cattle became required by law this year. Dipping will become required in zone No. 2 on the first day of 1920, and in zone No. 3, the southern end of the State, on the first day of 1922. This arrangement was made in order that cattle owners might adjust their operations as the effective dates approach, but many of the counties in zones 2 and 3 already are conducting tick-eradication work under local option, just as some of the counties in zone 1 decided not to wait for the operation of the law before driving out the tick.

The releases this year place 40 per cent of Texas in the non-quarantined area. In 1906 the tick-infested area was 191,885 square miles, and the area released will be, this month, 77,539 square miles. The counties released from quarantine will number 71, with four partly released, and the counties remaining under quarantine will be 123, with four partly quarantined.

Heavy rainfall—estimated by the weather bureau at seven feet in the year preceding October 16, 1919—which made tick eradication work more difficult and expensive than under normal conditions, did not prevent successful results in South Texas. In addition to zone 2, the east wing of which comprises the southeast portion of Texas, starting work next year, Brazos and Lee counties have voted in favor of tick eradication and thus have decided to start anti-tick campaigns in 1920 instead of waiting until 1922, when the zone law becomes effective in zone 3. Other counties in zone 3 which have called tick eradication elections are Waller, Grimes, and Burleson. Tick eradication sentiment is believed to be largely a result of the good effects seen in counties that have taken up the work and also to the fact that cattle are now worth four to five times as much as they were a few years ago, making the financial loss from ticks more noticeable than when cheap prices prevailed.

THE INTERCHURCH WORLD MOVEMENT

Austin, Texas, Dec. 5.—Dallas, San Antonio, Houston have been selected as the meeting place for the State Training Conference of the Interchurch World Movement for Texas. The Dallas conference will be held in the First Presbyterian church December 8, 9 and 10. The San Antonio conference in Travis Park Methodist church December 15, 16 and 17. The Houston conference in the First Presbyterian church December 17, 18 and 19. Announcement of this was made today by Newton P. Patterson, field secretary of the Interchurch World Movement for Texas and Oklahoma, with headquarters at Austin, Texas.

Hundreds of church leaders from every county representing practically every denomination in the State, are expected to attend. The object of the meeting is to bring together religious leaders of every county to confer with reference to plans in this State for promoting church co-operation and for taking part in the nation-wide campaign planned by the Interchurch World Movement. Addresses will be delivered by a team of six leaders of national reputation on various phases of the interchurch program.

The meeting here is one of a series of such conferences to be held in every State in the Union by December 20. By that time it is estimated that 10,000 religious leaders throughout the country will have become thoroughly conversant with the aims and plans of this movement for Protestant co-operation and will be able to speak authoritatively upon it in every county of the United States.

The object of the movement is to provide an organization which the various Protestant churches of the North American continent—for a similar movement has been started in Canada—can co-operate to their mutual advantage, always looking to the ultimate ideal of the Christianization of the world.

All participating denominations will join in the spiritual program of the movement. The present series of State conferences are to be followed by sectional and local conferences through which the spiritual message of the Interchurch World Movement will be carried to towns, villages and individual churches.

The interchurch movement, which was started in December last year, is now endorsed by more than seventy denominational and interdenominational boards and agencies. It has also received the official endorsement of the judicatures, or highest legislative bodies of at least ten denominations.

Habitual Constipation Cured in 14 to 21 Days

"LAX-FOS WITH PEPSIN" is a specially-prepared Syrup Tonic-Laxative for Habitual Constipation. It relieves promptly but should be taken regularly for 14 to 21 days to induce regular action. It Stimulates and Regulates. Very Pleasant to Take. 60c per bottle.

Ed Otto's Market has just received a carload of fine fat yearlings from the mountains which are being butchered every day. Phone 19 to get your share. 15-14

Try one of my 5-acre blocks near either the Laura, Victory, Zone or Troel wells. They will make you money... I. E. SMITH. 12-1f

BLACKSTONE TIRES

WE firmly believe that Blackstone Tires are the best made in their class and that they offer an exceptional value to the car owner who wants a good medium priced tire.



Blackstone Tires 5000 Miles

MARSHALL H. PIOR & CO.

DEALERS

PECOS, TEXAS

OUR POLICY

"100% Quality—100% Service—100% Satisfaction"

YOUR ACCOUNT FOR GOODS BOUGHT IN NOVEMBER

is now due. Don't fail to call and settle before Dec. 10, so your account will be in good standing. This is no reflection on your credit standing, but it is our rule for credit—made necessary by unusual conditions.

We appreciate your business and are giving good prices and best grade merchandise.

PECOS MERCANTILE CO.

Fresh and Barbecued Meats

from choicest beeves

I HANDLE NOTHING BUT THE VERY BEST. A TRIAL WILL CONVINC.

THE CITY MARKET

OSCAR BUCHHOLZ, Owner

PHONE 1

ANNOUNCEMENT

We are now open for business in the Shannon Building, and wish to extend to you an invitation to come in and inspect our line of Automobiles, which comprise the following:

DODGE BROTHERS
BUICK
HUDSON
ESSEX
CADILLAC

We will carry in stock a line of parts, and are here to give you the best service possible.

Write or phone for demonstration or information.

CASNER MOTOR CO.

J. H. LIVINGSTON, Local Manager

PECOS, TEXAS

ROSWELL'S MUSIC HOUSE

"EVERYTHING MUSICAL"



We carry a complete line of
PIANOS, PLAYER PIANOS
PHONOGRAPHS
SHEET MUSIC
RECORDS, ROLLS
SMALL INSTRUMENTS
SUPPLIES



STAR PHONOGRAPHS—THE PHONOGRAPH WITH A SINGING THROAT
BALDWIN MADE PIANOS.

Convenient Terms to Responsible Parties.

Write for a Catalog on Anything Musical.

MAIL ORDERS OUR SPECIALTY

THE PIANO SALES COMPANY

ALLISON BUILDING — ROSWELL, N. M.

JUST RECEIVED A BEAUTIFUL LINE OF
**All Wool Mackinaws, Shawls, Blankets
 and Lap Robes**
 FROM OREGON WOOLEN MILLS. THESE WOULD MAKE
 VERY DESIRABLE XMAS PRESENTS. MAKE YOUR
 SELECTION EARLY, AS THEY WON'T LAST LONG.
PECOS MERCANTILE COMPANY

**WE OFFER THE FOLLOWING FROM
 WHICH TO SELECT YOUR
 XMAS PRESENTS**

Ivory Sets, Individual pieces of
 Ivory, Mavis and Mary Garden
 Sets, Dejer Kiss, Electric Perco-
 lators and Toasters, Stationery,
 Latest Books, Toys and Cigars

CITY PHARMACY

**ENDORSE SALE OF
 CHRISTMAS SEALS**

President Wilson, the Prince of Wales, General Pershing, Sargeon General Richard Blue, ex-president William Howard Taft and many other notables have endorsed Red Cross Christmas seals as the means to help stamp out tuberculosis. The American Legion and other strong national organizations pledged their support for the sale.

On account of bad weather and other adverse conditions many county chairmen in the seal sale are continuing their sale of the little seals of good health and Christmas cheer, and will sell them until Christmas holidays. The bright face of Santa Claus is being seen all over the State on the little stickers pasted on letters and packages, and before the Christmas holidays there will be scarcely a piece of mail, or package without the multi-colored stamp which typifies the fight on tuberculosis.

"As yet returns from the seal sale are very scattered and incomplete, on account of the many requests for the continuation of the sale," said O. M. Lowry, State campaign director, "but the reports are very gratifying and I confidently believe that when all the reports are in we may see that the sale has gone 'over the top' far better health in Texas in 1920."

General John J. Pershing, in his endorsement of the Red Cross Christmas seal sale said: "It gives me great pleasure to heartily endorse the Red Cross Christmas seal sale for 1919, being conducted under the

auspices of the American Red Cross and the National Tuberculosis Association. It is deserving of loyal support and every success."

The Texas Public Health Association is directing the sale of 20,000,000 seals in Texas, and with its local affiliations will use ninety per cent of the \$200,000 raised wholly and exclusively in Texas.

See Hayes for Oil Leases—1-acre tracts and up to 10,000. Write Postoffice Box 347, or phone 44, Pecos. 12-1f

For quick action, take your tires to Gates Tire Company, in Zimmer building. 14f

TURKEYS FOR SALE

I have about fifty head of corn-fed turkeys, fat and fine, which I wish to sell to the Christmas trade. I will deliver any time at 30c per pound. 17-12
NASARIO LARA.

Mrs. H. H. Johnson has very attractive club prices on all magazines. Phone 113. 9f

Victor, Columbia and Edison Records. 16-3t BRADY-CAMP JEWELRY Co.

Colds Cause Grip and Influenza
LAXATIVE BROMO QUININE Tablets remove the cause. There is only one "Bromo Quinine."
 E. W. GROVE'S signature on box. 30c.

John Bennett and wife of Fort Stockton, were here Monday. They are visiting Mr. and Mrs. Edwin Hoefs at the ranch.

Otto Hoefs and wife have gone to Bay City for a visit with their daughters, Mrs. Oscar Korn and Miss Bertha. They were accompanied by their son, Willie.

J. D. Castle shipped a car of hogs from Saragosa to Big Spring Tuesday. They were purchased from J. C. Jones and G. W. Barnett.

Call for and insist upon genuine Ford parts. There are none "just as good." Pecos Auto Company. 7d

An inspection of our fine line of new Jewelry will decide the question of a Christmas present. Diamonds, Watcher, Lavaliers, etc. 16-3t BRADY-CAMP JEWELRY Co.

Phone 19 to get the best home butchered meat. 15-44

Cut Glass in many designs; Hand-Painted China. Suitable presents. 16-3t BRADY-CAMP JEWELRY Co.

We have some Fine Christmas Stationery. Pecos Drug Co., Inc. 16f

See Hayes for Oil Leases—1-acre tracts and up to 10,000. Write Postoffice Box 347, or phone 44, Pecos. 12-1f

W. W. Dean, reliable life insurance. 16-1t

Notice is hereby given that all lands owned and controlled by us, known as the U ranch, are posted, and hunting, trapping, wood hauling or other forms of trespassing will not be allowed, and all trespassors will be prosecuted to the full extent of the law.
E. P. STUCKLER,
 12-Smos. Manager.

PROTECTIVE COLORATION

One of the most interesting things about insects is their ability to take on the colors of their surroundings in order to make themselves invisible to their enemies.

Many caterpillars, grasshoppers, plant lice and leaf hoppers have the same color as the plants on which they live. Other caterpillars, moths, beetles, butterflies and bugs imitate the colors of the ground and bark of the trees.

One of the most interesting examples of this protective coloration is a butterfly in South America. The upper part of its wings is blue and orange, but when it is resting with its wings folded, the under side is leaf colored and is so good an imitation that it even has lines that are like the veins of the leaf.

We have butterflies in this country, too, whose under wings are the same color as the leaves and bark of a tree.

CASH FRIENDSHIP

"Friendship," said Uncle Eben, "don't mean no mo' to some folk dan a license to borrow money."—Washington Star.

AN ORDINANCE
 PROHIBITING THE KEEPING OF HOGS IN THE INCORPORATED LIMITS OF THE TOWN OF PECOS CITY, AND PROVIDING PENALTIES FOR THE VIOLATION OF SAID ORDINANCE.

Be it Ordained by the City Council of the Town of Pecos City:

Section 1. That hereafter it shall be unlawful for any person or persons to keep any hog or hogs within the incorporate limits of the town of Pecos City, said hog or hogs shall not be kept in pens, or in any other place in the incorporate limits of said town of Pecos City. No person or persons who are the owner or owners of any hog or hogs, or who have the same under their management or control, or who are in charge of the same, shall keep the same, or allow the same to remain within the incorporate limits of the said town of Pecos City.

Section 2. Any person or persons who are the owner or owners of any hog or hogs, or any person or persons who have any hog or hogs under their management or control, or who have charge of the same, who shall keep the same within the incorporate limits of the town of Pecos City, either in a pen or pens, or in any other way, shall be deemed guilty of a misdemeanor, and upon conviction therefor, shall be fined in any sum not exceeding \$25.00; and each day that said hog or hogs are kept within the incorporate limits of the town of Pecos City shall constitute a separate offense.

Presented and passed by the City Council of the town of Pecos City, in Reeves County, Texas, this the 11th day of November, A. D. 1919.

Approved this the 12th day of November, A. D. 1919.
 BEN PALMER, Mayor.

Attest:
 EARL EASTERBROOK, City Secretary.
 (First insertion Nov. 14)

See Hayes for Oil Leases—1-acre tracts and up to 10,000. Write Postoffice Box 347, or phone 44, Pecos. 12-1f

For quick action, take your tires to Gates Tire Company, in Zimmer building. 14f

I have about fifty head of corn-fed turkeys, fat and fine, which I wish to sell to the Christmas trade. I will deliver any time at 30c per pound. 17-12
NASARIO LARA.

Mrs. H. H. Johnson has very attractive club prices on all magazines. Phone 113. 9f

Victor, Columbia and Edison Records. 16-3t BRADY-CAMP JEWELRY Co.

Colds Cause Grip and Influenza
LAXATIVE BROMO QUININE Tablets remove the cause. There is only one "Bromo Quinine."
 E. W. GROVE'S signature on box. 30c.

John Bennett and wife of Fort Stockton, were here Monday. They are visiting Mr. and Mrs. Edwin Hoefs at the ranch.

PROTECTIVE COLORATION

One of the most interesting things about insects is their ability to take on the colors of their surroundings in order to make themselves invisible to their enemies.

Many caterpillars, grasshoppers, plant lice and leaf hoppers have the same color as the plants on which they live. Other caterpillars, moths, beetles, butterflies and bugs imitate the colors of the ground and bark of the trees.

One of the most interesting examples of this protective coloration is a butterfly in South America. The upper part of its wings is blue and orange, but when it is resting with its wings folded, the under side is leaf colored and is so good an imitation that it even has lines that are like the veins of the leaf.

We have butterflies in this country, too, whose under wings are the same color as the leaves and bark of a tree.

CASH FRIENDSHIP

"Friendship," said Uncle Eben, "don't mean no mo' to some folk dan a license to borrow money."—Washington Star.

THE SMALL ACCOUNT

MANY PEOPLE HESITATE ABOUT OPENING A BANK ACCOUNT BECAUSE THEY HAVE NOT MUCH MONEY WITH WHICH TO START

WE WELCOME THE SAVINGS THRIFTY DEPOSIT

MAY WE WELCOME YOU HERE? NEVER MIND SMALL AN AMOUNT YOU MAY BRING. WITH OUR RESOURCES OF OVER \$700,000 YOU WILL FIND THIS BANK WILLING AND ABLE TO TAKE CARE OF YOUR WANTS

THE PECOS VALLEY STATE BANK

MEMBER FEDERAL RESERVE SYSTEM
 A GUARANTY FUND BANK

UNDER BOTH STATE AND FEDERAL SUPERVISION

One Chance in Five

Out of every 25 young men you know, less than five of them are saving any money.

This is something for you to think about young man. Twenty years from now, these four or five savers out of the 25, will be the well-to-do men of the community. The others will be plugging along in the same old hand-to-mouth way. One chance in five for you today. Will you accept it? Then start an account at our bank today and get in line. We will help you.

THE FIRST NATIONAL BANK

Santa Claus will soon be here

Are you ready for him?
 We have lots and lots of nice things for everyone. Won't you come in and let us show you our line of useful goods.
 And remember you get

MORE GOODS FOR LESS MONEY

PECOS BARGAIN HOUSE

MORE GOODS FOR LESS MONEY

Piles Cured in 6 to 14 Days
 Druggists refund money if PAZO OINTMENT fails to cure itching, Blind, Bleeding or Protruding Piles, instantly relieves itching Piles, and you can get restful sleep after the first application. Price 6c.

Insist on genuine Ford parts and do not take substitutes or "something just as good." There is no such animal. Pecos Auto Company. 7d

HATS AT COST. Pecos Hat Shop. Mrs. Doyle Garrison, Milliner. 17-1

OUR CAR OF YAKIMA VALLEY APPLES
 Has arrived, and they are very fine. Get a box for yourself and friends.
PECOS MERCANTILE CO.

PRINCE ALBERT



the national joy smoke makes a whale of a cigarette!

YOU certainly get yours when you lay your smokecards on the table, call for a tidy red tin or a tippy red bag of Prince Albert and roll a makin's cigarette! You'll want to hire a statistical bureau to keep count of your smokestant! Why, you never dreamed of the sport that lies awaiting your call in a home rolled cigarette when it's P. A. for the packing!

Talk about flavor! Man, man, you haven't got the listen of half your smokecareer until you know what rolling 'em with P. A. can do for your contentment! And, back of P. A.'s flavor, and rare fragrance—proofs of Prince Albert's quality—stands our exclusive patented process that cuts out bite and parch! With P. A. your smokesong in a makin's cigarette will outlast any phonograph record you ever heard! Prince Albert is a cinch to roll. It's crimp cut and slays put like a regular pal!

Prince Albert upsets any notion you ever had as to how delightful a jimmy pipe can be! It is the tobacco that has made three men smoke pipes where one was smoked before. It has won men all over the nation to the joys of smoking.

R. J. REYNOLDS TOBACCO COMPANY, Winston-Salem, N. C.

Awaiting your appeal, you'll find tippy red bags, tidy red tins, handsome pouches and half pound tin humidors—and that classy, practical pound crystal glass humidior with sponge moistener top that keeps Prince Albert in such perfect condition!



JUST RECEIVED SUPPLY OF
OIL HEATERS
 COAL AND WOOD ARE SCARCE AND HIGH. USE THESE OIL HEATERS AND YOU WILL SAVE MONEY.
 Pecos Mercantile Co.