

The Cotulla Record.

VOL. 8 NO. 50.

COTULLA, TEXAS, SATURDAY, FEB. 9, 1907.

\$1 IN ADVANCE

TO THE PUBLIC.

I am now in St Louis selecting my Spring and Summer line of goods for the One Price Store. I am putting forth every effort to get just what the people want. I have succeeded in this for many seasons past and the fact that the people could find just what they wanted has made the One Price Store popular. You can rest assured that our goods will please you this year. Owing to the thriving conditions of our country an exceedingly heavy stock will be purchased. Next week I will tell you something of the season's wearables.

K. BURWELL.

PAPERS CLOSED IN BUCKLEY DEAL.

SAN ANTONIO AND COTULLA PARTIES FINALLY GET LAND.

A. W. Allee Sells Three Sections For \$10 Per Acre.

After a wrangle of several weeks of two sets of purchasers for the Buckley ranch the matter has been settled. Abstracts gotten up and passed on and deed filed for record.

Some time ago the Record reported this land sold to J. L. Batterworth and associates of Missouri, but it seems that other parties were figuring on the land and put up a forfeit about the same time, and after considerable squabbling the deal was closed with M. L. Oppenheimer, Max B. Mayer and Capt. B. D. Linsey of San Antonio and C. C. Thomas, of Cotulla. The deal was made by C. C. Thomas. The land was sold for \$6.50 per acre and each of the four parties have one-fourth interest.

A. W. Allee sold his place this week consisting of three sections of land one mile West of Tuna to S. H. Anderson of Wilson county for \$10 per acre.

Eiler's Big Show Coming.

Everybody remembers Eiler's big show that appeared here about year ago as being good. They are coming again soon with the great new play "King of the Cattle Ring" and now far better than ever. They will be here Feb. 21st.

The song of the hammer and the saw is a continuous one these days and the town is building up right along. New buildings and improvements of all kinds are constantly under way, and others are being projected. Verily Southwest Texas do boom.

ENCINAL FLOURISHING.

Breezy Notes From the Thriving Town.

Encinal, Texas, February 8.—We are glad to state that Encinal is drawing out and getting in line in the way of improvements.

Mr. T. J. Buckley is building an up-to-date cottage on the East side of town and intends moving his family here from San Antonio.

Mr. Landrum from Bigfoot is erecting a splendid residence on the West side of town, both dwellings add quite a good deal to the appearance of our little town.

Mr. Alfred Matthews was seen on our streets Thursday.

Mr. and Mrs. Morrison are spending a week in Corpus Christi.

Mrs. Robert Carr is spending a week in town.

Mrs. Chas. Skidmore is in Encinal as a guest of her sister, Mrs. T. C. Berry.

Tom Born of Cometa City is in town.

Miss Willie May Grimes is a guest of Miss Etta Kuykendall this week.

J. E. Hill and family are in from the ranch.

Tom Atlee is in Encinal from Laredo.

T. A. Coleman came in on Thursday's train from Atlee.

Moore Berry has returned from Austin where he has been attending St. Edwards College.

"The Runaway Tramp" show appeared here Wednesday night and had a very good attendance, regardless of the bad weather. Though we are sorry to say the Company must have learned that we still have the "wild and woolly" from the West in our vicinity, as there were more than six drunken men (all whites) who created such a disturbance that several times the audience was unable to concentrate their at-

tention to the stage. However, Mr. T. C. Berry assisted the most obnoxious of the party to the front door.

The Woodmen of the World have organized a Camp here with quite a good membership.

N. K. B.

Notice.

In accordance with the provisions of sections Nos. 20 to 23 inclusive of Title 34a of the General Laws of Texas of 1905 relative to County Depositories, notice is hereby given that at a term of the Commissioners' Court of La Salle County, Texas, to be held at the Court House thereof in the town of Cotulla at ten o'clock a. m. on the fourth day of March, 1907, proposals will be received by said Court from any banking incorporation, association or individual banker in such County as may be desired to be selected as the depository of the funds of such County.

Witness my hand this 8th day of February A. D. 1907.

C. C. THOMAS,

County Judge of La Salle County, Texas.

State Land Will Again Be Upon Market.

Account of the cancellation of the former sales, sections 36, 38 and 44, Certificates 1-964, 1-965 and 1-968, B. S. & F., and section 12, Certificate 2-90, J. Poiteven all containing 640 acres, classes as Dry Grazing and valued, sections 36, 38 and 44, at \$2.50 per acre and section 12 at \$3.00 per acre, in La Salle County, will be again upon the market on Monday, Feb. 9th, 1907, for sale to the highest regular applicant, and all applications to purchase said lands sent to the General Land Office prior to said May 9th, must be placed in an envelope properly endorsed as to the date the land comes on the market.

State Bank at Dilley.

Dilley is to have a State Bank, which will be opened in the near future. The charter has already been filed and the incorporators are: A. F. Edmonstone, J. P. McAfee, J. E. Billingsley, T. T. Parker, M. M. Burke and N. Dillard. Capital stock \$20,000.

Skating Rink Notice.

Next Thursday night, Feb. 14th, the night of the Valentine Ball, there will be skating at the Rink from 7:30 to 9 o'clock. The Ball will open at 9 o'clock.

Important Session.

Commissioners' Court will convene Monday in one of the most important sessions of the year. This is the term when the tax role is fixed, road overseers appointed, etc.

Died at Hotel.

Arthur Hamilton, of Georgetown, a young man 23 years of age died last night at eleven o'clock at the Gilmer Hotel.

Mr. Hamilton came to Cotulla about two weeks ago for the benefit of his health and expected to get out on a ranch. He made arrangements to stop at the Gilmer Hotel for one week, but at the end of that time he was unable to leave his room. His father and mother, Mr. and Mrs. A. Hamilton and uncle, Chris Hamilton, arrived a few days ago and were with him up to the time of his death.

The remains were shipped to Georgetown this morning for interment.

Mr. Jack McClure, recently from Georgetown stated that he was acquainted with deceased and that he was a fine business young man and had been employed for several years by the Williamson County Abstract Company.

LOCAL AND PERSONAL.

Fresh candies at D. L. Neeley's 30c candy, 15c a pound at Gaddis' Pharmacy.

The "Runaway Tramp" will make you laugh. Monday night.

John J. Hall has purchased R. E. Robinson's interest in the Skating Rink Building.

M. L. Meils and A. L. Warner of Graymont, Ill., are in the city prospecting.

Fresh fancy candy, 15c a pound at Gaddis' Pharmacy.

J. M. Coker, the Devine onion man was here yesterday. Mr. Coker said his onion crop was looking fine.

Barrel ribbon cane molasses at D. L. Neeley's.

LOST—About two weeks ago, two Hound Pups, their colors are black and tan, about 8 months old. If seen notify J. A. ROWLAND, Millett, Texas.

We give you better candy and save you 15c a pound, Gaddis' Pharmacy.

Closing out at R. F. Neeley's, 21 qt enamel dish pans, 60c; French plate mirrors 18x40 \$6.00; blue steel stove pipe, 13c; water sets, \$1.00; save money by buying at the Racket Store.

Miss Ellah Heapes of St. Louis, is a visitor at the O. N. Johnson Ranch. She came in on the last excursion and will be here thirty days, visiting her friend, Miss Amy Brown.

Mrs. R. A. Gilmer is closing out her business on Center street. Roland A. Gouger has bought all of her tinware, hardware and saddlery. Geo. E. Tarver has bought the grocery stock. What she has left in dry goods and shoeery line is being sold at cost and below.

LARGE CROWDS OF HOMESEEKERS.

TWO CARLOADS BROUGHT IN ON THURSDAY'S TRAIN.

Sunshine Looks Good to Northerners From Land of Ice and Snow.

The excursions from the North this week brought more homeseekers than at any previous time this season. Thursday's train brought two full coaches to Cotulla.

These people are from Illinois, Missouri and Kansas and when they left home Monday the worst blizzard of the winter was raging. The clear skies and bright sunshine of Southwest Texas looks good to them.

Yesterday morning there was a great skirmish to get enough vehicles to haul the prospectors out in the country, but by eleven they were all gone. We understand that a large number of sales were made.

LYCEUM COURSE

Ira Landreth, under the auspices of the Cotulla Lyceum, delivered one of his entertaining and instructive lectures Monday night to a small but appreciative audience at the Court House. The lecture was one of the very best ever delivered here and was well received by the hearers. This number was the fifth of the six numbers in the course this year and the speaker will find a hearty welcome if he ever comes this way again. The next and last number will be Gilbert A. Eldredge in his impersonations and will be here next month. More interest is being shown this season than last by the patrons and promoters will probably try another year if they get proper backing from the business interests.

The Cotulla Record.

C. E. MANLY Editor and Publisher
J. M. DANIEL, Associate Editor.

Subscription \$1.00 Per Year in Advance

ADVERTISING RATES ON APPLICATION.

This paper is insured by the Printers' Mutual Fire Insurance Association of Texas.

Entered in the Postoffice as second-class mail matter.

SATURDAY FEB. 9 1907

Next! A new, modern school building.

This is the last month of winter, but as a usual thing it is about the coldest.

The Bailey Investigating Committee have been rounding up a number of newspaper men, whose editorials don't exactly suit them.

The Legislature is grinding again. Hundreds of bills have been introduced, but just how many will be made into laws is a different thing.

Study over the matter of incorporation for you may have an opportunity to vote for or against it this year, and you want to vote intelligently.

If a man can clear from \$100 to \$250 per acre on an irrigated farm in Southwest Texas, will somebody please tell us what the value of this land really is? We have known men to pay \$150 per acre for improved farms and actually pay for it with one crop. LaSalle County has many acres of this land waiting for the man with money to develop it, that can be bought for \$12.50 to \$15.00.

A woman suffrage bill has been introduced in the Texas Legislature, and the author says he believes he is going to pass it. There was a time in the history of the world, way back in Paul's day, when women were looked upon with something of disfavor. That was an unchristian era. Today the situation is vastly different and instead of women being inferior to man, she has proven herself to be his equal, if not his superior, in many of the virtues that make for good citizenship.

J. W. Wentworth, better known as "Boll weevil" Wentworth, of Wilson county, made the prediction that 1905 would be a banner cotton crop year all over Southwest Texas, and it certainly was. And now Mr. Wentworth says 1906 is going to be a "bug" year good and strong unless we have some severe cold weather, and that in many counties a bale of cotton will be a curiosity. Mr. Wentworth says that universal late planting is the only way to wipe out the boll weevil, and without this system he thinks it will only be a matter of a few years until the pest will spread over the entire South.

No town will become a good business center so long as its business men rely on a few merchants to make the effort to bring trade to town. Too often the men in a few lines of trade are about the only ones that reach out after custom. Other merchants wait until these men induce the people to come to town and content themselves with trade that naturally drifts to their place. A public spirited man should ask himself if he is doing his part to attract people to come to town to trade in helping the entire business community, and no town is a success unless all lines are working to extend the trade as far as possible and trying to bring a large territory in the circles in which the town is the business center.

WHY BUY LAND?

From the earliest time there has been a longing by people in all callings to own land. It is this desire that has made nearly half of the people of Europe and America farmers and stock-raisers, during the last century and the desire is still growing. It is not necessary to possess large wealth in order for an individual to own a farm. Many of our well-to-do farmers today are those who began with small means in a new agricultural section and grew up with the prosperity surrounding their new home, their living and profits were obtained and in addition the rise in land values while they waited, made them independent. Not only have farmers done this, but many business men have obtained their start in a successful business career through the purchase of farm land and the subsequent holding of it for advance in price.

As an asset farm land has no equal. It is one that at all times demands a value not determined by an unstable market, as with most other commodities of trade. Our increasing population contributes to the certainty of a continued rise in land prices in the future.

The department of agriculture estimates that in 25 years the population of this country will have increased to 139,000,000. The census bureau agrees that this estimate is conservative when our increase in population for the last decade is taken into consideration. To supply this population will necessitate annually 700,000,000 bushels of wheat, 1,250,000,000 bushels of oats, 3,450,000,000 bushels of corn, 100,000,000 tons of hay, and cotton, fruit and vegetables of all kinds in proportion, thus making an asset that has a productive power contributing directly to a constant demand.

Again, study the drift of national development in land values and learn the profits that have been realized by the farmer of the central west. In those states, during the last 20 years, lands purchased at from \$5 to \$30 per acre have increased in value many times above their original cost. Much of this land purchased less than ten years ago has more than doubled in value. Do not forget in this connection that our public domain is almost entirely exhausted and he who buys what is left of the good cheap land now has made a safe investment. Remember, also, that all such land while furnishing a living when operated, will enhance in value in the future as in the past with heaps and bounds. —Southwestern Farmer.

If we are to judge by the thousands of people who are being daily swindled by the numerous get rich schemes that infest the country, the American people are becoming particularly easy. Almost every large city seems to be a fruitful field for the swindler's operations, and the poor dupes almost tumble over each other in their effort to get something for nothing or fabulous returns for a small outlay, which anyone of average intelligence ought to know was a swindle without being apprised of the fact. Aside from this the press of the country is continually warning the people of the dangerous character of those swindling operations and publishing reports of the thousands who have learned by dear experience of the fraudulent nature of so many concerns in which they have intrusted their all. We would say it serves them right were it not for the fact that the victims in many cases are poor people who can ill afford to lose their daily earnings in this manner.

Some of the Legislators would enact a law that would prohibit a newspaper from exchanging advertising space for railroad transportation.

LOCAL PICKUPS.

A little real winter this week and what we want some more of it.

More shade trees are being planted in Cotulla this season than ever before.

J. P. Haynie is building house for Jas. Bell on his ranch 20 miles Southwest of Cotulla.

Jno. M. Daniel is building real estate office near the depot on the railroad reservation. M. Evetts has the contract.

Had you noticed the large number of new stylish vehicles that have recently been put into use around Cotulla. Evidence of prosperous times.

R. E. Robinson tells us that he completed last week for Ed Henrichson near Artesia, one of the neatest residences in the county. He said further that he didn't think Mr. Henrichson had built to occupy alone.

W. L. Shillings has purchased a tract of land on the river above the wagon bridge and will erect his gin on the hill West of the stock-pens and the stock pens spur will be run out a couple of hundred feet to give the gin connection. Mr. Shillings tells us he will begin work on the gin in a couple of weeks.

Farmers will begin planting corn next week. Many would have already planted but for fear of a freeze which nearly always comes about the middle of February. Often corn planted about the 15th of February escapes from the cold without a blemish. This is not the case every year, however.

The I. & G. N. has completed a dam across the Frio river which will back the water three miles. The well which has heretofore furnished water for the crop has been abandoned. It is estimated that the reservoir will furnish water one year for 40 engines a day.

The result of Saturday night's voting at the show for the most popular young lady was announced at Monday night's performance and the four leading candidates had received the following votes: Miss Kate Kniggs, 27,520; Miss Dottie Reed, 22,740; Miss Jessie Copp, 18,970; Mrs. J. H. Gates, 7,280. Immediately after the announcement Miss Jessie Copp stepped to the stage and thanked her friends for the complimentary vote and withdrew from the race. Following her Miss Katie Kniggs asked that her name also be withdrawn from the contest. In the final count Miss Dottie Reed received a total of 44,000 votes, winning the prize. Mrs. J. H. Gates was second with 17,500 votes.

FRANK B. EARNEST.

FRANK W. EARNEST.

EARNEST & EARNEST,
REAL ESTATE.
Cotulla, Texas.

We have improved and unimproved lands for sale in all parts of the county. Can sell you what you want and at the best figures. Land in large or small tracts and suited to all purposes. We are ready to show you what we have at all times. Write to us or call on us.

G. W. Henrichson,
—DEALER IN—
GENT'S FURNISHINGS AND FURNITURE.

Our motto: "Best Value for the Least Money."

We sell the Famous Walkover Shoes.

Remarkable Free Offer

Half Million Now Using Sal-Te-Na

The Mutual Drug Company of Cleveland, Ohio, have arranged with our local druggists to accept the TEN CENT COUPON printed below, the same a cash, in part payment for SAL-TE-NA Effervescent Fruit Seltzer, their wonderful cure for Headaches and Constipation. SAL-TE-NA is a safe, certain cure for these troubles and acts quickly.

Take a dose of SAL-TE-NA before breakfast, and the bowels will move copiously in one hour. It doesn't gripe and is pleasant and agreeable to the most delicate stomach.

Children like to take it because it is pleasant to the taste and delightfully effervescent.

Every one of our readers should take advantage of the liberal offer of the Mutual Drug Company of using the 10 cent Coupon.

This offer is only for a limited time. The Coupon with 15 cents will pay for a 25 cent bottle of SAL-TE-NA. Cut out the Coupon at once and present it at your nearest drug store. Act at once.

10c **TEN CENT COUPON** 10c

This Coupon, with 15 cents, will pay for a 25 cent bottle of **Sal-Te-Na Fruit Seltzer** at any drug store when signed below:

Name.....
Address.....
State.....

Not Transferable. Only one bottle to each person. Good in any City.

For sale at Gaddis' Pharmacy

J. L. Hamilton and Sons,

Dealers in

GENERAL MERCHANDISE

Give us your patronage and we will treat you right.

MILLET, TEXAS.

City Barber Shop.

W. L. Pease, Prop.

Haircuts in the latest style Everything up to date Hot and Cold Baths.

Center Street

COTULLA, — TEXAS

C. E. WRENN,

Contractor and Builder.

Plans and Specifications furnished on Application. COTULLA, TEXAS.

9 A. M. TO 3:30 P. M.

are the banking hours of the members of the San Antonio Clearing House, effective February 4th, 1907. As members thereof, these hours will be observed by

WOODS NATIONAL BANK.

Y. P. BOWEN & CO.

Have Just Received

A New and Up to Date Line of Dry Goods, Notions, Boots and Shoes

THEY CAN PLEASE YOU AND YOUR POCKET BOOK.

They also sell everything in the Grocery Line at Rock Bottom Prices. Handle Crockery, Glassware and Silverware and everything else that a first class General Merchandise Store carries.

L. A. Kerr, President.

T. C. Frost, Vice President.

G. W. Henrichson, Cashier.

The Stockmens National Bank,
COTULLA, TEXAS.

Capital Stock, \$75,000.

Surplus, \$15,000.

We Solicit Your Business.

I WANT YOUR

Fruit, Candy and Cigar trade. My prices are right and I will treat you white.

S. COTULLA,

Blue Front on Front Street.

Steam Engines and Boilers.

GASOLINE ENGINES, WINDMILLS, GIN MACHINERY, PIPE, CASING, FITTINGS, ETC.

S. A. Machine & Supply Co.

The Modern Train of Luxury.

Mexico-St. Louis Special.

A Solid Train of Elegance and Ease

Via **I. & G. N. R.R.**

To St. Louis and Chicago, TO MEXICO.

COMPOSED OF PULLMAN'S LATEST CREATIONS

Composite Car (with Barber Shop, Bath, etc.) Diner, Drawing-Room, Compartment and Observation Library Sleepers.

SEMI-WEEKLY.

For Illustrated Booklet and Particulars,

SEE I. & G. N. AGENTS OR WRITE,

D. J. PRICE,

GEO. D. HUNTER,

G. P. & T. A.

A. G. P. & T. A.

I. & G. N. R. R., Palestine, Texas.

The Best To Eat

When you want the best things to eat, come this grocery. When you want to get sixteen ounces in every pound, you'll find them here. When you want your dollar to buy a big, honest, one hundred cents worth, this is the place to purchase. I guarantee every article I sell. If you receive something from me that is not satisfactory, you will do me a favor by sending it back. I will either give satisfaction or return your money.

D. L. Neeley.

T. R. KECK,

THE LUMBER MAN.

LUMBER, SHINGLES, WINDMILLS, WAGONS, TINWARE, BRICK, HARDWARE, FARM IMPLEMENTS,

COTULLA, TEXAS.

MENACE TO ALL

**Giant Mail Order Concerns
Are Sapping Country of
Its Wealth.**

SMALLER TOWNS CRUSHED

By Assisting in the Centralization of Wealth, Patrons of These Institutions Contribute to Their Own Injury.

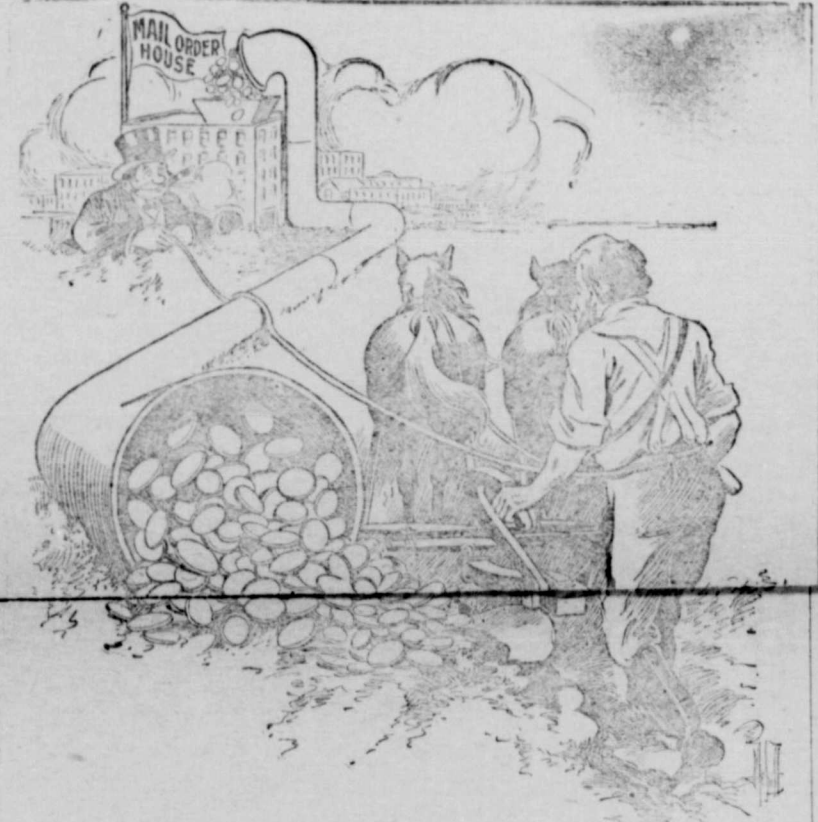
(Copyright, 1906, by Alfred C. Clark.)
Every year millions upon millions of dollars find their way from the towns, villages and rural districts of the country to the coffers of the mail order houses in the cities, and go to the upbuilding of enormous institutions in the centers of population. Naturally, the sources from which the contributions are made suffer accordingly.
Figures ever tell a better story than words. Here are figures which tell a story so stupendous that its full significance cannot be grasped in a moment, but the mere sight of which are awe inspiring:
In the year 1905 two mail order houses, located in Chicago, did a business amounting in round numbers to \$80,000,000. In the year 1904 these same concerns did a business of about \$62,000,000, a gain of \$18,000,000 or nearly 30 per cent, in a single year being thus exhibited.
These figures represent the sale last year of one dollar's worth of merchandise for every man, woman and child in the country by two catalogue houses alone, and those operating from the same central point. Dozens more of varying size and importance are operating all over the country from coast

to coast and from border to border. Such general prosperity as may be retained cannot be retained if the institutions of the already larger and wealthier communities are to continue to be built up by contributions that should be spent at home from the thousands of smaller communities.
The need of the country, a desperate need upon which the welfare of the individual depends, is for the upbuilding and continued progress of the smaller communities, so that the wealth of the country may be distributed over the entire country, and not congested and controlled in large amounts in a comparative few centers of population.

Therefore, the man who sends away from his own community money which he might have spent at home and permitted a fair profit to the home merchant to be retained there for the benefit of the community, is injuring his community, and thereby the prospects for his own future prosperity.
In a large number of instances he is doing more than this. Unwittingly, or unthinkingly, perhaps, he is violating his own principles of right and justice, for, at the expense of his own community, he is needlessly contributing profits to the capitalistic combinations which he continually cries out are menacing the country.

The mail order giants direct their energies particularly toward the people of the smaller towns and the agricultural districts. In hundreds of thousands of the homes of these the catalogue of the mail order house is as regularly received as the home paper. The man on the farm last year sent a very large portion of eighty millions of dollars to two of these institutions, in one community, alone.
In all sincerity we ask: Admitting, purely for the sake of the argument, that the farmer or the resident of the small community can save a few dollars on some of his purchases, or even

that he could do so on all of them, can he afford to continue to impoverish his own community, upon which his own prosperity, the very value of his land depends?



The "Man Behind the Plow" last year contributed a large portion of the vast number of millions which found their way into the coffers of the mail order houses. The smaller communities to which it belonged, and which were thus deprived of it, suffered accordingly.

to coast and from border to border. A fact not generally known is that hundreds of concerns throughout the country which now are doing business through the regular trade channels are awaiting only a parcels post law to undergo literature, already prepared in many instances, which would project them into the mail order field, and this does not take into account the hundreds and perhaps thousands of entirely new mail order concerns which inevitably would spring into existence under such friendly auspices.
The two Chicago institutions referred to, already occupying immense buildings, found themselves cramped for room. One of them expended not less than \$1,000,000, and probably more, for a new home. The other lately has secured a new location and also will expend at least \$1,000,000 for an immense new building.
Anyone who will reflect even casually on the subject must become impressed that the influence of the mail order business is toward the centralization of wealth, and how enormous a part it is playing in this direction will be understood from a second glance at the figures which have been given above.

It is due to himself that every patron of the mail order house should inquire honestly of himself what the final outcome is to be if the mail order business shall continue to make the great strides which have marked its progress during the last half decade.
It is useless to repeat the well worn argument of the mail order concerns that they are selling goods enough more cheaply than the merchants in the regular channels of trade to leave their customers more money than ever to devote to home enterprises and institutions. The fallacy of this statement has been proved over and over again by actual and minute comparisons of goods, as to their quality and prices. To refute it finally and indisputably by a simpler and more direct method it is necessary only to ask the smaller communities to show the evidence from their books and accounts of the harm the mail order habit is doing their communities.
It is a truth as old as the hills and as certain as the rising and setting of the sun that no country or section of a country can prosper unless the people

as a whole shall be prosperous. Such general prosperity as may be retained cannot be retained if the institutions of the already larger and wealthier communities are to continue to be built up by contributions that should be spent at home from the thousands of smaller communities.

If he will ask himself this question and consider it soberly and fairly in all of its phases, including the many which cannot be touched upon within the limits of a single article, we think his answer must be that he cannot.
The wonderful productivity of this country has been sufficient to overcome the various adverse economic influences which have existed during the period of years in which the mail order business has accomplished its greatest growth. Everyone has been "getting along pretty well." While the increasing flow of golden millions from their source in the land of the country to the already great centers of money and population has held back the growth of the smaller communities, it has not yet occasioned a great disaster. The test will come with the first pinch of "hard times," a condition which no country ever has been able to escape at recurring intervals. When this time arrives those communities will best stand the test which have best conserved and husbanded their resources.
JOHN S. POTTS.

The Puzzle Solved.
Some time ago a merchant in Marblehead, Mass., was discovered in his store at a very late hour, and in replying to inquiries, he said:
"My confidential clerk is missing."
"And what of it?"
"Why, I'm looking over the books, but they seem to be all right."
"Have you counted your cash?"
"Yes; and it is correct to a dollar."
"Looked over your bank book?"
"I have, and it is satisfactory. That's the puzzle, you see. He's skipped, and I can't make out what for."
"Been home since noon?"
"No."
"Perhaps he's eloped with your wife."
He hurried home, and found this to be the case.
Wise David.

Wife—"Why do you always sit at the piano, David? You know you can't play a note!" David—"Neither can anyone else, while I am here!"

DIAMOND BRAND SHOES FOR EVERYBODY

Recently we stated that we made Diamond Brand shoes in all grades for everybody, at all prices and for every purpose, showing that this resulted in benefit to the wearer because it saves all waste.

But—we make more fine shoes than any other house in the West.

Diamond Brand shoes are sold in the largest cities of this country. The Styles are correct, the workmanship of the highest grade and the leather specially selected.

Peters Shoe Co.
WE MAKE MORE FINE SHOES THAN ANY OTHER HOUSE IN THE WEST

J. W. Hargus, M. D.
Physician and Surgeon.
Office at Gaddis' Pharmacy
Residence Phone 10.

W. A. H. Miller,
Attorney At Law.
Will practice in all State and U. S. Courts. Lands bought and sold. Loans negotiated.
COTULLA, — TEXAS.

Knaggs & Deopker,
ABSTRACTOR OF LAND TITLES FOR LA SALLE COUNTY.
COTULLA, — TEXAS

Jno. M. Daniel
REAL ESTATE AND INSURANCE.
Abstracts A Specialty.
COTULLA, — TEXAS.

Lyen & Werner,
Well Drilling Contractors.
COTULLA, TEXAS.

FISH STABLES
DOUBLE OR SINGLE RIGS.
Telephone us your wants, day or night.
J. T. FISH, Prop.
COTULLA, — TEXAS.

Mrs. McKinney,
PHOTOGRAPHER.
Photos 1.00 per dozen and up.
"THE BEST"
That's the kind of pictures I make.
COTULLA, — TEXAS.

FULLERTON'S FEED STORE
Cor. Center and M. S. St.
CORN, OATS, HAY, BRAN, CORN CHOPS, COTTON SEED MEAL.
W. H. FULLERTON
Proprietor

Covey C. Thomas,
Lawyer and Land Agent.
Will practice in all courts. Prompt and careful attention given all business. Special attention the collection of claims.
COTULLA, — TEXAS.

J. D. Motheral, M. D.
Physician and Surgeon.
COTULLA, — TEXAS.

F. B. Earnest,
Attorney At Law.
Will practice in all courts. Office three doors West of Postoffice.
COTULLA, — TEXAS.

John W. Willson,
Lawyer and Land Agent
Will practice in all Courts. Real Estate a Specialty.
COTULLA, TEXAS.

Directory

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METHODIST—Rev. T. G. Woods, Pastor, regular services every 2nd and 4th Sundays. Sunday School every Sunday, T. R. Keck, Supt.

PRESBYTERIAN—Rev. F. A. Barnes, Pastor. Regular services 1st and 3rd Sundays, Sunday School every Sunday, F. A. Barnes and J. H. Gallman, Supts.

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W. O. W.—La Salle Camp No. 125, Woodman of the World, meets every 1st and 3rd Monday night of each month. ROLAND A. GOUGER, C. C. B. F. CLAUNCE, Secretary.

DON'T YOU CARE

if you have forgotten. Just walk in and buy anything you think your wife will want. The quality will be so good—things generally will be so satisfactory—that she can't help but be pleased. We know perfectly well, that you will buy your groceries where you can get the most for your money, and where that most will be purely good. Knowing this, we wouldn't be foolish enough to tell you we keep the best at the lowest prices if it were not so.

JNO. P. GUINN.

From the Best Sources

How and where a grocery stock is bought determines its value and quality. We could buy cheap stuff and sell to you at cheap prices. You might think we would be good people to trade with—but—we wouldn't be. We buy from the best sources, pay fair prices, and charge you a fair profit—just enough to pay for handling the goods. We wouldn't touch cheap quality for a great deal. We intend to maintain our reputation for honesty in all things.

GEO. E. TARVER.

Millett Mercantile Company,

DEALERS IN
Lumber, Hardware and Wire.
YOUR BUSINESS SOLICITED.
MILLETT, TEXAS.

Some Business Colleges have been offering to pay railroad fare to their school, providing you enrolled and paid in your hard earned cash, so you could not get away without losing what you had paid in. The Tyler Commercial College of Tyler, Texas, takes no advantage of anyone. If upon arriving and investigating their work thoroughly, it is found not to be as advertised, the student pays in nothing to the school and returns. They also give a guarantee that if at the completion of the course, the student has not found that the work is all that is claimed for it in their advertising matter he presents a written statement to this effect and receives every cent of tuition paid. Thus, you see, this commercial school, based on progressive, honest business methods, ask no one to take chances on glaring statements made in advertising matter of rebate coupons, discount drafts or special rates, but gives a guarantee that makes the student safe before he has paid in one cent and a second guarantee that makes the student safe before he has paid in one cent and a second guarantee that makes him absolutely safe after he has paid in his money and finished the course. These two guarantees are enough to convince any fair-minded person that this school puts nothing into print that it does not make good; the statements in its advertising matter can always be relied upon. Its exclusive control in this section of the famous Bryne Simplified Shorthand and Practical Bookkeeping, its thoroughly equipped Employment Bureau, give it a great advantage over other commercial schools. It can turn out a practical bookkeeping or stenographer by the use of these systems in about half the time required by schools teaching other systems. Write for their free catalogue, which will give you full and detailed information of this most successful institution, and will also show you how they can greatly increase your earning capacity.

Wanted.—An improved farm 40 to 80 acres, prefer on river and to cost about \$2,000. Leave answers at Record office.

For Sale.—My place in Cotulla, splendidly located and well improved. Call at residence for further particulars. G. PHILIP.

NOTICE.—All parties are hereby forbidden to haul wood from my pasture.
W. P. BUTLER.

LOST.—Small pocket book containing several notes, railroad pass and other papers. Liberal reward. Return to J. H. McGEHEE, 236 E. Houston St., San Antonio or the Record office.

UNION FARM.—of 72 acres for sale. On Union Spur one mile from Cotulla post office. Will sell farm with or without crop, 18 acres transplanted onions. Call on or address, E. D. COHENOUR, Cotulla, Texas.

A SNAP.—About 500 acres of land, one mile from Cotulla fronting on Nueces with 25 to 40 acres irrigable, balance good for dry land farming. Cheap if sold a once. For further information call at this office.

Mabean Cotton Seed for sale, either local or car lots. Guaranteed absolutely pure. Orange Cane Seed, free of Johnson and Bermuda grass. California Pink Beans, Alabama Sweet Water Melon Seed, carefully selected from 20th average melons. Cantaloupe Seed. For prices apply to C. H. OMBERS, Devine, Texas.

We Pay Railroad Fare Both Ways.

MENACE TO ALL

Giant Mail Order Concerns Are Sapping Country of Its Wealth.

SMALLER TOWNS CRUSHED

By Assisting in the Centralization of Wealth, Patrons of These Institutions Contribute to Their Own Injury.

(Copyright, 1926, by Alfred C. Clark.)
Every year millions upon millions of dollars find their way from the towns, villages and rural districts of the country to the coffers of the mail order houses in the cities, and so to the upbuilding of enormous institutions in the centers of population. Naturally, the sources from which the contributions are made suffer accordingly.

Figures ever tell a better story than words. Here are figures which tell a story so stupendous that its full significance cannot be grasped in a moment, but the mere sight of which are awe inspiring:
In the year 1905 two mail order houses, located in Chicago, did a business amounting to round numbers to \$50,000,000. In the year 1924 these same concerns did a business of about \$2,000,000,000, a gain of \$1,950,000,000 or nearly 39 per cent, in a single year being thus exhibited.

These figures represent the sale last year of one dollar's worth of merchandise for every man, woman and child in the country by two catalogue houses alone, and those operating from the same central point. Dozens more of varying size and importance are operating all over the country from coast

to coast and from border to border. Such general prosperity as may exist cannot be retained if the institutions of the already larger and wealthier communities are to continue to be built up by contributions that should be spent at home from the thousands of smaller communities.

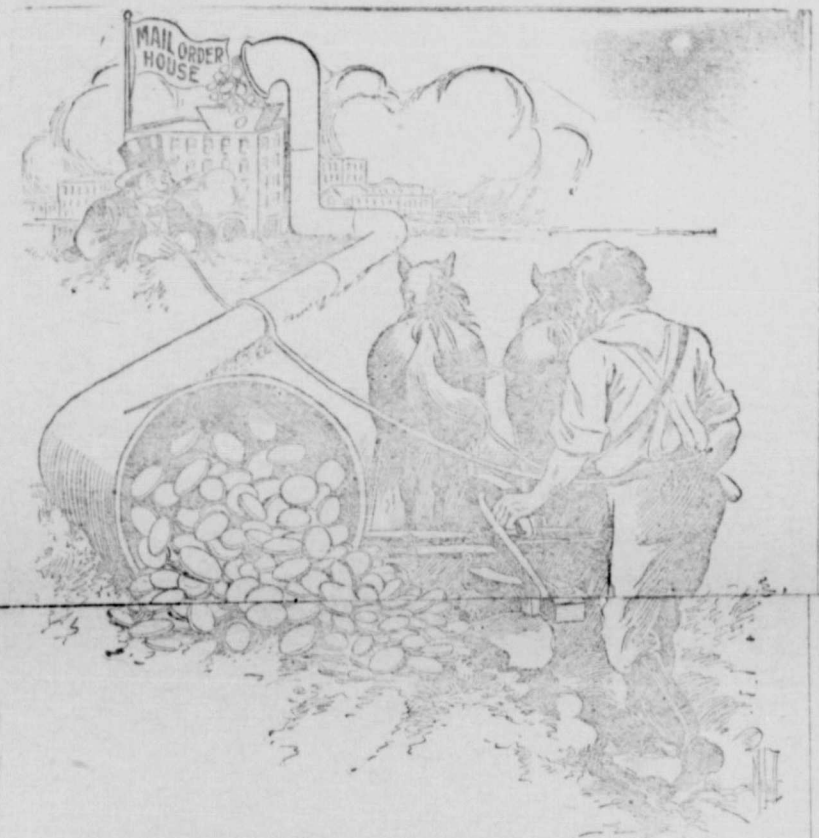
The need of the country, a desperate need upon which the welfare of the individual depends, is for the upbuilding and continued progress of the smaller communities, so that the wealth of the entire country, and not congested and controlled in large amounts in a comparative few centers of population.

Therefore, the man who sends away from his own community money which he might have spent at home and permitted a fair profit to the home merchant to be retained there, for the benefit of the community, is injuring his community, and thereby the prospects for his own future prosperity.

In a large number of instances he is doing more than this. Unfittingly, or, unfortunately, perhaps, he is violating his own principles of right and justice, for, at the expense of his own community, he is needlessly contributing profits to the capitalistic combinations which he continuously cries out are menacing the country.

The mail order giants direct their energies particularly toward the people of the smaller towns and the agricultural districts. In hundreds of thousands of the homes of these the catalogue of the mail order house is a regularly received and the home paper. The man on the farm last year sent a very large portion of eighty millions of dollars to two of these institutions, in one community, alone.

In all sincerity we ask: Admitting, purely for the sake of the argument, that the farmer or the resident of the small community can save a few dollars on some of his purchases, or even



The "Man Behind the Plow" last year contributed a large portion of the vast number of millions which found their way into the coffers of the mail order houses. The smaller communities to which it belonged, and which were thus deprived of it, suffered accordingly.

to coast and from border to border. A fact not generally known is that hundreds of concerns throughout the country which now are doing business through the regular trade channels are awaiting only a parcels post law to unmoose literature, already prepared in many instances, which would project them into the mail order field, and this does not take into account the hundreds and perhaps thousands of entirely new mail order concerns which inevitably would spring into existence under such friendly auspices.

The two Chicago institutions referred to, already occupying immense buildings, found themselves cramped for room. One of them expended not less than \$1,000,000, and probably more, for a new house. The other lately has secured a new location and also will expend at least \$1,000,000 for an immense new building.

Anyone who will reflect even casually on the subject must become impressed that the influence of the mail order business is toward the centralization of wealth, and how enormous a part it is playing in this direction will be understood from a second glance at the figures which have been given above.

It is due to himself that every patron of the mail order house should inquire honestly of himself what the final outcome is to be if the mail order business shall continue to make the great strides which have marked its progress during the last half decade.

It is useless to repeat the well worn argument of the mail order concerns that they are selling goods enough more cheaply than the merchants in the regular channels of trade to leave their customers more money than ever to devote to home enterprises and institutions. The fallacy of this statement has been proved over and over again by actual and minute comparisons of goods, as to their quality and prices. To refute it finally and indisputably by a simpler and more direct method it is necessary only to ask the reliable business men of any of the smaller communities to show the evidence from their books and accounts of the harm the mail order habit is doing their communities.

It is a truth as old as the hills and as certain as the rising and setting of the sun that no country or section of a country can prosper unless the peo-

ple as a whole shall be prosperous. That he could do so on all of them, can be afforded to continue to impoverish his own community, upon which his own prosperity, the very value of his land depends?

If he will ask himself this question and consider it soberly and fairly in all of its phases, including the many which cannot be touched upon within the limits of a single article, we think his answer must be that he cannot.

The wonderful productivity of this country has been sufficient to overcome the various adverse economic influences which have existed during the period of years in which the mail order business has accomplished its greatest growth. Everyone has been "getting along pretty well." While the increasing flow of golden millions from their source in the land of the country to the already great centers of money and population has held back the growth of the smaller communities, it has not yet occasioned a great disaster. The test will come with the first pinch of "hard times," a condition which no country ever has been able to escape at recurring intervals. When this time arrives those communities will best stand the test which have best conserved and husbanded their resources.

JOHN S. POTTS.

The Puzzle Solved.

Some time ago a merchant in Marblehead, Mass., was discovered in his store at a very late hour, and in reply to inquiries, he said:
"My confidential clerk is missing."
"And what of it?"
"Why, I'm looking over the books, but they seem to be all right."
"Have you counted your cash?"
"Yes; and it is correct to a dollar."
"Looked over your bank book?"
"I have, and it is satisfactory. That's the puzzle, you see. He's skipped, and I can't make out what for."
"Been home since noon?"
"No."
"Perhaps he's eloped with your wife?"
He hurried home, and found this to be the case.

Wise David.

Wife—"Why do you always sit at the piano, David? You know you can't play a note!" David—"Neither can anyone else, while I am here!"

DIAMOND BRAND SHOES FOR EVERYBODY

Recently we stated that we made Diamond Brand shoes for everybody, at all prices and for every purpose, showing that this resulted in benefit to the wearer because it saves all waste. But—we make more fine shoes than any other shoe in the West.

Diamond Brand shoes are sold in the largest cities of this country. The Styles are correct, the workmanship of the highest grade and the leather specially selected.

Peters Shoe Co.
WE MAKE MORE FINE SHOES THAN ANY OTHER HOUSE IN THE WEST

J. W. Hargus, M. D.
Physician and Surgeon.
Office at Gaddis' Pharmacy
Residence Phone 10.

W. A. H. Miller,
Attorney At Law.
Will practice in all State and U.S. Courts. Lands bought and sold. Loans negotiated.
COTULLA, — TEXAS.

Knaggs & Deopker,
ABSTRACTOR OF LAND TITLES FOR LA SALLE COUNTY.
COTULLA, — TEXAS

Jno. M. Daniel
REAL ESTATE AND INSURANCE.
Abstracts A Specialty.
COTULLA, — TEXAS.

Lyen & Werner,
Well Drilling Contractors.
COTULLA, TEXAS.

FISH STABLES
DOUBLE OR SINGLE RIGS.
Telephone us your wants, day or night.
J. T. FISH, Prop.
COTULLA, — TEXAS.

Mrs. McKinney,
PHOTOGRAPHER.
Photos 1.00 per dozen and up.
"THE BEST"
That's the kind of pictures I make.
COTULLA, — TEXAS.

FULLERTON'S FEED STORE
Cor. Center and M. S. St.
CORN, OATS, HAY, BRAN, CORN CHOPS, COTTON SEED MEAL.
W. H. FULLERTON
Proprietor

Covey C. Thomas,
Lawyer and Land Agent.
Will practice in all courts. Prompt and careful attention given all business. Special attention the collection of claims.
COTULLA, — TEXAS.

J. D. Motheral, M. D.
Physician and Surgeon.
COTULLA, — TEXAS.

F. B. Earnest,
Attorney At Law.
Will practice in all courts.
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LADIES MUSLIN UNDERWEAR

New Spring Line Just Received!

Come and See it Today. Don't Wait!

Everything in 1907 Styles.

Prices So Reasonable that You Can't Afford to Buy the Goods and Make THE GARMENTS



MONEY TO LOAN.

On Farms and Ranches.

VENDOR'S LIEN NOTES BOUGHT.

REAL ESTATE FOR SALE.

E. B. CHANDLER,
San Antonio, Texas.

102 E. Crockett St.,
Next the river.

E. P. Rasmussen and Dr. Blackwelder, extensive land owners on the Nueces in Dimmit county were in Cotulla Thursday. They report everything lovely up the country.

Mr. Happle, who is with the real estate firm of Adams, Kirpatrick & Nicholson has moved his family here. They are occupying Mrs. Louis Bowen's residence.

J. A. Reed has just received the new spring line of clothing of M. Born & Co., and the International Tailors. This is the sweetest line of styles ever shown in Cotulla.

Rev. Dr. Painter lectured Tuesday evening and also Tuesday night at the Presbyterian Church on China and Chinese people. Dr. Painter has spent the greater part of his life in China and his lectures were interesting.

On Friday night, Feb. 1st, Mr. T. W. Anderson, State Manager and Lecturer of Loyal Americans, gave a very interesting and instructive lecture, which was much appreciated and enjoyed by a select audience, returning to San Antonio that same night.

He will return sometime next week and speak at Court House, when a most interesting literary and musical program will be given by our best local talent.

All are most cordially invited to come. Mrs. M. D. Lawson is here in the interest of the order.

Valentine Ball.

A Valentine Ball will be given next Thursday night, February 14th, in the Skating Rink Building. All are invited to attend.

For Sale At Cost.

Crockery, Glassware, Overalls, Jackets, Pants, Shirts, Blankets, Shoes and Hosiery. R. A. Gilmer.

TO THE ACTUAL HOMESEEKER:

We have for sale a number of the most desirable improved Ranches and Farms in La-Salle County, all close in and on the railroad and at prices less than you will have to pay for unimproved places. All of our propositions have upon them an abundance of PURE WATER, together with good dwelling houses, fields, wells and windmills, barns, etc., all being under good fences, so that you do not have to wait for labor to have your lands cleared for cultivation, dig wells or build your houses. In river lands we have tracts ranging from 300 to 3000 acres which are the very best irrigation propositions now on the market, at prices ranging from ten to twenty dollars per acre.

If you are an actual settler and mean business call and see our list, we can suit you both in lands and prices; should you desire unimproved property we can cut you tracts from 80 to 320 or more at rock bottom prices.

Knaggs & Jennings.

SELLING OUT AT COST

All my Stock of Racket Goods.

R. F. NEELEY.

Choose Valentines Now

There was never so large a variety of Valentines to choose from as this season. We have all the new and old kinds: Card Mounts, Boxed Creations, Floral Designs, and a great assortment of the post card variety including both comies and those conveying appropriate sentiment. The custom of sending Valentines increases each year and as there will be a rush the last day or two it will be worth while to make selections early if you can.

GADDIS' PHARMACY.

OFFICERS.

G. M. Magill, Pres.
Frank B. Earnest, V. P.
V. H. Harding, Cashier.
J. H. Gallman, Asst. Cashier.

DIRECTORS.

K. Burwell,
Jno. M. Daniel,
Roland A. Gouger,
H. C. Lane.

Cotulla State Bank,

CAPITAL STOCK \$25,000

Open for business 7th day of January A. D. 1907.

Money loaned on Real Estate security. Small deposits accepted. Start a Bank account.

Bank Opens 8 A. M., Closes 6 P. M.

LOCAL AND PERSONAL

Excursion week and lots of homeseekers here.

Miss Childers of Temple is visiting at the Cochina Ranch.

Buildings still continue to go up and carpenters are in demand.

Mrs. Jos. Cotulla left yesterday morning for San Antonio.

YOUR NEW WINTER SUIT—REED

The Commissioners' Court will meet Monday in regular session.

W. N. Young of Encinal was in Cotulla the early part of the week.

The best Laundry in San Antonio is the White Star. Orville Carr agent.

Jos. Cotulla returned from a business trip to San Antonio Thursday.

J. A. Reed guarantees to please you in clothing. A new line just received.

Remember the reduction sale on heavy winter wear is still on at Y. P. Bowen & Co.

You'll miss a good laugh if you fail to see the "Runaway Tramp" Monday night.

Gus Welhausen, a ranchman of the Encinal country was in the Hub on business during the week.

W. G. Johnson left Thursday for his Zavalla county ranch after a train load of steers for shipment.

Asher Richardson, one of the heaviest land owners of Dimmit County was in Cotulla a day or two this week.

Laundry basket shipped to White Star Laundry every Wednesday. Orville Carr, agent. Basket at Gouger's store.

LOST—Waterman Fountain Pen Return to M. A. PETTY, for reward.

The "Runaway Tramp," a comedy in four acts at Cotulla Monday night, 11th. Don't fail to see the show and laugh.

Judge F. B. Earnest went to Millett yesterday to meet a party of Missouri people looking for homes in Southwest Texas.

A slow drizzle prevailed all Thursday but precipitation was not enough to amount to anything.

A. W. Allee was in town Tuesday closing up with some Wilson county parties to whom he had sold his ranch.

Dr. Stallings, dentist of Pear-sall will be here sometime this month. Date will be announced later.

R. F. Neeley is selling out all of his Racket Goods at cost. Now is the time and that is the place to buy.

BREAD TICKETS—for sale at Lang's Bakery. 6 tickets for 25c or 25 tickets for \$1.00. New fresh bread every day.

C. B. Jones and his painting force have been changing the looks of many places around town the last few weeks.

Mr. and Mrs. J. R. Black was in from the ranch yesterday. Mr. Black said a fairly good grass rain fell over his pasture Thursday morning.

Mr. and Mrs. Chas. E. Neal have returned from their honeymoon trip to Mexico. They spent most of the time during their absence in Monterey and Topo Chico.

C. B. Jones and his painting force have been at work on Mrs. Landrum's residence this week. They are also doing some work on the State Bank Building.

Miss Kate Burwell left Tuesday night for St. Louis, where she will spend the next ten days selecting a spring and summer line of goods for her store.

Earnest & Earnest, the real estate men, are now comfortably located in their new office on the South side of Center-street. They have one of the nicest and best fitted up offices in the city.

J. L. Hamilton, A. Bagnley, Wm. Earnest and A. J. Hamilton were here Saturday night to attend the Masonic meeting. A. J. Hamilton was raised to the third degree in Masonry.

While a severe freeze might perhaps injure the onion crop to some extent, the growers are not very uneasy. However, they say they don't want to see a freeze after the first of March.

The weather this week has been of a disagreeable nature, but we have no kick whatever to make when we think of the terrible times our Northern friends have experienced.

Monday night, the "Runaway Tramp."

Mr. and Mrs. C. B. Sweeney of Llano are in the city visiting Sheriff and Mrs. W. T. Hill. Mrs. Sweeney was formerly Miss Katie Livingston and Cotulla was her home for many years.

Mr. and Mrs. John F. Williams of Laredo are here visiting at the Hargus Farm, two miles west of town. Mr. Williams was formerly foreman of the Laredo Daily Times but has been in business for several months.

J. W. Wentworth, of our office one day this week. Mr. Wentworth is traveling Southwest Texas in the interest of the San Antonio Express up the country as he finds. Mr. Wentworth thinks there is a great future ahead of this section.

Quarterly Conference services will be held at the Methodist church tomorrow (Sunday). Rev. A. J. Weeks, Presiding Elder of San Antonio will preach morning and evening.

Roland A. Gouger has leased 60x100 feet of the railroad reservation on the West side of the track and is fencing same, where he will keep his well piping, casing, wagons, etc.

Geo. E. Tarver came up from the Black ranch Thursday and reported a good grass rain fell there that morning. He thought the precipitation was at least half an inch.

For Sale—500 feet well drilling outfit, made by the St. Louis Well Machine & Tool Co., St. Louis. Complete with ropes, drills and Tackle Blocks.

R. A. Gouger.

We will give a nice piece of Japanese ware with every ten dollars cash purchase of groceries bought in one day and guarantee quality and prices as good as you will find anywhere in town.

Y. P. Bowen & Co.

The Baseball Club has started in this year like they mean business. About ten acres of ground West of the Court House has been cleared which is a splendid place for the sport. It is the intention of the Club to build a grand stand and a petition to that end is in circulation and we understand has met with considerable financial aid.

Sam Childress, an old time ranchman of Southwest Texas, whose place is between Ft. Ewell and San Diego was in the city this week and was accompanied by Mrs. Childress and two children. Mr. Childress says rain is needed in his section although they can go for some time yet without really suffering. The recent drizzly spell did not amount to anything down there.