

The Cotulla Record.

VOL. 8 NO. 51.

COTULLA, TEXAS, SATURDAY

FEB. 16, 1907.

\$1 IN ADVANCE

COTULLA RECORD,

Cotulla, Tex.

Tell the people that I am still here buying Spring and Summer Goods and my shipments to Cotulla the next few weeks will be the heaviest ever made to that point.

K. BURWELL.

ST LOUIS, Feb. 15, 1907.

COMMISSIONERS' IN REGULAR SESSION.

MAKE TAX LEVY AND RECOMMEND LAND BE ASSESSED AT \$2 PER ACRE.

Quarterly Reports of Officers Approved—Accounts Ordered Paid—Recess Taken Until March 4th.

The first regular session of Commissioners' Court for the year convened Monday morning. A full board was present.

All Commissioners made reports as Road Supervisors and were approved. All reported roads in fair condition.

Butcher Report of D. A. Murray, approved.

Butcher Report of Geo. Copp, approved.

Butcher Report of A. Alaman-dez, approved.

Report of Geo. Copp, J. P. approved.

Report of J. B. Shull, J. P. approved.

Report of W. S. Cobb, J. P. approved.

Quarterly Report of L. W. Gaddis, Treasurer, approved.

Quarterly report of W. T. Hill, Sheriff, approved.

Quarterly report of C. C. Thomas, County Judge, approved.

Mrs. Phoebe Lowe, colored, appeared before the Court and complained that lot 3 in block 2, Frazier's addition to Cotulla, on which she resided had been enclosed by fence and asked Court for relief. The Court passed an order requesting parties who enclosed said lot with fence, to open up alleys.

A petition signed by W. C. Irvin and nine others, praying for a second class road beginning at Cotulla and running in an easterly direction to the O'Connor Ranch, thence on the County line be opened. The Court appointed a Jury of View on the road prayed for as follows: W. C. Irvin, R. A. Gouger, F. R. Keck, Jno. P. Guinn and G. W. Henrichson

to act with the County Surveyor.

Officers to hold School Trustee Election were appointed as follows:

Cotulla—G. W. Henrichson and Geo. E. Tarver.

Millett—H. W. Earnest and J. B. Shull.

Artesia—Jno. Dillard.

Buckow—J. W. Buckow and C. J. Putman.

Encinal—J. W. McMulin and W. S. Cobb.

ROAD OVERSEERS APPOINTED.

Proc. No. 1.....H. F. Evetts

" " 2.....I. C. Hamilton

" " 3.....M. A. Petty

" " 4.....R. C. Lewis

" " 5.....W. H. Goldtrap

" " 7.....C. J. Putman

" " 8.....Chester Smith

" " 9.....Carl Beyers

ACCOUNTS ORDERED PAID.

W. S. Cobb, holding inquest.....\$5.00

Green, Coleman & Co., feeding pauper 3 months.....24.00

Green, Coleman & Co., cash and provisions to road workers.....152.03

Green, Coleman & Co., cash and provisions to pauper for 12 months.....64.00

Maverick Clarke Litho Co., furniture and other supplies since last August.....190.70

W. H. McCombs, work on Millett-Irvin Ranch road.....102.00

T. R. Keck, lumber for bridge on Carrizo Springs road 55-81.....125.50

G. W. Henrichson, desk for Collector's office.....33.35

Cotulla Record, stationery, publishing notices, etc.....13.50

Crescent Stock Food Co., disinfectants for jail.....30.00

W. H. Jacobs, 2 days attending Commissioners' Court in November.....6.00

S. J. Jordan, 10 days as Road Supervisor.....30.00

J. J. Irvin, 3 days as Road Supervisor.....9.00

J. W. Baylor, 10 days as Road Supervisor.....30.00

F. D. McMahon, 10 days as Road Supervisor.....30.00

It was ordered that the Clerk draw warrants for all officers' salaries up to Feb. 1st.

It was ordered by the Court that the Annual Statement required published by Art. 276 P. C. be not made up until May term, as at this time it would not show present financial condition of county as taxes collected have not been reported in full.

The ladies of the Loyal American organization asked permission of the Court House for an entertainment and lecture on Friday night. The body disagreed and on vote being taken Jordan and McMahon voted nay and Irvin and Baylor yea. The Judge voted yea. It was then ordered that the use of the building be permitted.

It was ordered by the Court that the Clerk draw a warrant for \$10.30 in favor of Green, Coleman & Co. This amount was charged exchange on warrant for \$130.00 issued in November and bill should have been cash.

It was ordered by the Court that the salary of the County Judge be raised from \$50 to \$75 per month.

It was ordered by the Court that the salary of the District and County Clerk be raised from \$50 to \$60 per month.

The County Judge pointed out that heretofore the Sheriff had been allowed \$2 per day for waiting upon Commissioners' Court, but that such was contrary to the statutes when said officer was paid a salary. It was then ordered that the Sheriff be not allowed such compensation hereafter.

The Court took a recess until March 4th when they will accept bids for county Depository.

Dentist Coming.

Dr. J. B. Wagoner, one of the Yale Dentists from San Antonio will be in Cotulla Monday, Feb. 25th, for one week only, on one of his regular visits. Office at Exchange Hotel. Call early and have your teeth examined.

REPORT OF THE CONDITION OF THE COTULLA STATE BANK

AT COTULLA, IN THE STATE OF TEXAS, AT THE CLOSE OF BUSINESS FEB. 6TH, 1907.

RESOURCES.

Loans and Discounts, personal or collateral.....\$6,123.00
Loans, real estate.....4,350.00
Furniture and Fixtures.....106.00
Due from Approved Reserve Agents \$18379.28
Due from other Banks and Bankers, subject to check.....4008.94
Cash Items.....3.75
Currency.....549.00
Specie.....198.11

Books and Stationery.....249.68
Total.....\$33,967.76

LIABILITIES.

Capital Stock paid in.....\$25,000.00
Undivided profits, net.....154.97
Individual Deposits, subject to check.....8,813.69
Total.....\$33,967.76

STATE OF TEXAS, COUNTY OF LA SALLE, SS:

We, F. B. Earnest as Vice President and V. H. Harding as Cashier of said bank, each of us, do solemnly swear that the above statement is true to the best of our knowledge and belief.

F. B. EARNEST, Vice-Pres.
V. H. HARDING, Cashier.

Sworn and subscribed to before me this 14th day of February, 1907.

Witness my hand and notarial seal on the date last aforesaid.

W. A. KEER,
Notary Public.

Correct-Attest:

ROLAND A. GOUGER,
JNO. M. DANIEL,
K. BURWELL,
Directors.

Bought River land.

G. W. Taylor, and Yancey Hoover of Florence, and A. H. Hastey and E. A. Kelley of Briggs Texas were here yesterday and all closed deals for land fronting the Nueces river. These gentlemen are all practical farmers and stated to us that to us that they found some of the finest land along the Nueces Valley they ever saw. They said LaSalle county was attracting lots of people from their section of the state.

Mrs. S. A. Harcourt and little child of San Antonio are in the city. Mrs. Harcourt is visiting her father, Robt. J. Jennings.

At the Presbyterian church tomorrow, Mr. L. D. Cunningham of Austin Theological Seminary will preach at 11 a. m. and 7:30 p. m.

Matthew Cartwright of Terrell, who is considerably interested in LaSalle is in the city. Mr. Cartwright owns several thousand acres of land adjoining J. R. Black's ranch, and is feeling good over Mr. Black's strike of pure water.

We're Ready to Bring

the choicest products of the market to your door promptly. We pride ourselves on our promptness, the freshness, purity, and cleanliness of our goods, and our remarkably small prices. We can supply your table to your satisfaction and delight, and save you money besides.

JNO. P. GUINN.

WATER RISES WITHIN 4 FEET OF SURFACE

DRILLERS STRIKE ABUNDANCE OF PURE WATER ON BLACK RANCH

Heretofore Regarded that Good Water Could Not be Found in this Section of County.

Drillers who have been putting down a well on Jno. R. Black's ranch fifteen miles Southeast of Cotulla struck an abundance of pure water Wednesday. The exact depth of the well is 340 feet and six inches. The water rises to within four feet of the surface and a good pump failed to lower it only six feet.

Mr. Black brought a sample bottle of this water to the Record office yesterday and we do not hesitate in saying there is no better well water in the county. It is as soft as rain water. Mr. Black is highly pleased over his strike.

Where this water was found is a part of the old House Ranch, which has heretofore been regarded by the old timers as part of the county where no good water could be found. Mr. Black said a number of ranchers told him he was up against the real thing and George Tarver who is no associated with Mr. Black and who was manager on the House Ranch for twenty years, told him when he started the hole that he was chunking good money to the bad in the venture. But Mr. Black replied that he was like the man from Missouri, he would have be shown.

Luling Man to La Salle.

Mr. Z. Leonard and family arrived here this week from Luling and have moved into their new home in the Western part of town. Our people welcome this estimable family into our midst. Mr. Leonard is the gentleman who purchased Chas. Burwell's ranch 3 miles Northeast of town.

The Cotulla Record.

C. E. MANLY Editor and Publisher
J. M. DANIEL, Associate Editor.

Subscription \$1.00 Per Year in Advance

ADVERTISING RATES ON APPLICATION

This paper is insured by the Printers' Mutual Fire Insurance Association of Texas.

Entered in the Postoffice as second-class mail matter.

SATURDAY FEB. 16, 1907

The time to act is now.—Don't put off until tomorrow what you can do today.

It is said that the newspaper containing testimony in the Thaw trial are excluded from the White House library.

The anti-nepotism bill has passed the Senate. If you get a fat office now you cannot give your kin a job.

Several hundred shade trees have been set out in Cotulla the past two or three weeks, and while this is a good start it would have been better had it been several thousand.

The way the legislature is going after the anti-pass bill it looks as though a whole lot of people who have been riding easy will have to dig up or walk in the near future.

The public is getting plenty of sensational news now out of the Thaw trial in New York, Penrose court martial at San Antonio and Senate investigation of Brooks.

The hundreds of home-seekers that have flocked to this section this month were impressed with the beautiful weather, and no doubt was left in their minds about this being the land of health and sunshine.

Edward F. Swift, of Chicago, the millionaire packer has become interested in Southwest Texas lands. It is said he is now negotiating for the purchase of Asher Richardson's ranch in Dimmit county.

There is only one Southwest Texas man that invests in a piece of real estate now is the wise man. To the man that has seen land go from \$2 to \$15 he might think that now is bad time to buy, but let us tell you that the price limit has not yet been reached. Not by a long shot.

Trainload after train load of fat cattle continue to go out of LaSalle to the Northern markets, and the cattlemen are receiving high prices for them. This is in Southwest Texas. In many other parts of Texas the cowman is spending money trying to pull his herds through the winter.

There is quite a contrast in the testimony now being given in before the Penrose court-martial at San Antonio and the Senate investigation at Washington. The testimony of the former negro soldiers tends to show that the garrison was attacked, but they have no corroborative evidence whatever.

There is some talk we understand of a first class telephone line between Cotulla and Carrizo Springs, and to have connection with the Southwestern Exchange at this place. Such a line is badly needed. It would be of great convenience to Carrizo Springs and the fast developing intervening territory.

Oriental Emigration.

It is greatly to be hoped that the Washington and Tokio Governments may be able to enter into treaty arrangements whereby the thorny question of Japanese immigration into the United States will be satisfactorily settled. The report that both Governments are disposed to deal with the matter in a spirit of fairness, and animated by a sincerely friendly sentiment, is encouraging. Japan is said to have proposed that each nation shall prohibit the immigration of what are rather vaguely known as the "working classes." Certainly American laborers, or artisans, have no opportunities for them, and where wages are very low. It will, however, save Japan's face, as the phrase goes, and gives its government something to soothe irritated public feeling, if innocuous clause is inserted in the treaty.

The Japanese Government, through its ambassador at Washington, has already informed the United States Government that it does not favor the emigration of its subjects to the great Republic and it is stated that the Japanese who go to the United States do not do so for the purpose of accumulating a little money and then returning to their old home, as is common with the Chinese, but rather with the view of becoming citizens of the United States, forswearing allegiance to Japan. It has been made known to the Washington authorities that the Japanese Government regards such emigration as detrimental to the highest interest of Japan.

Japanese workmen are required at home. It is a part of the Japanese plan to construct their own battle-ships, manufacture their own armor plate, guns, rifles, ammunition, etc., and in all ways possible to produce at home, rather than import, the things that they need. For this reason there is marked opposition to the emigration of Japanese subjects, and especially of the capable and ambitious class, which is prone to go to the United States.

Japan desires, it is added, to colonize her surplus population in Korea and Sakhalin Island, and to do this as rapidly as possible. For all these reasons it should not be difficult for the two governments to come to an early arrangement, ending what has been a difficult, and somewhat dangerous situation.

It has been suggested by a London paper that the governments of Europe and the United States and those of Japan and China should take up this question of emigration in a large and liberal manner, with a view to prevent the coming into collision of the white, and yellow and brown races. Spheres of immigration could be arranged, it is argued, and thus the peril of conflict minimized.

How this would affect Chinese immigration into outlying parts of Asia and its islands is a subject of much importance. Already the Chinese, a race most adaptable, if not adventurous in the sense that Anglo-Saxons are, have pushed on to the British island of Mauritius, off the east coast of Africa. They are on the African mainland as contract laborers, and their wanderings take them to this side of the Pacific. Quiet, acquisitive and indefatigable, they are known to the cities of Mexico, from the northern border of Yucatan, and they are also found down the west coast of South America. The economic pressure at home drives them forth to seek better wages and a possible fortune abroad. It will be difficult, by any international agreement, to circumscribe their movements.—Mexican Herald.

From the number of amendments Senator Hudspeth offered to the anti-pass bill he evidently considered the pass he now holds a dear thing and wanted to hold on to it as long as possible.

LOCAL PICKUPS.

We have just received a big shipment of that famous 15c candy you hear so much about.
Gaddis' Pharmacy.

W. H. Robbins finished drilling a well for Geo. Evetts just back of the Court House this week and found an abundance of water at 125 feet.

LOST—About two weeks ago, two Hound Pups, their colors are black and tan, about 8 months old. If seen notify J. A. ROWLAND, Millett, Texas.

K. Shroeter planted 25 acres of Irish potatoes last week. These potatoes will be ready for harvest the latter part of April. Mr. Shroeter has been growing potatoes for two years past and in 1905 shipped the first car out of the state.

Mabean Cotton Seed for sale, either local or car lots. Guaranteed absolutely pure. Orange Cane Seed, free of Johnson and Bermuda grass. California Peas, Beans, Alabama sweet Water Melon Seed, carefully selected from 20th average melons.

Cantaloupe Seed. For price apply to C. H. OBETS, Devine, Texas.

"King of the Cattle Ring."

The new sensational Melodrama, presented only by Eiler's Big Show. The play will no doubt prove interesting and entertaining, being properly staged with special scenery for every act, and an excellent company which has always been one of the desires of the Eiler shows, to give his patrons only the best. Having gone to the expense of over a thousand dollars in securing this great play, making this no without doubt the best show of this nature, traveling. The play, traveling in two fine man cars. Under Canvas at Cotulla, Thursday, Feb. 21.

Notice.

In accordance with the provisions of sections Nos. 29 to 33 inclusive of Title 344 of the General Laws of Texas of 1905 relative to County Depositories, notice is hereby given that at a term of the Commissioners' Court of LaSalle County, Texas, to be held at the Court House thereof in the town of Cotulla at ten o'clock a. m. on the fourth day of March, 1907, proposals will be received by said Court from any banking corporation, association or individual banker in such County as may be desired to be selected as the depository of the funds of such County.

Witness my hand this 8th day of February A. D. 1907.
C. C. THOMAS,
County Judge of La Salle County, Texas.

FRANK B. EARNEST.

EARNEST & EARNEST,
REAL ESTATE.
Cotulla, Texas.

We have improved and unimproved lands for sale in all parts of the county. Can sell you what you want and at the best figures. Land in large or small tracts and suited to all purposes. We are ready to show you what we have at all times. Write to us or call on us.

Remarkable Free Offer

Half Million Now Using Sal-Te-Na

The Mutual Drug Company of Cleveland, Ohio, have arranged with our local druggists to accept the TEN CENT COUPON printed below, the same a cash, in part payment for SAL-TE-NA, Effervescent Fruit Seltzer, their wonderful cure for Headaches and Constipation.

SAL-TE-NA is a safe, certain cure for these troubles and acts quickly. Take a dose of SAL-TE-NA before breakfast, and the bowels will move copiously in one hour. It doesn't grip and is pleasant and agreeable to the most delicate stomach.

Children like to take it because it is pleasant to the taste and delightfully effervescent.

Every one of our readers should take advantage of the liberal offer of the Mutual Drug Company of using the 10 cent Coupon.

This offer is only for a limited time. The Coupon with 15 cents will pay for a 25 cent bottle of SAL-TE-NA. Cut out the Coupon at once and present it at your nearest drug store.

Act at once.

10c TEN CENT COUPON 10c

This Coupon, with 15 cents, will pay for a 25 cent bottle of

Sal-Te-Na Fruit Seltzer

at any drug store when signed below:

Name.....

Address.....

State.....

Not Transferable. Only one bottle to each person. Good in any City.

10c 10c

For sale at Gaddis' Pharmacy

J. L. Hamilton and Sons,

Dealers in

GENERAL MERCHANDISE

Give us your patronage and we will treat you right.

MILLET, TEXAS.

City Barber Shop.

W. L. Pease, Prop.

Haircuts in the latest style
Everything up to date
Hot and Cold Baths.

Center Street
COTULLA, — TEXAS

Stallings & Oliver,

DENTIST.

PEARSALL, — TEXAS.

High Grade Work. Work guaranteed Reasonable Prices. and kept in repair. Will visit Cotulla on special dates.

9 A. M. TO 3:30 P. M.
are the banking hours of the members of the San Antonio Clearing House, effective February 4th, 1907. As members thereof, these hours will be observed by
WOODS NATIONAL BANK.

Y. P. BOWEN & CO.
Have Just Received
A New and Up to Date Line of Dry Goods, Notions, Boots and Shoes
THEY CAN PLEASE YOU AND YOUR POCKET BOOK.
They also sell everything in the Grocery Line at Rock Bottom Prices. Handle Crockery, Glassware and Silverware and everything else that a first class General Merchandise Store carries.
L. A. Kerr, President. T. C. Frost, Vice President. G. W. Henrichson, Cashier.
The Stockmens National Bank,
COTULLA, TEXAS.
Capital Stock, \$75,000. Surplus, \$15,000.
We Solicit Your Business.

I WANT YOUR
Fruit, Candy and Cigar trade. My prices are right and I will treat you white.
S. COTULLA,
Blue Front on Front Street.

Steam Engines and Boilers,
GASOLINE ENGINES, WINDMILLS,
GIN MACHINERY, PIPE, CASING,
FITTINGS, ETC.
S. A. Machine & Supply Co.

Yale Dentists
HICK'S BUILDING
SAN ANTONIO

OUR YALE PLATES Fit perfectly. They are made of light, non-breakable material by a graduate dentist, who is a
Specialist in Plate Crown and Bridge Work.
22k Gold Crowns \$5, Bridge Work, \$5, Set of Teeth \$5, Filling 50c up, Extracting 50c. Written guarantee for 10 years.

The Best To Eat
When you want the best things to eat, come this grocery. When you want to get sixteen ounces in every pound, you'll find them here. When you want your dollar to buy a big, honest, one hundred cents worth, this is the place to purchase. I guarantee every article I sell. If you receive something from me that is not satisfactory, you will do me a favor by sending it back. I will either give satisfaction or return your money.
D. L. Neeley.

T. R. KECK,
THE LUMBER MAN.
LUMBER, SHINGLES, WINDMILLS,
WAGONS, TINWARE, BRICK,
HARDWARE, FARM IMPLEMENTS,
COTULLA, TEXAS.

CHOOSE WISELY...
when you buy a SEWING MACHINE. You'll find all sorts and kinds at corresponding prices. But if you want a reputable serviceable Machine, then take the
WHITE.
27 years experience has enabled us to bring out a HANDSOME, SYMMETRICAL and WELL-BUILT PRODUCT, combining in its make-up all the good points found on high grade machines and others that are exclusively WHITE—for instance, our TENSION INDICATOR, a device that shows the tension at a glance, and we have others that appeal to careful buyers. All Drop Heads have Automatic Lift and beautiful Swell Front, Golden Oak Workwork, Vibrator and Rotary Shuttle Styles.
OUR ELEGANT H. T. CATALOGUES GIVE FULL PARTICULARS, FREE
WHITE SEWING MACHINE CO. CLEVELAND, O.

G. W. Henrichson,
—DEALER IN—
GENT'S FURNISHINGS AND FURNITURE.
Our motto: "Best Value for the Least Money."
We sell the Famous Walkover Shoes.

HOME-TRADE CLUBS

They Should Be Organized and Active in Every Community.

PATRONIZE HOME MERCHANTS

The Great Danger to Local Interests That Are Found in the Mail-Order Systems—Educate the Public.

(Copyrighted, 1906, by Alfred C. Carter)
Why should we trade at home? Why should we consider home in any way more than any other place unless it pays us financially? First, because it is our home. The pride we should take in the prosperity of our home town and our neighbors should be sufficient inducement to give them the preference. Second, because beyond all doubt or question, it pays from a money point.

The greatest menace to the country merchant today is the mail order business, and with the decline of the country merchant comes inevitable loss to the citizens of both town and country. What at first was considered a great convenience and an exhibition of commendable enterprise has grown to be one of the crying commercial evils. The success of the mail order house is the result of constant, extensive and intelligent advertising. It is not by persistent swindling as some tell us, for no business was ever built up in that way. The home merchant can do no better than to adopt the same method, the judicious use of printer's ink.

While the merchants are the heaviest immediate losers, and could do

qualifying the community with what he has to sell and with the fact that people could obtain at home, where they could personally examine them and return them if defective in any way, goods at as low a price as any catalogue house can sell them, every man and woman is to blame who sends away for goods; and every one who fails to raise his voice in favor of home trade. The editor holds the most responsible position and should be the leader in this movement.

The remedy has been outlined in a general way. We will suggest the first steps. Let merchants buy at home—they cannot consistently ask others to trade with them when they do not patronize their brothers in trade. The editors should patronize home, and even at considerable personal sacrifice refuse foreign advertising for lines of goods in competition with the home merchant. The editor deserves more credit than he receives. Many a well-to-do farmer or city man would think himself perfectly justified in sending away for all his groceries and clothing if he thought he could save ten dollars thereby on a year's purchases, but most editors forfeit many times that much every year by refusing advertising from distant firms in the same lines of business as his home merchants; and sometimes the home merchant even then declines to advertise.

Trade-at-home clubs might be organized, with mottoes something like "Club," or "I Patronize the Home Merchants," or "I Buy Nothing from Mail Order Houses," for members to display. The acceptance and displaying of such a card might constitute a personal offense.

Much of the trading away from home is due to thoughtlessness and ignorance of business principles. Many persons consider only the first



Are you operating the tread mill to pour the wealth of your community into the bottomless hoppers of the mail-order house? Are you driving your local merchants out of business? If you are you are killing your town and your own interests.

much toward checking and correcting this growing evil, by liberal advertising and publishing prices, they should not be expected to do it all. Every newspaper should preach home trade, every teacher should instill it into his pupils in the school room, every minister should preach it from the pulpit. The debating societies and political conventions should discuss it. The interests of town and country and newspaper and church, and society generally, are so interwoven and so identical that whatever injures one will eventually injure all. When the merchants are compelled to bring on smaller stocks, and employ less help, and pay cheaper rent, they are not alone the sufferers; the whole community feels the loss. The price of real estate is largely dependent on its proximity to a good town. Rents are dependent on the amount of business. The merchant can move to some other town and establish himself again more readily than can the professional man and many others who have built up business through years of acquaintance and establishment of character. If the farmer, or property owner in town, want to sell out they are the greatest sufferers—they can't move their property to some place where people are booming their town and country by patronizing home.

The remedy lies in education and publicity. In many places that education will come through bitter experience, but, in other communities, where they are quicker to detect the approaching evil, and heed more readily the warnings of the press and friends of home, they may correct the evil more readily.

Wealth and power are corrupting influences and the mail order houses are probably not sending out as honest goods as they once did. They have learned the tricks of imitation and substitution and how easy it is to deceive the public. But, if the mail order man is honest, and his methods of advertising legitimate in every way, his success is of no interest to us and will never benefit our community in the slightest degree. If crops should fail or sickness render us short of money we could not expect him to trust us for a dollar—we must always look to the home merchant for credit in times of adversity.

Who is to blame? The mail order house? Not in the least. We alone are to blame. The near-sighted merchant who has lost trade by not ac-

cost; if they save 25 cents on a ten-dollar order by buying from a mail order house they consider that clear gain. They should be shown that a merchant and his family living in their midst, keeps up a house, pays taxes, adds to the social features, contributes generously towards public enterprises, etc. If by buying at home their town gets support to several more local merchants, creating a better home market, they get back a liberal percentage. Every man and woman takes more or less pride in local affairs and is willing to contribute something toward home improvements, if the matter is fairly presented. That is why I say the remedy lies in education.

Most mail order houses claim they are enabled to sell cheaper than country dealers because they buy in larger quantities and get especially low prices. This is often a base misstatement of facts; let me cite an instance: A stock man from eastern Washington was visiting in Kansas City. One morning, walking with his nephew, who was a clerk in a leading wholesale hardware house, he asked where Bland & Co's store was located. "Don't think I ever heard of them," replied the young man. "O, yes, I do remember the firm; they have no store, they have an office in (giving the name of the building), but I don't see how they can sell hardware as low as your home merchants, for while we sell them goods at less than retail price, we don't give them as low prices as regular dealers, because they buy in such small quantities, just as they get orders." The stockman was greatly surprised, he supposed he had been dealing with one of the largest firms in the city.

The mail order business has developed so slowly, and works so quietly that few persons realize the magnitude it has assumed nor to what extent it is now sapping the life-blood of many small cities and towns. Even now we hear the excuse given for sending away for goods, that the merchants carry such poor stocks. The wonder is that they carry any.

The Real Power.

A 17-year-old boy at Worcester, Mass., has a lung capacity of 300 cubic inches. When he grows up and goes to congress he will perhaps learn that it is not the orator but the speaker who affects the course of national legislation.

COTULLA, Thursday Feb. 21

EILER'S BIG PRODUCTION
"KING OF THE CATTLE RING"
A Western Melodrama in Five Acts by Hal Rold
IN A SPECIAL BUILT TENT



SCENE IN ACT TWO

30—PEOPLE—30
BAND AND ORCHESTRA
16 ACTING PARTS—14 MUSICIANS

Calcium and Mechanical Effects—Up-to-date Specialties—Correct Stage Settings—Elegant Costumes—Traveling in Two Pullman Cars.

ONE NIGHT ONLY. CURTAIN RISES AT 8:
YOU MAKE NO MISTAKE BY ATTENDING THE EILER SHOWS

Gentlemen's
Diamond Brand
Dress Shoes

Labor statistics show that we pay the highest wages to shoemakers in St. Louis—because we require the best workmanship there is.

This means that we get the best workmen—and the best is the cheapest in the long run.

The combination of the best material and grading of leather (made in the U.S.A.) has resulted in our shoes being the best in the West.

In our dress shoes from \$2.50 to \$5.00 you will find the leather of the finest texture, the most very exact and best fitting and the workmanship the highest grade.

Compare with the ideal wearing qualities of our shoes, and you will find that they are better than any other shoes on the market.

Peters Shoe Co. *DIAMOND BRAND SHOES*
WE MAKE MORE FINE SHOES THAN ANY OTHER HOUSE IN THE WEST

J. W. Hargus, M. D.

Physician,
and
Surgeon.

Office at Gaddis' Pharmacy
Residence Phone 10.

W. A. H. Miller,

Attorney
At
Law.

Will practice in all State and U.S. Courts. Lands bought and sold. Loans negotiated.
COTULLA, — TEXAS.

Knaggs & Deopker,

ABSTRACTOR OF
LAND TITLES
FOR LA SALLE
COUNTY.

COTULLA, — TEXAS

Mrs. McKinney,
PHOTOGRAPHER.

Photos 1.00 per dozen and up.

"THE BEST"

That's the kind of pictures I make.

COTULLA, — TEXAS.

FULLERTON'S
FEED STORE

Cor. Center and Main St.
CORN, OATS, HAY, BRAN
CORN CHOPS,
COTTON SEED MEAL

W. H. FULLERTON
Proprietor

Covey C. Thomas,
Lawyer
and
Land Agent,

Will practice in all courts. Prompt and careful attention given all business. Special attention the collection of claims.

COTULLA, — TEXAS.

J. D. Motheral, M. D.

Physician
and
Surgeon.

COTULLA, — TEXAS

Lyen & Werner,

Well
Drilling
Contractors.

COTULLA, TEXAS.

John W. Willson,

Lawyer
and
Land Agent

Will practice in all Courts.
Real Estate a Specialty
COTULLA, TEXAS.

FISH STABLES

DOUBLE OR SINGLE
RIGS.

Telephone us your wants,
day or night.

J. T. FISH, Prop.

COTULLA, — TEXAS.

Jno. M. Daniel

REAL ESTATE
AND
INSURANCE.

Abstracts A Specialty.

COTULLA, — TEXAS.

F. B. Earnest.

Attorney
At
Law,

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Office three doors West of Postoffice.
COTULLA, — TEXAS.

Millett
Mercantile
Company,

DEALERS IN

Lumber, Hardware
and Wire.

YOUR BUSINESS SOLICITED.

MILLETT, TEXAS.

A NOVEL CELEBRATION.

At the border cities of Laredo, Texas, and Nuevo Laredo, Mexico, great plans have been made for a most unique celebration, of George Washington's birthday, the festivities commencing on Feb. 21st and continuing four days. Laredo is an up to date, progressive city, beautifully located on the Rio Grande in a very fertile valley and is the principal gateway from the United States to Mexico. Her sister city across the river, while named "New Laredo" is very old and as different from Laredo as though they were thousands of miles apart.

A visit to the two cities is at all times interesting and with the added attractions of their patriotic celebration, they can royally entertain a stranger at this time.

Their program consists of Bull Fights, Cocking Main, Mexican Rough Riding, Boat Races, Chick-en Races, Fiestas, Mexican Street Fair, Burning of the Devil (every ancient custom), Indian Dances Parades, Band Concerts, Fire Works, etc. A mixture of American, Mexican and Indian sports—a continuous performance.

For the occasion the I. & G. N. R. R. has placed in effect very low excursion rates to Laredo on sale Feb. 20 and 21. Good until Feb. 25 for return, and for the benefit of those who desire to see more of Mexican Life and Customs, arrangements have been made for the sale of excursion tickets to Monterey, Mex., with limit of ten days for return. Stop-overs will be allowed south of San Antonio on all tickets within final limit, which will give a splendid opportunity for those so inclined to investigate the "Garden Patch" of Southwest Texas—the fertile country now being so rapidly developed between San Antonio and Laredo.

For further particulars, call on ticket agent.

D. J. PRICE,
G. P. & T. A.
Palestine, Texas.

Young Man! Young Woman!

Do you want the best? Do you want to triple your earning capacity? If so, take a course of Telegraphy, the famous Byrne Simplified Shorthand, or Practical Bookkeeping at the Tyler Commercial College, Tyler Texas. Read what these two men have to say of us. Take the statements of one, and follow the example of the others:

Washington, D. C. Feb. 25, 1903.

In the National Library here, I have examined carefully every system of shorthand copyrighted in this country. I have been convinced that the Byrne Simplified is the best system in use. F. H. KUNNS, Asst. Post Master General.

U. S. Treasury Dept. Washington, D. C. March 7, 1905.

Without any previous knowledge of Bookkeeping and Shorthand, I entered your school and studied both the Famous Byrne Simplified Shorthand and Practical Bookkeeping, then without one day's experience as a bookkeeper, I passed the Bookkeepers examination as given under the U. S. Civil Service. Am now employed in the U. S. Treasury Dept. here. After leaving school, I did not use my shorthand one day for more than two years, then I went into an office and took business dictation, transcribed my notes without the least difficulty. I will state to my young friends, the Byrne systems are all that is claimed for them. If you are contemplating a business course, take no other. WILL BARNETT.

ONION FARM—of 72 acres for sale. On Onion Spur one mile from Cotulla post office. Will sell farm with or without crop. 18 acres transplanted onions. Call on or address, E. D. COHEN-OUTR, Cotulla, Texas.

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is demonstrating every day that goods and prices count most in modern merchandising. Advertising, location and many other things are interdependently related to results, but the style and character of the goods and the prices they're sold at are of first importance. This store seeks more business on the basis of your self interest, and asks you to come here because it will pay you.

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On Farms and Ranches.

VENDOR'S LIEN NOTES BOUGHT.

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All my Stock of Racket Goods.

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If you are an actual settler and mean business call and see our list, we can suit you both in land and price; should you desire unimproved property we can cut you tracts from 80 to 320 or more at rock bottom prices.

Knaggs & Jennings.

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