



The first eggs of the pecan nut casebearer were found this morning, Thursday, on a tree in John Brock's orchard. After looking every day for the past week, one egg was finally found. The egg was reddish brown in appearance so was probably about two or three days old and will hatch in another day or two.

Bill Sims New TSGRA Secretary

It appears that the best time to spray for the control of this pest would be Saturday, Sunday or Monday. By then, the eggs would have hatched and the worms would be feeding. In making the daily checks, we have been looking for eggs or evidence that the worms had entered the tiny nuts but this was the first egg found. The short summers and winters we have been having lately probably have the cycle somewhat slowed and out of time, thus the first eggs are about a week later than usual. Recommended spray mixture for the control of this pest is 14 pints of malathion 50 percent emulsion concentrate and two pounds of Sevin 80 percent wettable powder per hundred gallons of water. This will give a quick kill and a longer residual effect. Check the nuts in a week or ten days for more evidence of eggs. Also add 2 pounds of zinc sulfate for each 100 gallons of water to your mixture.

William M. Sims, for the last six years county agent at Mertzon, has been appointed Executive Secretary of the Texas Sheep and Goat Raisers' Association. G. C. Magruder, Jr., President, said the appointment becomes effective June 15. Sims succeeds Tommy N. Lochridge, who recently resigned.

Sims is a native of Paint Rock and is experienced in ranching and livestock feeding. During his service as Irion County Agent, many of his 4-H members have established strong records in livestock shows and judging contests.

The State 4-H Club Range Judging Contest will be held at San Angelo Saturday, May 28. The Sterling County 4-H club will have two teams entered in the contest, one senior team and one junior team, perhaps two junior teams if there are enough juniors available. The State Wool and Mohair Judging contest will also be held in San Angelo on Saturday. These are the only two state contests held off the campus of A&M University. They are held in San Angelo because it is the center of the range country and the sheep and goat country. Headquarters for the contests will be the San Angelo College.

He attended San Angelo College, earned his bachelor's degree in animal husbandry from Texas Tech in Lubbock in 1955 and has done work toward a master's degree at Texas A&M University. He became assistant Ellis County agent in training, served as assistant agent in Howard County and was appointed to the Irion County agent post in 1960. While there he has set up sheep selection and wool preparation programs, beef cattle performance testing, soil and water conservation plans, prickly pear and mesquite demonstrations and was on a committee to study formation of an underground water conservation district. He has trained 4-H club boys and girls in lamb and calf feeding, raising of breeding sheep, fitting and other similar projects.

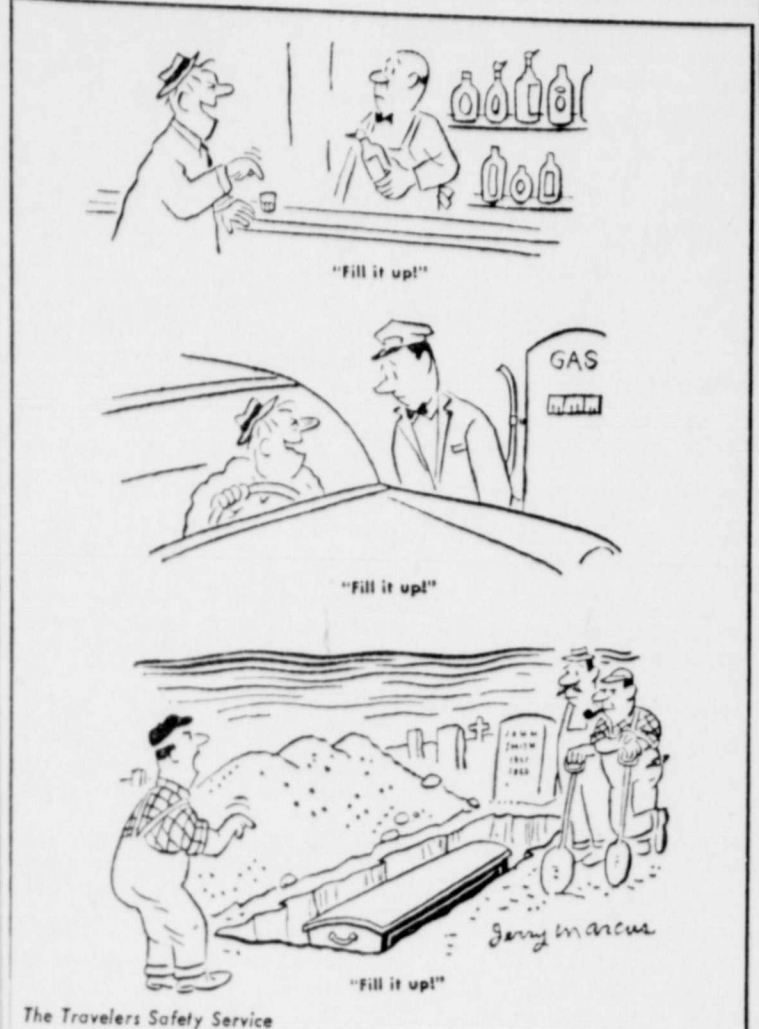
J. T. JOHNSON, 87, BURIED HERE TUESDAY

J. T. Johnson, 87, was buried here Tuesday afternoon in the Montvale Cemetery with graveside rites conducted by Church of Christ minister Marion Hays. Lowe Funeral Home was in charge of the arrangements.

Mr. Johnson, a longtime employee of the Santa Fe section crews, died in a Merkel rest home, following living there two years. He lived here for 22 years and was born in Bluffdale, Texas January 16, 1879. He is survived by one son, Tommy, of Nixon and a daughter, Mrs. W. L. Nicks of Dallas.

Transportation would be furnished. Any ladies who think they would like to accompany the girls, two girls to camp?

You Bet Your Life



The Travelers Safety Service Drinking drivers are responsible for a large share of highway casualties.



Behind the 8-Ball

My memory is getting shorter—or is regressing instead of progressing. Maybe my age has something to do with it. I sometimes am like the guy who went to see a psychiatrist and said, "Doc, I have three things troubling me. The first is that my memory has went bad on me." The doc then said, "what are the other two?" The man looked blankly at the psycho and said, "What other two?"

8-BALL: We acquired a little Manx (tailless) kitten Tuesday. We really needed another animal pet around our house!

8-BALL: It was brought in a traveling basket from Houston Tuesday—to Denton and Lee and I brought it on home with us Tuesday night. The little kitten (Cleo) slept in the lap of the driver—which ever one of us was driving.

8-BALL: Her hind legs are high in the air. Looks like a cross between a kangaroo and something else. But, the "no tail" feature is what sets her apart from the common herd of cats.

8-BALL: They kinda look like they got caught in a slammed door—or something.

8-BALL: A little advice to people—who have to go pick up a son or a daughter coming home from college. Have a Mayflower moving van do the job for you. I'll be a lot easier and almost as cheap!

8-BALL: The seniors took off after commencement Tuesday night—for Colorado. They just couldn't wait.

8-BALL: They chartered a bus and that's the best way for a senior trip, really.

8-BALL: It rained up around Weatherford and Denton Tuesday. A radio announcer at Denton said a severe weather alert was issued for parts of West Texas and the announcer said, "The alert does not concern Denton or this area of Texas—so please, folks, don't call in to the station about it. As he got through saying that, he said, "Oh, oh, they are already calling in about it!"

8-BALL: The mercury got higher than the windmill at the courthouse this week—that is on Monday. And it was hum-

ider than it was hot. And that was a lot. I, with the help of Mrs. Marion Hays and Roland Lowe on the plastic tubing, got old betsy to working here at the shop—after a fashion.

8-BALL: Talk about corrosion—or scale or whatever that stuff is that collects in air conditioners—I had enough of it to insulate a big house with.

8-BALL: (Where does all that stuff come from?)

8-BALL: When I got her to working I turned it on (and the shop was kinda clean) and put myself right back in the janitor or cleaning business. The floor got all covered with the scale.

8-BALL: But, it is working and it'll do for another year, I guess. Sterling County must be a real mineralized county—at least the water is loaded with minerals.

8-BALL: Oh, well, it's one place you have to pick your teeth after drinking a glass of water.

8-BALL: Or something.

8-BALL: The vagaries of the weather in West Texas makes either fools or newcomers out of the average citizen kinda regularly. But I will go so far as to predict a long hot dry summer around here.

8-BALL: In 1966, that is. Also 1967.

8-BALL: That way, a fellow plays it safe, really.

8-BALL: Don't forget to vote here on June 4 in the Democratic runoff between Crawford Martin and Franklin Spears for Attorney General of Texas.

8-BALL: That's the only race on the ticket that day, and all voting will be at the courthouse that day.

8-BALL: The party has to hold a runoff when there is a state or district race not decided in the first primary.

8-BALL: So, please, folks, let's have more than 25 votes that day.

LIONS CLUB

The Lions Club met Wednesday noon in Winn's Restaurant for the weekly luncheon.

A ladies night program for the night of installation of the officers was talked. It was decided to have an outdoor barbecue supper in the park that night and try to get the Lions District Governor here to be installing officer.

The park committee has added concrete benches and tables at the park and have improved the park that it was decided to hold the program there this year.

The night for the program was tentatively set for June 28.

It was announced that Mrs. T. A. Gartman had been approved as hostess for the community center by the county.

End of School Exercises Held

June and July Pre-School Program

All Anglo-American students and Latin-American students who will be September, 1966 beginners will have a pre-school program from June 6, 1966 through July 29, 1966. Mrs. C. L. (Evelyn) King will be the teacher. Those who will be in Vacation Bible Schools may attend when they are not in one of these schools. This program is voluntary, but must be limited to about 15. See or call Mrs. King or Superintendent O. T. Jones.

Summer Physical Development Program

Sterling City School June 6-July 19, 1966

A summer Physical Development Program is planned for the 1965 - 1966 students in grades 1-8. The program will run from June 6 through July 29 for an eight week session. Mr. Jack Asbill, a senior student at McMurry College, and a Physical Education major will be in charge of the program.

Enrollment will be as follows:

The 65-66 7th & 8th grades— 8:00 a.m. — 10:00 a.m., Monday, June 6.

The 65-66 1st-3rd grades — 10:00 a.m. — 12:00 p.m., Monday, June 6.

The 65-66 4th-6th grades — 1:00 p.m. — 3:00 p.m., Monday, June 6.

Enrollment is optional.

Little League Summer Program

There has already been seven games arranged for the little league. For a player to be eligible to play in the little league program a boy must be between the ages of nine and twelve. The age of the player is defined as the "league age." The league age is as of the 1st of August. If a player is to be 13 on the first of August his league age is 12, but of his birthday is after the 31st of July then his league age is to be 13. The same goes for all other ages.

The present players that have been signed up for the little league program are: Mark Sullivan, Ken Peel, Skeete Foster, Roy Rodriguez, Tommy Bynum, Royce Murrel, Bill Cole, Roy Cruz, Johnny Mata, Bobby Bynum, Corkey Kilpatrick, Kenny Blaneck, Curtis McClure, Terry Butler, and Allen Price.

If there are others that would like to sign up for the program they should contact Jack Asbill at the ball field or at the school building.

The schedule for the little league as of now reads:

May 27—Robert Lee Indians, There

May 31 — Bronte Giants, There

June 3— Robert Lee Cardinals, Here

June 7— Open

June 10—Bronte Yankees, There

June 14—Robert Lee Indians Here

June 17—Bronte Giants, Here

June 21—Robert Lee Cardinals, There

Mrs. Earl Seago's brother, Chester Chandler of Baytown, and her sister and family, Mr. and Mrs. J. S. Lirette and Kim, are visiting the Seagos this week.

Commencement Exercises Tuesday

The final school exercises were held here his week at the school.

The Baccalaureate service was held Sunday evening in the school auditorium with the sermon by the Rev. Andy Daniels, Baptist pastor, as speaker. Elaine Price played the professional and recessional. Methodist pastor Bill Wiemers, gave the invocation and Stan Horwood led the singing. Mrs. George White sang the benediction.

Commencement was Tuesday evening with the Rev. Bob Johnson of San Angelo as the main speaker, Marion Hays, local Church of Christ minister, gave the invocation, and Hubert Travis, Presbyterian minister, gave the benediction. Jeanie McDonald made the salutatory address and James Morgan gave the valedictory address.

Diplomas were handed out by school board president L. C. McDonald.

Graduates were: Billy Boyd Allen, Frank Steven Balaban, Jack Webster Clark, Carl Jessie Crowder, James Royce Dillard, Betty Jo Daves, Michael Lynn Foster, David West Foster, Rosanne Foster, Richard Kirk Hopkins, Ernest Mata Longoria, James Durham Morgan, Jeanie Lynn McDonald, Pat Roy Potts, Larry Nelson Stewart

Grade School Exercises Wednesday

The Sterling Grade School Commencement exercises were held in the Sterling School auditorium on Wednesday May 25 at 8:00 p.m.

J. R. Dillard presented the diplomas and gave the principal's address. The valedictory was delivered by Carolyn Cole with the salutatory given by Mackey McEntire.

Susan Terry played the professional and recessional, and musical numbers were performed by Tommy Bynum and Marilyn Foster. The class will was read by Bill Blaneck and the prophecy by David Currington. Tim Duncan gave the invocation and Jay Clark gave the benediction.

The graduates were: Kay Applin, Bill Blaneck, Carolyn Cole, Jay Clark, David Currington, Tim Duncan, Abel Estrada, Charlotte Foster, Pat Foster, Craig Frizzell, Olivia Fuentes, Karen Gaston, Don Glover, Ishmael Mata, Mackey McEntire

JAMES MORGAN Gets Good Citizenship Award

James Morgan, son of Mr. and Mrs. Roy Morgan, received the Lions Good Citizenship trophy at graduation exercises Tuesday night. James, valedictorian of the class was chosen by the faculty and the Lions Club.

HOSPITAL NOTES

Patients in the Sterling County Hospital on Thursday morning of this week included—

Mrs. W. B. Atkinson, Mrs. Nora Coulson, Louis Bernal, Jr., Mrs. Maude Randolph, Dismissals since Thursday morning of last week include: Mrs. Bill Blair, Jim Cantrell, Mrs. J. A. Revell



ARMSTRONG BROWNING LIBRARY — Entrance to the McLean Foyer of Meditation in the Armstrong Browning Library. The Cloister of the Clasp'd Hands in this room contains Harriet Hosmer's cast of the clasped hands of the two poets.

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SMOOTH SELLING

by George N. Kahn, Marketing Consultant

CLOSING THE SALE

Copyright—George N. Kahn

The art of closing the sale can be compared to the approach of a shy suitor.

He wants to marry his girl and she is more than ready to accept his proposal. But he cannot bring himself to pop the question and chatters about irrelevant matters.

Here the analogy ends. A woman can steer the conversation back on the main track or, in some other way, make it easy for him to ask for her hand.

A prospect, however, usually offers no such help and often the order is lost because the salesman simply didn't know how to close.

Even while a buyer is offering objections, he still may be psychologically ready to give you an order. All he needs is assurance from you that he is making the right decision.

The buyer is not infallible. He only acts that way sometimes. He has his self doubts, fears and apprehensions like anyone else. In addition, he is burdened with tremendous responsibility. Very often it is up to you to direct his thinking into proper buying channels.

How is this done? By always being on the offensive. Beat back objections with strong counter arguments until the prospect has exhausted his reasons for not buying. Then move in quickly and close the sale.

Excuses or Objections

If you made a list of all the types of sales arguments you get, you'd find that most of them are excuses, not objections. No professional salesman should be discouraged by such statements as:

"We're bound up with other producers."

"We are reducing our inventory."

"We're buying from too many different firms now."

"We're waiting until business conditions pick up."

Your product is like one we are already using.

These are such obvious excuses that the prospect may as well be wearing a sign to that effect. Still these excuses can sink you if they go unchallenged.

Turn these negative replies into positive selling points.

Excuses like the above can be knocked over like tenpins by the salesman who is agile of mind and has a strong belief in the superiority of his company and his merchandise.

Self Confidence

The ability to close a sale with ease and precision comes largely from having confidence in yourself.

When is the right moment to close the sale? It's hard to find agreement on this question.

Some veteran salesmen claim there is only one psychological moment and if that is missed, the order is lost. Others assert there are various times during an interview when the sale can be closed. The important thing to remember, they note, is that the salesman must take advantage of his opportunity. Like a halfback, he must scamper through the opening made for him.

Both these points of view are right. On some calls there is only one propitious moment to drive home the sale. This cannot be explained by logic. The one-chance closing may occur only once in every 20 interviews. The other nineteen may offer several opportunities for closing. In any case, always seize your opportunity.

Pressure Point

There is nothing wrong in using a little pressure if it brings results. Often it does.



Many prospects are bored by the soft sell and will welcome a figurative boot in the pants to help them make up their minds. Buyers often toss in objections, not out of conviction, but as a means of obscuring their own doubts and indecision. They're on the fence and waiting for someone to knock them off.

Know your man before you apply pressure. Some prospects may resent it. But if a buyer seems to be wavering, make up his mind for him. Such an interview might go like this:

Prospect: "I don't think I'm ready to buy right now."

Salesman: "Mr. Smith, I think you're as ready as you'll ever be. If there is still something you're in doubt about, name it and I'll clear it up. Otherwise, why don't we get this thing over with?"

Prospect: "Your company is a little high in price."

Salesman: "If that's all that's worrying you, you may

as well sign right now. Our prices are competitive and you won't do better anywhere in the industry."

Don't, under any circumstances, lie to get an order. Don't tell a prospect that prices are going up when they're not as a means of scaring him into placing an order.

Don't tell him that your product is in short supply when it isn't. These tactics will invariably boomerang on you.

Objections Are Standardized

A new objection is as unlikely as a snowstorm in July. The same excuses and stalls keep popping up on call after call. The prospect who is too busy to talk, overstocked or satisfied with his present supplier is a familiar figure to the experienced salesman.

Make a list of these stock objections so you can counter them each time they come up. In this way you will close more sales in less time.

Selling is like a game of chess. The more often you can counter your opponent's move, the quicker victory is yours.

Don't sidestep a serious objection, however. Meet it squarely and try to satisfy the prospect. Once you do, stop talking about this query. That's the time to close the sale. Many sales have been kicked away because the salesman talked past the psychological moment for closing.

Give the man a chance to buy.

Now let's check your closing technique. If you can answer "yes" to seven of these questions you're closing with success.

Closing on Cue

1. Do you anticipate obstacles to a smooth closing? Yes No
2. Do you pause in your talk to give the prospect a chance to buy? Yes No
3. Can you really tell the difference between an excuse and an objection? Yes No
4. Do you recognize the psychological moment or moments for closing? Yes No
5. Do you expect to sell when you make a call? Yes No
6. Do you use a little pressure with an undecided prospect? Yes No
7. Do you feel on an equal footing with the prospect? Yes No
8. Do you help the prospect make up his mind? Yes No
9. Do you keep minor arguments minor? Yes No
10. Can you sell without lying? Yes No

REPRINTS AVAILABLE . . . each article in this series is expanded to approximately 2000 words—includes a self-evaluation quiz—is printed in 2 colors in a 4 page format, on white glossy paper and is 3-hole punched to fit any standard 3-ring binder . . . prices are as follows:

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The entire series may be pre-ordered or individual articles may be ordered by number . . . address orders to the George N. Kahn Co., Marketing Consultants, Sales Training

ing Division, Department NP, Empire State Building, New York, N. Y. 10001. Article titles are:

1. The Salesman as a V.I.P.
2. Are You a Salesman?
3. Get Acquainted with Your Company
4. You're On Stage
5. You Can't Fire Without Ammunition
6. You Are a Goodwill Salesman, Too
7. Closing the Sale
8. How To Set Up An Interview
9. Relaxing Between Rounds
10. The Competition
11. Taking A Risk
12. Playing The Short Game

When ordering, please mention the name of this publication.

Women IN THE KNOW

By Jean Kinkead, Women's Consultant, The Travelers Insurance Companies

Safe Child's Play

It's been said that a child's play is the most serious thing in the world. If you've watched your youngster's expression as he



walked along a narrow fence or climbed a tree to examine a robin's nest, you know how earnest he is—oblivious to everything—

even to danger! So when good weather comes in, women in the know extend their accident-proofing practices beyond the house.

If you are going to leave your toddler unattended, be sure to provide an enclosed play area for him, which does not include pools of any kind. Within this area, double-check for broken glass, nails or other sharp-edged objects. Fill in or cover all holes. Check play apparatus for loose connections, rust, splinters, or rickety moorings. For older children, check any climbing trees for dead or weak branches. Make sure they know which tree, rock or other place marks the point beyond which is "Off Limits."

Children, whether playing at home or seeking greener pastures outside of their own yards, should be well versed in safety practices. Travelers safety experts recommend that parents take a positive approach in teaching their youngsters the essentials of safety, and encourage them to 1) learn the safe way to enjoy the activities their particular environment offers (whether swimming, bicycling, boating, or just walking), 2) play in supervised areas, and 3) know some simple first aid.

With all precautions taken, accidents still seem to happen. Now is the time to be sure your accident and homeowners policies provide proper insurance protection in case of injury to your own child or to one of his little friends.

WARNING! LIBERALS SEEK UPSET ON JUNE 4TH!



Crawford Martin was the overwhelming choice of Texans by more than 100,000 votes in the first primary. But the job isn't done yet. Liberal forces, hoping for a light vote in the runoff, are redoubling efforts to capture this important office. Your help is urgently needed; make SURE you vote on June 4th to keep good government in Texas!

CRAWFORD MARTIN HAS A 20-YEAR RECORD OF PUBLIC SERVICE

- Served as mayor of Hillsboro
- 14 years a key leader in the State Senate . . . three times unopposed for re-election.
- Twice selected as his Secretary of State by Governor John Connally.

CRAWFORD MARTIN HAS WORKED FOR ALL TEXANS.

- Helped write or pass most of our important laws enacted the past decade.
- A proven friend of senior citizens. Helped obtain first medical aid for elderly.
- Fought to pass the first laws controlling loan sharks.
- Was a key leader in passing insurance reform legislation.
- A leader in passing Gilmer-Aikin laws for better education in Texas.

LET'S COMPLETE THE VICTORY ON JUNE 4TH!

CRAWFORD MARTIN

FOR ATTORNEY GENERAL

Political ad paid for by Martin Campaign Committee, George Cowden, Chairman

Now every day! (Even on weekends) Family fares on Santa Fe.



Start your trip any day of the week. Use Pullman or chair car on any Santa Fe train.

Take, for example, the family of five pictured here: Baby travels free. The older children (under 12 years) go round trip for half the cost of a 1-way ticket. Mom goes round trip on a 1-way fare. Only Dad pays a full fare.

Real savings at mealtime, too! Bargain meal books—only \$12 for adults, \$6 for children—cover five complete Fred Harvey meals between Chicago and California. Generous baggage allowance.

Take your family on an exciting Santa Fe adventure to the Southwest Sun Country or to California. Go now. Pay later. See your local Santa Fe Agent for information or reservations.



COMMENCEMENT EXERCISE PROGRAM

STERLING HIGH SCHOOL AUDITORIUM

Tuesday, May 24, 1966 8:00 P. M.

PROCESSIONAL . . . Elaine Price

INVOCATION . . . Marion Hays
Minister, Church of Christ

SALUTATORY . . . Jeanie McDonald

INTRODUCTION OF SPEAKER . . . O. T. Jones
Superintendent of Schools

ADDRESS . . . Rev. Bob Johnson
Pastor, Day Memorial Methodist Church, San Angelo, Texas

VALEDICTORY . . . James Morgan

CERTIFICATION OF CLASS . . . Earl Seago
High School Principal

PRESENTATION OF DIPLOMAS . . . Chesley McDonald
President of School Board

AWARDING OF HONORS . . . Earl Seago

BENEDICTION . . . Hubert Travis
Minister, First Presbyterian Church

RECESSIONAL . . . Elaine Price

(Audience will please remain seated until after recessional)



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 NEWS established in 1890
 RECORD established in 1899
 Consolidated in 1902

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 the first insertion and 3c
 thereafter

Phone in your personal items
 of news—your visits, your
 visitors, your parties, etc.
 News-Record 8-3251.

What's Doing in the Churches

CHURCH OF CHRIST
 Marion H. Hays, Minister
 Bible school 10:00 a.m.
 Morning worship 11:00 a.m.
 Evening Classes 6:00 p.m.
 Night Worship 7:00 p.m.
 Wednesday Mid-Week
 Service 7:30 p.m.

FIRST METHODIST CHURCH
 Bill Wiemers, Pastor
 Church school 10:00 a.m.
 Morning worship 11:00 a.m.
 Evening Worship 7:00 p.m.

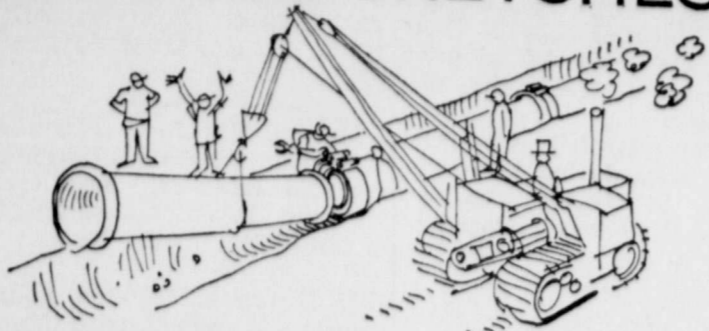
FIRST PRESBYTERIAN CHURCH
 Hubert C. Travis, Minister
 Sunday school 10:00 a.m.
 Morning worship 11:00 a.m.

FIRST BAPTIST CHURCH
 Andy Daniels, Pastor
 Sunday school 10:00 a.m.
 Morning worship 11:00 a.m.
 Evening Service 7:30 p.m.
 Wed. Prayer Serv. 7:30 p.m.

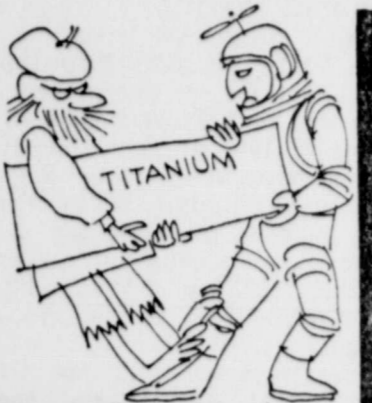
ST. PASCHAL BAYLON CATHOLIC CHURCH
 Rev. Vincent Daugintis, Pastor
 Sunday Mass 8:00 a.m.
 Thursday Mass 7:00 p.m.

8:15 A. M. SUNDAYS
 THE BIBLE SPEAKS TO YOU
 KGKL SAN ANGELO 960'

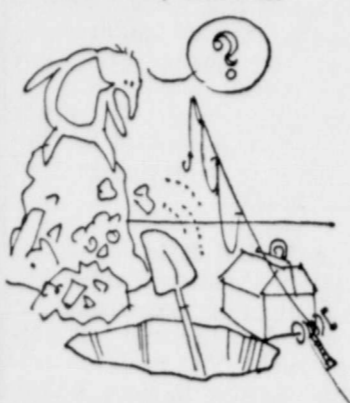
SCIENCE SKETCHES



SECTIONS OF PIPING layouts are electrically isolated by use of insulated joints and then subjected to direct current to make the buried pipe negative electrically to surrounding earth and better able to resist corrosion, according to Tube Turns, Louisville.



TITANIUM, a metal principally used as a paint pigment, is now in demand for use in high-temperature metal alloys required in the aircraft and missile industries.



THE ICE SHEET covering Antarctica, the only continent still in the grip of an Ice Age, is 9,000 feet thick in some places, says the Geological Survey, Department of Interior.

You Bet Your Life



The Travelers Safety Service

The use of courtesy on the highways could drastically reduce the number of casualties.

Norman Butler Gulf Service

GOOD GULF GAS AND OIL
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The old Smith home for rent, partly furnished. Phone 8-3291.

POSTED—All land operated by me posted against trespassing and hunting. Violators prosecuted.
 GEO. McENTIRE, JR.

STUDENT AIDES NEEDED

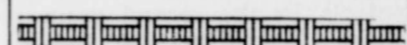
Congressman Omar Burleson announced today that the agency or International Development will have a limited number of summer positions, grades GS-5 through GS-7, for student aides to be selected under a merit ranking plan as required by the Civil Service Commission. Preference will be given to students who have majored in International Relations and Economics. The minimum requirement is possession of a bachelor's degree. The deadline for receipt of applications is April 15.

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We train you at home in your spare time for a job that can pay you a big income, provide your car, pay your expenses and give you lifetime security. Opportunities in the field of investigating auto accident claims for insurance companies or from your own office are wide open for men who want extra income or a full time, fascinating career. Nationwide placement assistance given. Write today to:
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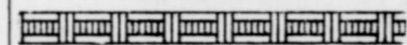
Phone in news of your visitors or visits to the News-Record. Phone 8-3251.



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 I Will Appreciate Your Barber Business

Joe Stucke



FOR SALE—12-ft. Aermotor windmill, stub tower, excellent condition. See or call Charles Probandt, 8-2071.

WANTED—MAN OR WOMAN SPARE TIME

To refill and collect money from machines dispensing Hi-Grade Candy, Gum and Sport Cards in this area. Supplement your income. Easy to do. \$475.00 cash required for inventory. Include phone number. Write P. O. Box 853, San Angelo, Texas.

The STERLING VOLUNTEER FIRE DEPARTMENT WANTS

Sterling Volunteer Fire Department Wishes the Public to Know:

- 1 Long Siren Blast—FIRE
- 2 Short Blast—Meeting Night (every second and fourth Monday)
- Continuous Blasts—TORNADO!

SPARE TIME INCOME

Refilling and collecting money from NEW TYPE high quality coin operated dispensers in this area. No selling. To qualify you must have car, references, \$600 to \$1900 cash. Seven to twelve hours weekly can net excellent monthly income. More full time. For personal interview write P. O. BOX 10573, DALLAS, TEXAS 75207. Include phone number.

ATHLETE'S FOOT GERM HOW TO KILL IT.

IN 3 DAYS if not pleased with strong T-4-L liquid, your 48c back at any drug store. Watch infected skin slough off. Watch healthy skin replace it. No more itch and burning! Use antiseptic, soothing T-4-L FOOT POWDER too—fine for sweaty feet, foot odor; stays active in the skin for hours. NOW at ALL DRUG STORES.

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Refilling and collecting money from NEW TYPE high quality coin operated dispensers in your area. No selling. Car, references, \$1000.00 or more cash required. Seven to twelve hours weekly can net excellent monthly income. More full time. For personal conference write D & B Distributors, Inc., P. O. Box 18811, Oklahoma City, Okla. 73118. Include phone number.

Alumni Banquet Set For June 11

At Town House Hotel in San Angelo

Invitations to the 1966 Sterling Alumni Association annual banquet and dance went out this week to the alumni of Sterling.

The annual affair will be held in the Town House Co-tillion Room, and features a Trip to a South Sea Island.

Dinner plates will cost \$2 a plate, it was said and the dance costs \$4 per couple.

Reservations may be made by mailing in a check with your reservation to Mrs. Winn McClure or Mrs. Danny Stewart, at Sterling City.

The banquet or dinner begins at 7 p.m. and the dance will start at 9 p.m.

PIANO! LOOK! We will be picking up a spinet piano in your area. No down payment—Low payments—1st payment in June 1966. Write CREDIT MANAGER—

Lubbock Music Center
 1722 Broadway
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HELP WANTED MALE OR FEMALE

MAN OR WOMAN wanted to serve consumers in Sterling Co. or Coke Co. with Rawleigh products. Steady good earnings year around. No capital required. Write Rawleigh TX D 1220 11, Memphis, Tenn.

ANGUS-HOLSTEIN Crossbred

Thrifty fast growing Holstein bull calves for feeding. The good steer kind. Holstein and Guernsey heifer calves from Wisconsin's better farms. All calves 2 to 12 weeks old delivered on your approval. We guarantee these calves to be healthy upon arrival. Call or write for prices. Buy with confidence from:

Nolan Livestock Co., Bonduel, Wisconsin Phone 758-4741

I F

you are a good Salesman between 21 and 40 years old and a permanent resident of the area, we are interested in you. At this time we have an opening with a starting income of \$126.00 per week. Write Box 608x, Sterling City, Texas, giving your job history.

Sterling City News-Record

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HENRY BAUER
 CONSIGNEE
 Ph. 8-4321 Sterling City, Tex.
 WHOLESALE

Sterling Gets Ellenburger Discovery

Gulf Oil Corp. No. 1-A W. W. Durham, Sterling County Ellenburger discovery, four miles southeast of Sterling City and 5 3/4 miles south of the one-well Sterling, North-Wolfcamp field, was finalized for a daily flowing potential of 202.6 barrels of 44.3 gravity oil, plus 3.8 barrels of unidentified water, with gas-oil ratio of 163-1. Gas volume was at the daily rate of 33,000 cubic feet.

Production was through 10-64-inch choke and perforations between 7,934-44 feet, which had been acidized with 500 gallons.

Drilled to total depth by Frank Burch, Wichita Falls, and J. C. (Chick) Lynn, San Angelo, as the No. 1 W. W. Durham, it was taken over by Gulf Oil Corp. as the No. 1-A W. W. Durham. Operator set 5 1/2-inch casing at 8,034 feet and plugged back to 7,966 ft.

Champion Petroleum Co., Abilene, No. 1 T. F. Foster, in 6-13-SPRR, Sterling County Fusselman discovery, 10 miles south of Sterling City and two miles southwest of the one-well WAM (Fusselman) field, which originally produced from the Wolfcamp, flowed 203 barrels of new oil in 24 hours.

Flow was through a 10-64-inch choke and perforations between 8-486-506 feet.

The well has been shut in for bottomhole pressure tests. It indicated Wolfcamp production while being drilled with the recovery of oil on drillstem tests between 5-167-205 feet and 5,265-5,325 feet; and shows of oil between 5-168-80 feet.

Reed Well Completed; Dual Flow

Roden Oil Co., Midland, No. 1-F Reed, 3/4 mile northwest of Wolfcamp and lower Wolfcamp production and the same distance west and slightly south of Wolfcamp "B" production in the Credo (multipay Wolfcamp) field of Sterling County, 16 miles northwest of Sterling City, has been dually completed from the Wolfcamp and Wolfcamp "B" zones.

From the Wolfcamp, it was finalized for 326 barrels of oil, daily gravity and gas-oil ratio was unreported, through a 24-64-inch choke and perforations between 7,475-83 feet, which had been acidized with 2,000 gallons.

From the Wolfcamp "B", it was finalized to flow 314 barrels of oil per day, through a 20-64-inch choke and perforations between 7,584-92 feet, which had been acidized with 3,000 gallons. Gravity and gas-oil ratio were not reported.

Location is 1,320 feet from the north and 1,580 feet from the west lines of 12-30-W&NW.

NOTICE OF BOARD OF EQUALIZATION Sterling County, Texas

In compliance of an order of the BOARD OF EQUALIZATION regularly convened and sitting, notice is hereby given that said Board of Equalization will be in session at its regular meeting place in the Courthouse in the town of Sterling City, Sterling County, State of Texas, at 9:00 o'clock a.m., beginning on Monday the 13th day of June, 1966, and from day to day thereafter, for the purpose of determining, fixing and equalizing the value of any and all taxable property situated in Sterling County, Texas until such values have finally been determined for taxable purposes for the year 1966, and any and all persons interested or having business with said BOARD are hereby notified to be present.

Given under my hand and seal of office in Sterling City, Texas this 23rd day of May, A. D., 1966.

W. W. Durham
County Clerk
Sterling County, Texas
Sterling City, Texas
This 23rd day of May, 1966.

WANT a good home for 3 baby kittens, 2 white, 1 gray. Ph. 8-2891, Mrs. Wayne Posey



AS IT LOOKS FROM HERE

By Omar Burleson, Member of Congress, 17th District

Washington, D. C. — This weekly column is resumed after having been suspended since April 14. It is now being resumed with the hope that readers may find it of interest and, occasionally, informative. It may be a good time to say, again, that it is nowise meant to be a professional effort, but rather, another means of communication between constituents and their Congressman. Comments received in the past are greatly appreciated and welcomed for the future. When thought is provoked on subjects discussed, it is felt that a good purpose is accomplished.

Most of the big issues to be dealt with by the Congress during this Session still lie ahead. Committee work has been completed on many major bills and debate will be scheduled shortly.

Aside from legislation are many other concerns such as the progress of the war in Viet Nam, a worsening of our balance of payments, continuing inflation, and a shortage of labor and materials for certain essential production.

On the matter of the balance of payments, after a year's improvement a reversal has set in. While the farmer and agriculture generally have been charged with a high percentage of the cause of inflation, farm exports have kept the balance of payments in much better condition than they otherwise would have been. We are now receiving many more dollars from agricultural exports than paid for farm imports in a very important way. It can be considerably more if the Government will quit tampering and hindering the process. In a number of industries a real shortage of labor is showing up. Over-all unemployment figures are the lowest in 12 years. Scarce skills are even lower. At the same time, legislation is now pending to Federalize the Unemployment Insurance Program to the point of giving incentive not to work.

Under these conditions there seemingly is no great effort to reduce programs which simply create jobs but add nothing to the output of useful goods and services.

A part of this picture is the continued high government spending which could have no other effect than to contribute to the inflationary trends. This, coupled with the cost of the Viet Nam operations, which actually have not hit the blood stream of our economy as yet, are means that further cost rises are bound to occur. Under these conditions a tax increase may be recommended as one way to siphon off surplus money. One would think it would be considerably better to treat the disease when we clearly see it coming on than to deal with the symptoms after the patient is bedridden.

Once again, people 65 and over are reminded that May 31, 1966 is the closing date for enrollment in the Medicare Voluntary Insurance Plan. It will be recalled that the original deadline of last March 31 was extended for another two months. In that extension, according to the Social Security Administration, about 400,000 enrolled. The Administration further reports that 90 percent of our older Americans have signed up for the Program, which amounts to 17.2 million people.

Beginning in July those who have chosen to pay \$3 a month

New Fire Department Officers Elected

The Sterling Volunteer Fire Department elected new officers Monday night as follows: President—Kenneth Peel Vice-Pres.—Ross Foster Fire Chief—Troy Templin Asst Chief—Tom Asbill 2nd Asst. Chief—Albert McGinnis Fire Marshall—Dan Glass Asst. Fire Marshall—Larry Miller

Chaplain—Andy Daniels Sheriff—Jim Cantrell Secretary—H.M. Knight Treasurer—D.K. Hopkins Reporter—Jack Douthitt Honorary Fire Marshall—R. P. Brown.

Perry Matthews is the retiring president of the organization.

PeeWee Summer Program

In the pee-wee league of the little league there will be two teams that will usually play double-header games with Robert Lee, Bronte, and Silver. These two teams will be divided according to age and ability. The boys will play all their ball games on Thursday evenings starting at 5 o'clock. These boys practice session will be on Tuesday for about an hour to an hour and half. Boys that will be eligible for this program must attend at least half the practices as well as the games. The league limit will be ten years old on July 31.

As of now the two teams are divided into these two groups: in group one the boys will be Macky Bowen, Albert Diaz, Johnny Bautista, Charles McNaugh, Keven Currington, Dow Tanner, David Rodriguez, Ross Hord, Hector Morales, Victor Probant, Douglas McAnaug, Ronnie Hord, Jeff Cantrell. In the second group will be: Tom Kilpatrick, Robert Leal, Henry Mata, Paul Morales, Dan Glass, Manuel Santos, Dewayne Blair, Don Alexander, Antonio Munoz, Randy Hord, Jim Terry, and Lee Wayne Igo.

If there are others that would like to sign up for the program they should contact Jack Asbill as the ball field or at the school building.

The schedule for the 2 pee-wee leagues are as follows as of the present. The (*) notation will show to have a double header ball game on these nights starting at 5 p.m. with the first group and followed by the second group.

The Sterling teams has the following games scheduled: June 2—Sterling City at Bronte June 7—Robert Lee at Sterling City June 9—Sterling City at Silver June 16—Sterling City at Robert Lee June 23—Bronte at Sterling City June 30—Silver at Sterling.

Man Dies of Burns

Charles R. Hedges, 51, of Sterling City, former Kerrville resident, died in Shannon Hospital in San Angelo Sunday of burns suffered about a month ago in an oilfield accident.

Funeral was held Tuesday in Plummer-Smith Funeral Home Chapel in Kerrville with burial in Garden of Memories Cemetery there.

Born October 21, 1914 in Arkansas, he lived in Kerrville before moving to Sterling City. He was a heavy equipment operator.

Survivors include his wife; two stepdaughters, Mrs. Gerald Lackey and Mrs. Ted Lackey, both of Ingram; two stepsons, David Willis of Norfolk, Va., and Damon Willis of Kerrville; his father, Perry Hedges of Jacksonville, Fla.; two brothers, Roscoe and Alfred Hedges of California; and several stepgrandchildren.

will receive certain protection against the cost of medical care for the rest of their lives.

There are some who have not yet made their decision and who should do so right away, since, under present regulations, another opportunity will not occur for them until December, 1967.

RAIN THURSDAY

A dark rain cloud blew in Thursday about 11 a.m. and left 2 inch of rain in town. It showed promise of more precipitation before the day was over.

Heavy rains fell in parts of West Texas during the day— notably in Midland and San Angelo. Hail was reported in Midland.

PIANO AND MUSICAL RECITAL

Mrs. Dick Mitchell presented her piano pupils in a recital at the school Thursday evening of last week. She also presented music audition awards to pupils that had earned them.

Students through the grade school were presented in choral numbers in a sing-song of Texas music.

Dance Recital Held

Patricia Aylor presented her pupils in a dance recital at the school auditorium last Saturday night. The students presented dances in tap, ballet, etc.

Wimodausis Club Meeting

The Wimodausis Club of Sterling City met in regular session at the clubhouse, on May 18 to hold the final meeting for this year. Attending the meeting and installation service were 16 members, the meeting being presided over by the president, Mrs. Tom Asbill. After a short business session the installation service was conducted by the club president. The club had centered its studies for the closing year on "Pathways of Progress" and the theme of the installation service was "Pathways Ahead". A backward look at some of the pathways that the club had traveled this year was given by several members of the club. The installing officer used a facsimile of a wheel as the central point of interest, the Wimodausis Club being the hub of the wheel, the officers representing the spokes and the committees and other members forming the rim of the wheel.

Officers installed for 1966-67 were Mrs. Foster Conger, Federation Counselor; Mrs. Ray Lane, Historian; Mrs. Early arton, Parliamentarian; Mrs. Harvey Glass, Corresponding Secretary; Mrs. Roy Morgan, Treasurer; Mrs. Roy Foster, Recording Secretary; Mrs. Rufus Foster, Vice-President; and Mrs. Tom Asbill, President.

Notice of the Names of Persons Appearing as the Owners of Unclaimed Amounts Held By THE FIRST NATIONAL BANK, Sterling City, Texas

This notice is given and published pursuant to Section 3, Article 3272b, Revised Civil Statutes of the State of Texas, in an effort to locate persons who are the depositors or owners of amounts in accounts that have remained inactive or dormant according to the provisions of Article 3272b for more than seven (7) years.

The unclaimed amounts due the depositors or owners listed herein will be paid upon proof of ownership at the office of the named depository within nine (9) months, and if unclaimed thereafter they may be subject to report to and conservation by the State Treasurer in accordance with said Article 3272b.

The names of missing depositors and last known address follow:

1. Aaron or Opal Cumbie, None
2. Miss Brenda Nell Garner, None

CARD OF THANKS

Our heartfelt thanks to our friends for their prayers, visits, lovely cards, flowers and gifts while I was hospitalized.

Mrs. Nolan Stewart

NOTICE

The City Council of the City of Sterling City, Texas will sit as a board of equalization at the City Hall, in the City of Sterling City, on Monday, June 13 from 9:00 a.m. to 12:00 a.m.

Any interested taxpayer is welcome to attend the meeting.

Mrs. Johnnie Donaldson
City Secretary

WANTED— Two salesmen to sell Watkins products in Sterling and adjacent counties. Contact Fritz Mogford, 540 E. 3rd St., Colorado City, Texas.

Mr. and Mrs. R. O. Edwards of El Paso visited his parents, the Ed Edwards, here last weekend. R. O. is a sergeant in the El Paso police force.

DON'T merely brighten your carpets. . . . Blue Lustre them. . . . eliminate rapid resoiling. Rent electric shampooer \$1 at Lowe Hardware & Furniture.

PUBLIC NOTICE

Notice is hereby given by the Parks and Wildlife Department that a public hearing will be held at 2 P.M. on June 8, 1966 at the County Courthouse at Sterling City, Sterling County, Texas for the purpose of gathering information concerning proposed hunting, fishing and trapping regulation for the above-county.

As the result of action by the Texas Legislature, the Texas Parks and Wildlife Commission is responsible for the setting of seasons, bag limits, and means and methods of taking certain game, fish and fur bearer species in Sterling County. All interested persons are urged to attend and comment upon the proposed regulations.

SOCIAL SECURITY BENEFITS FOR STERLING

130 people in Sterling County received a total of 104,952.00 in social security benefits in 1965. J. G. Keen, social security assistant district manager in San Angelo, revealed today, an increase of \$20,052.00 and 12 people over the year before.

A large part of the increase in payments resulted from changes made by the social security amendments of 1965, Keen said. Those changes which were in addition to the new program of health insurance for the aged, included a 7% increase in monthly benefits retroactive in January 1965; benefits for widows as early as 60; benefits for full-time students between 18 and 22 benefits for some divorced women; benefits for some people over 72 who hadn't worked long enough to get social security before; and the payment of disability insurance benefits to workers who are unable to work because of a disability that lasts 12 months or more.

"In addition to the people who began getting benefits in 1965 because of these changes," Keen continued, "a good many older people, upon applying for medicare, found they were eligible for regular social security benefits, too. All in all, the 1965 figures for Sterling County include 70 retired workers, 5 disabled workers, and 55 wives and children of retired, disabled, or deceased workers. The average monthly social security benefit for Sterling County beneficiaries amounted to \$67.00 in 1965."

"These figures," Keen said, "show how wide the protection offered by social security has become. Just about every man, woman, and child in Sterling County has in social security the assurance that loss of income because of retirement, disability, or death will not result in destitution — and now with medicare everyone has the assurance that the costs of operations or medical services in his later years will not wipe out his savings."

Political Calendar for 1966

May 25, 28—Sworn statement of campaign account filed not more than 10 nor less than 7 days preceding June Primary.

May 25, 31—Absentee voting period for June Primary. May 31—Absentee voting. Last day for June Primary. June 4—SECOND PRIMARY.

June 14—Sworn supplemental Statement of account filed not more than 10 days after June Primary.

Sept. 20—State Convention meets. Nov. 8—General Election.

1966 Football

STERLING CITY EAGLES 1966 FOOTBALL SCHEDULE

Sept. 9—Forsan Here
Sept. 16—Lorraine Here 11-man game
Sept. 23—Open
Sept. 30—Miles Here

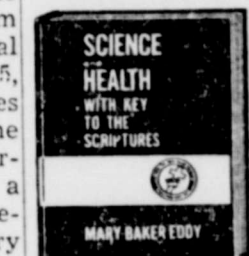
Oct. 7—Christoval Here
All above games at 8 p.m.
Oct. 15—Wall There 11-man Game at 7:30

Conference Games
Oct. 21 Sands (Ackerly) There
Oct. 28—Gail Here

Nov. 4—Flower Grove Here
Nov. 11—Open
Nov. 18—Garden City There

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In these troublesome days thinking men and women recognize that it is only through a knowledge of God that they can find peace and a sense of stability.

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Science and Health may be read or examined, together with the Bible, at any Christian Science Reading Room. Or it may be purchased at \$3.

CHRISTIAN SCIENCE READING ROOM
CHRISTIAN SCIENCE READING ROOM
4 South Fillmore San Angelo
Hours: 11-3 Mon., thru Fri.

has the assurance that the costs of operations or medical services in his later years will not wipe out his savings."

THANK YOU . . .

. . . for the fine vote given me in the Primary Election, and a special thanks to the many friends whose good help made the results possible. I shall be ever mindful of the responsibility that comes with the victory.

OMAR BURLESON

What Burns Cheaper and Cleaner? Why It's Natural Gas!

What is the Most Popular form of Energy? - Natural Gas

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