

# ST. JOSEPH DAILY JOHNSON

A Daily Commercial Newspaper for Modern Farmers and Stockmen and an Advertising Medium That Reaches the Buyers

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## STEERS ON FIRM BASIS

CLEARANCE MADE OF MODERATE SUPPLY AT FULLY STEADY RATES.

## SPOTS TRIFLE STRONGER

New York Buyers Active Bidders on Weightier Steers—Butcher Stock Active—Stockers and Feeders Firm.

Prices for beef steers did not vary materially from yesterday's established level today and about a normal Thursday supply was absorbed in good season. Estimates were called for 2,000 head here and \$1,000 at the five leading markets. The local supply was slightly larger than a week ago, while the aggregate at the five leading points was a trifle less. Buyers were readily interested in the steer offerings and bid steady rates on first rounds. Asking prices were a trifle higher and the movement toward the scales did not start off extra lively. Trading later developed very fair spirit and by noon sellers were left with empty pens, a few isolated sales were conceded a shade stronger but most traders figured the general trade as a steady proposition compared with yesterday's higher level. New York buyers were in the competition for the weightier class of steers. One lot of 1446 lb. steers sold early at \$8.40 and another drove at \$8.50, both finding the eastern outlet. The local trade is in good shape to handle increased supplies of the stronger weight grades of steers. In fact, the demand for all classes this week has been in excess of the daily offering.

## Dressed Beef and Shipping Steers.

No.	Ave. Price	No.	Ave. Price
21Kani305.5	11.1103.7	45	
20.1447.8	10.11387.7	50	
20.1225.8	10.11349.7	50	
17.1369.8	10.1062.7	50	
11.1290.8	10.11795.7	40	
10.1265.8	10.11290.7	50	
10.1245.8	10.11550.7	35	
40.1249.8	10.11130.7	50	
19.1265.8	10.11778.7	35	
1.1209.8	10.11760.7	35	
2.1155.8	10.11950.7	30	
24.1219.8	10.11740.7	30	
2.1184.8	10.11735.7	25	
26.1157.8	10.11280.7	40	
20.1148.8	10.11090.7	25	
44.1215.8	10.11850.7	10	
19.1129.8	10.11010.7	20	
5.1094.8	10.11202.7	00	
6.1135.8	10.11920.7	00	
16.1227.8	10.11070.7	00	
3.1117.8	10.11070.7	00	
11.1250.8	10.11750.7	00	
17.1167.8	10.11927.6	00	

## COWS, BULLS AND MIXED.

Trading in this division of the market today showed the same activity as yesterday, though the market was not quite so active. Demand from all sources continues of broad character and sellers succeeded in getting the trade under headway early at fully steady prices as compared with yesterday, with outcroppings of strength here and there. Medium to good grades of cows and heifers predominated and there was considerable competition from buyers regarding the small quota of choice butchers' stock coming. Canning stock is also being rather sparingly offered at present, as farmers shipped out most of their stock before they did not care to winter before the advent of severe weather.

Bulls were offered in small numbers today and were able to return them in good season at firm prices. Most of the fair to good grades of bulls are selling at \$7.75 to \$8.00, with a few of the choicer kinds up to \$8.25 and a few at \$8.50. They were active sale today, with no appreciable change in values.

## HEIFERS.

No.	Ave. Price	No.	Ave. Price
3.880.7	19.742.6	25	
16m2.822.7	19.742.6	25	
13m2.858.7	19.677.6	25	
13m2.956.7	19.920.6	25	
1.706.7	19.820.6	25	
7.609.7	19.820.6	25	
3.793.7	19.854.6	00	
1.740.7	19.890.6	00	
1.1090.7	19.830.6	00	
21m2.822.6	19.760.6	00	
1.670.6	19.810.6	00	
3.800.6	19.811.6	00	
3.813.6	19.720.6	00	
15.711.6	19.600.6	00	
14.721.6	19.980.6	00	
9.782.6	19.728.6	00	
1.910.6	19.640.6	00	

## COWS.

No.	Ave. Price	No.	Ave. Price
2.1065.6	19.1063.5	50	
6.1500.6	19.1063.5	50	
2.1330.6	19.1060.5	50	
1.1380.6	19.960.5	50	
1.1200.6	19.1200.5	50	
1.1320.6	19.1200.5	50	
3.1047.6	19.1210.5	50	
1.1850.6	19.1042.5	50	
5ch.1018.6	19.960.5	50	
2.1250.6	19.1098.5	50	
2.1315.6	19.1127.5	50	
2.1185.6	19.1113.5	50	
2.1166.6	19.1127.5	50	
2.1035.6	19.1076.5	50	
15ch.1081.6	19.1092.5	50	
1.1080.6	19.1016.5	50	
2.1205.6	19.865.5	50	
22ch.965.6	19.1180.5	25	
7.1249.6	19.1220.5	25	
1.1010.6	19.980.5	25	
1.1160.6	19.1035.5	25	
7.1149.6	19.995.5	25	
1.1350.6	19.1065.5	25	
1.1445.6	19.1100.5	25	
7ch.806.6	19.1100.5	25	
5.1164.6	19.960.5	25	
1.960.6	19.1170.5	25	
10.1099.6	19.1110.5	00	
10.1086.6	19.1110.5	00	
3.1147.6	19.950.5	85	
3.1240.6	19.1130.5	75	
5.1104.6	19.1190.5	75	
12.1265.6	19.840.5	00	
11.1065.6	19.960.5	75	
5.1188.6	19.1110.5	75	
20.981.6	19.1000.5	60	
1.1260.6	19.1220.5	00	
2.1187.6	19.1220.5	00	
2.1130.6	19.1130.5	60	
2.1160.6	19.990.5	60	
3.1270.6	19.1030.5	60	
2.1165.6	19.1020.5	60	
2.1165.6	19.1020.5	60	
1.870.6	19.1120.5	60	
26.984.6	19.850.5	10	
30.1267.6	19.980.5	00	
5.1054.6	19.960.5	85	
2.1135.6	19.785.5	85	

## BULLS AND STAGS.

No.	Ave. Price	No.	Ave. Price
1.930.6	19.1200.5	50	
1.1490.6	19.1430.5	50	
1.1310.6	19.1300.5	50	
1.2050.6	19.1210.5	50	
1.1400.6	19.1400.5	50	
1.1580.6	19.1460.5	50	
1.1230.6	19.1560.5	50	
1.1810.6	19.905.5	50	
9.1496.6	19.1120.5	50	
1.1460.6	19.1460.5	50	
1.1220.6	19.1590.5	50	
2.760.6	19.1410.5	50	
1.1510.6	19.1420.5	10	
2.1280.6	19.1287.5	10	
1.660.6	19.169.5	00	

## VEAL CALVES.

No.	Ave. Price	No.	Ave. Price
1.180.9	2.135.9	50	
1.140.9	2.170.9	00	
1.140.9	2.170.9	00	
1.180.9	2.230.9	25	
1.140.9	2.180.9	00	
2.160.9	2.272.9	00	
1.140.9	2.250.9	00	
1.160.9	2.250.9	00	
1.130.9	2.271.9	00	
2.260.9	2.290.9	00	
1.240.9	2.169.9	00	

## STOCKERS AND FEEDERS.

Trading in this division was of short duration today, buyers absorbing the limited supply of cattle offered in short order, the market showing a consistent holding of light feeders and common to good stockers. Packers took over all grades of cattle carrying weight or showing flesh and seeing those classes they found unsuitable for killing purposes to stocker and feeder buyers who proceeded to take them over in good fashion. Salesmen found it easy to dispose of their holdings without difficulty at prices that looked steady compared with yesterday's general trading. Among early transactions \$1,000 of 80-lb. stockers at \$7.90 per cwt.

Owing to weather conditions, yard dealers have been unable to turn many cattle back to the country this week, consequently they are holding a very good assortment of all classes of cattle, showing unusual good quality in their west-side pens.

Feeding cows and heifers continue in rather light supply. All classes changed hands without much change in prices being noted as compared with yesterday.

## STOCKERS AND FEEDERS.

No.	Ave. Price	No.	Ave. Price
4.925.7	6.1710.6	50	
44.860.7	6.1738.6	50	
4.820.7	6.1770.6	75	
3.806.7	6.1740.6	40	
28.287.6	6.1740.6	40	
5.780.6	6.1770.6	50	

## YEARLINGS AND CALVES.

No.	Ave. Price	No.	Ave. Price
4.499.6	7.1463.6	25	
4.817.6	7.1463.6	25	
19.678.6	7.1463.6	25	
3.620.6	7.1330.6	00	
9.605.6	7.1530.6	50	
3.530.6	7.1373.6	75	
2.448.6	7.1500.6	00	
9.418.6	7.1445.6	50	
4.507.6	7.1370.6	50	
1.340.6	7.1660.6	50	
2.476.6	7.1510.6	00	
2.476.6	7.1527.6	50	

## FEEDING COWS AND STOCK HEIFERS.

No.	Ave. Price	No.	Ave. Price
4.728.5	6.1725.5	25	
2.720.5	6.1860.5	25	
4.817.5	6.1860.5	25	
1.700.5	6.1990.4	75	
0.980.5	6.1880.4	75	
3.890.5	6.1770.4	00	
3.890.5	6.1827.4	00	
1.510.5	6.1760.5	00	
1.1000.4	6.1640.4	50	

## PACKERS' CATTLE PURCHASES.

Company	Value
Swift & Co.	500
Hammond Packing Co.	350
Morris & Co.	250
United Dressed Beef Co.	70
Total	1,270

## TARKIO GETS MORE TRAINS

Order for Improved Service on Branch Line Effective Soon.

In a decision given out yesterday afternoon at Jefferson City, the Missouri Pacific and warehouse commission orders the Burlington railway to put in double daily passenger train service between Villisca, Iowa, and St. Joseph, what is known as the Tarkio Valley branch. The decision comes as the result of the complaint filed by the Tarkio Commercial club, through its attorney, W. R. Lattell, and the St. Joseph Retail Merchants association, by Harry Block, chairman of its transportation committee, and Col. John D. McNeely, attorney for the committee. The order is effective within the next thirty days.

The hearing in the complaint was held Friday at the Hotel Robidoux and was attended by many prominent Burlington officials and attorneys and by fifty or sixty Atchison county people.

The new train will leave Villisca about 1 o'clock p. m., and will arrive in St. Joseph about 6 o'clock p. m. Returning, it will leave St. Joseph at 7:25 o'clock a. m. for Napier and Bigelow, where it will transfer passengers to Corning, Milton, Fairfax, Tarkio, Westboro, Northboro, Coin, Page Center, Clarinda, and Villisca. The present passenger train on the Tarkio Valley branch arrives from Villisca and intermediate points at 11:05 a. m., and returning departs at 4:05 o'clock p. m.

## ZAHND BEEVES AT \$8.30.

Andrew County Feeder Cashes Load of Profit-makers on Today's Market.

Ernest Zahnd, of Andrew county, Missouri, expressed his satisfaction with the sale of a drove of steers on the local market today. His shipment embraced 30 head of 1225-lb. beeves that brought \$8.30, the cattle being weighed up early at this price to the United Dressed Beef company of New York.

Zahnd purchased this bunch of cattle as feeders here Aug. 15, last, at a cost of \$6.50, and weighing 980 lbs. During the time Mr. Zahnd had them on pasture and in the feedlot they put on an average gain of 345 lbs. and with an advance over first cost of \$1.80 per cwt. he figures a neat profit for his work, not to mention the benefit the cattle have been in fertilizing his land.

Because a cow is a hearty eater is sign that she is profitable, he says, all large and profitable cows are hearty eaters.

## HOGS SHADE STRONGER

SLIGHT SHOWING OF STRENGTH IS NOTED IN TRADING BASIS STRUCK TODAY.

## FAIR SUPPLY ON SALE

Tops Sell at \$7.37 1/2. With Long End of the Offerings Selling at \$7.22 1/2 to 7.35—Pigs Stronger.

There was a general increase in hog receipts today over last Thursday, five markets receiving 17,300 more, while the increase locally was 4,200 head. The supply here was estimated at 5,500. Trade opened slow with early bids barely steady with the previous day. Later buyers began taking hold reasonably freely at full steady rates, with spots strong to a shade higher. After a movement was started early showed fair activity, resulting in a clearance for bulk of the offerings before the noon hour. Quality was good. Good hogs of all weights were fairly plentiful. Well finished heavy made good price, \$7.37 1/2, while a good shorer of the day's sales ranged from \$7.22 1/2 to 7.35.

Few pigs were offered. Buyers were active bidders and the small crop was absorbed at strong figures. Prices for hogs averaging 140 lbs. and up ranged from \$7.15 to \$7.37 1/2. The bulk yesterday sold at \$7.20 to 7.35, a week ago at \$7.20 to \$7.27 1/2, a month ago at \$7.09 to 7.25, a year ago at \$6.95 to \$7.30, two years ago at \$7.50 to \$7.75, three years ago at \$8.25 to \$8.55, and four years ago at \$5.60 to \$6.00.

## REPRESENTATIVE HOG SALES.

No.	Shk.	Price	No.	Shk.	Price
54	244	7.37 1/2	63	241	7.27 1/2
55	289	7.37 1/2	64	201	7.27 1/2
50	292	7.36	61	201	7.27 1/2
62	292	7.35	62	231	7.27 1/2
63	240	7.36	63	213	7.27 1/2
64	240	7.36	64	213	7.27 1/2
65	240	7.36	65	213	7.27 1/2
66	240	7.36	66	213	7.27 1/2
67	240	7.36	67	213	7.27 1/2
68	240	7.36	68	213	7.27 1/2
69	240	7.36	69	213	7.27 1/2
70	240	7.36	70	213	7.27 1/2
71	240	7.36	71	213	7.27 1/2
72	240	7.36	72	213	7.27 1/2
73	240	7.36	73	213	7.27 1/2
74	240	7.36	74	213	7.27 1/2
75	240	7.36	75	213	7.27 1/2
76	240	7.36	76	213	7.27 1/2
77	240	7.36	77	213	7.27 1/2
78	240	7.36	78	213	7.27 1/2
79	240	7.36	79	213	7.27 1/2
80	240	7.36	80	213	7.27 1/2
81	240	7.36	81	213	7.27 1/2
82	240	7.36	82	213	7.27 1/2
83	240	7.36	83	213	7.27 1/2
84	240	7.36	84	213	7.27 1/2
85	240	7.36	85	213	7.27 1/2
86	240	7.36	86	213	7.27 1/2
87	240	7.36	87	213	7.27 1/2
88	240	7.36	88	213	7.27 1/2
89	240	7.36	89	213	7.27 1/2
90	240	7.36	90	213	7.27 1/2

## Pigs—125 Pounds and Under.

No.	Shk.	Price	No.	Shk.	Price
8.121	6.20	16.90	6.25		
1.160	6.25	3.90	6.29		
7.95	6.25	3.90	7.99	6.20	
8.103	6.25	3.90	8.20	6.20	
8.103	6.25	3.90	8.20	6.20	

## ODDS, ENDS AND WAGON HOGS.

No.	Shk.	Price	No.	Shk.	Price
6.293	7.35	20.242	6.27 1/2		
8.306					

STOCK YARDS DAILY JOURNAL

The St. Joseph Journal Publishing Co., Publishers.

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Butter! Butter! Butter! Who's got the butter?

Some men seem to have the horseless brand of horse sense.

Same old water wagon; same old slosh; same old tumble; "Pass 'th' bromo, Gosh."

People who are trying to succeed are usually much more agreeable than those who have succeeded.

You may know more as you grow older, but has it ever occurred to you that which you know is of less importance?

If you know what side your bread is margarine on you will keep away from Chicago on Mondays and Wednesdays.

The efforts of packers to establish a five day market at all points is most commendable and the shipping public would find it to their advantage to co-operate.

Now don't everybody go into the real estate business because that poor South Dakota merchant retrieved his last fortunes by selling Texas land and is now rated at \$2,000,000.

A well-known Missourian spent the early winter in California where he contracted a bad cold. He had to come back to Missouri to get rid of it and now he thinks anyone who even talks California is suffering with mental aberration.

ORANGES, LEMONS OR ONIONS? A good many office seekers are much worried at the situation in Washington. As Mr. Bryan is raising oranges and lemons in Florida and onions in Texas, they are wondering which kind of fruit will be served them when the new administration takes hold.

A BACK-TO-THE-FARM AID. The movement seems to be pretty general in agricultural communities to utilize school houses for social as well as educational purposes, and farmers are also agitating the consolidation of rural schools by erecting large central school houses that can be used for all meetings of a public character. It would be a great help in solving the question of contentment on the farm and would materially aid the "back to the farm" movement.

SIMPLE, BUT IT GETS RESULTS. Necessity is not only the mother of invention but of resourcefulness. Lack of cars for shipping grain has been a serious handicap in most sections of Kansas this season, and to alleviate conditions temporarily dealers had to resort to strategy. A small merchandise order is made and this brings a car to town. The grain man, being advised, then secures the car. The merchant then tips a few of his heaviest debtors who hurry to market with their grain. Simple, isn't it?

FARMERS COME INTO THEIR OWN. The poor, oppressed farmer has at last come into his own and he carries his honors as to the manor borne. That he is prosperous goes without saying and that he knows how to enjoy his prosperity is shown by an event that took place at Wichita, Kan., Monday. Twenty-five farmers, their wives and children, who live in Kansas and Oklahoma, chartered a special Pullman car bound for California to spend the winter. Included in the party were men wearing kid gloves, women wearing willow plumes on their hats, girls dressed in hobble skirts and boys blossom-



The Rattlesnake Learned to Sting.

Daddy's Bedtime Story—When the Rattlesnake Had No Sting

ADDY said he would tell Jack and Evelyn how the rattlesnake got its sting. "According to the Arizona Indians, the rattlesnake was at first a harmless little creature that any one could safely pick up," he began. "He was so kind and playful that the children made a pet of him. He had teeth, to be sure, but they were soft and would not sink into the skin. "The children loved to chase the rattlesnake about, but sometimes he got tired and wished folks were not so fond of him. "You see, the children played with him all day, and the older people kept him awake half the night going through his funny little tricks. He didn't get much sleep, and he had no time to hunt for food. "As he did not feel very well he was cross. Instead of being sorry for the poor rattlesnake people thought his fits of temper very amusing and would even tease him to have him hiss and shake his rattles. "At last the rattlesnake prayed to the World Father to send him help. He was so worn out and ill that he would die soon if folks did not let him alone. "So the World Father gathered together the ends of thousands of sunbeams and mixed them with water. Then very softly he began to sing to the snake. After awhile the snake lay stiff and still before him. Then the World Father took out the snake's teeth and put inside them the poison which he had mixed into the sunbeams and water. "When the snake awakened from the deep sleep into which the World Father had sent him he felt rested and stronger. "You can now protect yourself with your teeth," the World Father said to him, "but your bite will mean death to others, and so you must never bite unless there is no other way to escape. Besides this, you must always sound your rattle to warn those whom you are about to strike. "Well, of course, the rattlesnake was pleased and promised to do as the World Father told him. When he started out the children came chasing after him as usual, but now he did not run away. Instead he raised his head threateningly, so that the youngsters stopped to stare at him in surprise. They could not understand what had come over their little friend. "Then the World Father warned the people of the danger that now lay in the rattlesnake's bite, and parents called their children home and came out with clubs to frighten the snake away from their homes, and since then the rattlesnake lives in the woods instead of at the firesides of human folks, where he was once a harmless and welcome guest—at least so the Indian story tellers say."

ONLY GOOD ROADS NEEDED

East Texas Claims Front Rank in About Everything Else.

Athens, Tex., Jan. 9.—East Texas is the neglected Eden of the South. For variety of natural resources it can not be excelled. There is nothing monotonous in that land of everything, in every way it is distinctly different. The first and most striking thing the stranger encounters is the roads, which are also different, for, like the railroads, they are the worst in the world. But, when the pilgrim has become accustomed to these things and begins to look about he is forcibly struck with the natural endowments of the country. And as East Texas is different from the whole of the state, so, in turn are its parts different from each other, but the part we will discuss here is that region embracing parts of Henderson, Anderson, Smith and Van Zandt counties, which, beginning in 1910 revived an old industry and made such an overwhelming success of it that the newsmen in commenting on it, call it a "new crop." We refer to the pea crop.

Just before the peach orchards had ceased to give up their luscious fruit, another great crop had been heralded by the press and unnoticed outside of the immediate vicinity in which it flourished. Along about the middle of August, the peas began to move. It was first estimated that Henderson county would ship 150 cars. On the third day of October the output from Athens alone reached 150 cars. The present estimate is that the county will produce approximately 300 cars of peas.

The average car contains 500 bushels. With prices ranging from \$1.75 to \$2.25 per bushel, the value of the peas of the past year's crop of peas between \$250,000 and \$350,000. Almost any land in the county will produce peas, and it is estimated that the land that sells for \$15 per acre will produce more than enough to pay for the land on the first crop. And yet, this is an infant industry.

In the days of cheap prairie lands settlers from other states passed through East Texas on their way to the lands to the west. Now and then some one would stop and purchase a few acres of bottom land. All these years the bottoms have been cultivated and the hills left intact. There are thousands of acres of forest in the Henderson county that have never been touched by an ax. This seems strange, but it is nevertheless true. Only a few years ago it was learned that this land would produce the finest peaches known. It began to be cleared out. The result was the great fruit industry. In 1912 three-fourths of the entire output of more than 900 cars of peaches, came from the counties of Henderson, Cherokee, Smith and Anderson. Of this number one-fourth came from Henderson county, which shipped 1,365 cars. Athens alone shipped over 500.

The crops of this part of the state are too numerous to mention. Only those for which the section has achieved a national reputation can be mentioned here at all. One thing for which the rich soil of the bottom lands is particularly adapted is the production of cane. The reputation of East Texas ribbon cane strip was established before the war. For a number of years Henderson county shipped more hogs than any county in Texas. The Old Hickory Hog Demonstration Farm is located near Athens.

On the whole it is a wonderful country. And the last few years have wrought many changes. Good roads are taking the place of the sand trails, and the orchard home with its beautiful surroundings and pleasant social life is superseding the picturesque cabin and the lonesome country life of a few years ago. In a few years, with better roads and the influx of more capital, East Texas will come into its own and will probably be the choice part of the state instead of the neglected sticks.

MISSOURI FARM ADVISORS.

During farmers' week at Columbia, Mo., January 13 to 17, there will be held the first annual gathering of county farm advisers of Missouri. A meeting preliminary to the one announced was held by the Pettis county bureau of agriculture at Sedalia, where plans were made and resolutions adopted which had for their object the gathering at the state meeting of every farmer. Judge of county court, banker, school superintendent, teacher, railroad official and commercial club member in Missouri,

FROM THE MOUTHS OF TOTS

Examples of Really Humorous Things That Have Their Origin in Youthful Brains.

This unique rendition of the Twenty-third Psalm is credited to a little colored sister: "De Lawd am de Shepherd—I shall not want.—He makey me lie—Down in green pastures he restorey my soul—an' leady me side de still waters—Ya, doe I walka thu de valloys of the shadows ob deaf, I will fear no debbill for he is wid me. Dye rod an' dye staff comfotable me—Doe spready vitles as presents for de folks I doan like an' pped ker'sene on my haid till my cup hits so full hit ain't gwine hole no mo'."

Little James is a manly lad of four years. He has a great dislike for the curls with which nature has so lavishly endowed him and a great fondness for the forbidden beverage, coffee. One day, thinking to discourage his desire for the latter, he was told that it had a tendency to make the hair more curly. That night James cried in his sleep, thus explaining the cause of his woe the next morning: "Oh, mother, I had an awful dream last night. I dreamed I drank so much coffee that my hair grew into one big curl on the top of my head and the barber couldn't cut it off!"

MANY INDUSTRIES IN BUILDING

Two Hundred Housed in One Structure Located in Fulton Street, New York City.

In Fulton street, New York, there is one structure which, though classed as an office building, has more than two hundred separate industries. There are lapidaries of various kinds, among them diamond cutters and polishers, all from Amsterdam. There are manufacturing jewelers who take gold and gems and enhance their value many fold by their artistry. There is a woman shoemaker, with several Wall Street information bureaus, a detective agency, burnishers of metals, workers in woods—otherwise free-lance writers—manufacturers of face cream and toilet preparations in general, well borers, shirtmakers, doctors, perfumers, architects, engravers, dealers in real estate, in cigars, in liquor. There is one firm which is the largest dealer in the world in black diamonds, the gems used for boring deep into the earth.

Saving Carbons.

Every time the attendant trims an arc light it is necessary to remove a piece of carbon which may be three or four inches in length and this has been heretofore thrown away. The carbon can not be made any smaller for the reason that the rapidity of their consumption varies so that it is necessary to provide a carbon of sufficient length to insure that it shall last a prescribed period, even though it should happen to be of a texture that would consume more rapidly than usual. There seemed to be no prospect of making uses of these pieces, but recently a thrifty German inventor employed by one of the electric companies has caused these pieces to be saved and he makes use of them by cementing them to the ends of new carbons. In this way the entire carbon is conserved. The time spent in the reconstruction of the carbon is very trifling and the saving well worth while where there are any great number of the stubs to be saved.

Health—Color—Sunshine.

A wonderful trinity, this. Your health, the color of your clothing and the glorious sunshine have much to do with the human body. If you have not given the subject any special thought, you may well wonder what connection there can be between the color of one's clothing and health.

The salutary influences of solar light—not solar heat—are not sufficiently well known to have their therapeutic value appreciated. The sun has its effect, beneficially or otherwise, on everything in the universe, the human body not excepted. There are certain cases wherein one needs the heat of the sun, but there are many more in which the light of the sun is of greater value.

Do Not Wear Black Habitually.

Black clothes, black hats, black shoes, should be discarded as regular wear in midsummer not only in the tropical and semi-tropical countries, but everywhere. Not only in midsummer, but in all seasons of the year in all countries where one is much in the sunshine. Why? Because it is an indisputable fact black material transmits the heat but absorbs the light of the sun. If you ride, walk or work while being exposed to the heat of the sun then it is a matter of grave concern as to the color of your clothing. Danger and destruction may lurk in the heat of the sun, but not in the light thereof.

Curious Illness.

"Yes," said the good woman who was describing the last illness of a friend, "she was taken suddenly sick with pantomime poisoning, and four doctors came to the house and insulted about her and diagnosed her case very closely. They decided that she had eaten some fish or something that had paragraphs in it, and so they gave her a hypodermic injection of a serial that would destroy the bacteria, but she didn't seem to help any. She soon was in a state of..." Chicago Evening Post.

IN WOMAN'S REALM

DECEIVERS EVER. A downy, browny butterfly fell in love with a morning glory. He fluttered near, she leaned to hear, as he whispered the old, old story: "I love you, love you, little flower; You're on my heart completely. Oh, blossom blue, do you love me, too?" The blossom looked up sweetly, and, smiling through a tear of dew, she murmured: "Yes, my own." The winds fell fair on the summer air. The butterfly had flown. \* \* \* BEAUTIFUL HANDS. Mme. Siebinoff—Especially Admired Those of Chinese Women. A Kieff paper publishes the following study of women's hands by Mme. Siebinoff: Chinese women possess the most beautiful hands in the world. Their fingers are narrow, free from knots, nails are velvet, yet not flabby, but they keep the nails of the left hand a little long. Israelites have also fine hands, although the bones are too tender, with the result that the last joint has a tendency to turn outward. Women of the harem have thick, soft fingers like little sausages and their nails receive a ridiculous amount of work on them. American women, by taking an immoderate amount of sports, some of them have callouses due to working with their hands. German women have villainous hands, and English women are not much better. Russian and French women have small hands, even too small, and why do they load them with rings? Rings should only be used to hide defects. Italian women have small hands, but do not keep them spotlessly clean. The hands of a Spanish woman have a classic beauty and their movements are incomparable. Such hands cannot be described, they can only be admired. When they manipulate a fan, or raise a skirt or arrange a mantilla it is always done with infinite grace. A Spanish woman alone knows how to use her hands as they truly should be used. \* \* \* TINKERING IN THE KITCHEN. A Kit of Tools and the Ability to Use Them Are Mighty Handy. Washington, D. C., Jan. 9.—Plenty of men have a deserved reputation for being "handy about the house" in a tinkering sort of way. They can "fix it" if the shade won't roll up, they can "fix it" if the bureau drawer sticks, and they can "fix it" if the door knob "gets out of whack." But the same knack is not so conspicuous in women, ordinarily. Extraordinarily, it is sometimes remarkably in evidence. It seems to be a case of have talent, when a woman has to be generally can. It's all right, maybe, to stand around and wait for the man to "fix it" if there is any man. Maybe it helps develop virtue and ability in him. But if there isn't any man, the woman, too, might just as well get down to the hammer and the tacks. When she does, she develops a line of talent that is interesting and effective. There is a woman in town, for instance, who has a repair shop in connection with her kitchen. She can fix a screw driver or a file, or an awl, or even a plane, to the best possible purpose. She is the same woman who knows what to do when her shades "won't work." "What to do?" she says, "she extends them to their full length as they hang in the sockets. Then take them down and roll them up tightly by hand. They are set on a spring, and by rolling up tightens the spring. If the spring has become very loose it may take two or three rollings up. After each one, the shade should be put back in the socket and extended its entire length." She admits that a man who had once dealt in window shades showed her the trick. "He found me one day trying to tighten up the spring by twisting the little knob on the end. I had bruised my finger tips fearfully, and the spring had slipped any number of times, and I was ready to use the shade stick on the world as a large wheel when he chanced along." He said something that I have never forgotten: "If you are going to do a thing learn to do it the right way. That was why I got me a kit of tools for the kitchen. I found that, with the tools, I could do a lot of things in the right way and it saved time and bother and money. I have a small wrench for loose nuts; I have a solder outfit for the little holes that pop into utensils unexpectedly; I have a knife sharpener; I have a bottle of oil for creaky things, door hinges and the like, and I have a small plane for warped drawers. I never insisted that my maids use these things themselves, but, seeing how easily I "fix things," they nearly always imitate me, and I have turned out some fairly trained "tinkers" from my kitchen, and both the house and the things in it are lasting longer because of these little passing attentions.

REAL FARMERS TO BE SHOWN

Panama Exposition Will Have Them Tilling Soil at Exposition.

San Diego, Cal., Jan. 9.—"An acre of ground and a living" is not a joke in Southern California, and the management of the Panama-California Exposition at San Diego in 1915 proposes to prove it to the satisfaction of every "Missourian" or other doubting Thomas. One of the unique and interesting features of the exposition will be that section devoted to the "Little Landers."

A tract, a dozen of which might be found with Balboa Park, has been set aside for this demonstration. There the visitor will find "farms" of one, two and three acres in extent, each with its home, its dependent family, and its own families will be living there just as thousands of small home owners in this state are living, with no other source of income than from the tiny patch of land.

While residing in the heart of the exposition grounds, they will be as entirely dependent upon the resources of these little tracts as are the many families in the state having no other

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An Advertisement in The Journal is a Business Getter

Last Discount Day Friday, January 10. Pay your gas bills Friday and save the discount. No discount after the 10th. ST. JOSEPH GAS CO. EIGHTH AND FRANCIS.

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Classified Real Estate Advertising. I cent per word first insertion; 1/2 cent per word each subsequent insertion. Cash, money order or check must accompany the order. Write for sample copies of THE STOCK YARDS DAILY JOURNAL. KANSAS FOR SALE 320 acres two miles from Effingham, Atchison Co., Kans. All choice land; 40 acres in corn, balance in fall wheat and tame grass; 200 acres fenced hog tight; improvements exceptionally good. Corn near Effingham this year yielded up to 100 bushels per acre, wheat and oats up to 50 and 100 bushels per acre, respectively. For price and terms address owner, John E. Sullivan, Effingham, Kans.

DR. KULLMANN Rectal and Chronic Diseases, Piles, Fistula and Fisture. I have the only office in the city fully equipped for chronic diseases, with Thompson's Battery, Static and Faradic Electricity, Galvanic and Caustic Electricity, Compressed Air, and Vibration and Massage, and make this special guarantee on curable chronic cases. Try your family doctor until you are thoroughly satisfied you cannot cure you—then I will take your case, cure or no pay. Remember this: apply only to chronic diseases. Take Frederick Ave. car at Union Depot direct to our office. Office and Sanatorium 1107 Fred. Ave. St. Joseph, Mo.

BARGAIN. 160 acres of Republic county land at a bargain—\$5,000. 90 acres in pasture, 70 acres broke, part alfalfa, corn and bottom land; creek runs through part; small stone house. Also other bargains. Write J. F. Angle, Belleville, Kansas.

960 acres in Marshall Co., Kan., good bottom, second bottom and fine upland, can be divided in three tracts, 5 miles from town, two A No. 1 set of improvements. Price \$75.00 per acre if taken before Dec. 1, 1912. Present owner wants to retire; good terms can be had. Pralle Bros. Realty Co., Bremen, Kansas.

SAM KAHN THE STETSON HAT STORE 819 FELIX STREET ST. JOSEPH, MISSOURI

NOTICE TO SHAREHOLDERS. Notice is hereby given that a meeting of the shareholders of the Drivers & Merchants Bank will be held and convened in the office of the Bank, corner of Lake and Cherokee avenue, in the City of St. Joseph, in the County of Buchanan, State of Missouri, on Monday, January 20, 1913, from 3 a. m. to 4 p. m., for the purpose of electing a board of directors for the ensuing year, or until their successors are duly qualified, and for the transaction of such other business as may lawfully come before such meeting. H. E. WYATT, President W. E. THOMPSON, Secretary.

YOU CAN GET A Stronger Made Trunk Suit Case, Grip or Handbag and cut out middleman's profit if you buy of E. R. BIRD, Trunk Factory 317 So. Sixth St. St. Joseph, Mo. Repairing Neatly Done.

Pay for Glandered Horse. Pierre, S. D., Jan. 9.—The state auditor's department has just appropriated the money for payment for glandered horses, which were destroyed by order of the authorities. The annual appropriation for the purpose is \$15,000, which is to be appropriated in settlement of all claims, and the claims of \$15,000 which were filed gave each holder of a claim on that fund 90 cents on the dollar of its face, this being a far better showing than was expected under the law.

ST. JOSEPH HAY MARKET. Local Quotations Corrected to Date by Local Dealers.

The following quotations are furnished daily by the St. Joseph Hay Receivers and Shippers association for the benefit of Stock Yards Daily Journal readers: Timothy—Choice, \$13@13.50; No. 1, \$11.50@12.50; No. 2, \$8.50@11; No. 3, \$5.50@8.

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When you want to buy or sell hay write or wire J. L. Frederick Grain & Hay Co. Office, 101-113 Corby-Forsse Bldg., Phone 1235 Main, St. Joseph, Mo.

KANSAS CITY HAY AND GRAIN.



The following quotations are furnished daily by the Kansas City Hay Receivers and Shippers association for the benefit of Stock Yards Daily Journal readers and advertisements following are reliable Kansas City hay and grain merchants who solicit your consignments or orders.

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- Shamrock Whiskey, Jugs or bottles, \$4.00; Tennessee Rye, Jugs or bottles, \$4.00; McEvoy's, Jugs or bottles, \$3.50; Maryland Rye, Jugs or bottles, \$3.50; Tennessee White Corn Whiskey, \$3.50; Old Anderson Whiskey, \$3.50; Kentucky Bourbon Whiskey, \$3.50; Holland Gin, Jugs or bottles, \$3.00 to \$4.00; Brandy, grape, apple, peach, \$3.00 to \$4.00; Port Wine, \$1.25, 1.50, 2.00, 2.50 and 4.00; Sherry Wine, \$1.25, 1.50, 2.00, 2.50 and 4.00; Angelica Wine, \$1.25, 1.50 and 2.00; THIS IS AN OLD RESPONSIBLE HOUSE; Mail orders shipped promptly. Remit with order. We carry everything in the Wine and Liquor order. Price list mailed on application. Address: M. J. SHERIDAN, 600 South Sixth Street, St. Joseph, Mo.

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PUBLICITY PAYS Try an Advertisement in THE JOURNAL

IN THE MOONLIGHT

How Dudley Lane Won a Worthy Bride Who Loved Him Alone.

By GERTRUDE MARY SHERIDAN.

"The mischief!" said Dudley Lane. "A bad pother, isn't it, now?" asked Ralph Norman. "Something of a mix-up. I must say," was the reflective reply. "See here, Ralph, how did it ever come about?"

The scene was the little hotel at Brocton, where Norman had been a guest for several days and where Lane had just arrived, to be greeted with some decidedly stirring and sensational disclosures by his closest bosom friend.

"It's very simple," explained Norman in his usual droll, good-natured way. "Poverty is the cause, riches the motive power." "See here, what nonsense are you talking?" "Facts, Dudley," insisted Norman. "Here am I—alleged artist, some fame, no money. And there's you—literary idler, rolling in wealth. A little outing jaunt proposed. I come in advance to spend a day or two with our college friend, Sidney Worth. I find him out west. Family home. Servant takes my card. In a few minutes Mrs. Worth comes in. Fat, fashionable and a tuff hunter. How did I do, Mr. Lane? Heard so much of me from city friends of the ton and her son. She talked so fast I couldn't get in a word edgewise. Then comes papa, next. He, too, overwhelmed me. Invited to call in the evening. Social gathering. I go outside, breathless. Never knew it was so important before. Then it all dawned on me."

"How, may I ask?" projected Dale suspiciously.

"Your coat."

"Precisely. You remember turning over a misfit to a poor struggling artist friend, don't you?"

"H'm—that's so."

"One of your cards happened to be in a side pocket. That was the



It Was a Beautiful Word Picture the Young Man Delinated.

one I gave the servant in mistake for my own.

"But when you came to explain?"

"I didn't explain," replied Norman brazenly—"haven't since; don't see how I can now!"

"What!"

"No," coolly announced the artist. "Introduced and accepted as Mr. Lane—courted, feted as the rich man worth knowing. Then I met Irma."

"Who's she?"

"Sidney Worth's sister. From the minute I have had but one ideal: To paint her picture some day."

"And slightly in love with her, eh, Ralph?" intimated Lane.

"Well—oh, no, I've got too much sense to imagine myself a suitable parti for a member of the old and aristocratic Worth family."

"H'm!" said Lane again thoughtfully. "And what do you suggest?"

"Why, we are going south day after tomorrow. With out fitting the episode is ended. No need of disagreeable explanations. The Worths know you were coming today. We'll run up there tonight. Irma is interested in art, music and all that, and particularly wishes to know you."

"To know Ralph Norman, the artist, you mean?"

"That's so," agreed his companion. "A sort of mix up in personality, isn't it? Too late to mend it now, though, so—"

"Continue your Haroun al Raschid career, and get through with it," said Lane indifferently.

The young millionaire did not leave Brocton with his friend that day, nor the next. In fact, from the evening when he was first introduced to Irma Worth the idea seemed vividly injected into his mind that life had a new attraction and was well worth the living.

He and his friend drifted into the pleasantest week they had ever enjoyed. Norman was wild to paint the portrait of his ideal—but he was no longer "the artist!" As to Lane, so different was Irma to the average run of society belles who had courted him for his fortune, that a tie grew strong or daily that he feared it would be hard to break.

Lane winked one evening as they strolled in the white moonlight, and all the poetry in the nature of his

beautiful companion was called out by the rare loveliness of nature about them.

From many a word Irma had dropped, Lane realized that her brother had been a staunch friend and admirer of Ralph Norman, artist.

"It must be a grand life, that of yours," said Irma. "It seems to me that the painter, the composer, the poet live in a sphere far above the ordinary mortal. Mr. Lane gave me a little book last evening. It is called 'Idle Thoughts,' and he says a friend of his wrote it. I would like to know that friend. This peace and beauty about us reminded me of one of its finest sentiments: 'Come up into the feverish into the calm of eternal purposes.'"

"She likes me—I feel it, I know it," said Lane rather distastefully to himself later, "but half that feeling is for the sake of the art she thinks I represent. I must either tell her all," he added, "or get away from here."

It was two evening later. They stood together watching the rainbow glintings from the flowing fountain, when some one came rushing up the walk.

"Why, it's brother!" cried Irma.

"You here, Lane!" exclaimed Sidney Worth, after he had greeted his sister affectionately. "And Norman, too," he added, catching sight of the artist on the porch, and rushing off to greet him.

"He called you Mr. Lane!" murmured Irma, in a mystified tone.

Lane was wretchedly silent. Not yet did his companion suspect the imposture. She saw that he was disturbed. Always tactful, however, Irma diverted the conversation with the remark:

"You should paint a picture of the fountain in the moonlight, Mr. Norman."

"I never painted anything," blundered out Lane in desperation.

"What!" she laughed—"Mr. Norman, the artist who won the academy prize?"

"I am not Mr. Norman, I am not an artist," declared Lane in full confession. "The only things I ever painted were some word pictures, and I never thought them worth while reading. I wish I had the power just now to paint a word picture of a truly penitent man. Miss Worth, I have something dreadful to confess."

And then and there Lane told his story. He found Irma more astonished than offended. She sighed a little. Then she lifted her eyes to his.

"Yes," continued Lane in a despondent tone, "I am a poor ideal to consider. The only thing I ever did except to spend money was to write that volume of 'Idle Thoughts,' and nobody ever seemed to understand it."

"You wrote that book?" cried Irma, her eyes radiant with delight. "I understand it," and then she dropped her glance and blushed at so openly betraying her appreciation.

"I would like to write a letter to you," said Lane, "depicting my very serious thoughts about this innocent imposture of mine, Miss Worth. I would even like to go further and explain why—why I kept it up, why I couldn't help lingering at Brocton."

"Can you not—tell it?" inquired Irma softly, sinking to a rustic bench.

It was a beautiful word picture that the young man delineated, for through it all there ran the golden warp of love. And when later they joined the others, happy Dudley Lane knew that he had won a worthy bride who loved him for himself alone.

(Copyright, 1912, by W. G. Chapman.)

INVENTOR OF THE TELEPHONE

Claim to Honor Has Been, and is Likely to Continue, a Matter of Discussion.

Priority in the invention of the telephone is a matter of discussion. The principle of the transmission of sound vibrations mechanically for short distances was known for a long time before the electric principle was applied. The discovery by Dr. C. G. Page of Salem, Mass., in 1837 of the sound given out by an electric magnet at the instant of the closing or breaking of the circuit and of the musical note produced by rapidly revolving the armature of an electro-magnet in front of the poles were made the basis of experiments by many investigators and were important features of early attempts made to transmit sound and speech electrically. The theory that sounds might be made to vibrate a metal plate which would open and close an electric circuit and that a similar plate at a receiving station would be acted on electromagnetically and thus give out as many pulsations as there were breaks in the current was advanced by a French writer as early as 1854. Alexander Graham Bell, an American by adoption, though born in Edinburgh, Scotland, in 1847, is the inventor of the speaking telephone, for which he was granted patents in 1876. An imperfect form of his telephone was exhibited at the Centennial Exposition in Philadelphia in 1876. Before Bell's practical work Reiss and a number of European scientists had evolved a primitive electric telephone which depended upon the interruption of the electric current rather than upon its variation in strength to correspond with the vibrations of the transmitter.

In a Good Cause.

"Johnny, what are you doing?"

"Tryin' to learn the fish in this here crick what they'll git if they bite on Sunday."

His Reason.

"Why did you name your racing car Rumor?"

"Because I want her to keep on going."

MARKETING CANTALOUPE.

Last summer a passenger on a Frisco train going through Exter in Southern Missouri noticed a lot of crated cantaloupes at the station awaiting shipment. The crates contained forty-five cantaloupes each. The traveler asked the price of the melons per crate. "They sell at 35 cents a crate," was the reply. At the same time the price of half a cantaloupe at Kansas City restaurants was 10 cents. When consumers are thus obliged to pay 200 per cent advance over the grower's price it begins to look more and more as if there were something radically wrong in the present system of marketing fruits.

Lime may be applied to the soil at any time.

AN OLD SETTLER TELLS EXPERIENCE

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At Last She Went to United Doctors and Was Quickly Relieved by New Treatment.

Mrs. H. D. Gould of 419 Ankeney street, Waterloo, Ia., is one of the old and respected citizens of that city. She is 55 years old, was born and raised in Waterloo, and nearly every one in Waterloo knows how she has suffered from rheumatism over half her life, therefore the following letter from her is of special interest: "I have suffered with cramps so badly that my legs and arms would draw up and become very painful. This has gone on for nearly thirty years, every time there was a change in the weather. I have tried everything people would tell me but got no results. I tried all the doctors but all they could do was to relieve my pain with morphine."

"At last I concluded there was no help for me, and then a friend recommended that I go to the United Doctors, and as a last resort I went. I found the reception room full of patients but waited my turn and then went into the consultation room where after a careful examination, the doctor said he could help me. I commenced treatment and now, after treating two months, I am better than I have been for years. I have no more cramping pains, I eat and sleep well, and feel that I will soon be well."

"MRS. H. D. GOULD."

The above is only a fair sample of the work of relieving suffering and disease that is being done by the United Doctors, who have their St. Joseph institute on the second floor of 729 Felix street. Thousands and thousands of such cases as that given by the United Doctors a national reputation for being able to cure old chronic and deep-seated diseases of the stomach, liver, kidneys, blood, nerves, skin, rheumatism, catarrhs of women and diseases of men. These great specialists cure many such diseases which could not even be helped by ordinary doctors and ordinary medicines. Their new system of medicine is a revelation to the medical world.

Gubernatorial Inauguration Ceremonies

January 13, 1913 Jefferson City, Mo.

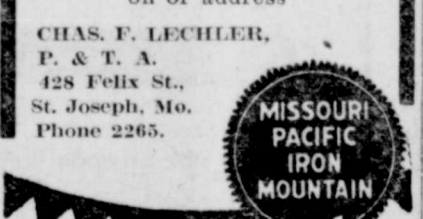
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CHAS. F. LECHLER, P. & T. A. 428 Felix St., St. Joseph, Mo. Phone 2265.



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Grisevold's Hardy Sand Vetch will grow and continue to grow anywhere and everywhere regardless of extreme cold, heat or drought. Crops range from six to ten tons per acre. Very rich in food values, excellent feed for growing animals or milch cows. As a fertilizer for worn out soil it is absolutely invaluable. 25¢ better than other methods of manuring. Write for prices on Sand Vetch, Sweet Clover and Alfalfa. GRISWOLD SEED CO., 243 South 10th St., Lincoln, Nebraska

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Varieties and mixtures of many kinds—for all conditions of climate and soil. High standard varieties and high standard seeds. Thousands know the prime standard of the Grass Seed standard. They are clean, carefully selected, and the mixtures are properly made. Write today for prices, also for free book showing superior line of Garden and Field Seeds. You can afford to seed now as we furnish Timothy, Blue Grass and Meadow Fescue at half last year's prices. GRISWOLD SEED CO., 243 So. 10th St., Lincoln, Neb.

Blair Horse & Mule Co. Stock Yards, St. Joseph, Mo. At Our Special Auction, Friday, January 10 We Will Sell Without Reservation 500 HEAD OF HORSES 500 Consisting of Heavy Draft Horses and Mares, Farm Chunks and Wagon Horses and Nice Southern Mares. 500 HEAD OF MULES 500 Consisting of Heavy Farm Mules and Nice Cotton Mules.

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# You Can't Make Your Farm Pay

## If You Eat the Doughnut and Offer the Hole as Collateral

THERE'S a man out in Illinois who owns a bank and lends money to farmers. He wanted to get at both sides of the question of borrowing and lending, so he got busy on a half-section of land and farmed it on the principle of a square deal to the soil. What he found out was this: It's bad business, both for the farmer and the banker, for the farmer to eat the doughnut and offer the hole as collateral on a loan.

It's one of those simple solutions of a big financial problem that engaged the attention of the President of the United States and a group of Governors, meeting at the White House to discuss this great problem only a few weeks ago. Presidents of Insurance Companies, bankers, men and institutions with money to invest, farmers who want to borrow money—all these people will agree with us that Mr. Harris has thrown the searchlight of common sense on a subject that seemed as thick as a London fog.

There is a host of good things in this week's issue of THE COUNTRY GENTLEMAN, but

## Financing the Farmer

By B. F. HARRIS

Successful Banker-Farmer and Ex-President of the Illinois Bankers' Association

will be read with rare interest by every man whose business it is to lend money, or to borrow it—which means several million people.

IT'S IN THIS WEEK'S ISSUE OF

## THE COUNTRY GENTLEMAN

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### PAY WAY THRO' COLLEGE

Two Kansas Boys Demonstrating What Energy Can Do.

Emporia, Kan., Jan. 9.—Twelve milk cows are sending Tony Mullen and George Hamilton through the College of Emporia. The students operate a dairy in Emporia and supply milk to 60 families. In a few years when Hamilton, who is studying for the ministry, addresses a congregation, he will credit his education to the dozen cows, which he milks every morning and evening.

As soon as Mullen has finished his education, he will go to the Orient as a medical missionary and as the young doctor administers medicine and religion to the Orientals he will remember and be grateful to the homely old cows which paid his way through college.

The college dairy had its beginning in an old muley cow, which the boys rented. The milkmen saved their money and bought the cow. A month later the students borrowed enough money to buy three milkers and when Christmas came, they were milking five Holsteins. These five animals supplied the neighborhood until March, when the young dairymen purchased five registered cows in Tupperka. Two more cows were added this summer and the students expect to own 20 head next spring.

Mullen and Hamilton recently paid \$1,000 for a five-acre tract of land near their school, and with the help of seven students, they set up a \$300 silo. A large barn is being moved to the new property, and plans have been drawn for a modern concrete milk house. A chicken house, pig pens and feeding rack will be built in the spring. The boys are also planning the erection of a "shack" near their dairy so they can live close to their stock.

Every morning long before daylight, Mullen and Hamilton are at work among their cows, and before their classmates reach the breakfast table, the milk has been delivered, and the merchant-students are cleaned up for school. Both students are doing passing work in their studies, and do not let their cattle interfere with their schooling.

Hamilton keeps the books for the students' dairy, and his financial statement at the end of the first year showed \$861 net profit. The boys invested about \$250 in cows, and paid their entire expenses through school with the rest of the money. The purchase of the barn and the real estate increased the value of the firm's property to about \$2,100. Most of this money was borrowed, but the milkmen pay a part of their indebtedness each month, and expect to have their property clear when they are graduated.

In the basement of a rooming house the milk is bottled and strained. The boys work early in the morning and often late at night washing bottles and cleaning their establishment. The basement milkroom is clean and sanitary and the milk is of good quality. Deliveries are made in a red pushcart and the spectacle of the college youths wading through the snow on cold

### ROB CATTLEMAN OF \$90,000

Portuguese Smugglers Kill Nine and Wound Fourteen Cowboys to Get It.

Valencia-Do-Minho, Portugal, Jan. 9.—A daring band of smugglers on the Portuguese-Spanish frontier carried off \$90,000 in cash after a fierce battle with a cattle raiser and forty of his herdsmen, during which nine of the cowboys were killed and fourteen severely wounded, most of them fatally.

Jose Murilhaes, a well known cattle breeder in the province of Minho, had been for several weeks passing from fair to fair and had disposed of three herds of bulls. He then started for home with the Portuguese equivalent of \$90,000 in bank notes and cash with him, his forty armed herdsmen acting as guards.

While he was passing close to the border between Portugal and Spain he was suddenly attacked by a large band of armed smugglers, who fired on his party from behind rocks and thickets. The herdsmen returned the fire with vigor, but were finally forced to flee. They carried off Murilhaes, who had been seriously wounded, but left the whole of the money and twenty-three of their comrades on the field, nine of them dead and most of the others fatally injured.

The civil guards of the entire province have been called out and are searching for the smugglers and the treasure, but no trace of them has been found.

### NOW RATED AT \$2,000,000

Poor Merchant Recovers Fortune by Selling Texas Lands.

Miller, S. D., Jan. 9.—Attorney John Pusey some time ago visited Texas, at the south of the Rio Grande river, and tells a remarkable story of having come upon J. J. Conway, a former citizen of Orient, who left here very poor and who is now rated by financial agencies as worth \$2,000,000. He is the man who sold W. J. Bryan the farm of 231 acres on which he raises Bermuda onions. Conway is well known by many business men in the northwest as before he failed and went to Texas he carried on an immense mercantile business at Orient.

Are you keeping the boys and girls properly supplied with good "tools" to do their work in the schoolroom?

### TRADE IN SOUTH AMERICA

Big Field for American Business Interests to Invade.

New York, Jan. 9.—Our foreign trade will exceed the magnificent total of \$4,000,000,000 this year. But that should not tempt us to rest on our oars.

South America still offers excellent opportunities for our exporters. We stand second to Ecuador and Peru, third in Chili, Argentina and Brazil, and away down the list in Uruguay, Paraguay and the Guianas.

Below are some interesting extracts from an address by Charles Lyon Chandler of the Bureau of Latin-American Affairs, given before the J. J. White Club:

"South America is buying today more than \$500,000,000 worth of goods from Europe, fully five-sixths of which can perfectly well be supplied by the United States with the efficient co-operation of associations of business men.

"Argentina annually imports about \$30,000,000 worth of cotton goods; Uruguay about \$5,000,000, and Paraguay about \$1,000,000.

"Argentina is importing today more than a fourth of all the cotton goods imported into South America. It is perfectly ridiculous to say that we cannot break into this market.

"South America is now our fourth largest customer for automobiles. In 1907 we sold one automobile to Uruguay; in 1911, ninety-six, and seventy-five were sold there in one day last July.

"While 70 per cent of the Argentine railroads remain under English control, we can scarcely expect to get much of the \$10,000,000 a year that might come to us for railway material in general, especially for railway freight cars, passenger cars and locomotives."

### SPECIAL CAR FOR FARMERS

Kansas Dress in Height of Fashion for California Jaunt.

Wichita, Kan., Jan. 9.—Twenty-five farmers left Wichita Monday in a special Pullman car bound for California to spend the winter. There were men wearing kid gloves, women wearing willow plumes on their hats, girls dressed in hobble skirts and boys blossomed out in chic attire. Every one looked prosperous and carried a bank roll. In the party were:

Mr. and Mrs. F. J. Herriman, E. L. Radke, R. L. Batchman, W. H. Stout, Mr. and Mrs. John Clarke, Mr. and Mrs. A. C. Hinshaw, R. M. Scurr, Albert Johnson, Frank Miller, John Earhart, J. S. Noel, I. E. Bradley, Gus Siler, F. J. Peter, Frank Duerksen, H. C. Herschler, Gerhart Thiessen, Wilbur Hill, R. L. Gilliam, Mrs. Compton, E. J. Parmely, H. C. Randolph, O. J. Picklee. The farmers are residents of Sedgwick, Harvey and counties in Oklahoma.

Feeding the drop apples to the stock will save much grain and act as a good appetizer for the animals.

# You Need a Few Harness Parts

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1 1-8x18 ft., 1880 Buckles and Snap, set	\$3.25
1 1-8x20 ft., 1880 Buckles and Snap, set	\$3.50
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1 1-8x20 ft., Buckle and Billets, set	\$3.75
1 1-4x20 ft., Buckle and Billets, set	\$3.95

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1 3-4x5 foot, with Triangular Cockeye, per set	\$6.95



### Breast Straps

- 1 1-2 inches, with roller buckles, each ..... 50c
- 1 3-4 inches, with roller buckles, each ..... 75c

### Pole Straps

- 1 1-2 inch Pole Strap, with safe under ring, each ..... 50c
- 1 3-4 inch Pole Strap, with safe under ring, each ..... 75c



### Halters

- 1 inch, 5 or 6 ring, each ..... 75c
- 1 1-4 inch, 5 or 6 ring, each ..... 85c
- 1 1-2 inch, 5 or 6 ring, each ..... \$1.00

Make Up An Order of \$10.00 or More and We Pay the Freight.

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