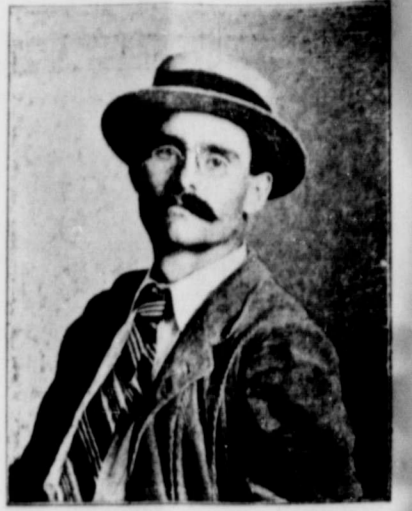


20  
Aug. 21st 1900  
Mrs. H. M. Tolson  
477 Highland Boulevard  
San Angelo,  
Tex.



C. B. BASSEL.



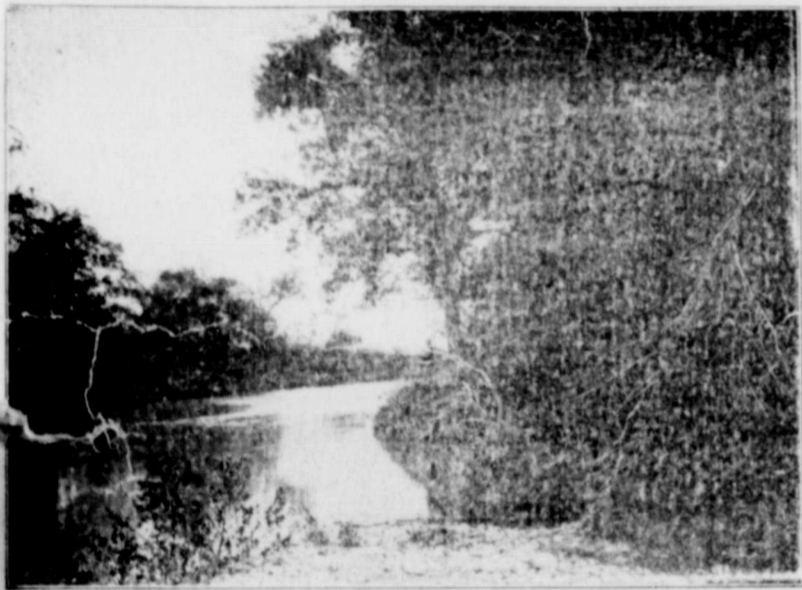
R. C. WATERS.

## CONCHO COUNTRY

EDITION

# SAN ANGELO ENTERPRISE.

83-G



A COMPILATION OF FACTS  
AND FIGURES



Illustrating...

**The Great  
Concho Country**



And Tributary...

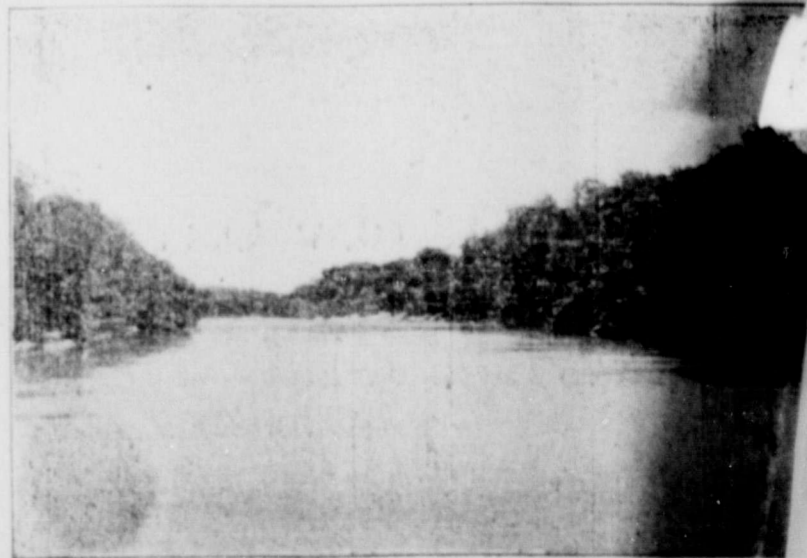
**Southwestern  
Territory**



**BASSEL & WATERS,**

...Publishers.

San Angelo, Texas.



5000 Copies Distributed.

AUGUST 20, 1900.

Single Copy 50 Cents.



★ Progressive Business Firms of San Angelo. ★

Satisfaction in Buying

## Pianos and Organs.

Exclusive features in buying from US are:

We buy for Cash, direct from manufacturers. Our customers pay us no agents' extra profits. We are here and have been for years to make good all claims we make for our instruments.

**GEO. ALLEN,**

Music Dealer, San Angelo, Texas.

## "Man, Feed Thyself,"

Is a paraphrase of some good Biblical advice.

If you can't do it, ...Come to

### MY RESTAURANT

Next door to Freeland's Confectionery, San Angelo.

And I'll give you the best "two-bit" feed you ever had in your life.

**J. W. CALDWELL,**

SHORT ORDERS ALSO.

## BRING YOUR COTTON TO TERRY'S GIN

At San Angelo. We have just put in, at considerable expense, a brand-new, complete and up-to-date Munger outfit. This is the best ginning outfit ever brought to San Angelo, and guarantees that the farmer will not henceforth be compelled to undergo the aggravating waits he has heretofore had to contend against. First-class Corn Mill in connection.

San Angelo is a Good Market,

And our new outfit guarantees you the best class of work in a very short time.

SAN ANGELO, TEXAS.

**T. L. TERRY.**

## Scientific Blacksmithing

Has been my study for years.

### I Do My Work

EXACTLY AS IT SHOULD BE DONE, AND AS CHEAPLY AND QUICKLY AS POSSIBLE.



**JOE CLARK**

Twohig Avenue... San Angelo.

## ..Purity in Food..

Is absolutely essential to good health.

## I Guarantee All My Groceries

to be the FRESHEST, PUREST and BEST.

Handle also Grain, Hay and Feed.

Fresh Country Produce always on hand.

**J. A. COCHRAN,**

Chadbourne Street... San Angelo.

Up-to-Date . . . .

## CLOTHING

Is the mark of the up-to-date successful man. We are judged largely by the QUALITY and STYLE of our wearing apparel.....

I REPRESENT THE

## BEST TAILORING HOUSE

in the United States, and guarantee a fit on every order.

**W. O. COCHRAN,**

Next door to Roach & Keeton, San Angelo.

**Wiley's**

## Chocolates and Bon-Bons

Are guaranteed as good as any, and far better than most. I have them.

\*\*\*\*\*

A fine line of

When thirsty, try

**Cigars and Tobacco. My Ice Cream and Cold Drinks.**

Best in the city.

\*\*\*\*\*

'Phone your orders for

## ...GROCERIES...

A fine line of staple and fancy goods. Polite attention and prompt delivery.

Phone 33.

San Angelo.

**John Freeland**

## Your Table

Will be well served if you give me.....

## Your Grocery Trade.

I handle only the best goods—goods of the highest class that money can buy. Watermelons always on ice. 'Phone 35 for one. Grain, Hay and Feed always in stock.

**C. FERGUSON,**

...San Angelo...

Ready Market for Country Produce.

## A Good Team

Is the chief essential to pleasure in driving. I have them. I make a specialty of drummer's trade, and have the

## Best Rigs AND MOST Careful Drivers

in the city. Your team will receive the most careful attention if left in my charge.

Phone 44

**W. J. ELLIS,**

SAN ANGELO, TEXAS.

## VECK & ALDERETTE

Have purchased and are now operating Philippi's

## Chili and Oyster Parlor

And SHORT ORDER HOUSE,

Next door to Heitzler's Market, San Angelo, and are keeping it fully up to its high standard.

Open Day and Night.

Orders promptly and carefully filled.

## Central Drug Store

DRUGGISTS AND PHARMACISTS

Dealers in Pure Drugs, fumerv, Toilet Articles, and Chemicals, Per- Paints, Oils, Cameras.

A Full Line of Photo Supplies, Etc.

East Side Chadbourne St., ...San Angelo.

## Your Stock

...Will be well fed if you buy your...

## GRAIN, HAY, ETC.,

of me. A full line always on hand at the

New Store, corner Chadbourne Street and Beauregard Avenue.

Diagonally opposite the Concho National Bank.

**J. D. RAWLS**

SAN ANGELO.



# Concho Country Edition San Angelo Enterprise

ILLUSTRATING THE GREAT CONCHO COUNTRY AND TRIBUTARY SOUTHWESTERN TERRITORY

VOL. XVIII. NO. 50.

SAN ANGELO, TEXAS, AUGUST 20, 1900.

Entered at the Postoffice at San Angelo, Texas, as Second Class Mail Matter.

## Tom Green County...

A Brief and Truthful History of the Chief Jewel in the Crown of the Concho Country.

This county was created by an act of the legislature in 1873, and at that time it almost seemed to one looking at the map as though Texas were an addition to Tom Green, instead of Tom Green being an addition to Texas. The county was as large as thirteen ordinary subdivisions of this character, measuring about 300 miles one way and 160 the other. Some few States in this glorious Union of ours would have been glad had they been able to show so royal an extent of territory. Texas at that time, however, had far more land than people, and could easily afford to be prodigal in establishing the metes and bounds of her counties. Since that date Tom Green's territory has been curtailed, county after county being clipped off from the parent block, until today she has reached comparatively modest proportions. Her two subdivisions, locally known as Tom Green and West Tom Green, with the narrow neck between Sterling and Irion, which connects them, give her more size yet than the average county, but still she is down to reasonable proportions, at least.

On January 5, 1875, the first election was held in the new county. Messrs. W. S. Veck, J. L. Mills, W. S. Kelly, F. C. Taylor, J. P. Mullins, and G. W. De Long, were appointed a board of commissioners to receive the votes, Steve Williams being appointed registrar of votes. The contest for county seat was between San Angelo and Ben Ficklin, and was a hard-fought and exciting battle. Colonel F. C. Taylor, of Ben Ficklin, offered in behalf of that place to donate the site for the court house, jail and public school in case his town received the coveted plum, also to build, free of cost to the county, a stone building for use as a court house. Ben Ficklin secured the county seat, and Col. Taylor constructed the court house, as per promise. At that time but few of the Mexican residents of the county were entitled to a vote, for lack of naturalization papers, and it is related by divers old timers that about two days prior to the date of election the Ben Ficklin people had a deputy clerk come out from El Paso, to which county Tom Green was then attached for judicial purposes, and administer the oath of citizenship to about thirty dusky descendants of Montezuma, while the San Angelo partisans could do naught but sit still and gnash their teeth in impotent rage. It was a pretty smooth piece of politics, and put Ben Ficklin under the wire a nose and neck ahead.

From this date the growth of the new commonwealth was rapid and substantial. Embracing, as it did, a large portion of the best cattle and sheep raising portion of Texas, it offered an inviting field to stockmen, and they were not slow to take advantage of it. Men of large capital from the North and East, and from the lands across the Atlantic, came to lend the aid of their energy, enterprise and cash in developing the latent resources of the new empire. Most of them were people of refinement, culture and education, and upon the history of the country they set the indelible seal of their personality. Broad and deep they laid the foundation for future growth, and the development of the present is but a logical result of their efforts in the past.

### POPULATION OF COUNTY.

The estimated population of Tom Green county at the present time is 5300, based upon the vote, of which number about 5000 are resident in San Angelo.

### BUILDINGS AND BRIDGES.

The court house, an excellent en-

can afford to purchase irrigated lands, he may make a success at farming, as these lands when well watered will produce anything that can be grown in the South, and yield abundantly, but the rainfall is too uncertain to admit of constant success in what is known as "dry" land. Forage crops yield well, such as sorghum, Johnson grass, etc., rendering this an ideal country for the stockfarmer. If the homeseeker has sufficient means to enable him to engage in this business, he can find no better country than this, and in some portions miscellaneous farming has been conducted very

## San Angelo

A Town of Enterprise, Energy and Wealth... A Noted Health Resort... Her Business and Her Business-Builders.

San Angelo, like all western towns, has a most varied and eventful history. Could one sit down and spin out in regular order the events of an exciting character which have occurred in the life of this town, he could compile a volume of border incident, romance and history which would be most interesting

35 miles east, being her supply points. When the Santa Fe stopped at Ballinger, San Angelo received a severe blow, and a number of her enterprising citizens began to devise ways and means to secure its extension to this point. This was finally achieved, at a cost to the town, then having a population of about 1200 to 1500, of \$85,000. The road was completed to San Angelo in 1888, and then began an era of solid, substantial prosperity and growth. The drouth and general hard times of 1892-94 injured the town to some extent, as was the case all over the State, but all the evil effects of this period were soon past, and the town continued its steady upward march. The population now, at a conservative estimate, approximates 5,000, and the growth in business importance and wealth has been even greater and more marked. For example, trade comes to this point from a distance of 200 miles south and southwest. Westward our trade radius reaches about 100 miles; wool is hauled here across the Texas and Pacific on the north, and trade, of course, comes with it; toward the east we reach a territory from 60 to 75 miles distant. Some of the strongest mercantile concerns in the State, carrying enormous stocks of goods with ample capital, take care of all this vast volume of traffic, which increases as the country settles up and its latent resources are developed. As illustrating the financial condition of the country, it may be stated that San Angelo's two national banks, with a capital of \$190,000 each and a large surplus, carry on deposit subject to individual check, amounts ranging from \$750,000 to \$1,000,000. If any other town in Texas, population considered, can make an equal showing, we would like to hear of it.

### AS A SHIPPING POINT.

San Angelo is one of the largest live stock shipping points in the Southwest. The following tabular statement, showing the number of cars of all classes of stock shipped from here during the six months of this year from January 1st to July 1st, will give some idea of the volume of this industry:

Month	No. Cars
January	37
February	62
March	72
April	140
May	153
June	182
Total	2290

### SCHOOL FACILITIES.

San Angelo has an excellent public school, with a large enrollment. Prof. J. S. Abbott is superintendent, assisted by a corps of able teachers. This school brings many ranchmen from the surrounding country to town during each term,



A TOM GREEN COUNTY BRIDGE.

and is of much material benefit to the place. In addition to the public school we have San Angelo Academy, conducted by Prof. Emory W. Justus, an institution of collegiate grade. It is liberally patronized, and has been the means of locating a number of most desirable families in San Angelo. There are also a number of private schools. The total enrollment of our schools numbers about 1100 pupils.

### WATER SUPPLY.

San Angelo is supplied with undoubtedly the best quality of water for household and public use in the State. It is taken from South Concho river, an ever-running stream, and the water is clear as crystal and absolutely pure. The town is protected from the ravages of fire by a large number of hydrants with fine pressure. An excellent volunteer fire company, well equipped, looks after this part of the city's interests.

### AS A HEALTH RESORT.

San Angelo, owing to its elevation, its pure, dry air and almost constant sunshine, has become noted as a health resort, and many people come here from the north and east who are suffering from pulmonary and other troubles. The climate has proved efficacious in nearly all cases where the disease was not too far advanced. A sanitarium is soon to be constructed here for the treatment of such cases, with Dr. Boyd Cornick, one of the most noted physicians in the State in this class of disease, in charge.

### SPORT.

Along north, south, middle and main Conchos, and their principal tributaries, Spring and Dove creeks, all within a radius of 25 miles from San Angelo, is to be found the finest fishing in Texas. These streams abound with bass, perch and catfish, and splendid catches are almost daily reported. Bass weighing as much as 6 3/4 pounds have been taken while many catfish are caught which pull the scales at 60 pounds and more.

### NOTES.

San Angelo has an ice factory, a scouring mill, excellent bottling works, and a fine electric light and waterworks system, and a good cotton gin.

Concho country celery, so eagerly sought after by the epicurean tastes of our Eastern friends, is grown on the Glenmore farm, one mile south of San Angelo. This farm is one of the finest bodies of irrigated land in the State, and is a valuable property.

The San Angelo Turn Verein an excellent hall and one of the best gymnasiums in the State. The value of the real estate owned in San Angelo by this organization is about \$5000.

The San Angelo club is a leading social organization of the town, and its rooms are beautifully and comfortably fitted up. At its head are a number of the most enterprising young gentlemen of the city.

From an issue of the San Angelo Standard bearing date of November 16, 1895, we select the following matter, which is as true now as when it was written:

Tom Green county has an elevation of from 2000 to 3000 feet above sea level, and over these high plains blow the most delightful breezes, making life buoyant and lightsome. The people engage in all kinds of outdoor work with an ease unexampled in corresponding latitudes to the east of us.

There is a marked difference between day and night temperature; however warm the days may be, the nights are invariably cool and pleasant.

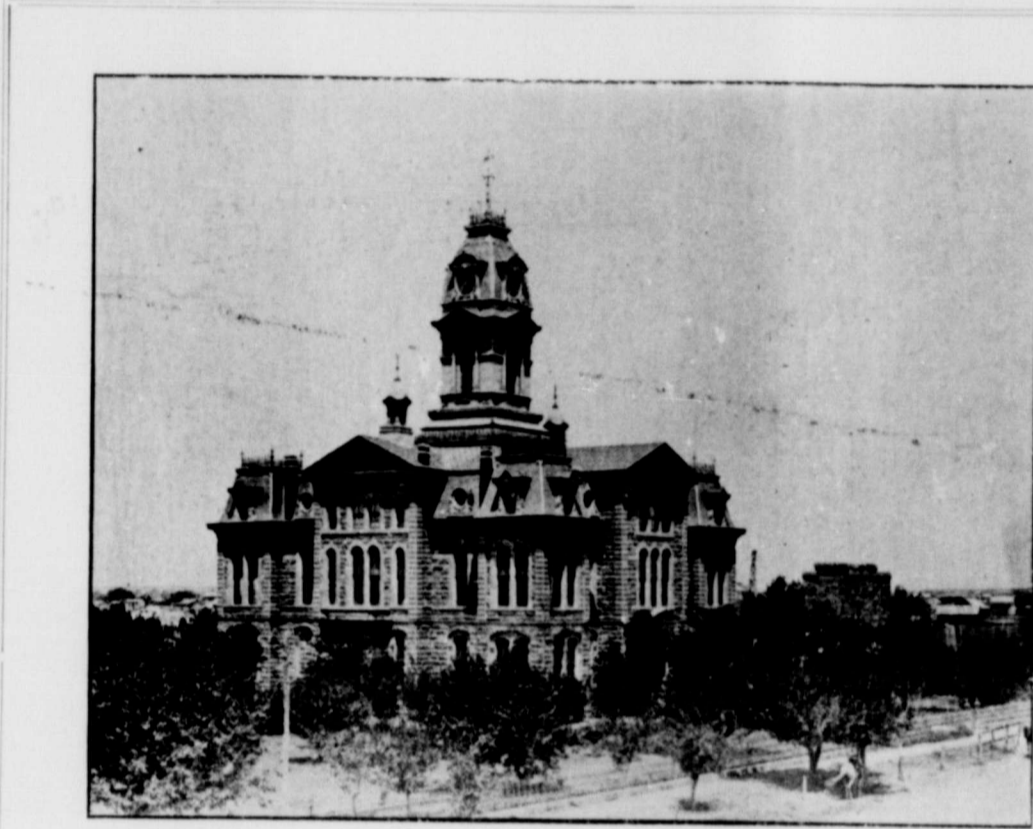
A summer spent here is as good as at the seaside.

The country is absolutely free from malaria.

graving of which appears on this page, was built in 1884 at a cost of \$67,500. The jail cost \$30,000, and the county has invested in her six iron bridges about \$52,000, with another under contract to cost, when completed, about \$15,000.

### TAXABLE VALUES.

Assessor A. D. West's recapitulation follows:



TOM GREEN COUNTY COURT HOUSE.

NON-RESIDENTS.	
Lands, 72,906 acres	\$ 988,353
City property	239,960
Horses and mules, 477	6,130
Cattle, 29,751	359,710
Jacks and jennets, 1350	2,025
Miscellaneous	307,380
Total	\$1,903,557

RESIDENTS.	
Lands, 310,288 acres	\$ 465,905
City property	491,450
Horses and mules, 6962	76,865
Cattle, 48,608	591,060
Jacks and jennets, 111	1,555
Sheep, 4741	7,960
Goats, 525	360
Hogs, 555	695
Dogs, 23	200
Vehicles, 940	25,125
Merchandise stocks	243,311
Materials and manufactured articles	1,050
Tools, implements, etc.	55,955
Steam engines, etc.	8,950
Monies of banks	31,655
Money, private	4,500
Credits	36,200
Stock shares	7,800
Miscellaneous	41,450
Total	\$2,092,080

Non-residents	\$1,903,557
Residents	2,092,080
Total	\$3,995,637

### RATE OF TAXATION.

The rate of taxation, State and county, is 86 2/3 cents per \$100 valuation, with a special school tax of from 15 to 20 cents per \$100 in many districts.

### LANDS—COST, QUALITY, ETC.

Lands in this county range in cost from \$1 to \$12 per acre, according to location, etc. The cheaper qualities are the dry grazing, and the high-priced grades are irrigated river bottom lands. As a farming country this may be considered rather unsuccessful, except in certain localities. The farmer who comes here from the East expecting to get all the fine land he wants at from \$1 to \$3.50 per acre, and to grow rich raising abundant crops thereon, will be sadly disappointed. If he

successfully. However, the best thing for an interested reader to do is to consult the advertisement of some land agent in this edition, and write him for particulars. More detailed information can thus be obtained than it is possible to give in an article of this scope and character.

### SCHOLASTIC POPULATION.

The scholastic population of Tom Green county for the year of 1899-1900 was 1471; for year beginning Sept. 1st, 1900, it is 1564, an increase for the twelve months of 93. The school interests of the county are well served, a high class of educational talent being employed in all the schools.

### STOCK INTERESTS.

Tom Green county is justly noted as being one of the leading stock-growing sections of the State. The statement in relation to taxable values elsewhere in this article will show the number of live stock of all classes in the county. During the past few years the stockmen have begun to pay a great deal of attention to grading up their herds, and as a result we now have some of the finest graded and thoroughbred stuff in Texas. Matter relative to the work being done by some of our leading breeders, with engravings illustrating their stock, will be found elsewhere in this issue.

There is room in the great and growing West for lots more good people—people who will be of benefit to the country and the citizens thereof. The whiner, the kicker and the quitter we don't want. We have enough of that class already—only a few, thank God, but they are an elegant sufficiency.

The cattle business isn't a snap, Mr. Prospector. If you have brains, energy, and a fair amount of capital, all right; just come right ahead, and these big-hearted Westerners will extend you a royal welcome. If you haven't these things, take the advice of a friend, and don't do it.

Coming West? All right; buy your ticket or head your mules for San Angelo, the hub of the greatest stock country in the world.

reading. Some of these incidents would bear the stain of blood and crime; others would show their actors in the light of border heroes; and many would illustrate the foibles and vanities of human nature, and lend the tinge of ludicrousness and exuberant fun to lighten the sombre woof of the tale.

San Angelo derived its life originally from the establishment of Fort Concho in 1868. This military post was created to check the depredations of Indians and border outlaws, and with the usual wisdom of the government, to assist in the westward advancement of modern civilization. The town sprang up as a small trading post, its principal business, of course, coming from the soldiers at the post. As the country developed and settled, the little town grew in importance, and when Tom Green county was organized in 1875, San Angelo entered the lists with Ben Ficklin as a contestant for county seat honors. The laurels fell to Ben Ficklin, and she wore them proudly for seven years, until the dreadful flood of August, 1882, which virtually destroyed the town, drowning many of her best citizens, the total loss of life in the county being in the neighborhood of fifty. This calamity utterly killed the town, and nearly all the citizens removed to San Angelo, which was by vote made the county seat in the following year. The old court house at Ben Ficklin was donated to the town for use as a public school building, and it was torn down, removed to the new town, and rebuilt and remodeled. It is still in use for the purpose for which it was originally given. The present court house and jail were built in 1884.

Fort Concho was evacuated in 1886, and many people thought for a time the town had received a blow from which it could not recover, but it had recuperative powers of a rare character, and so greatly had the country developed that the injury to her business interests was only temporary. At this time San Angelo was not a railroad point, first Abilene on the Texas & Pacific, distant 100 miles, and then Ballinger, the terminus of the Santa Fe,



### The Arc Light Corner

T. H. McCloskey, Prop'r.

One of West Texas' leading Resorts  
.....Typographical and Illustrated  
Matter Concerning It and Its Popular  
Proprietor.

In the illustration herewith, we present a view of the interior of one of the finest and most popular resorts in Western Texas—the Arc

the great pugilistic championship contests of the past few years have been received and read here by rounds, and the San Angelo public

people whom he has so freely served. Himself an ardent devotee of sport, he has not scrupled to lay out his time and money in order that his public might keep thoroughly posted.

In a place of this class, it is needless to say that the refreshments served are of the very highest order. Mr. McCloskey goes on the principle that the best is none too good



INTERIOR VIEW OF THE ARC LIGHT CORNER.

Light Saloon in San Angelo familiarly dubbed by its legion of friends and patrons, "The Corner." As will be seen from this photograph, no work nor expense has been spared in fitting up this place and rendering it attractive to the class of trade to which it caters, the very best in this section of the State. Tom McCloskey, its genial proprietor, is a man of extensive experience in this business, and is one of the most deservedly popular gentlemen of our acquaintance. He is thoroughly up to date in his ideas, and the large and growing patronage his place is receiving places him in a position which enables him to put these ideas into execution.

Mr. McCloskey not only has the business instinct highly developed, but he has that of the news gatherer as well. Ever since the Corner was thrown open to the public he has received and posted bulletins of every important public occurrence of the world—national political gatherings, prize fights, etc., etc., news of all

has been just as well served in this particular as the sporting fraternity of any other city in the union. This

for his customers, and it is this principle, faithfully lived up to during all the years of his business experi-



T. H. McCLOSKEY.

has been a very large item in Mr. McCloskey's expense account, but his reward has come from the appreciation and friendship of the

ence which has rendered the Arc Light Corner so justly popular, and elevated it to first place among the resorts of Western Texas.

### John W. Harris & Co.,

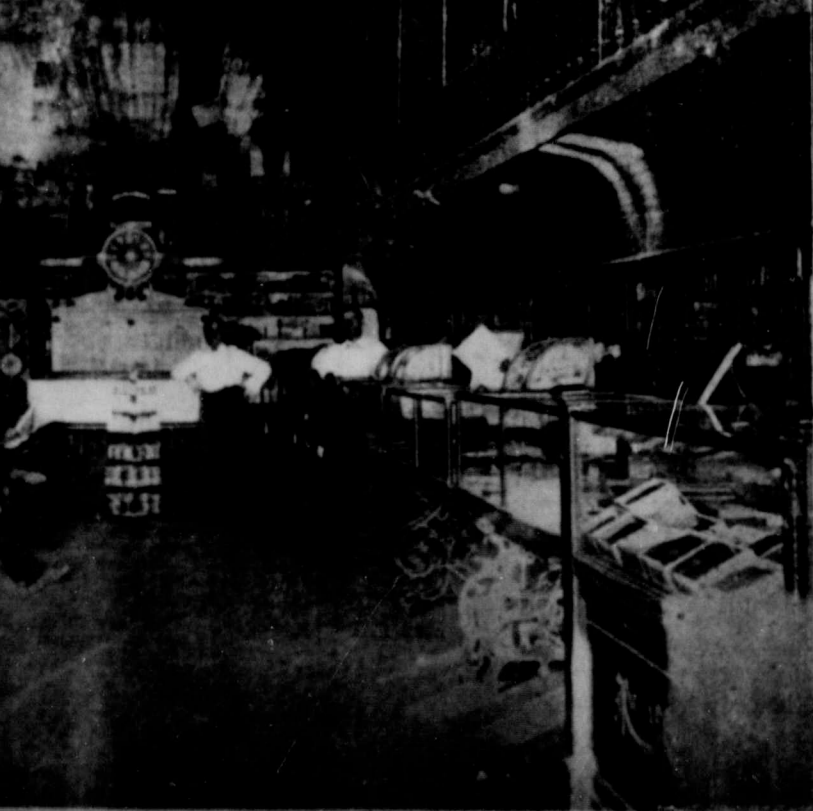
Wholesale and Retail Druggists,  
San Angelo, Texas.

As will be seen from the engraving herewith, these gentlemen have one of the largest and best arranged drug stores in Western Texas. Their

of drugs, druggist's sundries, toilet articles, stationery, blank books, etc., in the Concho country, and extend to every man, woman and child who

store; the business must speak largely for itself, and this is just the case with John W. Harris & Co.

The firm is composed of John W. Harris, one of the original founders of the business, and of B. Yates, who purchased an interest and entered the firm a few months since. Ed N. Harris is in charge of the prescription department, and as all



INTERIOR VIEW OF JOHN W. HARRIS & CO'S. DRUG STORE.

business is located in a two-story stone building on Chadbourne street. San Angelo, the quarters of the physicians who office with them being located on the second floor. They handle the most extensive line

deals with them that unflinching tenacity and honest, kindly treatment which has built up their business from a small beginning to its present large proportions. Not a great deal can be said relating to a drug

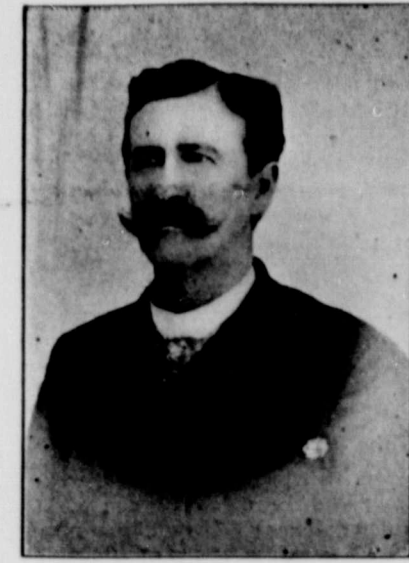
three are practical drug men of large experience the business could hardly be aught save successful. Messrs. Harris & Co. handle a very extensive line of fancy goods, stationery, etc.

### ARKANSAW SMITH... The Spot Cash Grocer.

Some people call this genial San Angelo groceryman Park Smith, but that isn't his name, he says; it's Arkansaw Smith, just as it appears at the head of this article, and he is the only CASH groceryman in the great West. He also says that while in Arkansas he was known as Park Smith, but when he came to Western Texas he dropped that part of his cognomen and tacked up the name of his native State in its stead.

But to get down to business: Mr. Smith takes a most sensible view of the grocery business in that he says—and proves by his actions that he means it—that he had rather sell goods on a margin

of 5 per cent. for cash, turning his stock over twelve times



ARKANSAW SMITH.

per year, than to hang on in the

hope of getting four or five times as much more profit and turn his stock only once in twelve months. He offers a positive guarantee of an actual cash saving on every purchase made of him, and even if he fails to sell you, he will save you money if you will call and let him give you prices. Ever since he established his business in San Angelo it has been a thorn in the side of the high-priced grocery dealers, for his motto, "Do business on small margins," has been lived up to from the beginning of his career. He makes the prices, and cash talks. His stock is fresh and up-to-date in every portion; "no stale goods at any price."

The engraving of his store interior, presented herewith, shows that Mr. Smith not only understands how to sell groceries for cash, but that he knows how to keep them in shape while he has them in stock.



INTERIOR OF ARKANSAW SMITH'S SPOT CASH GROCERY STORE.

### Concho National Bank,

San Angelo, Texas.

This institution has been identified with the business life of San Angelo from the earliest days of the commercial importance of the town. It was established in 1882 with a capital stock of \$50,000, the organizers being Messrs. Philip C. Lee, L. B. Harris, Wm. Childress and others. It was the first national bank organized in the vast scope of territory lying between Weatherford and El Paso, and has from its earliest days been a prominent factor in the development of this country and the vast business enterprises which have rendered it great. The capital stock of the institution has been increased from time to time, as rendered necessary by the steady growth of its business, and today it amounts to \$100,000, with a surplus and profits of \$80,000. Under its present able and conservative management the bank has grown steadily and healthily, until now it transacts a greater volume of business and carries larger average deposits than any other institution of its class between Fort Worth and El Paso, as an inspection of the comp roller's reports will show. The following brief recapitulation of the last statement, bearing date of June 29, 1900, will give some idea of the remarkably healthy condition of this institution:

#### RESOURCES.

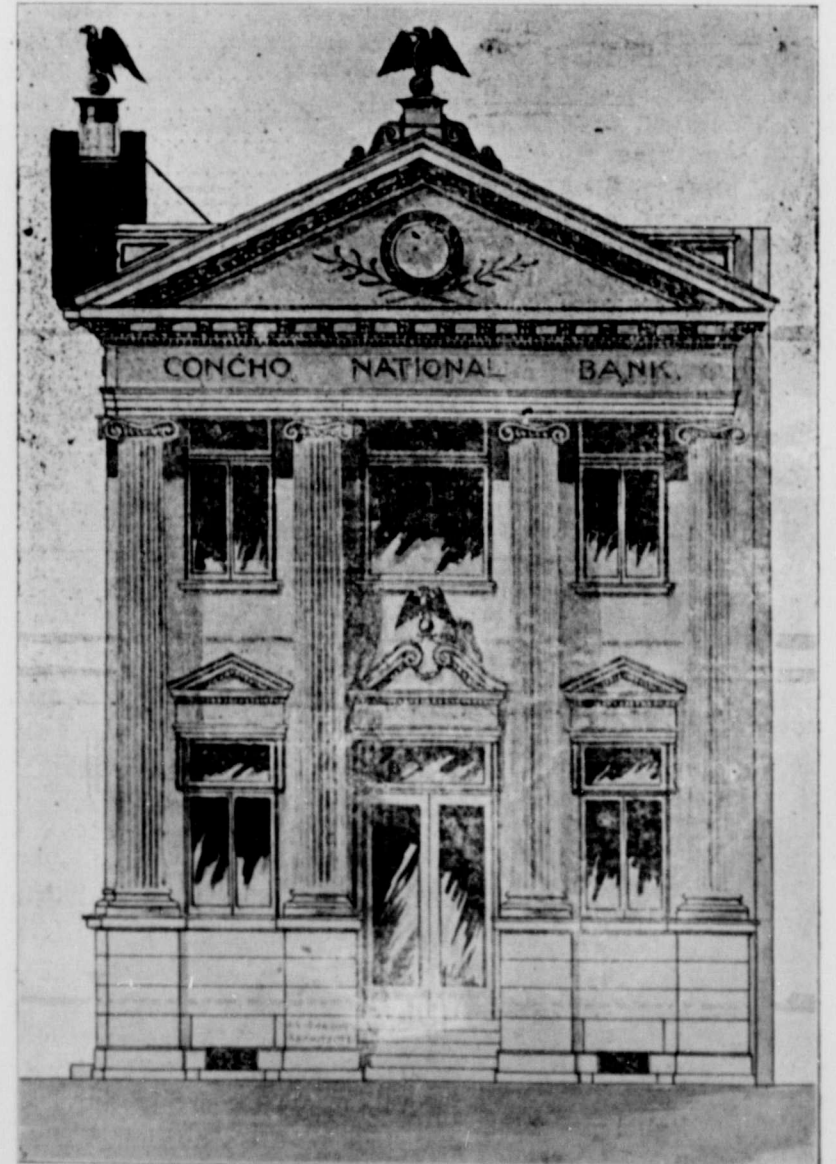
Loans and discounts	\$325,396.89
United States bonds	25,000.00
Real estate, furniture and fixtures	8,051.62
Due from U. S. treasurer	3,125.00
Cash in vault and with banks	352,919.19
	\$714,492.70

#### LIABILITIES.

Capital stock	\$100,000.00
Surplus fund	20,000.00
Undivided profits	61,671.08
Circulation	22,500.00
Deposits—	
Individual	\$509,370.83
Banks	950.79
Deposits	510,321.62
	\$714,492.70

to state that the institution owes its present solidity and high position in the financial world to the able and conservative management of these gentlemen.

The engraving herewith is from a photograph of the perspective of the plans for a new building now in contemplation on the bank lot, corner Chadbourne street and Two-big avenue. The proposed building is to be of stone, of modern construction, and heated throughout its two floors by hot air. The estimated cost of the completed structure is \$15,000.



PROPOSED NEW BUILDING OF CONCHO NATIONAL BANK.

bookkeeper in April, 1891, was promoted to the position of assistant cashier, and has held the post of cashier since January, 1896. Wm. S. Kelly has been vice-president since November, 1890. It is no flattery, but merely simple truth,

The man who comes to the Concho country in the expectation of getting rich without working will be grievously disappointed. There is money to be made here, but it takes brains, energy and work to get hold of it.



J. R. Copeland & Co...

San Angelo, Texas.

Blacksmiths and Machinists.

J. R. COPELAND & CO. Jack Copeland has been a resident of San Angelo for a number of years. He is a Texas raised lad, and by hard knocks has won his way in the world. He studied his business, that of machinist and blacksmith, and learned it by both experience and precept. He has conducted a

driller, or other user of machinery, who has been forced to undergo exasperating and money-losing delays while some important piece was in transit from one of the eastern parts, can now have his repairs made at home, and save both cash and time in the transaction. In addition to the blacksmith and



INTERIOR OF COPELAND & CO'S MACHINE AND BLACKSMITH SHOP

general blacksmith and repair shop, with a woodworking shop in connection, and by sheer dint of knowing all about his business and attending to it, has fully succeeded. A few months since he put in a fine lot of machinery, consisting of a turning lathe, power drill, saw, etc., all operated by a six-horse power Fairbanks-Morse gasoline engine. This is the

machine shop, Copeland & Co. conduct a vehicle manufacturing establishment, where they construct to order wagons, buggies, hacks, etc. They have done work of this class now in use in San Angelo, which would do credit to any house in the United States, and would attract favorable comment and notice in competition with any other vehicles of



RESIDENCE OF J. R. COPELAND, SAN ANGELO.

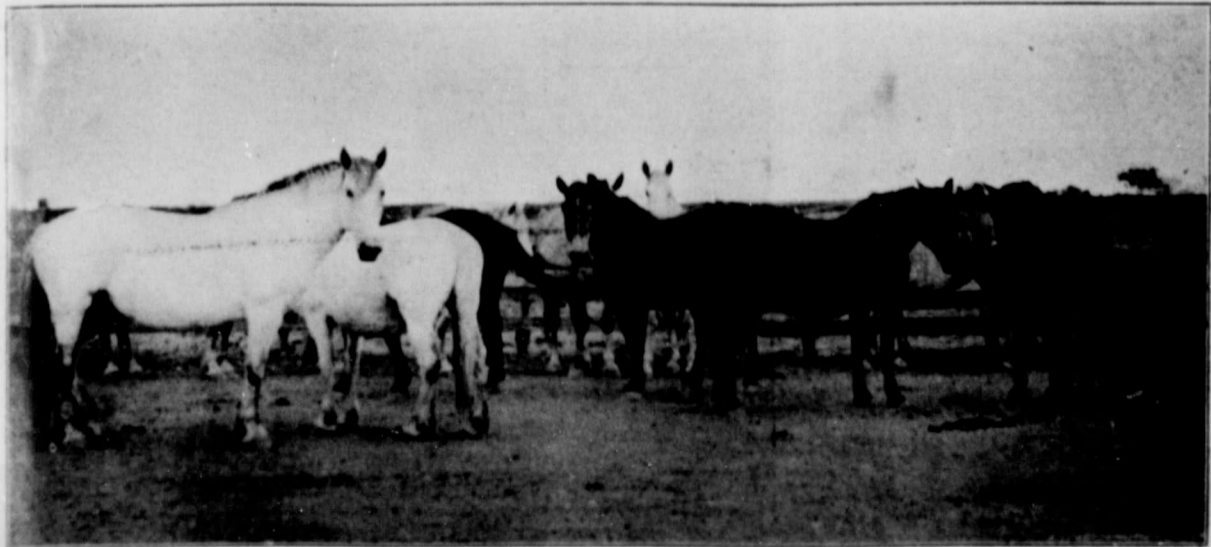
only establishment of the kind in the Concho country which can lay any claim to completeness, and San Angelo has good reason to be proud of the business which has been so quietly built up in her midst. Any class of work usually done in a machine shop can be turned out here in short order, and the ranchman, well

their class.

The accompanying engravings of Copeland & Co.'s shop and J. R. Copeland's residence, speak more eloquently than words of the success attained. The enterprise is a worthy one, of much benefit to the town, and its enterprising head deserves the success he has gained.

S. Roach is the proprietor of this place, which is located five miles north of San Angelo. Mr. Roach is extensively engaged in the breeding of Percheron horses, of which breed he has a number of thoroughbreds now on his place. This herd was founded by J. W. Seymour & Son,

lille 7565, Lucy 11,273, Molly 2095, Maggie 2096, and Charmer 2098. With the blood of these famous sires and dames in his stock, Mr. Roach is in a position to offer the people of the Concho country the highest quality of Percheron stock bred in the United States, for no better blood has ever been brought across



PERCHERON HORSES ON THE CONCHO VALLEY STOCK FARM.

the basic blood being derived from such noted sires as Montroque 2095, imported by J. W. Seymour in 1882; Albany 2091, imported in 1882; Vil-

Ecole 2106, Bachelie II 4127, Voluntary 6139, Victor 10,205, Don Pedro 10,294, and Relief 11,272. Among the mares are Music 6140,

THE STORY OF A GREAT WORK.

The average American becomes so accustomed to large figures in financial transactions that he is apt to overlook some of the underlying facts when a statement is presented him giving figures running up into the hundred millions. The Mutual Life Insurance Company of New York, Richard A. McCurdy President, publishes a statement in this issue that rivals anything in the way of a financial character that has ever before appeared. This great company has good reason to assume the title of "The Greatest Financial Institution in the World."

When it is understood that the combined capital of the greatest banking institutions in the world, namely, The Bank of England, The Bank of France, The Imperial Bank of Germany, and The Bank of Russia, is exceeded by the assets of the Mutual Life by over 125 millions of dollars, then it is realized what is meant by the last statement of the Mutual Life, which shows \$301,844,537.52 in well invested assets; the greatest and grandest trust fund ever accumulated in the world's history.

That it has been a beneficent trust is fully assured, when it states that it has paid to its policy-holders since organization over 514 millions of dollars. The mind can hardly grasp the enormity of the sum.

That it has been a trust fund profitably handled and in the interest of its policy-holders is evidenced by the company having paid them in profits over 100 millions of dollars.

That its record is still being kept up is shown by the fact that during 1899 it paid to its policy-holders over 26 millions of dollars, besides earning for them an increase of surplus of over six millions and adding to its assets, as an additional trust for future settlements over 24 millions of dollars.

A statement like this certainly carries assurance to its policy holders in Texas, for with such a record in the past, there can be no doubt as to the future. The General Agents for the company, Messrs. Chamberlain and Gillette, represent the Mutual Life's interest in Texas, with head offices in San Antonio. That those interested have been well served is evidenced by the last statement filed in Austin, showing that the company had almost 30 millions of insurance on the lives of the residents of this State.

Concho county is in fine shape this year. Stock interests are booming, her people are all happy, and stand ready to welcome new comers of the right stripe with open arms.

There isn't a finer section of country in the entire West than is embraced in the limits of Menard county. With her stock interests in tip-top condition, with her rich valley farms and her irrigated lands, she offers great advantages to the homeseeker.

Lille 7565, Lucy 11,273, Molly 2095, Maggie 2096, and Charmer 2098. With the blood of these famous sires and dames in his stock, Mr. Roach is in a position to offer the people of the Concho country the highest quality of Percheron stock bred in the United States, for no better blood has ever been brought across

Wm. Cameron & Co...

San Angelo, Texas.

Leading Lumber Dealers of West Texas. A Few Words About Their Business.

This extensive lumber business has been operated in San Angelo for nearly seventeen years having been established here in 1883 by W. S. Kelly. At that time Abilene, distant about 100 miles, was the nearest railroad point, and all lumber for the yard, was hauled by wagon from that place. When the Santa Fe

tion has eminently qualified him. Under his able conduct, the business has kept step with the growth and advancement of the Concho country, and has been an important factor in assisting its development. Mr. Cameron has always been noted for his liberality and public spirit, and has never failed to respond to any



LUMBER YARD OF WM. CAMERON & CO.

railroad was extended to San Angelo in September, 1888, Mr. Kelly sold the business to Wm. Cameron & Co., the largest lumber dealers in the south. He retained an interest, however, and was made local manager, a position he still holds, and one for which his years of practical experience with the trade of this sec-

call made upon him here for assistance in any enterprise of a public character. This fact has contributed no little toward popularizing the yard with the local trade, and, coupled with the personal popularity of Mr. Kelly, has given the firm a high standing in the estimation of the people in the territory tributary to

San Angelo.

It is hardly necessary, in this connection, to speak of the stock handled by this firm. The simple fact that Wm. Cameron & Co. sell you a piece of lumber and tell you it is good is ample guarantee of that fact. They are the most extensive manufacturers of pine and cypress lumber in the south, owning and operating six of the largest plants in Louisiana and Texas. This fact, coupled with their other inexhaustible resources, and the enormous ad-

vantages accruing to them by reason of their commanding position in the financial world, place them where competition cannot reach.

The local force, in addition to Mr. W. S. Kelly, consists of S. L. Downman, office manager; Chas. Kelly and Oscar Van Curen, yard men.

Nasworthy's Stables and Sale Yards...

San Angelo, Texas.

A Needed Business, Established by the Right Man at the Right Time.

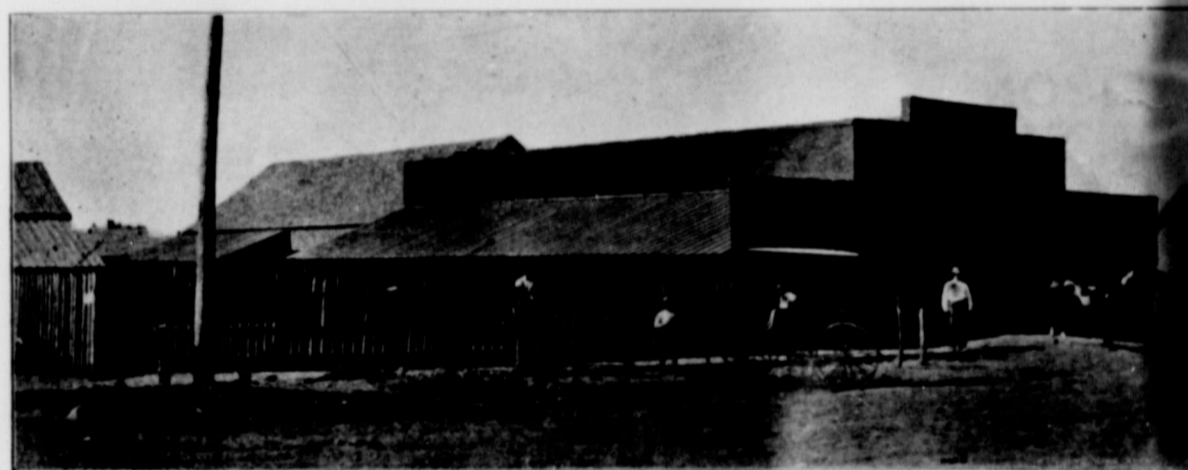
When John R. Nasworthy, in the early portion of the present year, established this business in San Angelo, he filled a long-felt want. San Angelo had long needed a place of just this character, where men could place their cattle and horses for exhibition and sale, secure in the

Large numbers of finely bred bulls have been placed with him by breeders from other points, and have passed thence into the possession of cattlemen of this and contiguous territory, aiding in the advancement of fine blood and breeding for which the Concho country is becoming fa-

The appended engraving shows a group of registered thoroughbred Hereford cows and heifers recently on exhibition in Mr. Nasworthy's yard, and the fine \$1,115 Hereford bull "Elberta," which died there of fever. These animals were all the property of F. Mayer & Sons, and represented a total value of about \$3000.

C. C. KIRKPATRICK.

Mr. Kirkpatrick is special agent at San Angelo for the "Grand Old



NASWORTHY'S LIVERY, FEED AND SALE STABLE.

knowledge that they were in competent hands, and would come to the consumer in such a shape as to sell at the very best figure obtainable. There is not a man in the Concho

country who is better posted on horses and cattle than Mr. Nasworthy, and there is no one to whose care fine stock can be more safely trusted. That his business was just what was needed here is evidenced by the large quantity of fine stock disposed of through his agency since he entered the arena last winter.

country who is better posted on horses and cattle than Mr. Nasworthy, and there is no one to whose care fine stock can be more safely trusted. That his business was just what was needed here is evidenced by the large quantity of fine stock disposed of through his agency since he entered the arena last winter. Texas, and constituted by its environments the gateway from the North and East to this rich and rapidly developing territory, it is the central supply point for the men who are making this country great, and, as was said of Rome in the days of old, "all roads lead to San Angelo."



\$3,000 HEREFORD GROUP IN NASWORTHY'S YARDS.

As to the Mutual, the advertising matter which appears in this issue obviates the necessity of any statement concerning it, even if it were not so well known to all our people.



Payne & Jones Breeders of... Registered Hereford Cattle

The Bismark Farm, under the able management of these gentlemen, has become one of the most noted fine stock farms in the Concho country. It is located at the intersection of South and Middle Concho rivers, eight miles south of San Angelo, and is an ideal location for a business of the kind carried on by its enterprising owners, Messrs. C. A. Payne and W. D. Jones. The place has 700 acres in cultivation under irrigation, with 1800 in up-land pasture. The irrigated land is very fertile, producing heavy crops of sorghum, alfalfa, Johnson grass, wheat, rye, oats, etc. The feed stuffs will yield an average of two crops per year, and often three, the yield being from one to three tons per acre. This makes an abundance of feed for the winter



PAYNE & JONES' REGISTERED HEREFORD HERD.

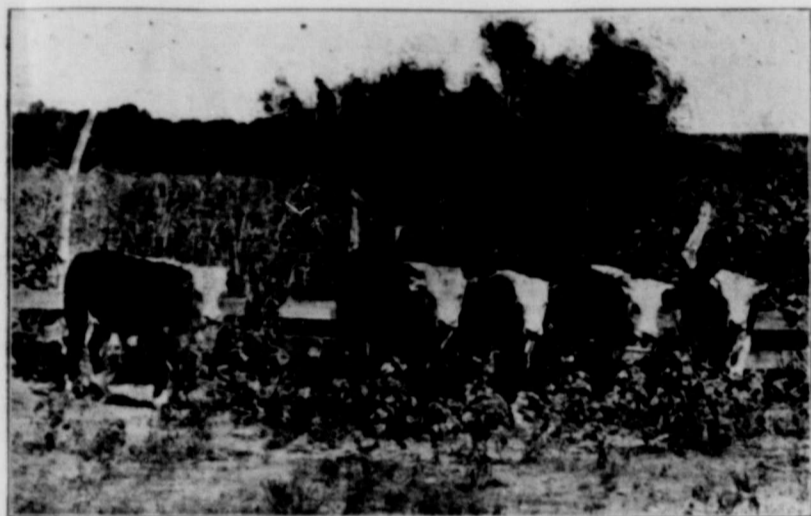
Tankersley, four of their registered thoroughbred bull calves, ranging from five to eight months old, at a consideration of \$225 each, or a total for the four of \$900. This sale speaks volumes for the quality of their blood and breeding, and says more than countless pages of printed matter could tell concerning its worth and value. These animals, grown in this climate, are absolutely free from all danger of loss by fever, as is the case with those bred and grown on Northern ranges. Their breeding is of as high an order, and why should not the local stock raiser consider these facts before investing his money in expensive foreign-bred animals, a large per cent of which, as shown by past experience, are sure to die of fever within a few months after their importation? Give the home breeder the preference. He can save you money on first cost, can guarantee you an acclimated animal, gives you an animal accustomed to the range,

uable farm, there are some of the finest thoroughbred Hereford cattle in Western Texas. They are all registered animals, and are perfect

the animal and of the calves he has sired, will convince anyone of its truth. There are 35 cows, all registered, some being the tops of the

ers in Texas. These cows and heifers are all perfect in breed and marking, and the 1900 crop of calves shows the value of the strong strain

present state of perfection, and have worked in the face of many discouraging difficulties, but they have finally won the success that waits up-



GROUP OF REGISTERED BULL CALVES.



A FEW MOTHERS FROM THE HERD.



GROUP OF REGISTERED HEIFER CALVES.

season, and furnishes plenty of grazing for late fall and early spring. There is a cotton gin on the place, operated by water power, derived

specimens of their breed. First, of course, comes their magnificent herd bull, Allison No. 70771, bred by that famous Hereford breeder, Tom

famous herd of Knox Bros., of Jacksboro, Texas, and others from B. C. Rheme, of Rheme, one of the most widely known Hereford breed-

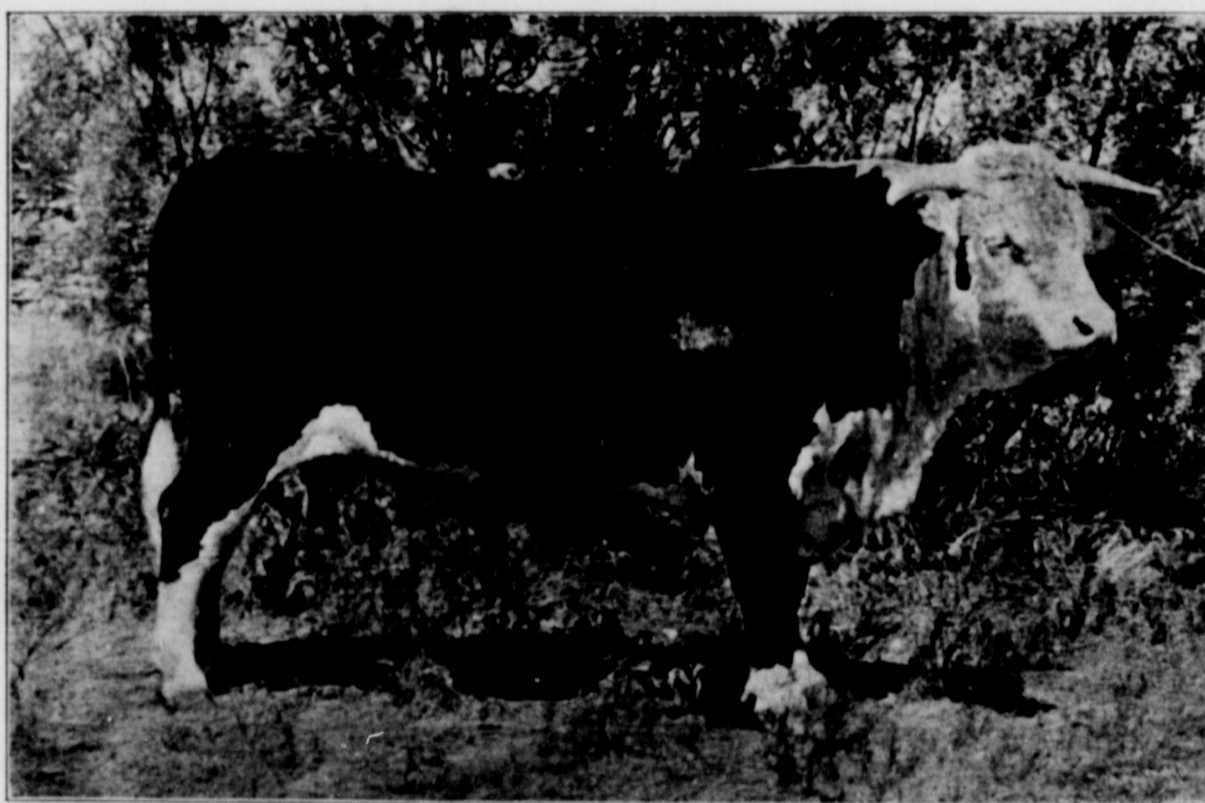
of blood inherited both from dam and sire. Messrs. Payne & Jones have labored hard to bring this herd to its

on earnest effort intelligently directed. It is with pleasure that the Enterprise presents this brief statement relative to the great industry

and the blood he uses in his needs is just as good as that of the Northern man. The illustrations on this page show some examples of the class of

ALLISON 70771

Was calved April 5, 1897.  
Sire Armour 36968....  
Dam Plum 40694.  
Second Prize Cow at World's Fair, Chicago.



ALLISON 70771, HEAD OF THE HERD.

BRED BY....

Tom Clark, Beecher, III.  
One of the Most Noted Hereford Breeders of the United States.

from South Concho. Very little cotton, of course, is grown in that section, but the gin is there ready for it when it does come.

And now for the most interesting part of this little story. Grazing on the fertile acres of this most val-

Clark, of Beecher, III. This animal, of which a likeness is presented herewith, is three years old, tips the beam at 2100 pounds, and is simply animal perfection wrapped up in a red and white skin. This may sound extravagant, but an inspection of

The engravings on this page show one of the smoothest and best lots of registered Hereford stock in the State. The photos show what they are; the faithful camera caught the lines and details which are unfailing indications of royal descent. The animals themselves are well worth seeing, and Messrs. Payne & Jones will extend you a hearty welcome.

they are building up, and also the illustrations, which, while they by no means do justice to the originals, will yet serve to convey some idea of their uniform excellence and high breeding.

In the early portion of last month Messrs. Payne & Jones sold to G. W.

stuff Payne & Jones are showing on their fine stock farm. We do not believe there are any better average thoroughbred Herefords in this State, or in any other, for that matter. They have young bulls for sale, and will appreciate a visit from you, whether you wish to buy or not.



SOME REGISTERED TWO-YEAR-OLD HEIFERS.



HOW THEY FARM ON THE BISMARK FARM.



FOUR GOOD REGISTERED YEARLING HEIFERS.

Young Registered Bulls for Sale. \* Postoffice Address San Angelo, Tex.





...  
Sole Agent  
for....



HARDWARE AND AGRICULTURAL IMPLEMENTS

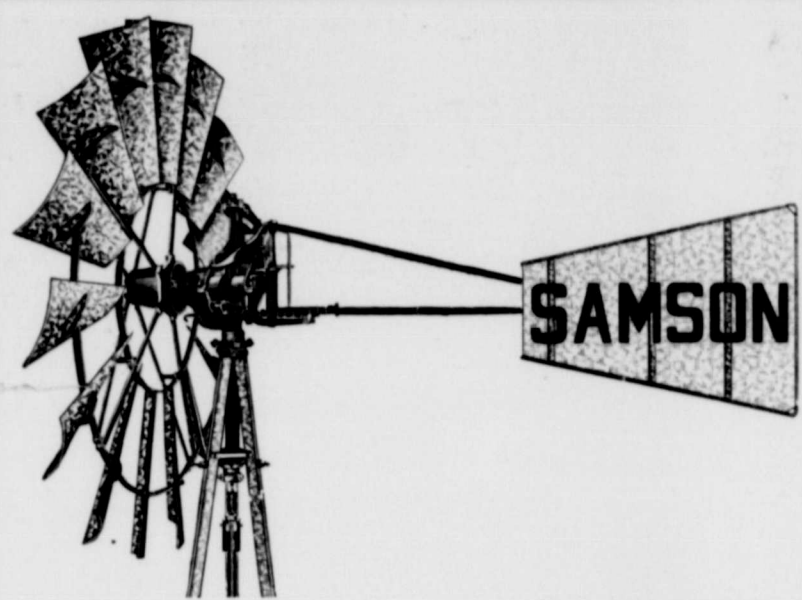
...  
Always on hand,  
a large stock of



Standard Pipe, black  
and galvanized,  
Oil Well Casing, black  
and galvanized,  
Cook Cylinders, genuine,  
Rope, Oils, Hardware,  
Best Quality Wood Rod,  
with black and galv'd coupling.  
All Orders  
turned out in the best  
manner.

Samson Windmills,  
Ideal Windmills,  
Dandy Windmills,  
Buckeye Farm Machinery,  
Casady Farm Machinery,  
Ames California  
Cylinders,  
Studebaker Wagons,  
Crescent Bicycles, Etc.

# ...This is the One-Price-to-All Store, and that Price the Lowest...



Warranted to be stronger, more perfectly regulating and more durable than any other windmill.

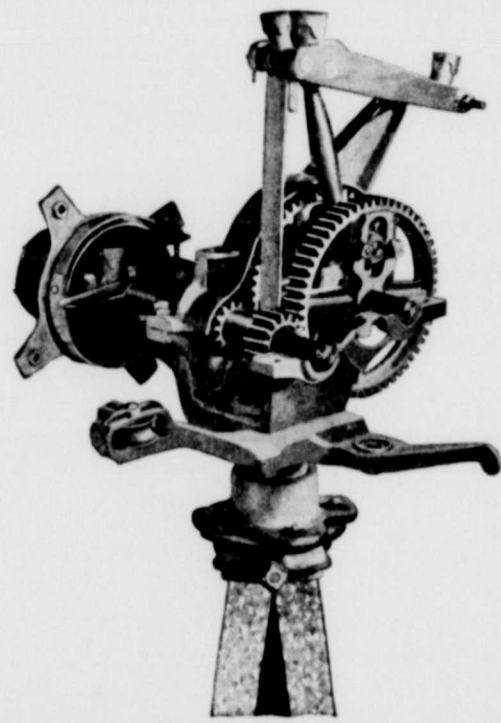
...The...  
**SAMSON**  
AND  
**DANDY**

MILLS are here to stay and are continually obtaining more firm friends, not by drummers or advertising, but by the work they do and the ease with which they do it. Once a user of a 20ft. SAMSON, no other make has a chance, as the mill by its wonderful construction, in which the double gear, center crank, direct center lift, large oil cups with wick feed, easy governing and running qualities are the main advantages, has no competitor.

It is the same with the Dandy Irrigator, which by its simplicity, splendid main casting, double crank and other late improvements, is pleasing every customer. I am fortunate in being able to offer both of these mills, as it is difficult to choose the better. The SAMSON is only made in the 6, 8, 10 and 20ft., and the DANDY IRRIGATOR in the 13, 16, and 18ft. sizes.



Guaranteed in every particular for...  
Strength, Durability and Perfect Workmanship.

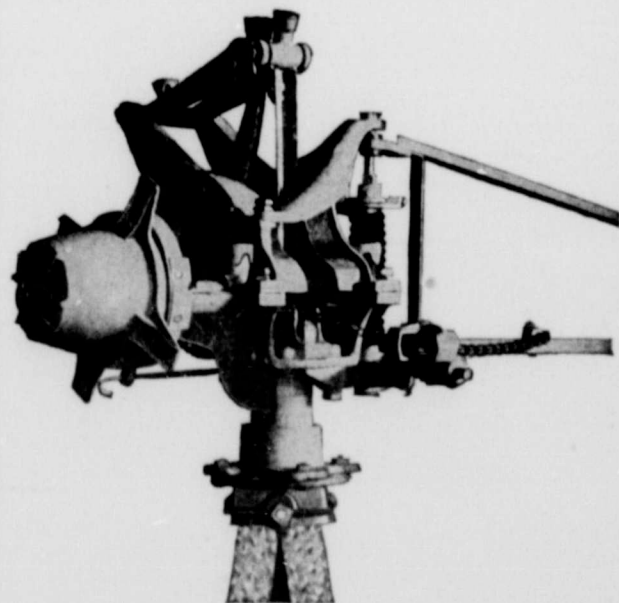


Rear quarter view. One shield and cap of two boxes removed to show gearing.

The Ideal  
and...  
Ideal Irrigator

have already too many friends to require much further advertisement.

...  
*All enquiries promptly and  
courteously answered.*



Front quarter view of head of 6ft. Samson.



The Old Reliable Studebaker Wagon.

## JOHN FINDLATER, JR. : San Angelo, Texas.



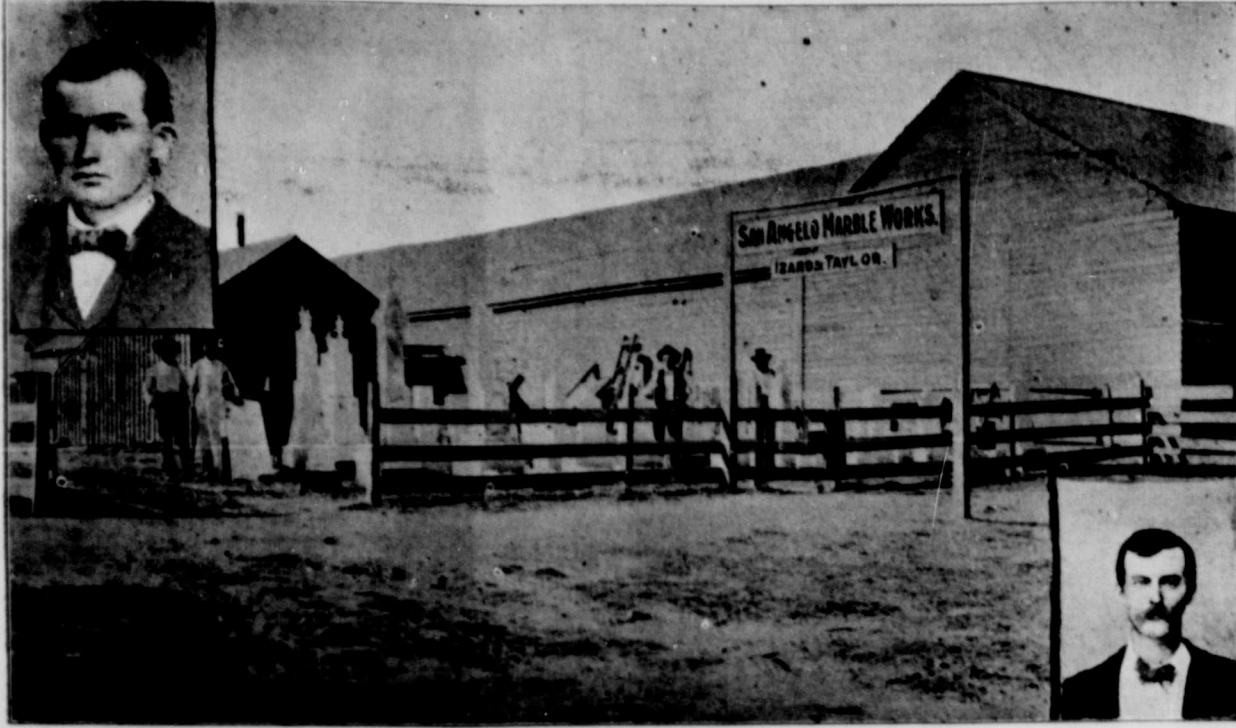
# San Angelo Marble Yard

IZARD & TAYLOR, Proprietors.

Nearly one year since, in November, 1899, this business was established in San Angelo by W. K. Shipman, and was recently purchased from him by its present proprietors,

the capacity of engraver and sculptor. He is a fine workman, as the quality of his work on exhibition at the yard will prove. Mr. Andrew J. Taylor, junior member of the firm,

pleasant fellows, who have made friends right and left during their business career in San Angelo. They handle a fine line of goods, as the appended engraving of their yard will show, and are ready to fill orders on short notice, guaranteeing to meet all competition, both in price and quality of goods.



SAN ANGELO MARBLE YARD.

Messrs. Silas Izard and Andrew J. Taylor. It has been a paying institution from its inception, and Mr. Izard, one of the present owners, was from the first connected with it in

fills the post of outside hustler, and his acquaintance with the West and with its people has been of material benefit and assistance to the business. Both these boys are genial,

The yard is located on Twobig avenue, San Angelo, on the lot adjoining Smith & Hail's lumber yard on the west.

### BOB HILLIS

Mr. Hillis has been engaged in the real estate business continually for thirteen years, and knows all about the land titles of this section. He has for sale ranch and farm lands, in tracts of from 40 to 10,000 acres in solid bodies, lying near or within fifteen miles or less of San Angelo, at prices ranging from \$2.75 to \$4.00 per acre. These lands he will sell on reasonable terms and at a low rate of interest. He also has some grand bargains in large ranches, and can sell these ranches with or without cattle, improved or unimproved. He has one special ranch of 96,000 acres, sub-divided into four separate pastures, with seven running streams traversing them, with two wells, windmills and tanks complete. There are four houses and two small farms on the ranch.

and fine live oak protection. There are 56,000 acres of deeded land which he will sell at \$1.25 per acre on reasonable terms to the right party, and will turn over free 40,000 acres of leased school land, which cost three cents per acre. This property is located about seventy miles southwest of San Angelo. He has other improved ranches all over this western country, and will give some grand bargains to parties who want ranches and stock that are located thereon, which he also offers for sale.

free of charge teams to drive prospectors over the country. If you mean business, call on him, and he will show you some fine ranch property. Prospectors are invited to make his office headquarters while in San Angelo.

Mr. Hillis has without doubt during the past twelve months sold more pieces of real estate than any other agent west of Fort Worth. During the past few months, in addition to many other smaller sales, he has disposed of two of the largest irrigated farms in Texas, at a consideration aggregating \$30,000. In addition to this evidence as to his ability to sell property, he refers to every business firm in San Angelo.

Are you interested in the West? Come out and see us. We want to talk with you.

## Roach & Keeton..

Stable and Fancy Groceries, Grain and Hay... Butter, Eggs, Fruits and Vegetables... Fine Candies, Cigars and Tobacco.

Messrs. S. Roach and Silas Keeton preside at the helm of this business. They handle one of the best lines of family groceries and ranch supplies in San Angelo, and although only a few months have elapsed since they opened their doors to the public, they have built up a business of which they may well be proud. They cater especially to the city trade, carrying a fine line of fancy goods, and operating a delivery for the benefit of their customers. Mr. Silas Keeton is manager of this business, and his experience of many years in his line is a guarantee of the

necessary to enumerate the lines of goods in their stock, for it is understood what constitutes a first-class stock of groceries. In this connection it is hardly necessary to state that they appreciate the ranch and country trade as thoroughly as they do that of their city patrons. They enjoy a good line of this business, and are continually reaching out after more. They guarantee their ranch patrons the same honest, polite treatment as they extend to their local friends.

### BELGIAN HARES.

Roach & Keeton are also proprie-

San Angelo trade. They have high class animals for sale at all times. All are pedigreed animals, from imported stock. They have none of the cheap kind, as the strain they are breeding are sold at a close figure, quality considered.

A great many people of the Concho country know comparatively nothing about these little meat producers. Roach & Keeton have had splendid sales on their stock of youngsters, considering the short time they have been engaged in the industry. Your orders will be filled and served with promptness in turn. Remember them if you intend buying.

Mr. Silas H. Keeton, of this firm,

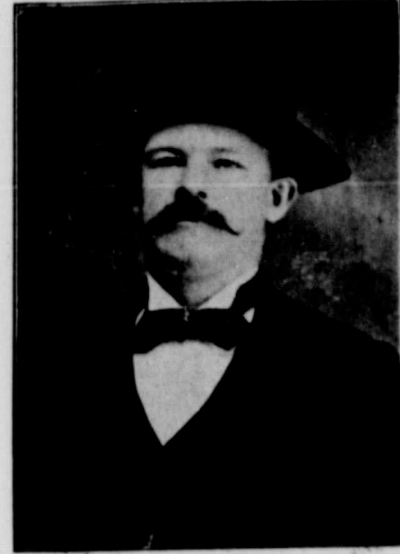
## The Favorite Saloon..

Eddie Maier Proprietor, San Angelo, Texas.

Eddie Maier, one of the most popular saloon men in Western Texas, came to San Angelo in 1884, and for several years followed his profession, that of tinner. He engaged in his present business in 1892, the firm at that time being Zenker and Maier. In 1897 Mr. Maier bought Mr. Zenker's interest in the business, and continued it in his own name, establishing that present well known and justly popular resort, the Favorite Saloon. He has always dealt honestly and fairly with his trade and this, coupled with the well known fact that he is one of the best judges of whisky in Western Texas, has brought him well merited success. He knows pure whisky from compounded goods, and the man who buys from him has the satisfaction of knowing that he is paying his money for liquor which is chemically pure and absolutely perfect in composition. This fact has brought him a large trade from people who use whisky for medicinal purposes, a trade to which he especially caters. His leading brand of whisky is Philadelphia Club, one of the best articles ever dropped from the distiller's worm. His place is handsomely fitted, as the engraving herewith will show, one of the unique features be-



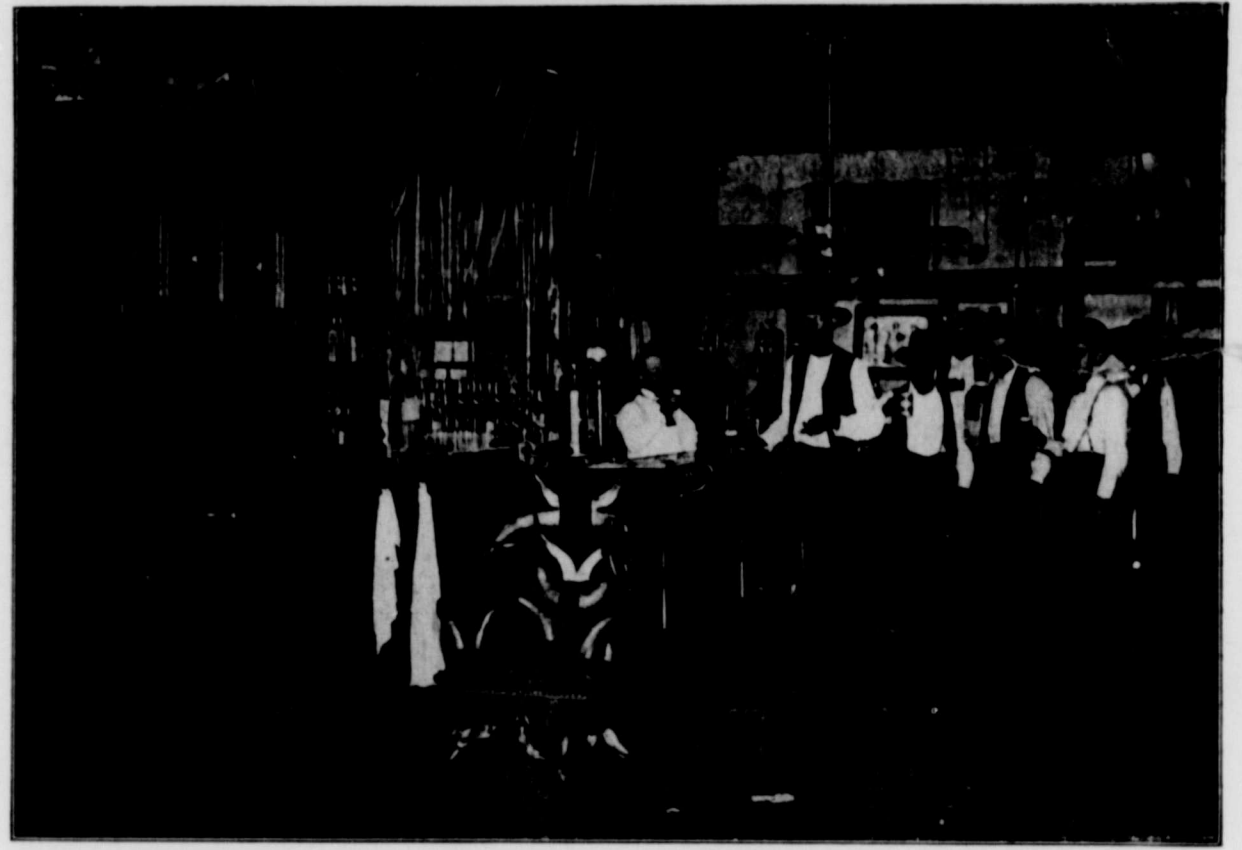
RESIDENCE OF EDDIE MAIER.



EDDIE MAIER.

ing a fine display of horns which adorns one wall of his business house. His beer trade is a portion of his business to which he gives especial attention, and the thirsty wayfarer, with dust in throat and heat in his blood, can secure here a glass of the freshest, coldest beer he ever tasted, a drink which will quench his consuming thirst and possess his soul in peace.

Mr. Maier has but recently completed on Chadbourne street a nice iron front stone building in the best business district of San Angelo, at a cost of \$3000, and this, with his pleasant home, an engraving of which is presented herewith, is sufficient evidence of the fact that success has attended his efforts—the success that surely awaits honest, well-directed effort.



INTERIOR OF EDDIE MAIER'S FAVORITE SALOON.

### J. B. TAYLOR & CO.

The foundation of this business was laid in 1888 by W. C. Johnson and J. B. Taylor, both of whom are still connected with it. The firm opened their doors to the San Angelo trade on Concho Avenue, and from the first catered especially to the family grocery trade. They held this trade from the beginning, and in the course of a few years, in addition to this, had secured the best line of ranch trade in Western Texas. It has been a noted fact from the earliest days of their business that they have handled only the best of everything, and it is this fact, coupled with their honorable treatment of all customers, which secured and held the large volume of high-class business they have always supplied. The town man who buys his groceries in small quantities and wants the very best for his money, goes to J. B. Taylor & Co., simply because he knows he can get it there; the ranchman, buying his supplies by the wagonload, does the same thing, and for the same reason. As illustrating the truth of their claims relative to the class of their goods, it is only necessary to state that they constantly receive orders for certain lines of stuff which the customers are unable to secure elsewhere short of some one of the larger cities of the country. Shipments of fine groceries to the larger cities of this State are not uncommon incidents in their business, and in many instances these orders have come from various points outside the State. And while all this is true, their ranch business is steadily growing. All that the ranchman requires—

table supplies, and everything in the line of heavy groceries, grain, salt, etc.—they carry in stock at all times.

A big mail order business is done by these people in Mexican and Indian curiosities. They supply a large trade in these lines, and it is continually increasing. They are extensive shippers of native-grown celery and pecans, for both of which the Concho Country is justly noted.

This firm has had seventeen years of successful business in San Angelo—seventeen years, during which time their name has grown to be almost a household word in the Concho Country. One or two changes have been made in the personnel of the firm during these years, but J. B. Taylor, one of the original founders has been with it from the beginning, and to-day both J. B. Taylor and

ness. Their success has demonstrated not only their own business ability, but the steady, substantial growth of the country as well.

In addition to their enormous retail trade, Messrs. Taylor & Co., handle a large and constantly increasing volume of jobbing trade. They are in a position to compete successfully with the large wholesale houses of the country, and are paying especial attention to this branch of their business.

The man who thinks vacant sections of school land are hanging around on mesquite trees in this section only waiting to be "took up" will meet a startling surprise when he arrives. The free days are over out here, good folk.

Life in the West isn't all peaches and cream by a whole lot. There is hard work and plenty of it to be



INTERIOR OF ROACH & KEETON'S GROCERY STORE, SAN ANGELO.

fact that the interests of his customers will be well guarded and carefully looked after. It is hardly neces-

sary to state that they appreciate the ranch and country trade as thoroughly as they do that of their city patrons. They enjoy a good line of this business, and are continually reaching out after more. They guarantee their ranch patrons the same honest, polite treatment as they extend to their local friends.

also breeds Barred Plymouth Rock and Cornish Indian chickens, the best fowls in the world.



RAGSDALE'S BUSINESS BLOCK AND PHOTO STUDIO, SAN ANGELO, TEX. W. C. Johnson, the men who established it are connected with the business.



600, 602, 604,  
606, 608  
Beauregard Avenue,  
Opposite Court House,  
San Angelo,  
Texas.



BUSINESS HOUSE OF MARCH BROS.

600, 602, 604,  
606, 608  
Beauregard Avenue,  
Opposite Court House,  
San Angelo,  
Texas.

# MARCH BROTHERS : "The Stayers"



DRY GOODS DEPARTMENT.

lowing this dark time, until today March Bros. are pre-eminently the leading business firm of the Concho country, carry the largest stock of merchandise and do the most extensive business, drawing trade from an area of over 300 miles of territory. They now occupy three large salesrooms, in addition a large cellar and commodious warehouses. The store building occupies a space of 125 feet front by 100 deep, divided into the different branches. The dry goods department is 50x100 feet, the grocery store 25x100, the grain store 50x100, and the cellar is 50x100. In addition to this vast quantity of floor space, a total of 17,500 square feet, they have large wool warehouses. And every available foot of this space is occupied; not an inch of it which can possibly be used goes to waste. A man must see their stock in order to appreciate its extent and magnitude.



CLOTHING AND FURNISHING GOODS DEPARTMENT.

April 17th, 1890, March Bros. came to San Angelo. On the 27th of January, 1892, they bought a one-half interest with Messrs. Jackson & Cramer, and continued the business under the firm name of Jackson, Cramer & March until July 16th, 1894, at which time they purchased the entire interest of their partners. At this time the entire country was in a panicky condition. All our products commanded the lowest prices in their history in the markets of the East, money and credit were difficult to obtain, and it almost seemed as though the entire business fabric of the country would go to pieces. And right at this period, when men of their stripe were so badly needed, did March Bros. demonstrate their ability, for with conservative judgment, although new to the country and its methods, they stayed with their people, receiving the well-deserved and expressive title, "March Bros., The Stayers." The people of the Concho country, appreciating the strength and ability of this firm and their readiness to assist in the hour of need, have stayed with "The Stayers" in years of prosperity fol-

customers, are drawing consignments from above the Texas and Pacific railway on the north, and from the country south as far as the Rio Grande.

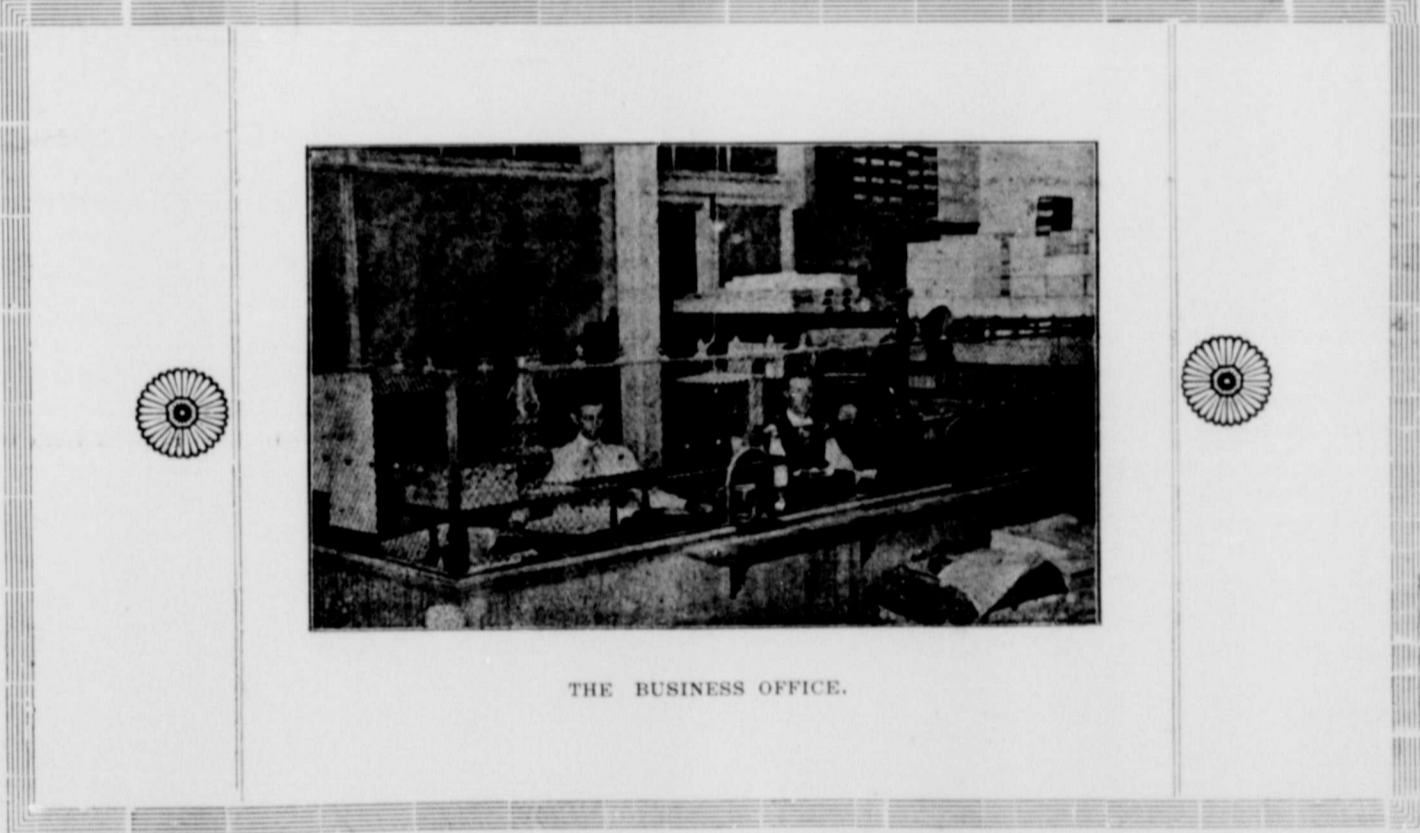
### GRAIN AND HIDES.

This firm has long been considered headquarters for hay, grain, hides and all kinds of seeds, including millet, sorghum, Johnson grass, alfalfa, etc. The smallest order is filled with the same care and despatch as an order for a car of salt or feed, and the many loaded wagons pulling away from their warehouses every day is an evidence of the magnitude of this branch of their business.

### PRODUCE.

All who have for sale cotton, wool, hides, furs, pecans, grain, hay or anything else raised on farm or ranch will find March Bros. liberal buyers, always paying and advancing the largest market prices. They solicit the trade of the people of the Concho country, and none can do better than to give them their business.

The engravings accompanying this matter serve to give one a very fair idea of the extent and volume of March Bros.' stock. They say that the Concho country is good enough for them, and the constantly increasing trade coming to their store indicates that the Concho country people in turn consider March Bros. good enough for them.



THE BUSINESS OFFICE.

### DRY GOODS.

Their large, well lighted dry goods room would be a credit to a much more pretentious city than San Angelo. Their buyer spends from six to eight weeks of each season in the Eastern markets, and the stock is always replete with everything that is up-to-date in dry goods, men's wear, boots, shoes, blankets, etc.

### GROCERIES.

Their grocery house and store room are filled with all that is required by the farmer, ranchman and laborer. In fancy groceries their stock is unsurpassed by any concern in the West.

### WOOL.

As wool commission merchants these gentlemen, by their method of allowing liberal advances, their untiring energy, and their habit of always securing the top price for their



THE GROCERY DEPARTMENT.



GRAIN STORE AND WOOL WAREROOM

## ... The Largest Mercantile Concern in the Concho Country ...



# LEE BROS. Breeders of... Registered and High Grade Herefords.



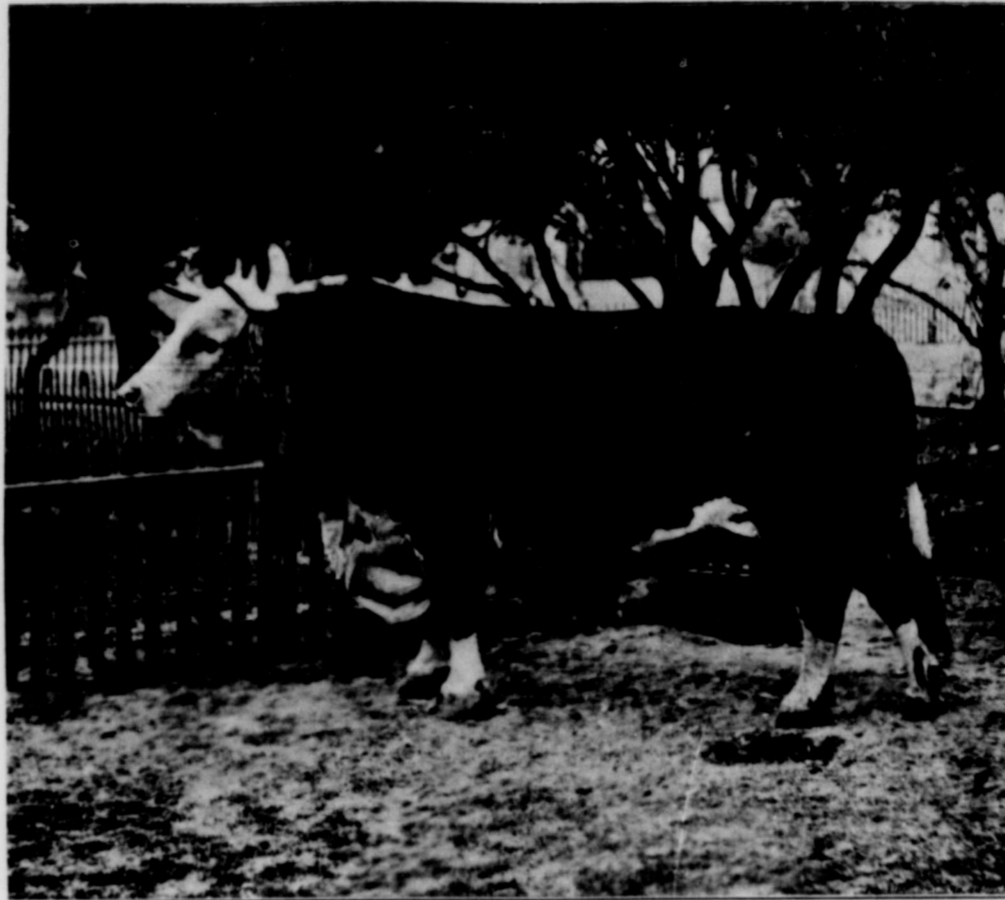
J. P. LEE.

### RANCH...

Nine Miles Southwest of San Angelo, on the Knickerbocker Road.

In this page we present to our readers photographs of some of the finest registered Hereford cattle in the State—members of Lee Bros.' famous herd. These boys have their ranch on Spring creek and South and Middle Concho, 9 miles south of San Angelo, and the engravings herewith will give some idea of the quality of their stuff.

It is hardly necessary, in this article, to go into a discussion of the merits of the Hereford blood. It is too well known, and too thoroughly recognized by all the leading breeders of the country, to justify the time and space such a disquisition would require. Suffice it to say



POLSON 49230, HEAD OF REGISTERED HERD.

Polson was the last son of old Fowler, one of the grandest bulls known to the Hereford breed (see Breeders' Gazette, issue December 6, 1899, page 706). You will note in

year till this, her fourteenth, when she became ashamed of being so slow and brought twins, which are doing either; she weighed 1150 pounds as a three-year-old and is still growing.



LAUREL 43810.

ARBUCKLE NO. 2.

LADY EDYTHE 65055.

Dahlia 53,409, calved Nov. 4th, 1892, raised for Wm. Anson of Coleman two calves, for one of which, Lady Edith 65,055, calved Nov. 25, 1895, gave birth to four calves

### THEIR REGISTERED HERD

Numbers 57, and they have just bought the herd of C. O. Whitman, of Terrell. Mr. Whitman has been breeding Herefords for 23 years, and



ARAMINTA 36564.

his herd was headed by a son of Polson, which Mr. Whitman says he thinks is the best four-year-old bull in Texas.

### THEIR GRADED HERD.

In addition to their registered stuff Lee Bros. have an excellent graded herd, founded by the father of the two boys, Philip C. Lee, who in 1885 shipped from Illinois, Missouri and Kansas several cars of Hereford bulls, which were bred to the best native cows. They have always kept the best bulls obtainable, buying from the herds of Ikard, Rhome, Powell and Gordon. In their graded herd at present they have such bulls as a son and four grandsons of the mighty Fowler, two grandsons of the great Anxiety 5th, a son of the great Texas bull, Ikard 2d of Sunnyside, a son of Hotspur, a son of Ridicule, and a son of Croft. They have always given their herd close personal attention, slaughtering all indifferent breeders, consequently all their animals are extra strong as breeders, as their calf crop every year shows. Their ranch is cut up in small pastures, enabling them to mate their cattle for the best results, and they can give to every man who buys a calf from them a full history of its breeding.

As a matter of interest to feeders it may be mentioned that their bulls have been fed each winter since they began grading their herd, consequently their offspring take to feed at once, and it is not necessary to catch them in order to force them to eat, thereby causing them to "draw" and lose much time and flesh, as is the case with so many Texas cattle when placed in the feed lots.

### AS TO PRICES.

In February, 1899, Lee Bros. topped the local market, selling their '98 steer calves for \$17 per head, after topping out over one-third for bulls. In May, 1899, they repeated the operation, selling their '99 calves to that shrewd trader, M. B. Pulliam, for \$17.50 per head, again



P. C. LEE.

### YOUNG BULLS

For sale. Correspondence solicited. 'Phone connections.

topping out about one-third for bulls.

### IN CONCLUSION.

Now, Mr. Cattle Raiser, let's get down to common sense. Don't you think it to your interest to buy your bulls from those who help you pay your State and county taxes? The first cost may be a trifle more, but when you add freight and the per cent of loss from fever the home bulls will be the cheaper and every bit as good, whether registered or grades. Your home man will not misrepresent things—he can't afford to; but even if he does, you have him where you can force a correc-



THREE OF THE FAVORITES.

that on the ranch of John and Phil Lee there are representatives of some of the best Hereford strains of the world; animals whose blood is as blue as that of the ancient kings, and whose pedigree runs back into the early days of Hereford history. Descendants of many noble sires and dams graze over their range, and show in every curve of their beautiful bodies the result of years of careful, systematic breeding and culture.

### POLSON 49230.

First in the list, of course, comes Polson 49,230, their herd bull. Competent judges of cattle, some of the best breeders in this and other States, have remarked more than once the entire country can show no better individual than this. The writer does not claim to be a judge of such matters, but it requires no trained eye to see in this magnificent animal a representative of the very acme of scientific breeding. He tips the scales at an even 2485 pounds, is low on the ground, with short legs, but yet is very active and quick in his movements. It is the highest of all authorities which declares that "By their fruits ye shall know them," and by this standard also Polson is placed high up in his class. His calves are finely marked and formed, as the double group, showing a front and rear view of four of his bull babies, reproduced herewith, will demonstrate. He is a powerful breeder, and his calves reproduce his striking characteristics with wonderful fidelity. The following table will serve to show the breeding of this great bull, which was calved June 14, 1891:

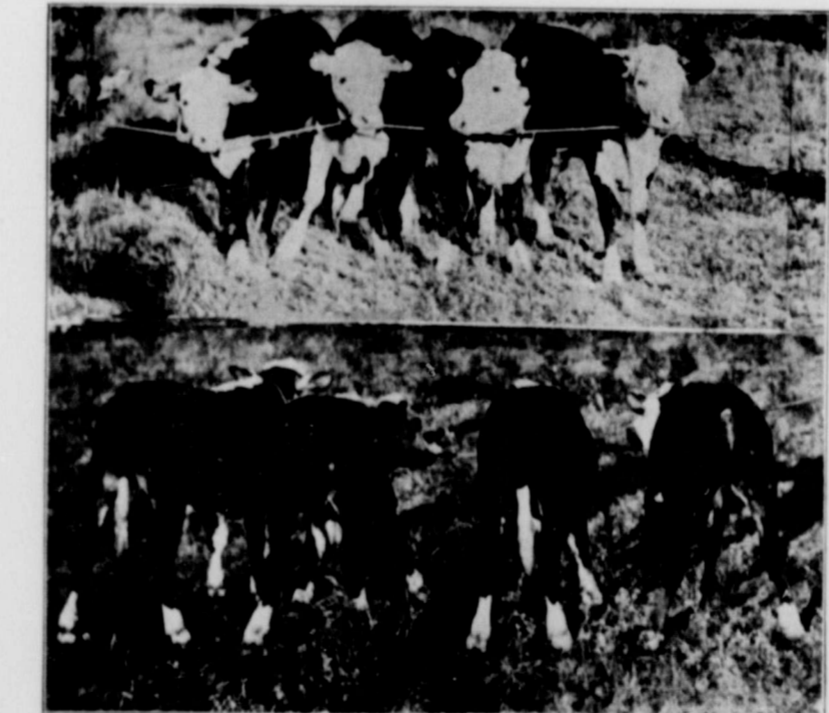
DAM	NO. DAM	NO. SIRE
Perfume	3200	Fowler 1879
Miss Pink	1994	Anxiety 5th 2928
5th Young Pink	1897	5th Henry 2024
5th Pink	1777	Crocus 2071
5th PINK	1778	Above All 2127
5th Longhorn	1779	Albert 2028
5th Longhorn	1780	Pompey 2120
SIRE	DAM	
Fowler	1879	Process 2107
Tregoban	3201	Duchess of Bedford 2024
Assurance	45th	Florence 4712
5th Longhorn	2070	Duchess 2024
5th Mercury	2021	Rhodes 2021
5th Jubilee	2022	Eglantine 2022
5th Franky	2023	Old Perfect 2023

this article attention being called to his broad hips, in which his son Polson is also extra strong and we have never seen a better brisket. He weighed 2485 pounds when shown at Dallas in 1895, at which fair and also in 1896 he took every premium shown for, and he was shown in every class he could enter.

A son of Polson took second prize at the Fort Worth fat stock show, 1900, in calf class, and it was a hard decision between him and the calf that took first, so it can be seen that Polson is a bull that transmits his good qualities to his offspring. His sons and daughters are the prize cattle of a great many herds in the State.

### THEIR COWS.

The cows of this herd have the blood of Lord Wilton, Fowler, Sir Bartia Frere, Tregrehan, Harkway, Assurance and Prince Tredgar in their veins, so they are necessarily good by simple force of inheritance, and they will show for themselves. As to their breeding qualities a few notes from Lee Bros.' herd book will prove of interest: Sallie 32,298, calved April 24, 1887, gave birth to nine calves, six bulls and three heifers, from Nov. 5, 1893, to May 14, 1900, a period of six years and six months. She dropped a calf every



SOME OF THE MONEY MAKERS.

from Feb. 15, 1898, to May 8, 1900. Four calves for a four-year-old cow is not so bad; and she isn't stunted, a '97 calf, he was offered \$400 in 1899, and one '98 calf for which he refused \$500 in 1899.



THE REGISTERED HERD.

...  
*We*  
*Are Always Glad*  
*to see*  
*Visitors at our Ranch*  
*on either*  
*Business or Pleasure*  
...  
*No Trouble*  
*to*  
*Show Goods*



# Sutton County

Its Population, Wealth, and Matter Concerning Some of Its Enterprising Citizens, Stockraisers and Leading Business People.

Sutton County was organized November 4, 1890, and officers were at once elected and began the discharge of their duties. The county was originally a part of Crockett county, but was cut off and attached to Kimble county for judicial purposes. It derived its name from Mr. Sutton, one of the early pioneers of that section.

Like all other portions of the Devil's river country, Sutton county is largely hilly in character, the "draws" that converge here toward the headwaters of the stream with the Satanic cognomen making it a succession of hills and valleys. In these valleys and on the hill sides grow abundant crops of early mesquite and other native grasses, and the hills are well covered with a growth of live oak trees, affording fine protection in winter with ample summer shade, and rendering this one of the finest stock growing sections to be found in the grazing district of Texas. In proof of this fact it is only necessary to call attention to the illustrations herewith showing some of the fine stock bred and raised among these hills and valleys. They will compare favorably with the product of any portion of the state, and show that the breeders are not only successful but are progressive and well up with modern ideas in their methods and in the class of blood they are infusing into their herds. Another illustration of the truth of this statement is the fact that up to 1890 there were only four ranches in the county, with a total population of twenty-five souls. Since that date there has been a steady, healthy growth, with no boom nor undue inflation of values, but all are based on the real, true merit of the country, and today over 100 prosperous ranches are to be found in the county. This county, as did other portions of the West, suffered in the hard and panicky times from 1892 to 1895, when it seemed as though the bottom had fallen out of the entire business world, and that the price of cattle had dropped until there was no hope for a revival, but the upward turn came at last, and now the county is dotted over with the happy homes of a contented, prosperous people, in whose minds lingers only as a black shadow the memory of the time that is, we all trust, forever gone.

of Sonora, containing twenty-five sections of land.

Sutton county's court house, built in 1891, cost \$28,000, and is a beautiful building of white stone, as the illustration herewith will show. The jail was constructed the same year, and cost \$11,000.

### RATE OF TAXATION.

The county is divided into four districts. In Precinct No. 1, containing the town of Sonora, the tax rate is \$1.02 1-2, and in the other three precincts it is 90 cents. An additional tax of 25 cents has lately been voted for the erection of a \$6000 public school building at Sonora, which will be completed and ready for occupancy by September 1st.

Lands in Sutton county are classified principally as grazing, and will average about \$1 per acre. Much rich soil is found in the valleys, but owing to the altitude and consequent lack of rains, it is suited primarily for grazing purposes, for which no better land may be found in the West.

### CHARACTER OF CITIZENSHIP.

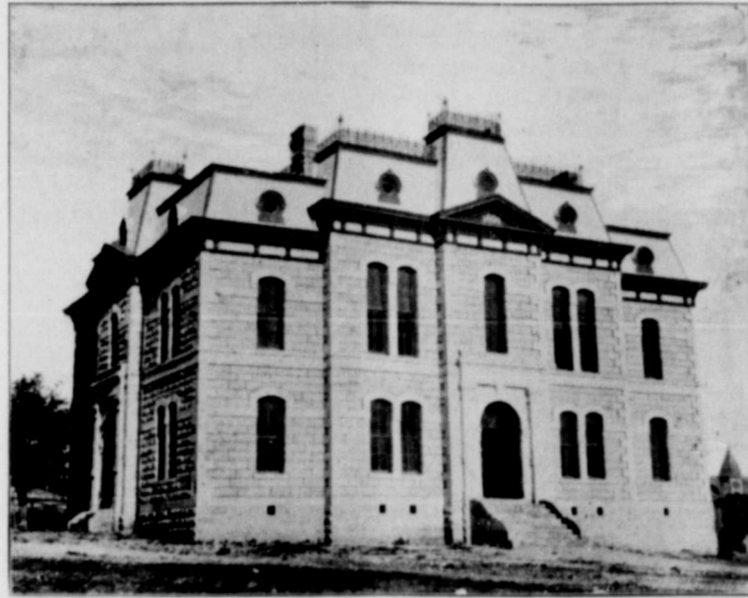
In Sutton county, as in all other sections of the West, the people are characterized by a broad-minded liberality, and are full of the vim and enterprise that have turned this portion of the State from a virtual wilderness into one of the greatest wealth-producing regions of the United States. They are a generous people and display toward strangers that open-hearted liberality and hospitality which have combined to render the West so noted, as the saying goes in Texas, they are "welcomed" in point of worldly possessions, and their prosperity has not closed their hearts to their fellow men, nor made them niggardly and gruff. They are a people with whom



J. B. HILL, DISTRICT AND COUNTY CLERK.

a conservative estimate of the number of head of livestock now grazing on the ranges in this county:

Cattle.....	55,000
Sheep.....	85,000
Horses.....	5,000
Goats.....	10,000
Hogs.....	2,000
Total.....	157,000



SUTTON COUNTY COURT HOUSE, SONORA.

### SONORA.

A Growing, Hustling Western Town, of Enterprise and Grit

Sonora, the county seat of Sutton county is that ramona in modern metropolitan days, a hustling town of modern and progressive ways, which is located far from any line of railroad. The nearest point to this place at which it is possible to reach the two shining steel ribbons which bind into one whole the various composite parts of the mighty business world, is San Angelo, 72 miles north. A stage line, operated by Tom and Will Savell, plies between the two places, making the trip daily each way. This gives Sonora close connection with the outside world, and in addition to this the two towns are further brought into juxtaposition by a branch of Rust Bros.' long-distance telephone line, which gives excellent service between the two towns, and greatly facilitates their business intercourse.

Sonora has a population of from 1200 to 1500 people, and from the illustrations and the other matter published herewith, it can be readily seen that the place has no lack of energetic, capable business firms, nor of citizens who value and appreciate the good things of life, and are willing to spend their money to acquire them. The town was estab-

lished in 1889, Chas. Adams and R. W. Callahan opening the first business house in the new burg. These gentlemen came from Fort McKavett to Sonora, and decided that right here, at the foot of the picturesque hills, and almost at the very

head of the "draw" which marks the beginning of Devil's river was a fine location for a town, and they drove down their stakes and have been there ever since. They have seen the place grow from a tiny frontier village to a town of good proportions, modern in method, and full of the vim and energy of healthy life. The birds-eye view of the town, which

on a hill north of town, the elevation being over 100 feet, and the pressure is very great. This fact gives the town a low insurance rating, and renders the water question, often so serious in Western towns, an easily solved problem. The illustrations which appear herewith will serve to show the pressure maintained, also the character of the plant.

The town is a pleasant place in which to live, and offers many advantages to the one who is seeking a home in the West. Its elevation above the sea level, 2200 feet, renders the atmosphere delightfully cool and absolutely free of malaria, and assures that the surroundings are pleasant and healthful. The people are cultivated, genial and pleasant in a social way, and modern and progressive in all matters of public import.

For the past two years Mr. Hill has filled the office of county and district clerk of Sutton county. He has discharged the duties of this position with credit to himself and to the satisfaction of all his friends. His books and records are the picture of neatness, and they have never yet failed of approval. You have only to consult his past record, in both public and private life, to be

convinced that he is the man for the place, and it will never be a cause for regret if you cast your ballot for this worthy young man, who is honestly and faithfully struggling for reputation and a place on top.



MAIN STREET, SONORA.

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### BUSINESS IMPORTANCE.

Sonora contains three hotels, three livery stables, two large wholesale and retail general merchandise establishments, four grocery stores, two banks, one a private institution and one a national bank, two drug stores, three saloons, two weekly newspapers, two blacksmith shops, one barber shop, three feed yards, one lumber yard, one meat market, one restaurant, one photographer, one saddle, harness and carriage establishment, one machine shop, two churches and an excellent public school building. The volume of business annually transacted in the town amounts to over \$500,000. The goods sold in the town are received by wagon, San Angelo being the receiving point.

### SCHOOL FACILITIES.

Sonora is proud of her school, and can well afford to be. Four teachers are employed, and the enrollment is about 200 pupils. A new building is being constructed at a cost of \$6000, and it will be completed ready for occupancy by September 1st of this year. The excellent character of the school brings many good citizens to the town, where they make their homes and give their children the benefit of the instruction imparted by cultivated, Christian men and women, who have dedicated their lives to the cause of education.

Sonora has an excellent system of waterworks, with a volunteer fire company. The plant is situated

on a hill north of town, the elevation being over 100 feet, and the pressure is very great. This fact gives the town a low insurance rating, and renders the water question, often so serious in Western towns, an easily solved problem. The illustrations which appear herewith will serve to show the pressure maintained, also the character of the plant.

Mr. Woodruff is a candidate for re-election to the offices of justice of the peace and commissioner precinct No. 1, Sutton county, and his announcement virtually means his election, for he is a man of such marked and well known ability that the people have the largest amount of confidence in him. As justice he is impartial in all his decisions, and they are, as a rule, sustained in all appeals to the higher courts. He has shown that he has at heart the welfare of his people, and he has spared no effort in assisting the upbuilding of his town and county.

Mr. McNicol is a "canny Scot" by birth, coming to this country in 1878, and is 59 years of age. He came to Sutton from Kimble county in 1889. He was for two years surveyor of the latter county, and also had stock and sheep interests there. He is county surveyor of Sutton county at present, and has the distinction of being the only surveyor ever elected in the county. He is a most careful and efficient workman and has the entire confidence of all the people as to his ability and integrity. He is now a candidate for re-election, and the voters of Sutton county seem inclined to make it unanimous.

Mr. Williamson is now holding the

office of commissioner of precinct No. 4, Sutton county, for the second term, and has always performed his duties in that capacity with credit to himself and satisfaction to those concerned, and his supporters in the past are urging him to again make the race for the office.

He has also extensive stock interests near Owenville, and for five years has run the DUT brand of cattle, which are well known throughout that section for careful breeding. Mr. Williamson is an enterprising, wide-awake citizen—one of the kind of which a country may well afford to be proud, and is one of the most popular residents of Sutton county.

### GEORGE J. TRAINER.

Mr. Trainer is present incumbent of the office of county commissioner of Sutton county for precinct No. 3, and although he has held the position but one term, has proved himself so well adapted to it that the people want a chance to confer the job on him a second term, and in response to their urging, he has concluded to make the race. He is a well known stockman, ranching on North Lane, one mile east of Fort Terrett, and runs the J. G. brand which has been well known in that country for the past fifteen years. Mr. Trainer has brought to bear upon the discharge of his public duties the same energy and discriminating ability which have continually distinguished him in his private bus-

ness affairs, and as a result has gained the friendship and good will of all the people whose public interests he has so ably represented.

So well is this gentleman known to the people of Sutton county and so closely has he been connected with the interests of that section, that it seems almost superfluous to speak good words of him and of his career in that country. For four years after the organization of Sutton he held the office of district and county clerk, and since then has been engaged in the ranch and stockraising business. He was appointed to the office of commissioner in precinct No. 4 after the death of W. C. Stewart, but resigned shortly after and moved out to his ranch, when he was appointed commissioner of precinct No. 2 to fill out the unexpired term of O. H. Wood, resigned. This office he still holds with the approval of the people interested. So well is he known and so popular is he among the voters of the county that he is generally spoken of as a candidate for the office of county and district clerk at the ensuing election.

Mr. Anderson has been a citizen of Sutton county since August, 1894, and is now filling the office of county attorney, to which position he was elected at the last election. He has shown marked legal talent and ability, and is well qualified to fill any office to which he may aspire. His past record is of such a character that one need only consult it to become convinced of this fact and to

become convinced that he is the man for the place, and it will never be a cause for regret if you cast your ballot for this worthy young man, who is honestly and faithfully struggling for reputation and a place on top.

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### COUNTY OFFICIALS OF SUTTON COUNTY.

- 1—Commissioner R. C. Dawson.
- 2—County Judge J. O. Rountree.
- 3—Commissioner George J. Trainer.
- 4—County Surveyor John McNicol.
- 5—Justice of the Peace D. B. Woodruff.
- 6—Commissioner S. H. Stokes.
- 7—Commissioner A. A. Williamson.
- 8—Sheriff E. S. Briant.
- 9—Attorney W. A. Anderson.

### POPULATION AND WEALTH.

The population of the county is 2,500, and these people render property for taxation annually to the amount of \$1,500,000. Of this neat total \$250,000 is represented in the independent school district

it is a pleasure to mix, whom it is a privilege to live among, and who will accord to every worthy man who comes among them the heartiest and most generous welcome.

### LIVESTOCK IN COUNTY.

The following figures constitute

lished in 1889, Chas. Adams and R. W. Callahan opening the first business house in the new burg. These gentlemen came from Fort McKavett to Sonora, and decided that right here, at the foot of the picturesque hills, and almost at the very



view with favor any aspirations he may express for any office within the gift of his people.

E. S. BRIANT.

The subject of this sketch is one of the old residents of the Devil's river country—old in citizenship, that is, but not in years. For many years prior to the organization of Sutton county he was interested in the stock business. In 1892 he opened a drug store at Sonora, which is still in operation. The interior and exterior views of his store which appear herewith show the character of his business and demonstrate that he has made it a success. Otis Mitchell is clerk in his prescription department and is

business shows the result of conservative management and careful, conscientious work, and it is needless to say he is justly proud of his efforts, which have been crowned with success.

We will say in conclusion that Sonora has a saddle shop of whose superior no other town of its size in the State can boast.

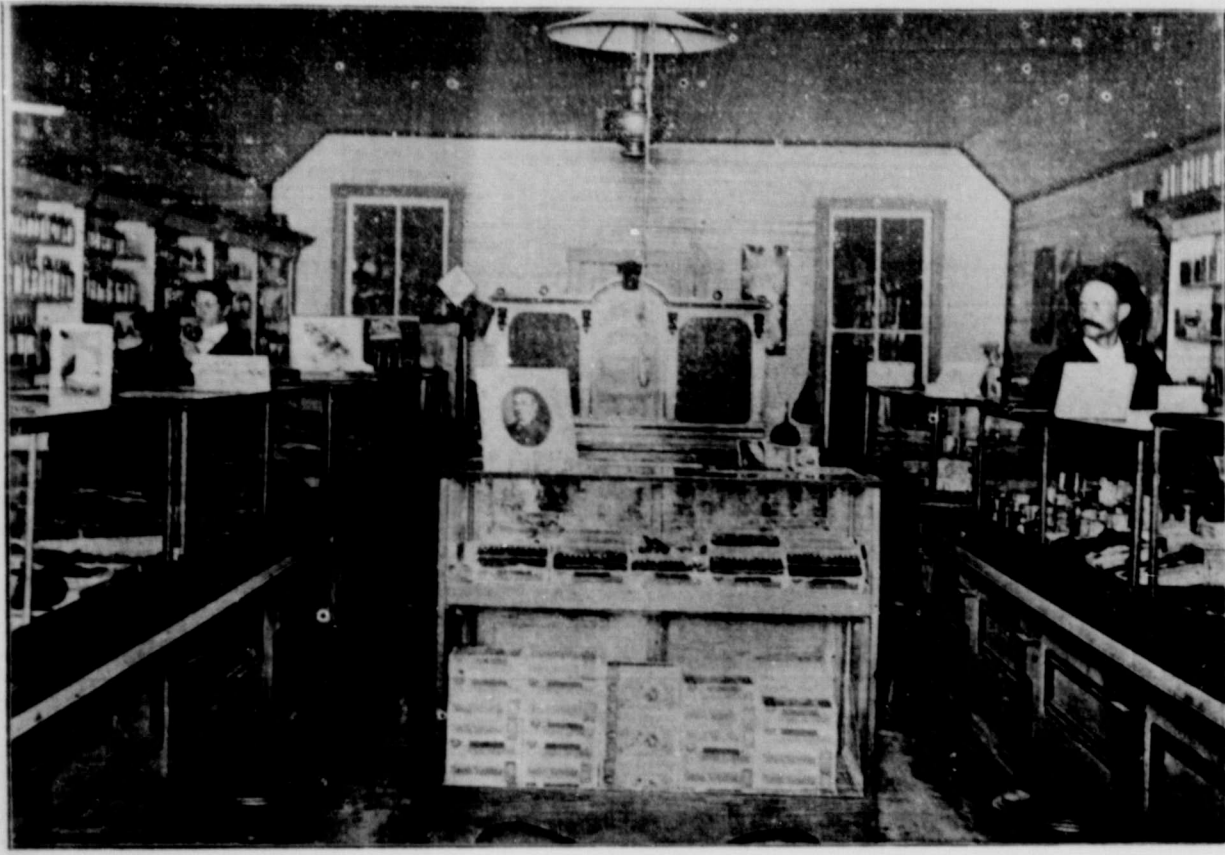
Mr. Dawson is serving as county commissioner of precinct No. 1, and although he is not a candidate for re-election, it would be an easy race did he so desire, for he has always filled the office with credit to himself and satisfaction to all tax payers interested.

He is also a school trustee of the independent school district of So-

has a wide range of readers in Crockett and Edwards counties. It is an eight page, seven column sheet, always neat in appearance, and cost the modest sum of \$1.50 per year.

Claim Jumpers, Take Warning.

News reaches us from Kent county of the killing of one Mr. Horn on Thursday of last week by Berry Pursley. The particulars of the unfortunate affair as far as we are able to learn are as follows: Horn had settled on and made application for a section of land in the pasture of one Mr. George, but it seems his application was rejected, whereupon papers were gotten out for the ejectment of Mr. Horn from the



INTERIOR VIEW OF E. S. BRIANT'S DRUG STORE, SONORA.

thorough, careful pharmacist.

In 1898 Mr. Briant was elected sheriff and tax collector of Sutton county and is still serving in that capacity. He took the oath of office conscientiously, believing that he was required to discharge the full duties of his position, and he has done so, tracking the full letter and spirit of the law, regardless of consequences. This fact has given him a strong standing with the law-abiding people of his country, and has rendered them enthusiastic in their reception of his announcement as a candidate for a second term. He has never failed in the discharge of his official duties and is asking of his people a re-election simply upon his merits as a public servant.

JUDGE J. O. ROUNTREE.

This gentleman is county judge of Sutton county, and is a candidate for re-election to that important position. He has held the office for two terms and during those four years no complaint has been heard of his manner of discharging his official duties. He has been a citizen of the county for seven years and his high standing with the people is amply evidenced by their re-election of him to the office to which he is being called. He is an able lawyer, a sound and fully understanding of the law. Filings from his court have been obtained by both the state and civil courts of appeal. He is an able and just judge, dealing fairly with all who come before him, and the voters of Sutton county can certainly not do better than to support this worthy man with their ballots.

E. C. DAWSON.

Dawson has since 1893 been among many of the enterpris-

nora and thoroughly understands his duties in this capacity, having at heart the interests of the school children.

SONORA SUN

This paper was established Sep-

land and Berry Pursley, acting in the capacity of deputy sheriff, was sent out to serve the papers. It is reported that Pursley met up with Horn a short distance from his dug out and told him his mis-

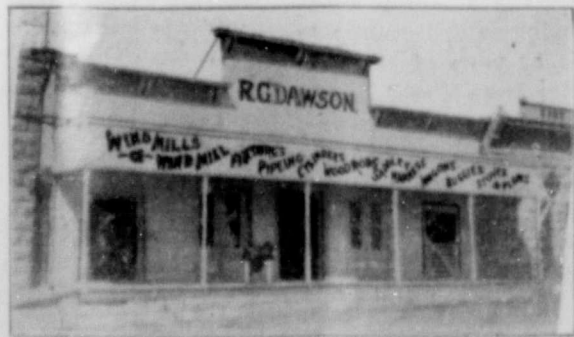


BUSINESS HOUSE OF E. S. BRIANT AND THE SONORA SUN.

tember 7, 1899, by Mr. D. B. Woodruff, and has been a very successful publication from the date of its first issue. Mr. Woodruff is a practical printer, and has in addition the "nose for news" which is a distin-

sion then the two rode up to the dugout together. On reaching the dugout Horn is said to have told Pursley he would get off the land but he was feeling bad and wanted to lay down and rest awhile, and that Pursley might go on and be rounding up the stock. But before Pursley had proceeded very far Horn armed himself and followed and overtook him, at the same time waving a Winchester in a threatening manner and telling Pursley that no damn man could put him off that land. Pursley then opened fire on him, shooting him three times and killing him instantly. Horn's remains were interred at Jayton and Pursley was placed under \$250.00 bond to await action of the grand jury.—Aspermont Star.

West Texas wants people, but she wants the right kind.



BUSINESS HOUSE OF R. C. DAWSON, SONORA.

ing influential business men of the county. He has his business on the main street, and the stock consists of saddles, buggies and wagons, harnesses and saddles. Mr. Dawson has a fine stock of goods from the bottom and his

giving characteristic of the true newspaper man. That his paper is liked by the people of the Devil's river country is evidenced by the fact that it is read by nearly every family in Sutton county, and also

O. T. WORD & SON, Sonora, Texas. Breeders of Durham and Hereford Cattle...Buyers and Sellers of cattle...Their Ranch and Territory Interests.

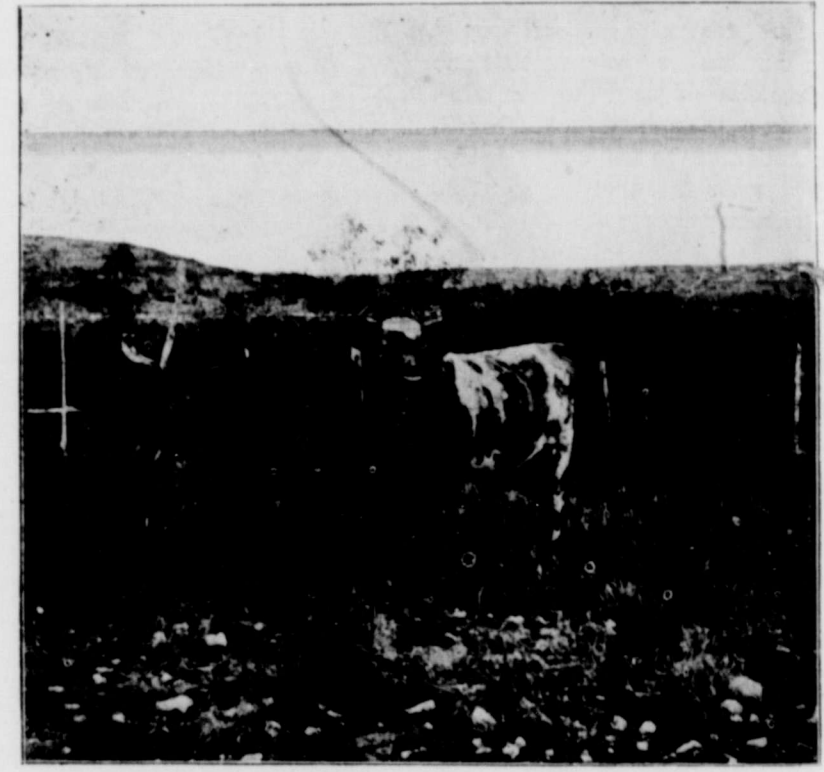


VALLEY VIEW RANCH HOUSE—O. T. WORD & SON.

This firm is composed of Mr. O. T. Word and his son, Ira W. Word. They are among the most successful breeders of fine stock in Sutton county, and have gone into this branch of ranch work from the very beginning in a business-like way. They came from Stephens county in 1886 and located at Middle Valley, but in 1887 moved their cattle over to North Llano on Buffalo Draw. In the spring of 1889 they located what is known as Valley View ranch, ten miles south of Sonora. This is one of the finest improved and most beautiful pieces of ranch property in Sutton county. It contains thirty sections of land, stocked with 1500 head of cattle, of the Hereford, Devon and Durham breeds. The place derives its name from the fine view to be obtained from the headquarters house, the eye at a single glance taking in over 5000 acres of fine valley land, carpeted with rich grass, and dotted here and there with wide spreading live oak trees. It is a picturesque bit of scenery, and the place is well named. There are three fine wells on this place, pumped by windmills, with ample storage tanks at each. These wells range from 100 to 175 feet in depth, and the supply of water is inexhaustible. In addition, there are twenty-five natural water holes and six good tanks in the pasture, which hold water most of the year.

ranchmen. They now have several registered bulls at the head of their herd, also some as fine cows as one could wish to see. Right here it may be well to state that Word & Son brought the first high grade bulls to the Devil's river country, and hence may be considered pioneers in the fine stock breeding industry of their

It is stocked principally with sheep, though a few cattle and horses are run over its range. Last year they fed 600 steers at Hillsboro, and raised 1300 hogs on their range. These hogs were gathered and fed in pens for market, constituting a considerable addition to the ranch income. They now have 1000 cows



DURHAM AND DEVON GROUP—O. T. WORD & SON.

These people are great lovers of fine stock, and breed with the utmost care and judgment, as the cattle now running on their range will show. They have contributed largely toward the advancement of the fine stock interests of their section, having shipped in a carload of pure breed and high grade bulls, which they sold to appreciative

section. Eighteen miles below Valley View ranch they have another of sixteen sections, located on the head of Dry Devil's river. It is good grazing land, with one well and tank

and 2000 steers in the Nation, purchased by them on the range and shipped there to prepare for shipment to market. This is their first year in the Nation, but they have always bought and sold, and are considered among the most successful dealers in this class of business in the lower country.

Both the Messrs. Word live at Sonora, which is their business headquarters. They are among the most influential citizens of Sutton county, and as a result of their careful, painstaking and conservative management of their business affairs, are today enjoying the ease and independence their ability and early efforts have won for them.

J. A. Whitten is their ranch manager, and is the right man in the right place.

The engravings herewith show the Valley View headquarters ranch house, and different bunches of some of their best cattle.



CATTLE AT THE LAKE—O. T. WORD & SON'S VALLEY VIEW RANCH.

GEORGE B BLACK

One of Sonora's Enterprising Business Men.

The engraving above is an excellent likeness of Mr. Black's residence at Sonora, which is built conveniently to the business portion of the little city. It is not only a credit to the owner, but to the city, being one of the nicest in town.

Mr. Black was born in New York City, but at an early day his father moved to Fort McKavett, where he was raised with a thorough knowledge of the stock business from every point of view.

In 1894 Mr. Black came to Sonora and for several years devoted his attention to stockraising. In 1897 he was married to Miss Zora Martin, daughter of Judge W. W. Martin, then of Kerrville, but now of Midland. He has always been an enterprising, public spirited citizen, one

of the kind who helps to build up and shove to the front the commun-

issue, the Sonora Meat Market, and under his able direction it has given



RESIDENCE OF GEORGE B. BLACK, SONORA.

city in which he resides.

For the past ten months Mr. Black has been managing, as a side

better satisfaction to the trading public than ever before in the history of the town.



# The Decker Hotel...

Mrs. Laura Decker, Proprietress.

- Brief Notes Concerning the Oldest and Best Hotel in Sonora and the Devil's River Country.....The Decker Livery Stable
- 
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This was the first hotel built in Sonora, and it was constructed and thrown open for business as soon as the young Devil's river metropolis had reached a point in its history that justified its creation. From the day it was opened it has remained under the skillful management of Mrs. Laura Decker, and

although located 70 miles from the railroad, the table cannot be excelled in the state. The rate, \$1.25 per day, is surprisingly low, when the character of the accommodation is considered. There is a first-class sample room in connection.

DECKER LIVERY STABLE.

In connection with the hotel is



THE DECKER HOTEL, SONORA.

has held the business of the traveling public and also the larger share of the local trade. The building is constructed with a view to comfort, being located on high ground at the upper portion of the city, and as the illustration herewith will show, it is amply ventilated, with wide verandas running the entire length of both first and second floors, making all the rooms cool and comfortable, and shutting off the glare of the sun. The house is equipped with all modern conveniences, and

run a first-class livery stable, which like the other enterprise, was the first of the kind to be opened in the new town. Mr. W. F. Decker has charge of this branch of the business, and his ability and experience have stood him in good stead; so much so that today he controls the principal portion of the livery business of this town and section. In connection with his stable he runs a feed yard, handling all classes of feed. He has worked earnestly for his business, and today is reaping the just reward of his early efforts.

## FIRST NATIONAL BANK OF SONORA, TEXAS.

This institution was organized in May of this year, with a capital stock of \$50,000, fully paid up. It begins business on a substantial basis, and with bright prospects for the future. Heretofore the people of the Devil's river country have been compelled to transact their banking business in San Angelo, a very inconvenient arrangement, but the establishment of the new bank does away with this feature. Sonora is located in a very rich stock-growing district, and the first national bank has every reason to confidently anticipate a prosperous business career. Financed, as it is, by a number of the leading and business men of the Devil's and most substantial stockraisers river country, it is in a position to command the confidence of all the people of its section. The officers are: E. R. Jackson, president; E. F. Vander Stucken, vice president; W. L. Aldwell, cashier, and these gentlemen, with the following, constitute the board of directors: D. A. Cauthorn, Wm. Whitehead, R. F. Halbert and Geo. Allison. All of whom and other stockholders are among the most solid, successful and conservative stockmen and business men in this section.



FIRST NATIONAL BANK OF SONORA.

The bank building is of stone, 24x50, and containing fireproof vault and modern fire and burglar-proof safe as well as an equipment of up-to-date fixtures, the latter after the pattern of those in the Lincoln Trust building, in St. Louis.

ability of the officials, to which may be added the handsome amount of deposits and other business promised, insures for the first national bank of Sonora, a propitious start, and a healthy, steady and continual growth.

# Schleicher County...

A Prosperous Section of the Great West...One of the Best Counties in this Portion of the State.

Schleicher county derived its name from Gustav Schleicher, congressman from this district at the time it was cut off from Crockett county. It is now attached to Menard county for judicial purposes.

Away up in the air about 2300 feet above the level of the sea—up where the pure, healthy breezes constantly blow, where the malarial germ is never found, where every passing air brings the flush of health to the citizen, this county is located. It is one of the very best in this Western tier of counties. The county is 26x50 miles in extent, and in the southwestern portion is somewhat broken in character. High hills, covered with liveoak and mesquite timber, lend a picturesque character of this section of the country. Between these hills lie lovely valleys, and over all is spread the green mantle of mesquite grass, the groundwork and basis of the mighty volume of Western wealth and thrift. The "draws" and hollows which lie between these hills mark the rising of the waters which flow into Spring and Dove creeks, into South Concho and the San Saba rivers. After leaving these valleys you mount the hills and emerge upon one of the finest plains upon which the eye of man has ever rested. Slightly rolling in character, with a scanty growth of mesquite and an occasional bunch of liveoak timber, with a deep, rich soil, heavily carpeted with a luxuriant growth of the finest mesquite grass, this portion of Schleicher county is of a character to delight the vision of the cattleman or the stock farmer. This "divide" as it is called, embraces at least two-thirds of the county, extending to the brakes of

ly the effect of their care and judgment. The principal breeds of bulls used are the Hereford, Durham, Devon and Red Poll—all the very best of their respective breeds. A conservative estimate places the num-

ber of cattle now running on the range in this county at 215,000. There is not a single running stream in the county, and the arrangements made by the ranchmen for supplying all these cattle with water are most elaborate. At depths of from 100 to 350 feet an inexhaustible supply of fine, pure, soft water is found, and the windmill, pumping jack and steam engine are most important factors in range life. Large ground reservoirs are constructed, and the mills are kept busy night and day pouring out the gallons of gleaming fluid that are designated to turn into hard, gleaming dollars, in the form

contracts, with none of the aggravating features attendant upon the alternating of school and railroad sections. This is a most desirable feature of the case, and one which the home-seeker would do well to consider when he makes his way westward. The sections referred to are G. H. & S. A. railroad land.

The present population of the county is about 400, and the peo-

town. The Presbyterian, Baptist and Methodist denominations each have congregations here, and three appointments are filled monthly by the ministers of the various faiths. In April one of the stores of the town was burned, but has since been rebuilt.

As showing the remarkably good health of this town and surrounding country, it is sufficient to state that the place has only one physician,



A VIEW OF ELDORADO, THE ONLY TOWN IN SCHLEICHER COUNTY.

## ELDORADO.

### A Hustling Little City On the Great Schleicher County Divide.

This is the only town in the county. It is located on the divide, within two miles of the center of the county and in the heart of the richest portion of this section. It was established in 1895, and has a population of about 150 people, with a number of business enterprises. The citizens of the town are supplied with water from a large well and reservoir, owned by the town company, the charge being \$1 per month for each family, the privilege of pasturing two horses and two milk cows being included at that figure. The service is good and the water is of the fine quality for which this country is so justly noted. There is an excellent public

Dr. A.F. Box, and he is paid a salary by the citizens to induce him to remain, as the regular practice he would obtain wouldn't keep him in cigars, much less in bacon and biscuits.

The town is connected by long-distance telephone with every point in this section of the state, and is also a regular station of the Western Union Telegraph company, giving it fine connection with the outside world. It lies in a beautiful location, and at so great an elevation that the heat of the towns further east and south is wholly unknown here. Taken all in all, should a man desire a most pleasant business location, it will pay him well to investigate the advantages offered by Eldorado and her enterprising progenitors.

There is a blacksmith shop at Eldorado, with J. F. Wagner, a splendid workman, in charge.

## ROBERT BAILEY.

One of the finest ranches in Schleicher county is that owned by Robert Bailey, near Eldorado. Mr. Bailey came to this county from Erath county, first buying a ranch of 18,000 acres eight miles southwest of Eldorado. About one year later, in 1898, he purchased three sections about a half mile north of Eldorado, erected his present home, and in 1899 moved his family from Dublin to this place. The home ranch is finely improved, as the illustration published herewith will show.

Mr. Bailey in breeding uses thoroughbred Hereford bulls and Durham cows—a combination which all cattlemen know is one of the best obtainable. "Peter Smith" and "Montezuma," at the head of his herd, are registered thoroughbred Herefords, and are as fine examples of their breed as can be found in the state. The result of this mixing of this fine strain of blood with the hardy Durham is showing on Mr. Bailey's ranges today, and every year will mark the advance. Mr. Bailey is unquestionably on the right path, and will make a distinct



CITY WATER SUPPLY, ELDORADO.

school at Eldorado, with an enrollment of forty pupils, Prof. E. E. Stricklen being the principal. This



RESIDENCE OF ROBERT BAILEY, ELDORADO.

school is carried on nine months of the year, and has attracted a most desirable class of citizens to the

success in the line he is now pursuing. (Schleicher County continued page 14.)



BIRD'S EYE VIEW OF SONORA, ONE OF THE FAIREST AND BEST OF WEST TEXAS TOWNS.

The combined individual responsibility of the stockholders foots up over \$500,000, and this solid responsibility and the well known business

Devil's river on the South. The land on this divide is a rich loamy black, of about the same character as the far-famed "black wax" of Hill, Mills, Johnson and other counties of the central section of the State. It is very productive, yielding fine forage crops. There have been grown on this land, in the vicinity of Eldorado, as pretty fields of wheat, oats and corn as could be seen in any section of Texas. Sorghum grown here as feed for stock, yields abundantly, an average crop of two tons per acre being easily obtainable. In some instances, where two crops are raised in an especially favorable season, this yield has been greatly increased. Observation has shown that when the seasons are good in the strictly agricultural portions of the State, the same conditions prevail here.

The principal industry of the county, of course, is stockraising, and the ranges are well filled up. It is a pretty sight to drive through the green valleys and over the emerald-coated plains, and see the sleek, fat, contented looking cattle grazing on the splendid range, or gathered about the wells and drinking places provided by their careful owners. The ranchmen here have been grading up their stock for several years, and their herds are showing marked

of fat cattle. It is rather an expensive way of providing a water supply, but it is a sure one, and absolute surety is the one essential feature which must be secured in this matter. The water from these wells is of splendid quality, no gypsum nor alkali being found in any portion of the county. One thousand dollars will fit up a well and reservoir of sufficient capacity to water the cattle on ten sections of land, hence it can be seen that the cost is very light in proportion to the benefits derived.

## THE PRICE OF LAND.

The school lands in this county can be bought at \$1 per acre on forty years' time, with a 3 per cent rate of interest. Individual lands can be purchased at figures ranging from \$1 to \$2.50 per acre, according to location. The terms on these latter lands are usually one-fourth down, balance to suit purchaser.

In this connection it might be well to state that in Schleicher county are located 180 sections of the land which was recovered by the state from the railroads. This is some of the best land in the county, and alternating as it does with the land already in possession of the state, it makes a fine body of solid sections, all subject to purchase.



# SONORA'S GREATEST STORE

We Cater Especially  
To  
Ranch Trade



BUSINESS HOUSE OF HAGERLUND BROS. & CO., SONORA.

In General Supplies  
We  
Are Leaders

## HAGERLUND BROTHERS & COMPANY



RESIDENCE OF JAMES A. HAGERLUND, SONORA.

A Brief Statement Concerning Their  
Business and Themselves.



RESIDENCE OF JOHN W. HAGERLUND, SONORA.

### HAGERLUND BROS. & CO. Some Matters of Interest to the Trading Public of the Devil's River Country.

In the list of hustling, energetic firms which assist in making bright the history of the commercial business of Western Texas, this firm easily occupies a place in the front rank. It is one of the largest concerns operating in this territory. Their line is general merchandise, and it covers everything that is demanded or required by the ranch trade, which they make a specialty of supplying. The business was established in the early days of Sonora, under the firm name of Mayer & Hagerlund, and was first conducted in the building now occupied by the Vander Stucken Co., but in 1895 Mr. Mayer retired, and the firm of Hagerlund Bros. succeeded, putting up the building they now occupy. This firm was composed of Messrs. John W. and James A. Hagerlund, both hustling, enterprising business men, and they went to work with the indomitable energy which knows no end but success, with the result that they soon forced their house to the front. In 1898 Mr. J. J. Ford purchased a one-third interest in the business, and the firm of Hagerlund Bros. & Co. was then formed. In the make-up of these three men are found all the qualifications necessary to success—the energy, the faculty of seeing and the ability to grasp every opportunity offered in the whirl of business life.

Regardless of the fact that they are located seventy-two miles from the nearest railroad point, the stock these people handle is most complete

in every detail. Nothing is lacking to meet the requirements of the trading public, from a bunch of blue ribbon to a heavy ranch wagon. They keep a line of wagons constantly busy between the railroad station and their warehouses, replenishing their stock and keeping it new and up-to-date in every particular. They handle dry goods, clothing, groceries, grain, wagons, hacks, buggies, Cooper Sheep Dip, Domestic sewing machines, etc. Theirs is the only firm in Sonora handling furniture, which they receive in carload lots. They also handle China, crockery, granite and tinware, harness, saddles, whips, guns and ammunition. In connection with their other business is an up-to-date milliner, with a full line of modern and stylish goods. As showing the volume of their sales, it is only necessary to state that their annual business approximates about \$150,000. Their building and stock are valued at more than \$40,000.

R. S. Holland, familiarly known as Bob, is head of the dry goods department, and is a most popular, genial gentleman. J. A. McGonagill has charge of the grocery branch, and is fully equal to the occasion. Miss Myrtle Mayfield is in charge of the millinery department, and her work shows that it could not be trusted in more efficient hands. B. M. Halbert is bookkeeper. These, in connection with the efficient sub-clerks, constitute a force which can meet and readily supply all demands of the trade, and guarantees that there will be no aggravating, temper-testing waits in this establishment.

In connection with the mercantile department, and in the same building, is conducted the Bank of So-

rona, of which John W. Hagerlund is president and cashier. This bank has a capital stock of \$13,000, and is backed by some of the strongest moneyed men in the West. This institution will be merged into the new national bank recently organized at Sonora as soon as the latter institution is opened for business.

The accompanying engraving is an excellent likeness of Hagerlund Bros. & Co.'s store building, which is 60x100 feet with stock storage cel-

lars beneath measuring 30x100 feet. This building is situated on the best business corner in the city, on the south side, and just across the street from the court house.

**John W. and Jas. A. Hagerlund.**  
These two gentlemen, founders of the business which bears their names, first came to the Devil's river country in 1886, and for four years thereafter were engaged in the ranch business. They have from the beginning impressed their vigorous

### JOHN J. FORD.

Mr. Ford, in addition to the one-third interest he controls in the large mercantile concern of Hagerlund Bros. & Co., is one of the leading and most successful stockmen of his section. His ranch, located within easy reaching distance of Sonora, is well stocked, principally with Hereford cattle. In the veins of this



GOVERNOR 65996, JOHN J. FORD'S HERD BULL.

herd flows some of the best blood ever brought to Texas. His herd is headed by "Governor" 65,996, an individual of rare breeding and personal merit. He was bred by W. C. Dibrell of Coleman, Texas, was

calved March 5, 1896, and was sired by "Polk" 42,479. His dam is "Jettie" 41,163, and the reputation and breeding of these two animals is sufficient to show the merit and quality of the blood they bequeathed to their noble son. The latter is a fine individual and an excellent breeder. Accompanying this article is a likeness of this bull, and also one

anywhere in this portion, the breeding district of Texas. Mr. Ford is a firm believer in the value of good blood, and so well has he laid the foundation of his herd, so carefully has he selected the blood which heads it that it is safe to predict that within two years he will have on his ranch near Sonora one of the prettiest bunches of Hereford cattle in the State, where the ranchmen of Devil's river country may get the very best blood obtainable, keep their money at home, avoid all danger of loss from the purchase of unacclimated animals, and buy them at a smaller outlay of cash. In addition to the cattle on this ranch, Mr. Ford has 2800 goats of the Angora breed. These animals

personality upon the business history of their section, and have been noted factors in its upbuilding.

They negotiate loans upon wool, sheep and cattle and are always accommodating, courteous and lenient.

The photos herewith of their residences at Sonora will serve to show that they have achieved the solid success in life which comes of honest effort, earnestly and intelligently applied.



GROUP OF JOHN J. FORD'S HEREFORD COWS AND CALVES.

are fine specimens of their race, and no better can be found in the State. In the fall their fleece reaches to the ground, and is of the finest quality. These animals are very valuable because of the mohair they produce, and as they are easily bred and are absolutely no trouble to the grower, will undoubtedly prove a great adjunct to the stock growing interests of the West.

Another proof of the statement that Mr. Ford is a believer in having only the best is found in the fact that he owns the fastest and most stylish team of drivers in the West. These animals are finely bred, and show evidences of the most careful training upon the part of their enterprising owner.

These animals

# Largest Mercantile Concern in the Devil's River Country



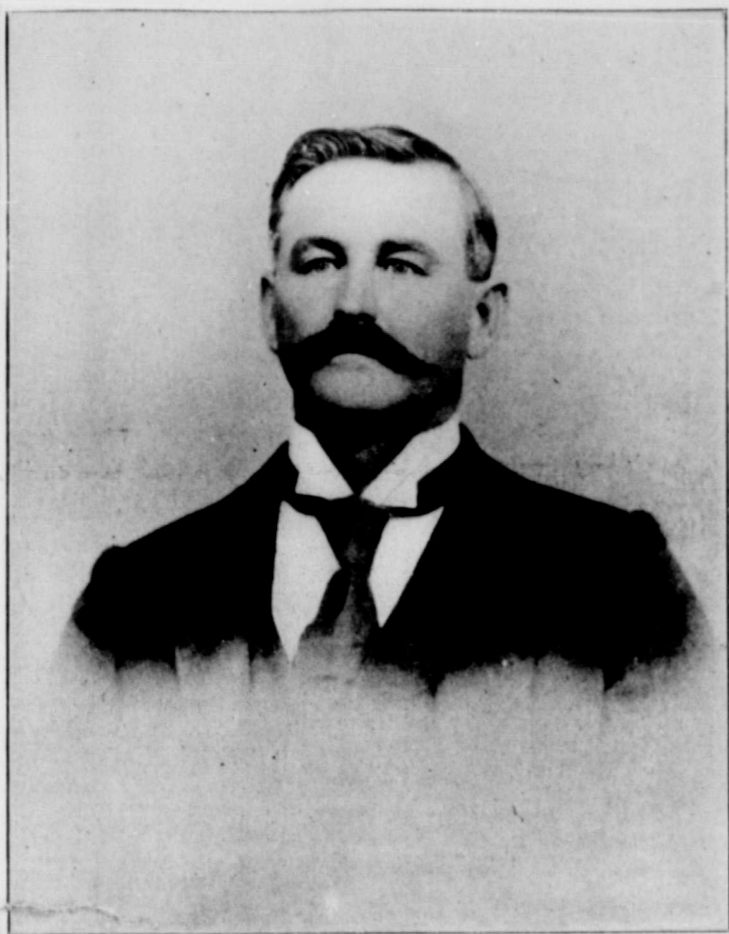
A. J. Swearingen...

Sonora, Texas.

One of the Most Popular Business Men In the Lower Country—His Stock and Business Interests.

This sketch treats of one of Sonora's most enterprising, public-spirited business men. Jud, as he is familiarly known, has been a citizen of Sutton county since its organization, and has been identified with every movement which tended toward the material upbuilding of his town and country. He has always been

is a familiar one to many of the people throughout this section of the West, and it is known to be the index of an honest heart and kindly spirit. No one has ever gone to him in trouble and been turned away empty-handed, where he had reason to believe that the applicant was deserving of assistance. No higher



A. J. SWEARINGEN, SONORA

more or less interested in the stock and land business, and only a short time since acquired possession of a nine-section ranch seven miles north of Sonora. This is one of the best pieces of ranch property in Sutton county, with a full range, good protection and an excellent and com-

tribute can be paid to any man than is conferred by the good will and esteem of all his neighbors and friends, and this Mr. Swearingen possesses to the fullest extent.

He is the proprietor of the Ranch saloon, and has created a splendid business by energy, application and



SWEARINGEN'S RANCH SALOON, SONORA.

venient water supply. It is stocked with a number of well bred cattle, and was a good investment, a large per cent of the land being decided.

The engravings herewith show Mr. Swearingen's residence and business house, and also an excellent likeness of himself. Jud's face

honest dealing. His place is one of the best fitted in the West, and is a popular point of resort with the citizens of the Devil's river country.

The best brands of wines, liquors and cigars can be had at his place, and he sets nothing on his bar which he cannot fully recommend.



RESIDENCE OF A. J. SWEARINGEN, SONORA.

Jud always has a warm welcome for every visitor, stranger and friend alike. A visit to Sonora is incomplete until you have called on him.

SONORA WATERWORKS.

A Plant of Which the Town May Well Be Proud.

If there is a town in the State which should feel a deep and abiding pride in its system of waterworks, that town is Sonora, for in no other place, and especially in one of its size, located at so great a distance from a line of railway, can so fine and perfect a system be found. The plant is situated about 1000 feet from the court house, with a natural elevation of 115 feet, and is so located relative to the town that the piping of the water to all portions of the place is an easy matter. The cuts herewith, reproduced from photographs, show the plant, and also the natural pressure maintained on the hydrants at all times. The building shown in the latter picture is one of the tallest structures in the town, and the illustration serves to show how effective the service would be in case of fire.

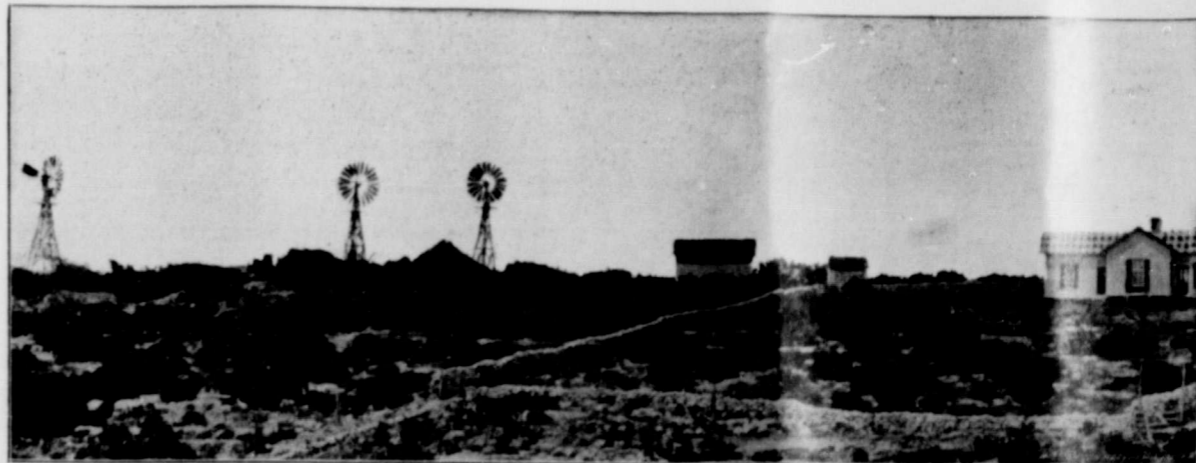
The present system was put in operation in 1895, at which time T. D. Newell, the present proprietor, purchased the old plant and put down three wells on top of the hill where the plant is located. The water is elevated by three large windmills, with a twelve-horse engine as a reserve force in case the power Fairbanks-Morse gasoline wind forgets to blow, as it sometimes does. The capacity of the

storage tanks is 300,000 gallons. The fire hydrants are so located in the business section of the town that four streams of water may be turned on any blaze, and in the residence portion the service is perfect. For fire protection the city pays Mr. Newell annually \$500, and because of this fact the place secures a second-class rating, making the cost of insurance very light. The

PLANT FOR SALE.

This system is now being offered for sale at a very reasonable figure, and anyone who desires to make a good investment would do well to correspond with Mr. Newell. There is also, in connection, an excellent opening for an ice plant and electric light system. Ice is now selling in Sonora at \$1.75 by the hun-

organization of Sutton county, and was for many years engaged in the sheep business in that section. He had many flocks on the hills and in the valleys of picturesque Sutton county, and figured as one of the leading mutton buyers of that country. He retired from the sheep business in 1895, when he purchased the Sonora waterworks, and has since devoted his whole time and attention to the development of that growing and successful industry.



PLANT OF SONORA WATERWORKS.

growth of the town has doubled the income on the service pipes since the plant was put in operation. The system has a monopoly on the water supply of the town, and the depth of the wells, ranging from 160 to 300 feet, guarantees the purity and excellent quality of the water—a fact which is vouched for by all

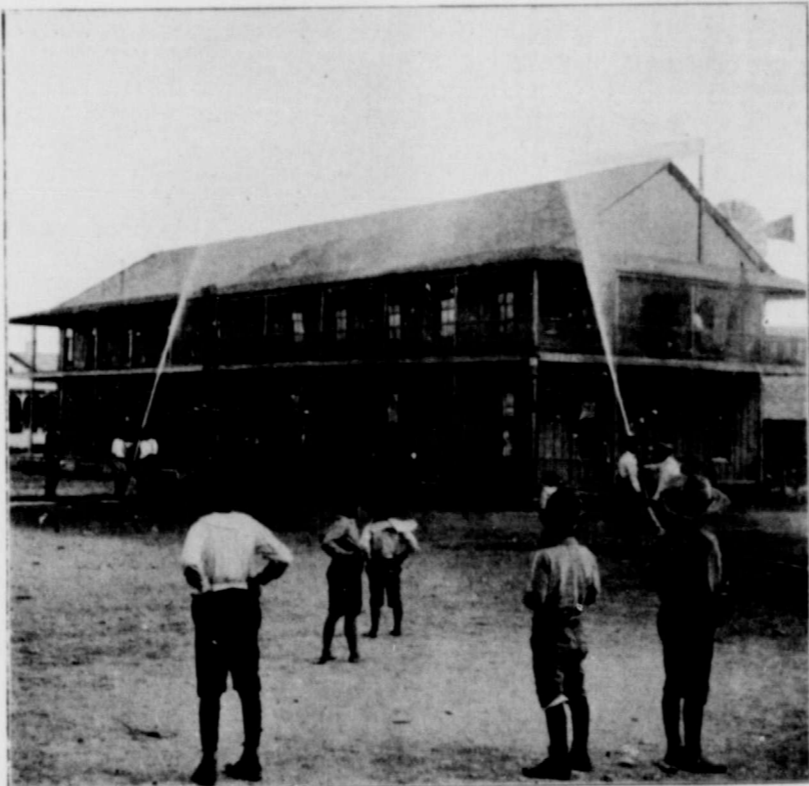
dredweight, and for smaller quantities the rate is still higher.

T. D. NEWELL.

Mr. Newell, present proprietor of the Sonora waterworks, came originally from Ohio, reaching Texas in 1882. He landed on the head of Devil's river in time to aid in the

To Mr. Newell may be given the credit for taking the initial step in drilling wells throughout the dry districts of Devil's river. He was practically first to demonstrate the utility of the idea, and now the country is dotted with windmills which bring the sparkling liquid to the surface to quench the thirst of the countless cattle which graze over the hills and valleys.

The Commercial Hotel of Sonora



VIEW OF COMMERCIAL HOTEL, ILLUSTRATING NATURAL PRESSURE OF SONORA WATERWORKS.

Since '97 Mrs. Josie E. McDonald has managed this establishment, and under her intelligent care and supervision it has grown steadily in popularity with the boarding and traveling public. Since October 6th last Mrs. McDonald has discontinued the table service of her house, and uses the sleeping rooms only, but the excellent patronage the house enjoys in this line is ample evidence of the fact that she is well known and liked by the transient trade. Her rooms are kept well filled most of the time, but there is an old saying, "always room for one more," which applies forcibly to this case.

The building is situated in the center of the business portion of Sonora, convenient to all the stores, and the sample rooms are large, pleasant and always in readiness for the wingless "angel of commerce." The rooms are so constructed that the

full benefit of the southern breeze is secured, assuring cool nights and pleasant dreams to all patrons. For years Mrs. McDonald has been known and esteemed in this country, and the character of her accommodations is well known to all who have had occasion to visit Sonora. It may as well be added here that there are numerous boarding houses and restaurants in Sonora, which guarantees the fact that the wayfarer is sure of having his temporal wants supplied after spending the night pleasantly at Mrs. McDonald's excellent house.

The engraving illustrating the pressure of the Sonora waterworks system shows the Commercial Hotel, and will give a very good idea of the general appearance of the building.

Room rents at this place are from 25 cents to 50 cents per day, according to size.

McILWAINE BROS. & NELSON...

Sonora, Texas.

Breeders of Hereford Cattle... A Sketch of Themselves and of Their Ranch Interests.

This firm purchased their ranch in 1897 from R. F. Halbert, and took charge September 1st of that year. Ranch consists of thirty-five sections of as fine grazing land as will be found in the West. The pastures embrace open country and the extreme draws and brakes of the San Saba. On the hills and in the valleys are found live oak and mesquite trees, and the entire range is carpeted with a fine growth of grass, all being compact, as it has been properly managed and never overstocked.

The stock is watered from two wells with windmills, each having its storage tank with troughs fed by galvanized piping. The mill at the house is a twenty-foot Samson, and the other is a sixteen-foot Ideal. Besides this water supply there are found scattered over the range large holes, most of which hold water continually in reasonable wet seasons.

The ranch house is a good substantial building, containing eight rooms,

which is yielding heavily this year. The ranch is located in Sutton and Schleicher counties, fifteen miles northeast of Sonora and sixty-five miles south of San Angelo, with fine roads leading to each point.

There are about 1500 head of cattle on the place. The cows are principally Durhams of a high grade, and at the head are thirty-five Hereford bulls, a portion of which are registered animals, and this year's calf crop would delight the eye of any enterprising stockman.

As evidencing the fact that these gentlemen are thorough breeders, it is only necessary to state that their two-year-old steers last year sold for \$27.50, while their one's "cashed in" for \$19. These were considered the best sales in the county for 1899, and year by year the Hereford strain is showing up more and more strongly in their valuable herds. About 500 of their cows are the tops of a San Saba county herd which had been using registered bulls for more than ten years. Taking this herd



SOME McILWAINE BROS. & NELSON HEREFORDS

The out buildings are in good condition, consisting of barns, smoke house, chicken house, etc., with a

all in all, it may be considered one of the best in this section, which is saying a great deal, as ranchmen are



HEREFORD COWS—McILWAINE BROS. & NELSON RANCH.

comfortable ranch house for the men employed on the place. Convenient to the headquarters house is a fifty-acre field, and there are two other fields on the place, one of fifteen and the other of five acres. There is also a fine orchard of five acres,

yearly taking more and more interest and using more discriminating judgment in the grading up of their herds. The illustrations herewith will serve to convey some idea of the class of stock McIlwaine Bros. & Nelson are breeding.

JACKSON & QUINN, LIVE STOCK AND RANCH COMMISSION.



SAN ANGELO, TEX. Office in Landon Hotel.

We know west Texas personally and thoroughly and are in a position to serve the interests of both buyers and sellers to best advantage. If you have anything in our line to sell or wish to buy, it will pay you to consult us. Inquiries solicited and prompt attention given.



### John Rae, Ozona, Texas.

Breeder of Devon Cattle...Thoroughbred and High-Grade Young Bulls For Sale.

Everybody in this section of Texas knows John Rae—knows him for a big hearted, public spirited citizen and for a successful business man. He is a native of Scotland, but came to this country at the age of seventeen, engaging in the sheep business in 1883. In 1887 he located on Buck Horn Draw of Devil's river, near the line of Schleicher and Crockett counties,

wrecked so many sheep men, he was able to stem the tide of ruin. He gave up the sheep business entirely in 1897 and devoted his entire attention to cattle. He breeds the Devon stock principally, his range now carrying about one thousand head of cattle, nearly all registered and high grade Devons, with a few Durhams and Herefords. He has for a number of years furnished

herewith; this bull was sired by Sugar John 4758, dam Belle Frame 10,695. Another of his bulls is Bright Eyes 6370, sire Duke of Bexar 5477, dam Laura Scarff 4536. Another is Harry Cunningham 6438, sire Duke of Bexar 5477, dam Elizabeth 10,777. Another fine representative is Young Griffo, 6373, sire Duke of Bexar 5477, dam Lena 5621. The Devon is a hardy, sturdy animal, of good bone and form, with excellent "rustling" qualities—a fine combination for range breeding. The breed is meeting with much favor among the leading ranchmen of this section, as evidenced by the sales made by Mr.

### WM. I. GRINNELL, OZONA, TEXAS.

Breeder of Red Polled Cattle, Registered and High Grade Young Bulls for Sale...His Ranch Interests.

Mr. Grinnell's ranch of sixteen sections, all under fence, is one of the best in this section of the country. engaged in the sheep business until 1897, when he closed out his interests in this line and turned his at-



GROUP OF GRINNELL'S REGISTERED RED POLLS.

It is situated in the extreme southwestern corner of Schleicher county, in an almost ideal location, possession to the more profitable business of cattle breeding. The foundation of his present herd of 700



MR. GRINNELL'S RANCH RESIDENCE.

ing the best of natural protection, with plenty of rich valley land upon which it is possible to grow all the feed needed to carry his stock through the winter months. Mr. Grinnell located here in 1887 and cattle was laid in 1895, and he has bred with the utmost care since that time, with the result that few better graded or smoother bunches of stuff are to be found in the

length and breadth of the Concho country. At first he bred the Durham and Devon blood, but in January, 1898, he invested considerably in Red Polls, and has since bred this noble strain exclusively. That he is a successful breeder will be shown by reference to the engraving illustrating some of his best stock, which appears herewith. Among his registered animals are the following: Farmer 1332, a fine representative of his race; Bounce Third 574, dam Fancy 1046; Columbus 1119, dam Iowa Davy 8th, 849; Joppa 1635, sire Gold Bug 1268, dam Choice Girl 1136; Augusta 2006, sire Gold Bug 1268, dam Augusta 841. The Red Poll is becoming justly noted both as a range animal and as a feeder. They are blocky and heavy, take on flesh rapidly in the pens, and have more than once topped the market when selling in competition with other breeds.

Mr. Grinnell's ranch house, an engraving of which is herewith presented, is one of the most pleasant places in the Concho country. Delightfully situated commanding a



FARMER 1332, A FINE RED POLL BULL.

fine view of as beautiful a scope of country as Western Texas can show, and presided over by a most charming and cultured hostess, no more ideal home is to be found in all this broad land. The writer has partaken of the hospitality therein dispensed, and knows whereof he speaks. The vines and flowers planted by the hand of man, the great trees which nature has caused to spring from the soil that they might cast the shade of their spreading boughs upon the verdant sod beneath, all conspire to lend charm and beauty to the spot where culture, refinement and open hearted hospitality reign supreme.

This ran near Fort county. C stocked wit Mr. Ball w this was no this country hardness, a of 1891 ce of this fact ure. He l begun the b

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A SENSIBLE SUGGESTION TO FEMINE HORSEBACK RIDERS.

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where he now has a beautiful ranch of seventeen sections, his home, an engraving of which is herewith presented, being built in a delightful location on a short branch of the main draw. This place is one of the most pleasant ranch homes in the West, and Mr. and Mrs. Rae



CLARK 6111, REGISTERED DEVON.

are noted for the open hearted hospitality with which they receive all visitors.

The ranch of seventeen sections is all under fence, has fine grass and protection, and is amply watered by three wells and windmills with tanks, with several water holes. Mr. Rae was sufficiently far-sighted to see in the early 90's that the sheep business was getting in rather too close to the shoals for the good of those who had money invested therein, so he put out an anchor to windward in the form of a few cattle, and when the crash came that



GROUP OF REGISTERED DEVONS ON THE RAE RANCH.

bulls are as follows: Clark 6111, of whom an engraving is presented

great West, and contains twelve sections. The illustration of his ranch house and water supply given herewith shows that he has an eye to the comforts and convenience of this life, as well as the essentials, and is proof conclusive that he has scored a success in the struggle of life. He breeds the Hereford Durham cross, one of the best grades ever introduced in the grazing dis-

idence for the provender necessary to keep them alive.

#### D. Q. McCARTY.

Leading Merchant Of the Pretty Little Town of Christoval.

Mr. McCarty is engaged in the mercantile business in the pretty little town of Christoval, twenty miles south of San Angelo.

Nineteen years since, in the early portion of 1881, this gentleman came out and pooled interests with the Concho country. For more than fifteen years in the cattle business, he scored a marked success, his ranch of 2200 acres, being located south of where Christoval now stands, the farm operated in connection with the ranch being irrigated by water obtained from Cole creek. Somewhat more than a year since Mr. McCarty engaged in the general merchandise business at the pretty little village of Christoval. The location of this town is in the center of one of the most solidly prosperous stock and irrigation farming sections of the great Concho country, and Mr. McCarty, by reason of his energy, hustling qualities and business ability, has captured a trade and built up a line of custom of which he may well be proud. In his line of modern, attractive goods he embraces the needs of the stockman, the farmer, the cowboy, the girl and the ladies. Christoval is to be congratulated upon her good fortune in possessing so enterprising a man of business.

### W. F. Jeffries, Eldorado, Texas.

Leading Merchant of The Growing Divide City.

Since the matter relating to Schleicher county and Eldorado was put in type and printed, Mr. Jeffries has established a general merchandise business at the little Divide City, and has already secured a first class patronage. He announces that he has "come to stay," and as he is carrying a good stock and is ad-

gets there, while his slower competitors sit still and twiddle their thumbs, and wonder why "the other fellow" is getting the principal share of the business.

Mr. Jeffries has a brand new up-to-date stock of goods, and the photo engraving of the interior of his business house, herewith produced shows



INTERIOR OF W. F. JEFFRIES' STORE, ELDERADO.

vertising, pushing and reaching out for the business of his section, he is securing it, as a matter of course. The hustler is the man who always

that he understands how to display his goods as well as how to sell them. He handles a full line of dry goods groceries, salt, feed, etc.



A SENSIBLE SUGGESTION TO FEMINE HORSEBACK RIDERS.

If you are figuring on making your home in this country, and are the right kind of a citizen, you will be heartily welcomed. The "bounty-jumper," who comes trailing out here from the East with a worn-out wagon, a pair of broken-down plugs, a set of rope harness, one plow, a wife and fifteen children, and a half dozen flop-eared hounds, ready to "squat" on some other man's property, is not welcome, and is liable to run up against a net full of trouble besides. Come honestly, or else stay away.

#### W. H. WILLIAMS.

The illustration herewith shows the pretty home of this gentleman, which is located on South Concho, 16 miles south of San Angelo. Mr. Williams is engaged in farming and stock raising, his place containing a total of 1014 acres, 125 being under irrigation. The farm is very rich land, and produces fine crops of Johnson grass, corn, grain, etc., affording him ample feed at small expense for all his stock. The irrigation ditch runs immediately in front of his residence, affording ample water facilities for his orchard, and for the beautifying of his yard.

Mr. Williams came to this country in 1891, and like all other men of energy and business ability has scored a success, as this illustration of his pleasant home will show.



FARM RESIDENCE OF W. H. WILLIAMS.



RANCH HOUSE OF J. V. LINAM.

success which a thorough understanding and knowledge of one's occupation assures. About three years since Mr. Linam leased and improved his present ranch in Schleicher county. This place is located on the famous Schleicher county Divide, one of the most noted cattle raising districts of the

tract. The combination of these two powerful strains of blood results in an animal of size, blood, bone and what we Westerners term "rustling" qualities, that no other cross has ever attained.

Mr. Linam's ranch brand is JVI, on left side, and his mark is crop left, under-bit right.



1900 AUGUST 20, 1900

# A. W. BALL

Breeder of Thoroughbred and High-Grade Hereford Cattle.  
Ranch near Ft. McKavett.



GROUP OF THOROUGHBREDS.

This ranch was located in 1885 near Fort McKavett in Menard county. Originally the ranch was stocked with Shorthorn cattle, but Mr. Ball was soon convinced that this was not the proper breed for this country, owing to their lack of hardiness, and when the hard winter of 1891 came on he received proof of this fact of a most convincing nature. He had meanwhile, in 1890, begun the breeding of Hereford cat-

tle, and in the winter of 1891 all the Shorthorns died, not a one remaining to tell the tale of how it was done while the Herefords went through without a single loss, and bobbed up serenely in the spring ready to take in the first green blade of grass or weed that showed its venturesome head above the brown surface of old mother earth. This experience converted Mr. Ball into an ardent lover of the Hereford blood, and he has

bred them ever since. He has 12,000 acres of land located at the head of the San Saba river, on the east side of the main draw. On this grass range some of the best thoroughbred Herefords in the West. The foundation stock for this herd

association rules, but is a thoroughbred and a fine animal, his sire being Auditor 42,476, and his dam Betsy 2nd 40,877.

The herd of cows numbers many prize winners in its ranks, foremost being Lady Morris 42,756, calved



TEXAS RANGER, 45499.

was purchased from E. B. Burleson, of Bastrop county, in 1890, and since that time many valuable additions of both sexes have been made, until now the herd consists of about 250 head of registered and very high grade animals.

At the head of the herd is Texas Ranger, 45,406, sire Leaf 22,833, dam Breze 20th, 27,889. Texas Ranger is assisted by Walter 30,674, Baron 3rd, 43,779, Berclair, 69,408, Robert 71,237. Another of their bulls, King, being the tenth calf, is not entitled to registration under the

in 1890. This cow, as a yearling, won first money in the show ring at the State fair in San Antonio. Lady Erskine, 36,752, and Lady June 2nd 43,629, were both prize winners at the Concho Valley fair, San Angelo. Another fine cow is Ada 12th 35,104. There are many other registered cows in the herd whose breeding dates back to The Grove 3rd, to Lord Wilton, to Long Horns, and to Horace. No cattle in the Southwest can show better blood than those in the Ball herd. As evidence of the regard in which this herd is held, it



ADA 12th, 35104.

HAPPY, 74412.

KATTIE CLAIRE, 80211.

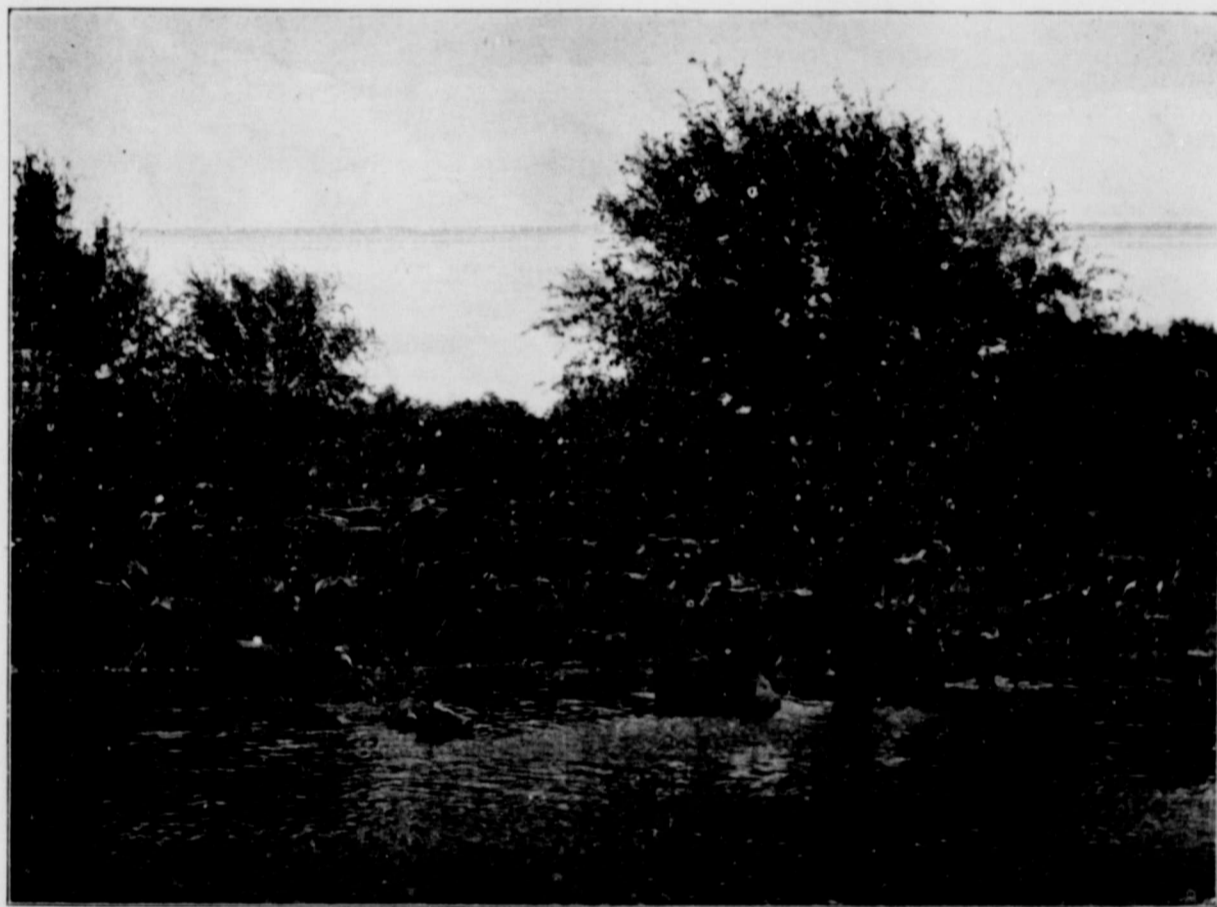
may be noted that the demand for bulls from it far exceeds the supply. The people of this country are realizing the value of good blood and know here it may be found. Orders have been received for bulls by Mr. Ball from Old Mexico, and from va-

rious points in and out of Texas.

The illustrations on this page will give an idea of the quality of cattle bred on this ranch.

Mr. Ball has a residence in San Angelo, a photograph of which is herewith reproduced, and makes this place his headquarters.

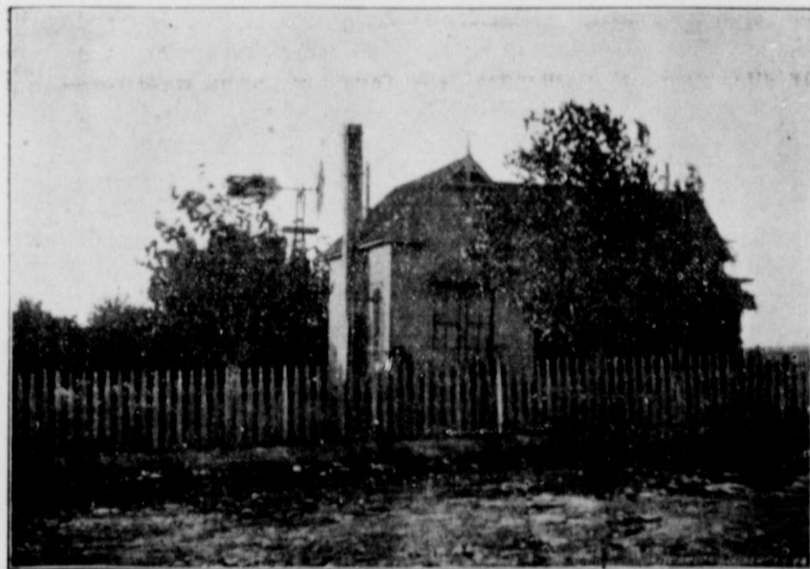
**Advice to Buyers:**  
Figure with me, get my prices, and see my stuff before placing your orders.



PORTION OF HEREFORD HERD WATERING.

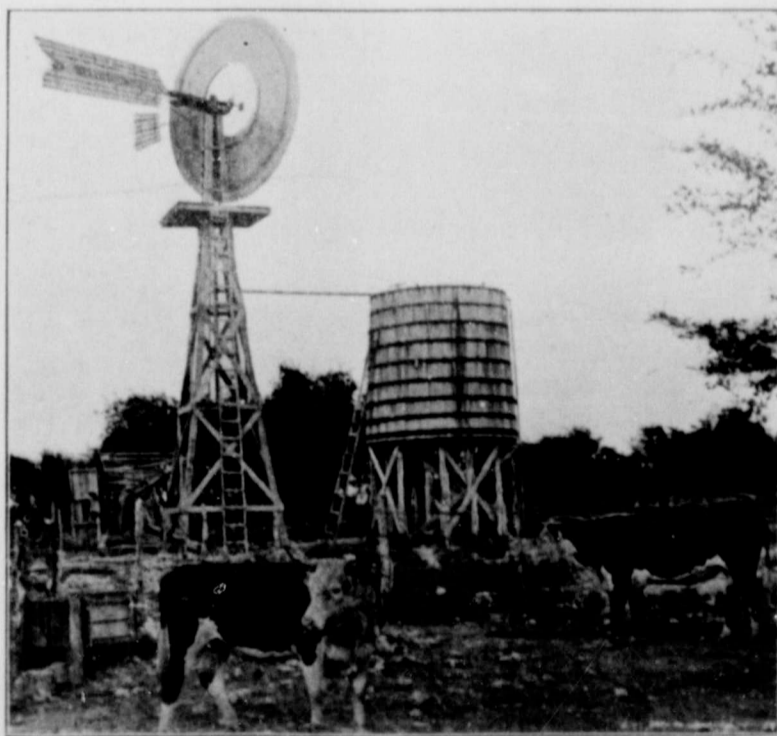
My Steers have always topped the markets in both quality and price. Reason: They are well bred, well cared for, and finish up easily and quickly.

## Young Hereford Stock Always for Sale.



MR. BALL'S SAN ANGELO RESIDENCE.

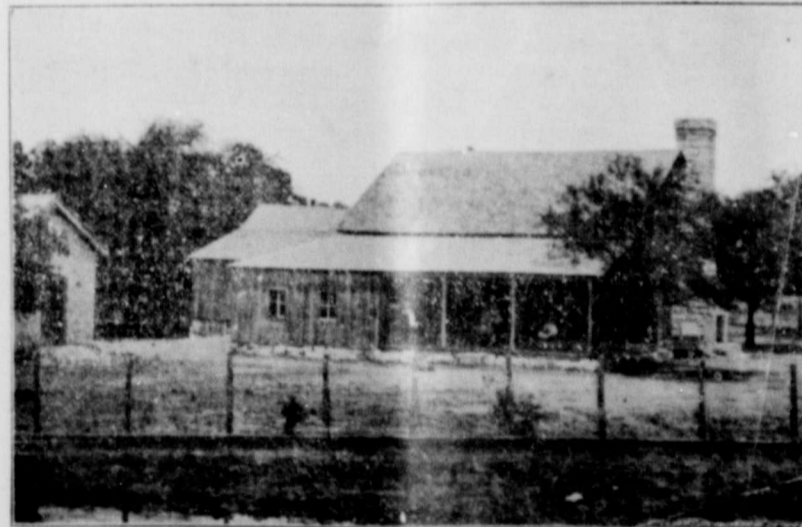
The Hereford holds the record for highest individual selling, as well as the top general average. It is a breed which has achieved more than any other in the breeding history of the latter-day world. The doubter has only to post himself to become convinced.



BERCLAIR, 69408.

KING.

Jacob was one of the smoothest cattle thieves of whose achievements we have any knowledge, and he was likewise an up-to-date breeder. His history doesn't tell the breed he used, but had he lived in this day and time, he would have bred the Hereford, for that is the best modern breed, and Jacob would never have had any save the best.



MR. BALL'S RANCH RESIDENCE.



GROUP OF HIGH GRADES.



GROUP OF HIGH GRADE COWS AND CALVES.

Correspondence Solicited,

Postoffice Address, San Angelo, Texas.



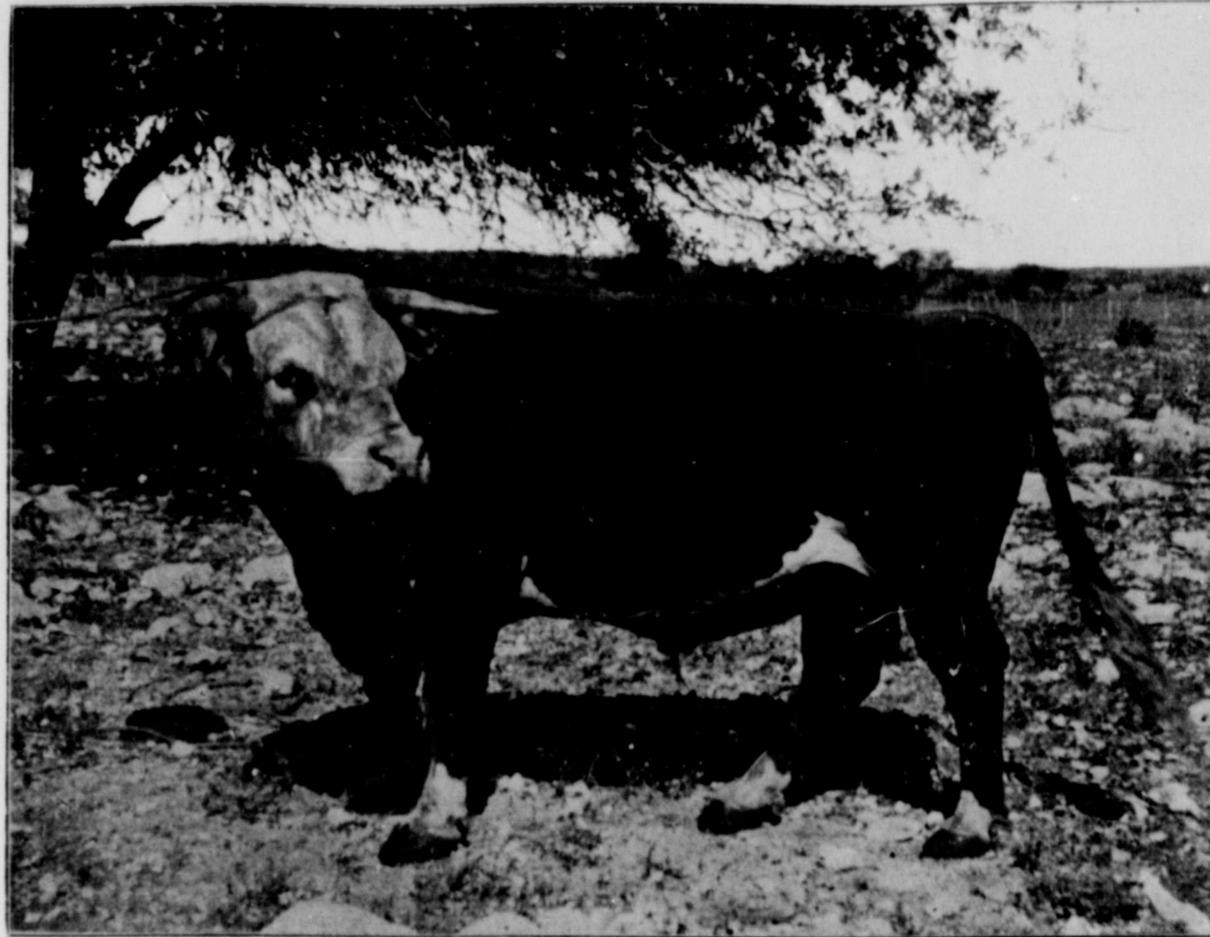
F. MAYER & SONS : Leading Fine Stock Breeders of the Devil's River Country. Extensive Ranch Interests Briefly Noted.

BREEDERS OF

Hereford and Aberdeen-Angus CATTLE.

Thoroughbred and High-Grade Young Bulls Always for Sale.

Headquarters of Firm, Fort Worth, Texas.



ANCIENT BRITON OF SUNNYSIDE 61880, A FINE REPRESENTATIVE OF HEREFORD BLOOD.

In 1879 F. Mayer, the founder of the extensive business of which this article treats, removed from San Antonio to Fort McKavett, Menard county, and engaged in the mercantile business. He was a careful man and conducted his affairs from their inception with the skill which is essential to success. In the fall

handled about 150,000 cattle. It goes without saying that a firm handling such an enormous volume of business is a powerful factor in the material interests of the section in which it operates.

THEIR RANCH INTERESTS.

In 1890 F. Mayer & Sons located the Middle Valley ranch. This

Kavett, and twenty-two miles east of Sonora. The water supply is drawn from seven wells fitted with windmills, and from quite a number of natural waterholes and tanks. The supply is unfailing and such a thing as a shortage is unknown.

On this ranch are located the herds of fine cattle which the firm

cattle on the range there, composed of about 1500 head of high grade Aberdeen Angus, or black mulies as they are commonly called in this section, and some 2500 head of Hereford blood, of which about 500 are of very high grade, with a number of registered thoroughbreds. These

THE HEREFORD HERDS.

Mayer & Sons have not paused to count expense in the work of grading up their herds. "Ancient Briton" of Sunnyside No. 61,880, a son of the famous bull of the same name now belonging to Col. C. C. Slaughter of Dallas, is at the head of this herd, and is a worthy scion of a

some very fine representatives, and while it is comparatively new to the breeders of this section, it has more than once, in the open market, demonstrated its superiority in selling competition with some of the older and better known strains. Animals of this breed have several times topped the market, and their black bodies, stocky legs and heavy quarters have become familiar and welcome sights to the buyers who frequent the yards at the great packing centers. Last winter Mayer & Sons brought in forty-three head of fine bulls of this blood, and will enter more extensively than ever before into their breeding. They are a good range animal, hardy, easily cared for, and put on flesh in the finishing pens with almost phenomenal rapidity.

HORSES AND HOGS.

In addition to the cattle bred upon the Middle Valley ranch, there are also a considerable number of horses, both riding and driving. They are well bred animals, from carefully selected and trained stock, and are good in all particulars. A great many hogs run upon the range, fattening on the acorn mast on the hills, and from them is secured all the meat and lard used upon the two ranches of the firm.

BULLS FOR SALE.

Mayer & Sons estimate that they will have for sale this coming fall about 250 fine young bulls of the two breeds they raise. The value of these animals and the purity of their blood can be judged from the foregoing statements concerning the quality of their parentage.

RANCH MANAGER.

C. C. Yaw is manager of the Middle Valley ranch, and has demonstrated his ability and trustworthiness in all respects. Looking after



ABERDEEN-ANGUS GROUP ON MIDDLE VALLEY RANCH.



REGISTERED HEREFORDS, MIDDLE VALLEY RANCH.

of 1882 he established a business in San Angelo, continuing it until the fall of 1884, when he again consolidated his interests at Fort McKavett, where he remained in business until 1893. In 1890 the firm of Mayer & Hagerlund was formed at San Antonio and engaged in mercantile pursuits, but after five years the firm was dissolved, Mr. Mayer retiring. He is now residing at San Antonio. He has been a strong factor in the rebuilding of the section in which his early life was spent, and can well afford to regard with pride the growth and present stability of the great breeding industry which drew the inspiration of its birth from his business genius and energy.

PERSONNEL AND PURPOSES OF THE FIRM.

In 1888 the present firm of F. Mayer & Sons was formed with the purpose of engaging in the breeding and handling of cattle. The firm is composed of F. Mayer, San Antonio; Max Mayer, Fort Worth, and Sol Mayer, San Angelo. Sol Mayer is general manager of the business, a position he has occupied from its inception, and that his selection and retention at this post has been a wise move, the success which has attended the efforts of the firm amply demonstrates. They handle cattle in all conceivable ways; buy, sell, breed and feed for market. As giving some idea of the extent and scope of their business, it is only necessary to state that during the past ten years they have

ranch contains about 50,000 acres, cut up into different pastures, and is situated in the eastern portions of

On this ranch are located the herds of fine cattle which the firm

spective breeds, and show marked evidence of the care and judgment which have been used in bringing

noble sire. This animal is from the noted Sunnyside strain of blood, and is not only a fine individual, as his photograph published herewith will show, but impresses his character strongly upon all his descendants. Other herd bulls are "Prince George," No. 71,231, "Welling-on," No. 79,339, "Tomboy," No. 75,066, "Theodore," No. 79,337, and others of equal merit. A finer bunch of herd bulls does not exist in the State, and an inspection of them and their descendants is all that is necessary to prove the truth of this assertion. The value of the Hereford blood, from the range and through the feed pens to the selling block is too well known to the wide-awake breeders of the West to need comment here, and Mayer & Sons have demonstrated their ability to keep well abreast of the times and the demand that has grown out of the changed cattle conditions of the past few years.

They have also a number of very fine registered Hereford cows. First among these is "Lady," No. 43,806. Next is "Topsy," No. 67,456, a daughter of "Sanhedrim," W. S. Ikard's famous herd bull. There are others, but these two will serve as types to show the class of blood into which these people are infusing their herds. With bulls and cows of this quality, it is not strange that they are becoming noted as leaders among the fine stock-breeding interests of this section.

THE ABERDEEN-ANGUS.

Of this breed Mayer & Sons have

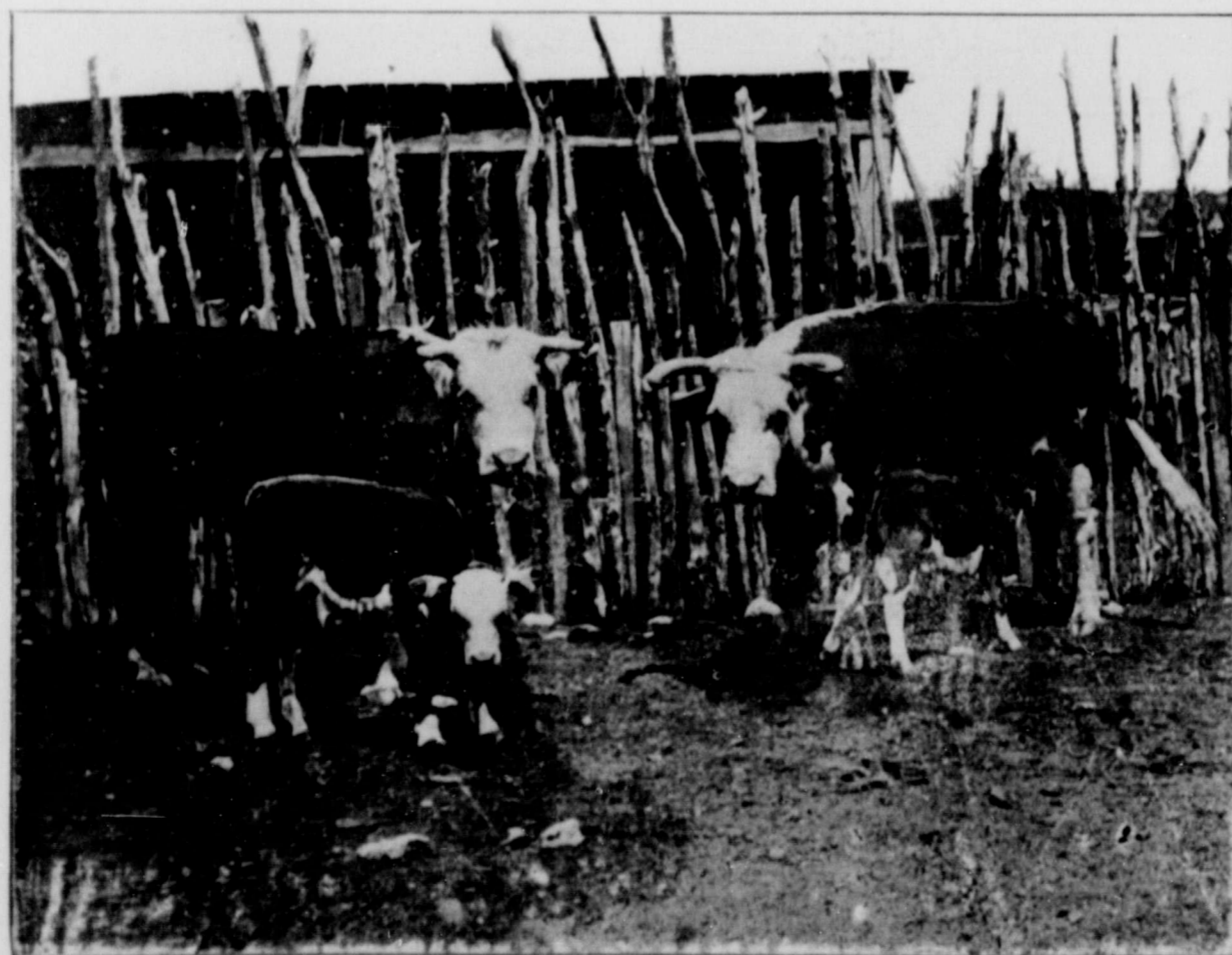
a business of this class and magnitude is no sinecure, and a man must fully understand his business in order to worthily sustain the trust imposed upon him.

OTHER RANCH INTERESTS.

In 1890 Mayer & Sons purchased the Dr. J. B. Taylor ranch and cattle, located fifteen miles west of Sonora, in Sutton and Schleicher counties. This herd was at that time considered the best bred stock of cattle in the country, and their new owners have continued the work of breeding up ever since. This ranch contains about 140,000 acres, divided into seven pastures, and is watered by twenty-three wells, with windmills and several engines and horsepowers to keep the water flying when the wind forgets to blow. In addition there are a number of tanks and natural waterholes, thus insuring a permanent and abundant supply of good water. About 10,000 head of cattle run on this range. They are of good quality, being the Hereford and Shorthorn cross, nothing being used except high grade and registered bulls. Abe Mayer is manager of this ranch, and a life time experience has given him a knowledge of the cattle business possessed by but few.

TERRITORY INTERESTS.

In addition to these two magnificent ranches Mayer & Sons have considerable cattle interests in the Indian Territory, where they now have about 10,000 steers, which they are getting ready for market. The headquarters of the firm is at Fort Worth.



TOPSY 67456.

LADY 43806.

TWO THOROUGH-BRED MAYER COWS, WITH THEIR BABIES.

Sutton and Schleicher counties, on the head of San Saba river, about twenty miles west of old Fort Me-

has for many years been building up with patience, skill and judgment. There are now about 4000 head of

cattle are all fine types of their breed to their present high state of excellence.

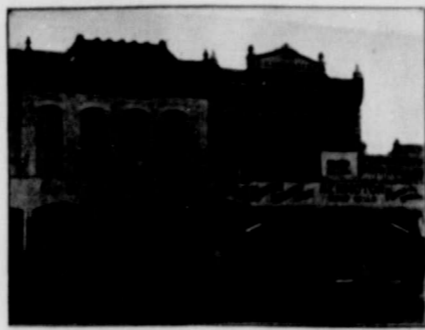
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# C. & G. HAGELSTEIN COMPANY

Hustle, hustle, hustle—that one word sounds the keynote of modern success. It isn't what an individual or a firm says that counts in the race for business supremacy, but it is actions that gauge results. As a living, breathing proof of this statement, it is only necessary to point to the record of this firm's growth during the six years that have elapsed since they opened their doors to the public in San

Angelo. August 24, 1894, they began business in this town, occupying two store rooms 25x65 feet each, giving them a total floor space of 3250 square feet, while to-day their floor measures 22,375 square feet, with an additional yard space of 20,000 square feet, all of which they own with the exception of one building, and every foot of this space is occupied, too—occupied by one of the largest and best assorted and arranged stocks of



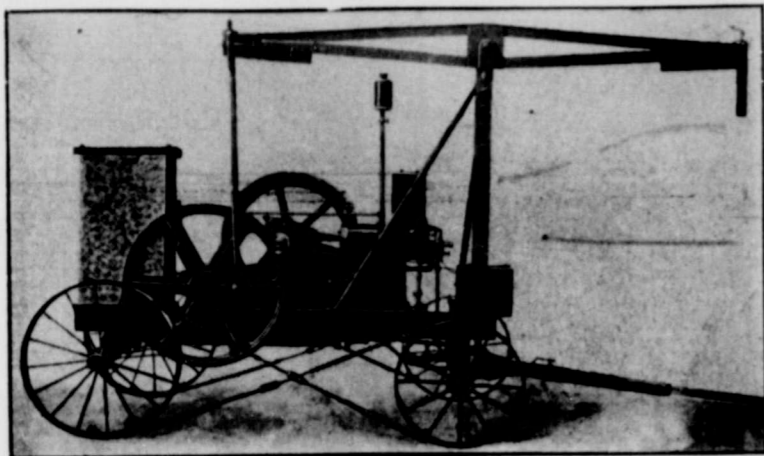
hardware, implements, windmills, machinery, etc., that is to be found west of Fort Worth. This result has not been achieved by sloth or idleness, but is the result of honest, earnest effort, both physical and mental, intelligently applied and carefully executed. It is a business built upon the merits of goods handled and carried in stock—a business that has grown from its

small beginning to its present proportions simply because its founders have been possessed of sufficient acumen to know and anticipate the needs and wants of their trade, coupled with the ability to supply them. The following matter descriptive of the goods carried in their various departments will give interested parties an idea of the class of stuff they handle.

### FAIRBANKS-MORSE GASOLINE ENGINES.

This engine can be obtained from their stock in all the various forms in which this class of power is constructed. For pumping purposes they have the geared base, either with the walking beam or made for direct attachment to the pump. It

is the best of its kind for developing all classes of power transmitted by belts; it is the ideal power for the operation of centrifugal pumps, printing presses, machine shops, wood saws, etc. Right here in San Angelo it demonstrates its worth and reliability as a servant in this class of work, and visitors to the town



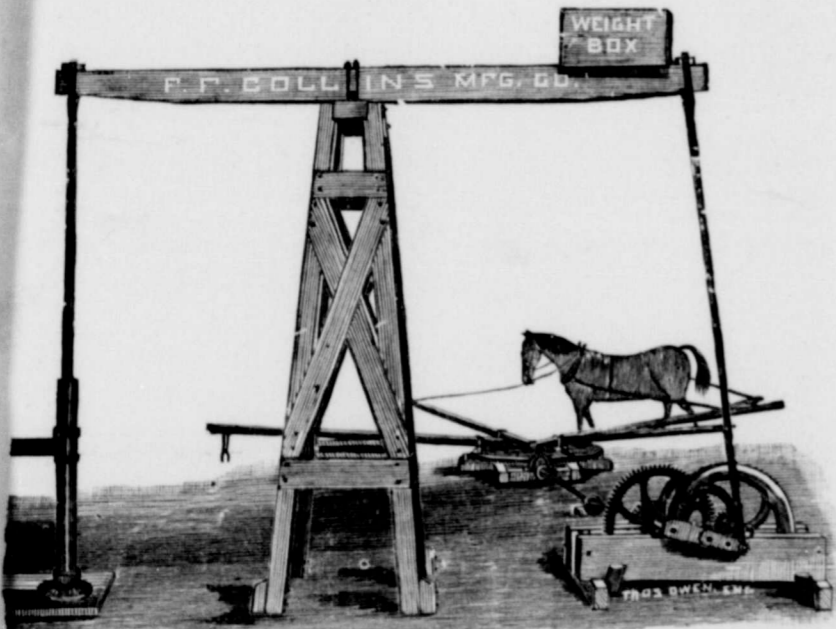
is put up in both stationary and portable form. The illustration herewith shows the latter design with walking beam. This engine is peculiarly adapted for deep wells, and is in daily use on many ranches in the Concho Country. It is a simple and absolutely sure water-getter, is reliable, and never disappoints the stockman who places his dependence in it. In its other styles it

who have never seen this engine at work are cordially invited to step into the machine shop of J. R. Copeland & Co., where a four-horse power horizontal is in operation, or they may call at T. W. Henning's wood yard and behold a 1 1-2 horse power upright in daily use. The experience of these two users demonstrates fully the truth of these claims.

### WELL SUPPLIES.

Every demand for this class of goods can be met in full from Hagelstein's stock. The house has from the first, where possi-

ble, made it their custom to carry and cling to a certain line of goods in order to have repairs on hand, and as a result of this policy it is but seldom that one

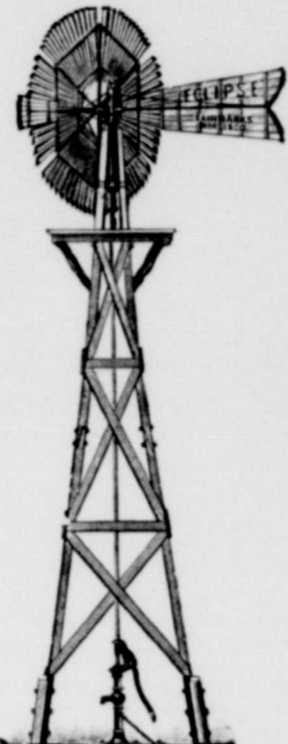


ble, made it their custom to carry and cling to a certain line of goods in order to have repairs on hand, and as a result of this policy it is but seldom that one

and expense attendant upon unavoidable delay where it is necessary to order the goods. They handle a full line of Cook Deep Well and common cylinders,

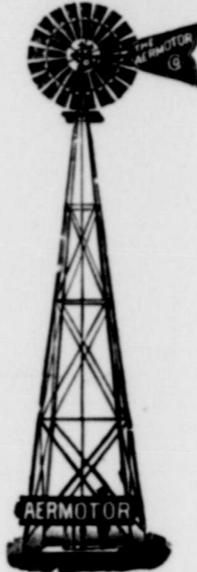
### ECLIPSE AND AERMOTOR WINDMILLS.

Ever since the first windmill was placed over a ranch well in this section of the state, the



Eclipse has easily held first place in the list. No other mill ever invented or placed on sale has been able to take its place; no other mill can do its work, or so thoroughly meet the cattleman's requirements. The Eclipse is in a class of its own,

and that class is the highest and best. It works where other mills balk, it is durable, it is certain, it is sure. There are many efforts at improvements



but none successful of course. Imitations are always weaklings. The Aermotor is universally recognized as the best steel mill in the world. It has had an unprecedented, unbroken record of over ten years' successful sale in San Angelo. The new Texas Special, with features which fit it especially for Texas trade, is the cream of the family, and is one of the best friends the Texas ranchman has to-day—a fact the said ranchman fully appreciates.

pipe, casing, brass goods and all other well supplies.

In this connection they have the best fitted up shop and carry the best stock of plumbing goods west of Fort Worth. Their plumbers are skilled mechanics, and they will admit of none but the very best class of work. The same may be said of their tin shop, where they build zinc tanks to order, of any size, and take care of any class of orders in this line.

The Collins horse powers and pump jacks are simplicity and strength personified, and guarantee the stockman's independence of fickle winds. Many times they prove his salvation when for days the mill wheels hang idle in the dead, still air.

### IMPLEMENTS AND MACHINERY.

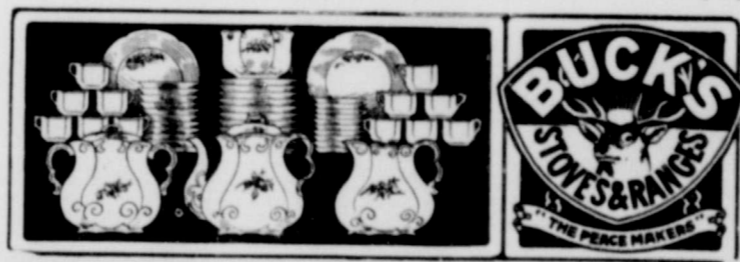
This line, like all others in this establishment, is complete, and composed of the very best. Specialties are the old, genuine Casaday riding plows, Canton and Yellow Kid disc plows, McCormick broadcast binders, single row harvesters, mowers and

rakes. The McCormick line has within the past few years virtually monopolized the trade here, and the broadcast binder of this make, as demonstrated by actual test, is the only machine made which will perfectly cut and bind broadcast sorghum.

The Whitman all-steel hay baler is another high-class machine to be found in their stock. As is the case with all their other lines, it is the best of its kind.

### STOVES AND RANGES.

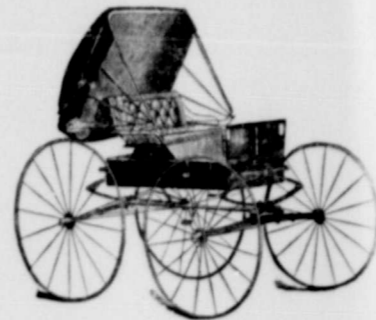
It is perhaps hardly necessary to speak of the good points of the Majestic Steel ranges, the Buck and Darling Cook Stoves,



Quick Meal gasoline stoves, and the Wilson Air-Tight Heaters. Their merits have been well

### VEHICLE DEPARTMENT.

One of the few houses in America which makes but one grade of vehicles—the best—is the Co-

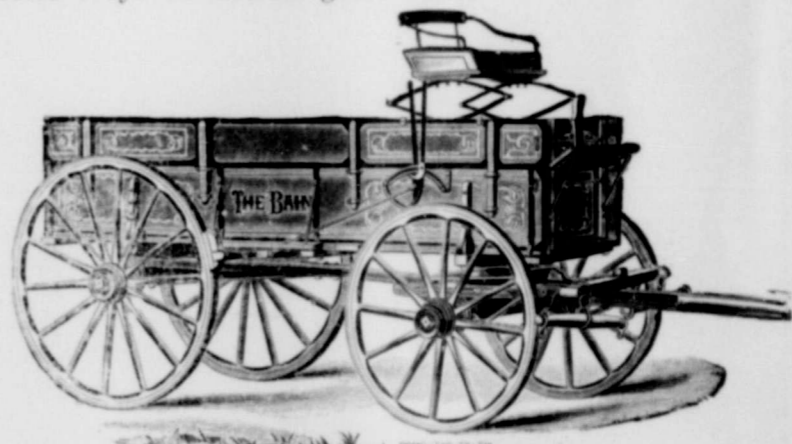


lumbus Buggy Co. Their product is the top of the list—an assertion whose truth is amply proven by the fact that the Columbus was the only American buggy considered worthy of being sent to the Paris exposition, where it would be placed in competition with the very best foreign makes. The Hagelsteins handle a full line of these famous goods. In other high grade vehicles they carry the old original Miller Concord ranch buggy, made like the Columbus, in only one grade, but unlike it in only one style; the Ranchman's Concord, both piano and leather booted body. In medium-grade

stuff they handle Moon Bros. and Haydock vehicles—both good in their class, and both handsome in style and finish.

Experience has taught these people long since that hand-made hacks, in both mountain and platform style, are superior to factory-made goods, and so small is the difference in cost that they are now shipping in very few of the factory-made article. The home-made vehicle is manufactured here, bears the guarantee of the home dealer and home manufacturer, and the money it costs you stays among the home people. These hacks are not covered with paint before you see them, every defect being thus hidden from sight, and you are not compelled to accept someone's simple assurance that the material used in them is of the best, but you can call at Copeland & Co's. shop and see the actual process of manufacture, and pass judgment on every piece of timber and steel used in their construction.

The Bain is Hagelstein's leading wagon, and so well is it known to the ranchmen of this section that comment upon its merits would be superfluous. Other makes are carried in stock also.



proven by many years of every day test and usage.

### SEWING MACHINES.

The famous New Home and New Ideal comprise this line, and every woman who sews knows their merits. "Nuff sed."

### GENERAL STOCK.

The general stock comprises a full line of hardware, crockery, glass and tinware, cutlery, guns,

is supposed to handle.

You will always be welcome at their store, and will receive the



most courteous treatment. They want your trade, and have the inducements to get it.

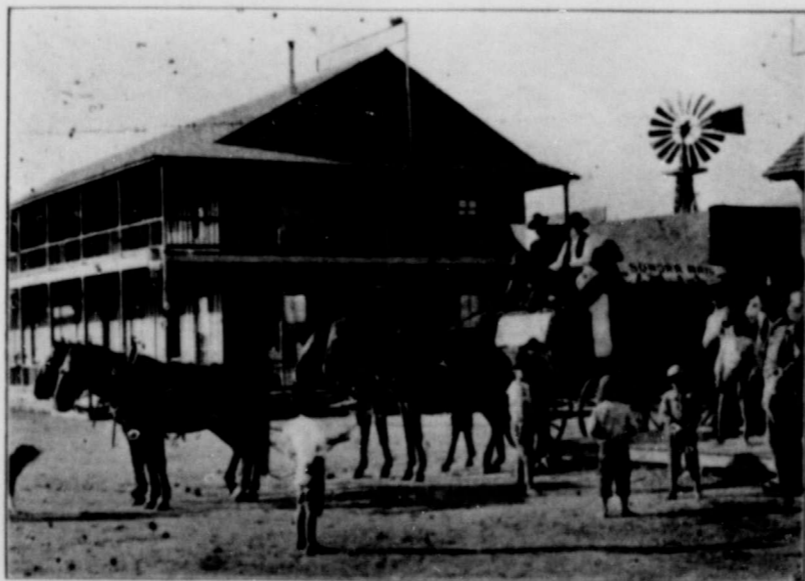
## C. & G. HAGELSTEIN CO.

## SAN ANGELO, TEXAS.

### SAN ANGELO-SONORA STAGE LINE.

One of the evangels of Western civilization has been the stage coach. Its four wheels and prancing horses have carried the banner of progress into the far-away districts, where the cattleman and sheep grower reigned supreme, long ere the hoarse whistle of the iron horse awakened the echoes among the silent hills and valleys, and shrieked its message of enlightenment to the stars that shine so brightly over the broad prairies. The dusty stretch of stage road, winding like a brown snake across the rolling plain has been the link which has bound the effete East to the growing vigorous West, and has contributed largely to the well being and progress of the latter section. And of all these arteries of commerce which radiate

from San Angelo as the spokes from the hub of a wheel, the Sonora mail and express line is one of the most important. It connects San Angelo, the nearest railroad point, with the busy, hustling little city of Sonora, the county seat of Sutton county, seventy-two miles south. The intermediate points through which it passes are Cristovol and Eldorado. The route was established in 1890 by J. R. Holman, who managed its destinies four years, and was succeeded by Robertson Bros., who remained with it only one year. A. J. Savell & Sons, Tom, Will and Theodore, next took charge and were in turn succeeded by Savell & Love, in 1898. Under the management of these gentlemen the service of the line was greatly improved, a four-horse stage being substituted for the old equipment. They also inaugurated the use of the buggy, a feature



"ALL ABOARD FOR SAN ANGELO!"

which has been a splendid advertisement for their line. When its low notes are heard ringing through the air all know that the Sonora stage is ready to go out with its freight of mail, passengers and ex-

press, or has just arrived with men and horses dust-covered and weary from their long trip. In January, 1899, Mr. Love died, and Tom and Will Savell, the present proprietors, took charge of the line. These boys are enterprising, popular, wide-awake business men, and have kept up the service to the high standard it has always maintained, and today this is one of the best paying stage lines in the West.

The line has been a prominent factor in the development of San Angelo's business relation with the lower county and also in the up-building of the towns through which it passes. From its beginning it has been a paying business venture, the passenger traffic being especially large. The distance of seventy-two miles is made in an average time of ten hours, with three changes of horses, their record-breaking run

with a four-horse stage having been made in 1898, distance between Sonora and San Angelo having been covered in exactly eight hours, including the stops for dinner and at all stands where change of horses was made. The Messrs. Savell have for some time past been considering the advisability of placing automobiles on the line, in which event it will be possible for a passenger who so desires to make the round trip in one day.

The rate of passenger fare is \$4 one way, or \$6.50 for the round trip.

Good work and fair treatment are the best "ads" any business man can have. Ragsdale, at San Angelo, tries to make every picture he sends out talk for him.

You can save money by getting your pictures at Henry's little gallery, corner Twobig avenue and Chadbourne street, San Angelo.



**Hatcher & Weber.. Bakers and Grocers.**  
**SAN ANGELO, TEXAS.**

This firm is located on Beauregard Avenue, San Angelo, two doors east of March Bros' establishment. Their

They bake more bread than all other San Angelo establishments combined, and their bread has the most extensive sale, simply because it is the best. They are always ready to fill small, from town or country, and cater especially to the ranch trade, and to the business arising from celebrations, picnics, etc., in various

goods. They buy and sell on a close margin, turn their stock over continually, and keep their line always fresh and up-to-date. A delivery wagon is operated for the convenience of city trade—a class of business to which they especially cater. Their ranch trade is also an important feature of their business, and one which is continually grow-

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**The Star Saloon**  
**Chas. W. Zenker, Proprietor.**  
**SAN ANGELO, TEXAS.**

"Smiling Charlie Zenker, mine host of the Star Saloon," is a figure well known to the drinking public, whose thirst is daily quenched in

every man who trades with him, has built up one of the best bars in the West. His is a popular resort, a pleasant place in which to spend your spare time with friends, and the drinking man, no matter how critical may be his taste, can never find aught at which to cavil concerning the quality of goods passed across the bar. Charlie's beer trade is one of his specialties.



THE GROCERY DEPARTMENT. THE BAKING DEPARTMENT.  
 INTERIOR VIEWS OF HATCHER & WEBER'S STORE.

line is staple and fancy groceries, and in connection they operate one of the most extensive baking establishments in Western Texas. They pay special attention to this branch of their business, and have their baking department finely fitted up, and housed in a stone structure, separate from the grocery department.

sections of the country tributary to San Angelo. Mr. George Weber, junior member of the firm, and a man of many years practical experience in this line, is in charge of the bakery. Their grocery department carries a complete line of staple and fancy

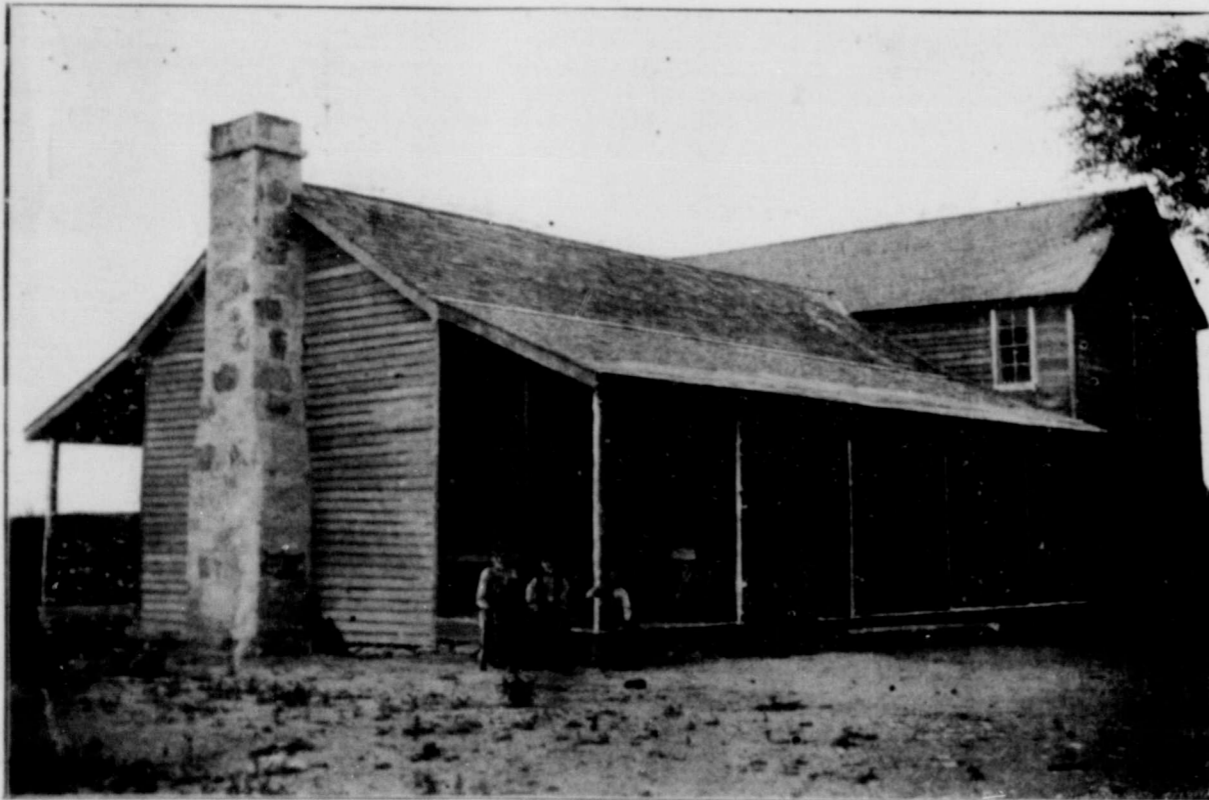
ing. Mr. C. A. Hatcher, senior member of the firm, is at the head of this branch, and his experience with this class of business is a guarantee of the fact the interests of every customer will be well and honestly served when entrusted to his care.

**GEORGE M. HOLLAND.**

Mr. Holland is one of the "old guard," having been a citizen of the Concho county since 1880. He has been engaged in the cattle business ever since his arrival, and has made it a success. Like many others, he passed through the disastrous season of 1882, and the hard time attend-

his fight with fickle fortune. About three years since he purchased his present homestead of 200 acres on South Concho. This is fine land, with about forty acres under irrigation, the water supply being derived from Cole creek, a fine stream, rising from a bold spring about two miles above Mr. Holland's place.

to be meeting the approval of all his people as well as those in all other sections of the county. Mr. Holland's intention is to engage in the breeding of thoroughbred Hereford cattle, and with his facilities for the growing of feed and the amount of pasturage he controls, there can be



RESIDENCE OF GEORGE M. HOLLAND.

ant upon that and the following period of time, when it seemed as though the bottom had fallen out of the whole cattle business. However, he weathered the storm in safety, stayed upon the field and has won

This place is well improved, having an excellent frame house, and is a fine location for a pleasant home. Mr. Holland is now serving his second term as commissioner from precinct No. 4, and his actions seem

no doubt that he will meet with success. He is a firm believer in the Hereford blood, and thinks Texas should raise her own blooded stock and keep her money at home.

**W. S. MABSON, GROCER.**

Mr. Mabson has been engaged in the grocery business in San Angelo only a few years, but he has gained a reputation for handling only the very best of goods, among both his

class of trade. He makes it an especial point, when he receives an order, to see that it is filled to the letter with the line of goods which he knows will please—the best. His ranch trade is one of the most im-

he wants the top, and though you may fool him once, it will be your last chance, for he'll go to the other fellow next time. Mr. Mabson handles one grade of flour of which he is especially proud,



INTERIOR OF W. S. MABSON'S GROCERY STORE.

town and ranch customers, which brings to him a steady, constantly growing volume of a most desirable

portant features of his business. A ranchman is not one who will be satisfied with "just any old thing,"

and which he wants every citizen of the Concho country to try—the Favorite. It is by no means the cheap-

**TEMPLE GROCER CO.**

In April, 1898, this large wholesale grocery concern established a branch of their business in San Angelo. That the company was wise in their selection of a location, the volume of business transacted by their house here bears ample proof. These people do a wholesale business exclusively, and their establishment here has proven a money and time saving convenience to both local business men and those of the territory tributary to the town, who were formerly forced to undergo the exasperating delays attendant upon the necessity of ordering from points at a distance, and who were often compelled to buy in larger quantities than their trade required simply in order to secure the goods at a figure which would allow them a reasonable margin of profit above the items for cost and carriage. The Temple Grocer Co., with their enormous stock and complete selection, put a stop to all this worry and trouble, and at the same time stepped into a lucrative and constantly growing wholesale trade.

W. A. Synder is local manager, and is a most pleasant and accommodating gentleman. The local force is as follows: J. R. Stone, office man; S. S. Dowty, traveling salesman; A. A. Glover, C. B. Rendleman, G. A. Synder, S. J. Dowty, stock and billing clerks. George R. Droke holds the position of superintendent of city transportation facilities, in plain English, he is city floatman for the company, and a good one, too.

**RUST BROS.' TELEPHONE SYSTEM.**

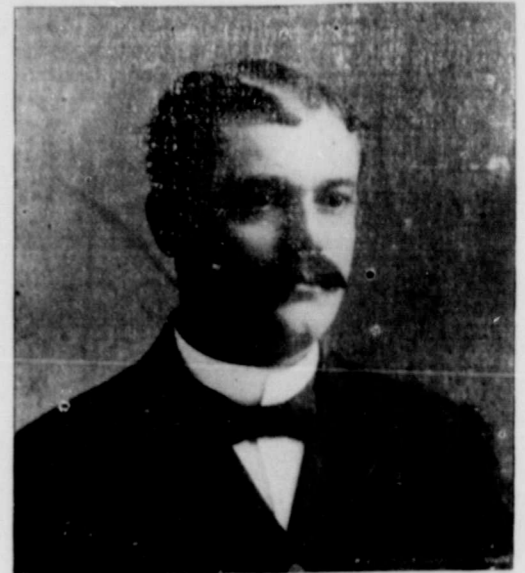
When these three brothers, Jack, Jerry and Lew Rust, took charge of the telephone system in San Angelo, in February, 1899, they found it in a very bad way. It was poorly wired, with poles too light for the service, and there were only 95 subscribers on the local circuit. The Sonora line was the only long-distance wire of the system, and it was not connected with the local phones. But Rust Bros. had energy in abundance, with the brains and get-up necessary to direct it in the proper channel, coupled with an abiding faith in the future of San Angelo and the country tributary, so they went promptly to work to put certain ideas of their own into execution. The result has been simply astonishing, for in the eighteen months which have passed since they took charge of the system they have increased the number of local phone users from 95 to 185, while their own long-distance toll lines measure between 500 and 600 miles in length. Every town of any importance in the section of country tributary to San Angelo, whether large or small, is connected by wire with this place—a fact which is of the utmost importance to the business interests of all concerned. The telephone has been a most important factor in the development of this section, and Rust Bros. deserve the principal share of the credit for bringing this condition to pass. Other lines are soon to be built west and southwest, thus greatly increasing the already wide scope covered by their lines. They now make connection at Sweetwater with the circuit connecting the towns along the Texas and Pacific railway, and the points north and east.

One feature of considerable interest is the fact that Rust Bros. have in operation four lines connecting ranches with each other and with various towns, using ordinary barbed wire fences to convey the sound. One of these lines is forty miles in length, and works perfectly. They are now ready to contract with any ranchman for service of this class, its nominal cost placing it within the reach of nearly anyone who desires it.

All in all, it may be considered that the business interests, not only of San Angelo, but of the entire country as well, are deeply indebted to Rust Bros. for the manner in which they have worked to bring them closer together. The advantages to all concerned are too numerous to mention, and are in fact so obvious that no enumeration is necessary.

The San Angelo photographer, Ragsdale, deals only in photos, frames and picture notions, but in this line you will find him up-to-date and right on prices.

Coke county's raising fine crops this year—the best in her history. In fact, Coke is one of the best all-around counties in the West, anyway.



CHARLIE ZENKER.

San Angelo. Charlie handles a fine line of liquors, sells the best, freshest and coldest beer in town, and has more friends, perhaps, than any other one man in the Concho country. He established his present business in 1884, and by force of his ability to make and keep the friendship of

and he devotes particular attention to it, taking especial care to see that his customers get the best and coldest to be had. The excellent likeness of this popular caterer herewith produced will be recognized by many friends into whose hands this paper will fall.



RESIDENCE OF J. R. HAMILTON, SAN ANGELO.

"Go West, young man, and grow up with the country," said Horace Greeley. Thousands of young men, having the right stuff in them, accepted this advice in past years, and are today substantial, solid citizens.

**There's Money In Cattle....**

Why scratch out a bare existence in the swampy, pestilential farms of the East, when you can come out West, invest your cash in a ranch and cattle, make three times as much money, and not have a doctor's buggy always at your door?

**We Can Sell You**

Anything you want in this line. We know West Texas; fully understand the question of Lands and Titles, and can give you choice of the best there is going.

We buy, sell and exchange Lands, pay taxes and look after the property of non-residents.

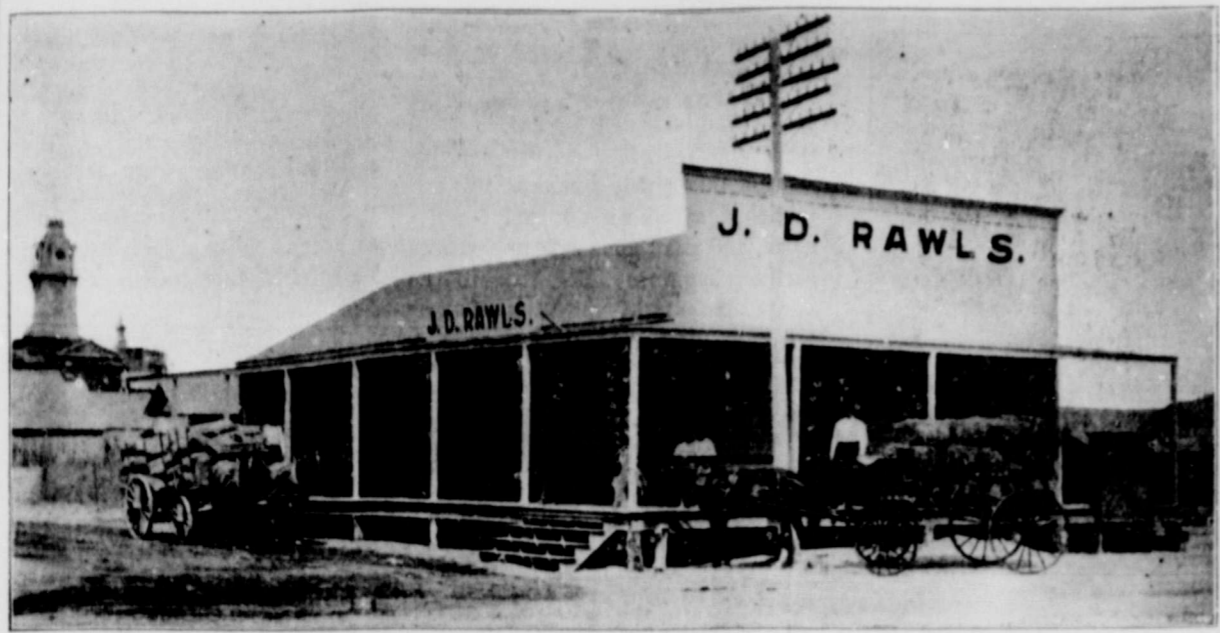
We represent the leading fire insurance companies of this country and Europe.

Write us your wants or come and see us at our office on Concho Avenue, San Angelo.

References: Any bank in San Angelo.

**Broome & Farr,**  
 San Angelo, Texas.





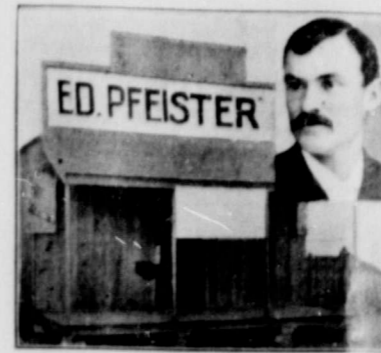
J. D. RAWLS, THE NEW GRAIN, HAY AND FEED DEALER, SAN ANGELO.

acres of rich valley land under irrigation supplied with water by eight miles of ditches. The business of this company is managed by Joseph Tweedy, and the owners of the land and water rights it controls are Messrs. J. T. Garrett, Virg Ryan, T. M. Maples, J. A. Byler and Joseph Tweedy.

**JOSEPH TWEEDY**

In 1877 Mr. Tweedy came from New York City to this section, and with the clear perception of the possibilities in store for this section with its natural advantages properly utilized. For a number of years he was engaged in the sheep business, and in 1882 was instrumental in the establishment of the postoffice at Knickerbocker. He was appointed postmaster, which position he has held ever since, and opened up his present mercantile business—a business which has been a success from its inception. He is promoter of the San Jose Irrigation and Power Co., the system which has turned Dove creek's fertile, but hitherto undeveloped valley from a wilderness into

a number of years he was interested in the sheep business, finally closing out this line and engaging in his present saloon business at Knickerbocker in 1899. He handles beer,



and cigars, and gentlemen and a public spirit of always considering their town's good and of the country surrounding. They handle the entire business of this section and their careful, conscientious management is sure as it always is to be crowned with success.

**IRION COUNTY...**  
Something About A Good County and Its Good People.

Irion was a part of Tom Green county until 1885, but in May of that year it left the paternal nest, and began business as a separate and independent organization. From the beginning the public business has been in the hands of wise, level-headed officials; the finances have been ably managed, and as a result the county has started clear of large debts and kept its scrip at par—a thing which many new and sparsely settled counties seem to have much trouble in doing. A few months since an election was held to decide whether or not the county should build a court house at Sherwood, authority being asked to issue bonds to the amount of \$20,500. The vote was practically unanimous in favor of the proposition, and work has been begun on the building. Messrs. Martin & Moodie, of Comanche, secured the contract, their figures being \$18,500. An engraving of the building, made from a photograph of the plans, is presented herewith. Irion county contains 633,600 acres of mixed lands, timber, grazing and agricultural, principally grazing. Most of the agricultural operations are carried on by irrigation, the water being derived from Spring creek, across which stream three dams have been constructed, with several miles of ditches, by means of which large quantities of rich valley lands are rendered productive. These lands produce excellent crops of grain, hay, corn, Johnson grass, etc. Crops on these irrigated places, as a matter of course, are sure, for every farmer is his own rainmaker and is not com-

search for open fields and freer pastures. No more marked example than this can be quoted of the evolu-



BIRD'S-EYE VIEW OF KNICKERBOCKER.

tion of this vast industry from the semi chaotic, free and easy stage of a few years since to the high plane of business activity it now occupies.

A more pleasant spot for recreation can not be found in all this broad State than this little town. Here the toiler in office and store, with wearied brain and worn out body, may secure that portion of absolute rest and freedom from business care which nature demands as her right and portion. Here, among a people as intelligent, as hospitable, as open-hearted as any whom it may be the good fortune of man to find, he may happily spend the days of rest allotted to him. The waters of Dove creek abound with fish—cat, bass and perch being found in abundance, and the angler can find no finer field for his efforts than in the deep pools of this pretty stream, or in the swiftly running shallows where the silvery waters dance and gleam and glitter, and the lusty bass lurks in the cool, damp shadows, ready to snatch the bait and adorn the frying-pan of the lucky disciples of gentle old Izak Walton.

The water supply of the town is excellent, and is derived from wells ranging in depth from fifteen to thirty feet. The town contains two schools, one union church building, one large general merchandise establishment, with an up-to-date stock and one saloon.

**IRRIGATION SYSTEM.**  
The San Jose Irrigation and Power Co. has placed a diverting dam across Dove creek six miles above town, and there are now 1500

acres of rich valley land under irrigation supplied with water by eight miles of ditches. The business of this company is managed by Joseph Tweedy, and the owners of the land and water rights it controls are Messrs. J. T. Garrett, Virg Ryan, T. M. Maples, J. A. Byler and Joseph Tweedy.

like better the longer you know him. The illustration above shows his saloon, and although not large, it is always cool and neat, and is a place where the weary wayfarer may rest his tired bones and get "something cold" to cut the dust of his journey from his throat, while Ed tells him all the news and dishes out the latest in up-to-date style.

The illustrations herewith will convey to you somewhat of the extent of Mr. Tweedy's farming operations. In it are shown a hay baler and a fence at work, with a hay sack in the background. The crop here being harvested is Johnson grass, of which Mr. Tweedy has in 300 acres an average of three crops per year being secured. The product finds a ready market at a good price, and is never a drag upon the grower's hands. On this farm there are also sixty acres planted in corn and fifty acres in wheat and oats. The latter crop this year yielded above forty bushels to the acre, while the average of wheat was about twenty bushels. Mr. Tweedy, as an experiment, planted three acres this year in a new grass called "Mellitus." It is something on the order of alfalfa, growing to a considerable height. It is a biennial plant; can be itself easily killed, and is said to be a sure destroyer of Johnson grass. Several crops can be secured in a season. Mr. Tweedy is giving the grass an extensive experimental trial, and will determine its value as a forage plant.

The illustration herewith of Mr. Tweedy's residence shows that he is

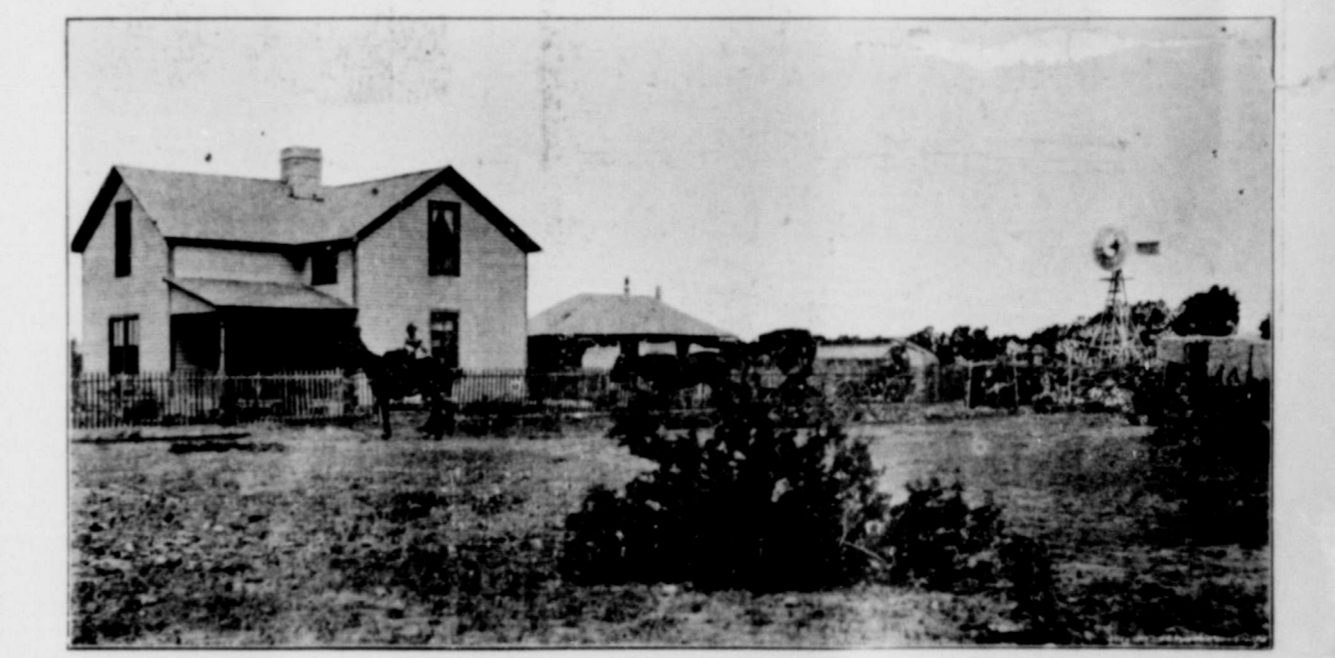
able to depend on the vagaries of the weather clerk in order to secure the needed moisture for his growing stuff. There are also some very fine orchards in this locality, which yield good returns to their enterprising owners.

**SCHOOL FACILITIES.**  
There is a splendid public school at Sherwood, and another has been organized at Arden, on Middle Concho, which will begin work this fall. The trustees of the latter are Messrs. Morgan, Walker and Rowin.

**POPULATION.**  
The census of 1890 showed the population of the county to be 895, and it is thought the 1900 census will run it up to over 1000.

**LIVE STOCK INTERESTS.**  
Irion's principal interest, of course, is stock raising, and its fine open ranges, with the excellent winter protection afforded by its hills and sheltered valleys, render it one of the best in this tier of counties. There are about 75,000 cattle in the county and 2000 horses, with considerable numbers of other stock.

W. F. Fokes, county judge; E. C. McDonald, county and district clerk; Thomas Stinchuse, treasurer; L. C. Marklin, assessor; Tom Lucas, hide and animal inspector; G. W. Wood, sheriff and tax collector, comprise the board of county officials. The county commissioners are Lewis Hinde, Precinct No. 1 (Irion county continued, page 22.)



RESIDENCE OF JOSEPH TWEEDY, KNICKERBOCKER.

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**DAVIS & STINEBAUGH**  
HORSE SHOEING  
BLACKSMITHS  
WHEELWRIGHTS  
WIND MILLS  
MACHINERY WORK  
SHACKS BUILT  
STEVE BIRNIE  
UNDERTAKER

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BALING HAY ON THE SAN JOSE IRRIGATED FARM, KNICKERBOCKER.

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**W. E. HEALD, THE JEWELER,**



Dealer in  
Watches, Diamonds, Jewelry,  
Clocks, Silverware, Etc.  
Repairing of all kinds a Specialty.  
Next Door to the Post Office,  
San Angelo, Texas.

**KNICKERBOCKER**

Eighteen miles southwest from San Angelo in Tom Green county, on the banks of Dove creek, is found the beautiful little village of Knickerbocker. It is delightfully situated at the foot of the hills which mark the passageway of Dove creek, one of the finest natural water courses in the system of beautiful streams which have rendered the Concho country famous. The town was established in 1882, the post-office being created and the first mercantile business opened by Joseph Tweedy in that year. The little town has a goodly heritage in the class of citizenship by which it is surrounded and sustained; the business interests there, as is the

case in nearly all this portion of the State, being principally stockfarming and breeding. The half circle 6 ranch, one of the largest cattle breeding establishments in the West, is located nine miles above the town at the head waters of Dove creek. Till within a period of about three years since this town was located in the eastern corner of the free range district, and after passing that point a man could almost ride west to the Rio Grande river without so much as seeing a pasture fence, but the evolution of the cattle industry effected by the past few years of unexampled prosperity has wholly changed all this, has abolished the "free range," and carried the "drifter" west of the Pecos in his

**RANCMES • RANCMES**

**CMAS. A. DAILEY, LAND AGENT,**  
SAN ANGELO, TEXAS.

LANDS • LANDS

LANDS • LANDS

Will render Lands for taxes and pay taxes. Will lease lands and collect lease on same. Will procure tenants and collect rents. Will pay special attention to the interests of Non-Resident Land owners upon reasonable terms, and the safe and lease of Ranches and Lands. Special attention given to the paying of leases and interest on school lands for Ranchmen.

Having a large amount of desirable lands in small and large bodies; also desirable Ranches; large and small, in his hands for sale, all prospectors should call and see what he has before buying elsewhere.

The Land business of both Non-Resident Land Owners and surrounding Ranchmen is especially solicited.

**RANCMES • RANCMES**

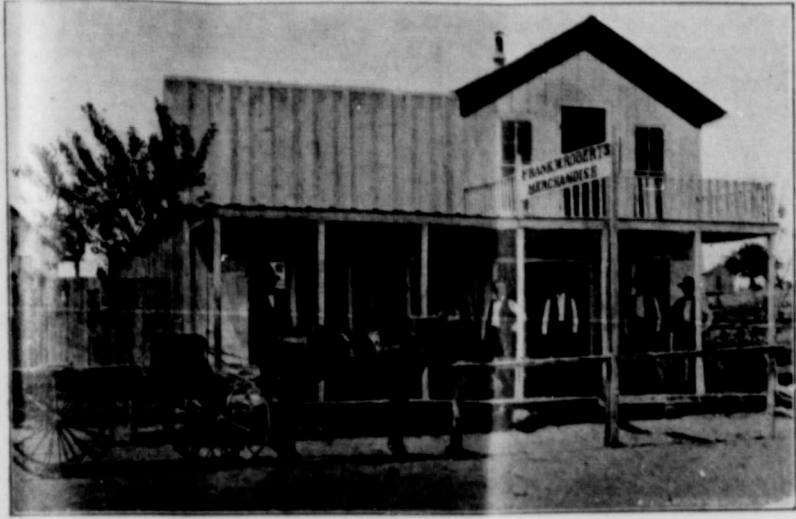


Frank W. Roberts,

A Leading Sherwood Merchant.

Mr. Roberts came to West Texas October 15, 1879, from St. Louis, Mo., and for many years, until August, 1891, was engaged in the sheep

man, and has built up a most solid, substantial business. He is wide-awake in all matters pertaining to the interests of his town and county, and is known to the trading public all over the vast extent of territory known as the Concho country. His stock, from its small beginning of \$200, has expanded to a present value of more than \$8,000—a per cent of growth which speaks



BUSINESS HOUSE OF FRANK W. ROBERTS.

and cattle business. On the date last mentioned he bought of John Slade at Sherwood a small stock of goods, amounting to about \$200, and engaged in mercantile pursuits. Bringing to his venture all the energy and enterprise he had displayed in his old ventures, he fairly forced success, and since the day he took charge his stock, building and business have kept step in a steady, substantial growth, until today there may be seen under his roof as complete a stock of general merchandise as is to be found in the entire West. Mr. Roberts is a thorough business man and a genial, whole-souled gen-

tleman, and has built up a most solid, substantial business. He is wide-awake in all matters pertaining to the interests of his town and county, and is known to the trading public all over the vast extent of territory known as the Concho country. His stock, from its small beginning of \$200, has expanded to a present value of more than \$8,000—a per cent of growth which speaks

volumes for the energy, push and business acumen of the man who is behind it. He operates a delivery wagon for the benefit of his town trade, a feature which is but seldom seen in a place of Sherwood's population. The illustration above shows his business house, which is sixty feet in length and has a good interior arrangement. Beneath appears an engraving of his residence, showing a cosy cottage almost hidden in a bowery of trees—a scene which never fails to enchant the eye of the passerby, and conveys an idea of home comfort and coolness impossible to describe.



RESIDENCE OF FRANK W. ROBERTS.

Elk Horn Stables,

W. J. D. Carr, Proprietor. Sherwood, Texas.

These yards and stables are among the oldest established in the West, and since January 1, 1895, they have been under the successful man-

Mr. Carr is a public-spirited man, and since he has made Sherwood his home the town has appreciated his influence and work in every thing pertaining to the welfare and up building of the little city. His business and outfits would do credit to any town. He has been in West Texas since 1883, working on the range as cowboy and cook, and is well and favorably known among all



W. J. D. CARR AND HIS ELK HORN FEED YARD.

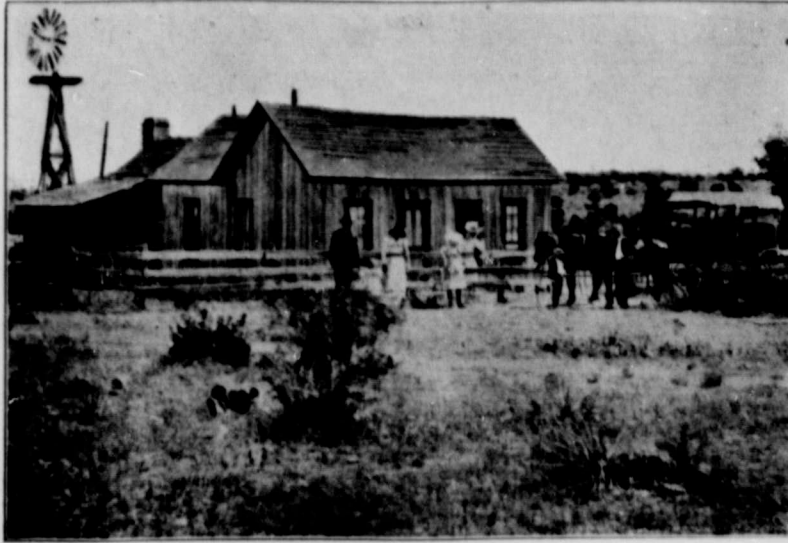
agement of Bill Carr at Sherwood. He has made himself and his business popular with the traveling public, and his standing with the local patronage is too well known to need comment. He has proved himself accommodating and careful, faithful to every trust confided to his care, and no man stands higher in the esteem of his friends and of the general public.

the old timers. As a side issue Mr. Carr is handling buggies, hacks, wagons, and also has a complete undertaking establishment.

He is also special agent for the S. C. Gallup Saddlery Co., which has a world-wide reputation, and for which Bill has done an immense business in the past, and he continues the good work yearly, too.

Attention is called to the advertisement of Mr. Chas. A. Dailey, which appears in this issue. He is so well known that it is hardly necessary for us to comment on it. Mr. Dailey has been a resident of San Angelo for 17 years, during which time he has been actively engaged in the land business. His experience is thus very great. His agency is one of the oldest and largest in the city. To any one wanting information about lands in Tom Green and surrounding counties we cheerfully recommend him. He handles many hundred thousand acres of

land for non-residents. His experience and well known honesty in the land business gives to him an advantage that few can claim. During his residence here he has devoted most of the time to the land business. Except a period of 3 years, while receiver of the Citizens' National bank, during which time he took special pains to keep up his office land business, he has been actively engaged in the land business, attending to it in all its various departments, in all of which he is thoroughly familiar. None deserve and none have a better patronage.



RESIDENCE OF J. H. LINDLEY, SHERWOOD.

J. H. LINDLEY.

Mr. Lindley arrived in the Concho country in 1886, locating at Big Lake, in West Tom Green, keeping his cattle there until 1896. His family, however, has always resided at Sherwood, which has been his headquarters from the first. He owns now a fine ranch on the Pecos river, of twenty-four sections, all under fence. On this place he has a quantity of well bred cattle and horses, having used the utmost care always in breeding. His home place

contains 500 acres, with a good farm, making it a most valuable piece of property. In addition to this he has 4 sections four miles southwest of Sherwood. In all he owns about 700 head of cattle, all a good quality of stuff.

Mr. Lindley is deputy sheriff under Sheriff G. W. Wood, of Irion county, and has repeatedly proven himself to be a cool headed, fearless officer. He is an enterprising citizen and a man who is worth something to his country.



RESIDENCE OF CAL DAVIS, SHERWOOD.

CAL DAVIS.

In December, 1859, Mr. Davis settled in Mason county, then the extreme western limit of civilization. Beyond that point all was a wilderness, there not being a single house or settlement in this section. He went through the usual vicissitudes which beset the early pioneer, chasing and being chased by the wily red man, and scheming with all his might to prevent that conscienceless gentleman from running off with all his stock, and with his own precious scalp as well. Later he moved to McCulloch county, and thence, in 1883, as the tide of immigration rose and set westward, he moved to Spring creek, located a ranch, and has been in this section ever since,

raising cattle, sheep and horses, and making good money while about it. His stock is all well bred, and brings good prices.

Mr. Davis has a fine irrigated farm, there being 900 acres in the place around the house shown in the illustration herewith. His stock brand is C. A. L., and for many years it was one of the best known brands in the country. His horses and mules, of which he has seventy-five head, are branded CX. During the past few years he has shipped a great many horses East, and has had no trouble in disposing of them at good figures. He has also sold a considerable number to the government.

His ranch is located on Main Dry creek, on Main Concho.



U. G. Taylor,

ESTABLISHED IN 1882.

Will buy and sell Lands on Commission. Will survey, classify, and report on value of Lands. Will render and pay taxes on Lands. Will secure tenants, collect and remit rents. Will look after the interests of non-residents. Has large or small tracts for sale or lease. Has special bargains in Town Lots.

OFFICE: UP STAIRS IN TAYLOR BUILDING, CHADBOURNE ST. San Angelo, Texas.

N. Branch...

Sherwood's Oldest Merchant. If You Wish to Buy a Good Business, Write Him.

This mercantile business was established at Sherwood twelve years since, and has been a success from its earliest beginning. Owing to the

ative management of Mr. Branch it has made and continues to make friends of the patronizing public. The stock is up-to-date and complete, and the people show their appreciation of the same by giving it a liberal share of their patronage.

Mr. Branch has the interests of the people of his town and county at heart, and is one of the most public-spirited men in the West. He



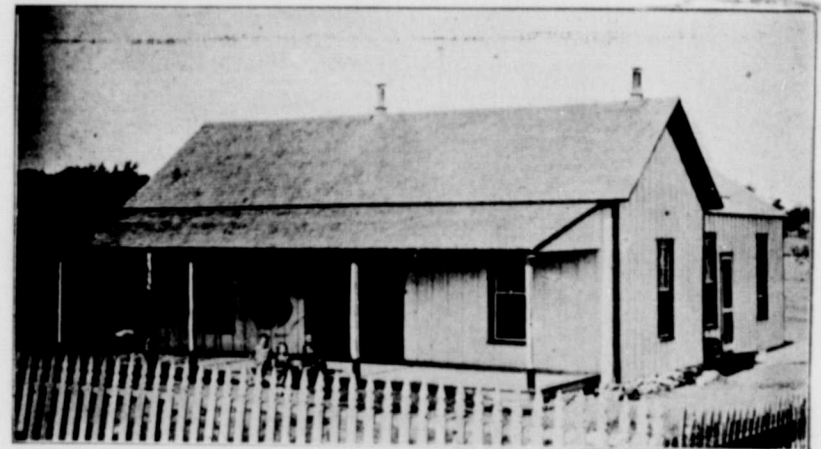
BUSINESS HOUSE OF N. BRANCH.

constant, close confinement necessary to look after it as it should be done, Mr. Branch's health has become impaired, and he has decided to transfer his interests to the stock business, as he believes that will mean more years of life for him, hence he is offering his mercantile establishment and property for sale. There is a bargain in it for anyone who wishes to engage in business in a live, up-to-date, healthy village, located at a very convenient distance from the railroad.

Since 1888, when the country was all open, has this business been supplying the country ranches and camps with groceries, grain, salt, etc., and under the careful, conserv-

is interested for the country's good, and progress, and thinks the time near at hand when it will rank at the top.

The engraving above shows Mr. Branch's business house, and the one below illustrates his residence. These show that he is comfortably situated both in his business and in his own home. He is assistant postmaster at Sherwood, the office being under his management and direction, and it is a considerable advantage in a business way. Merely to illustrate the growth of this business it may be stated that it was established with a capital of only \$1500, and it will now invoice about \$6,000.



RESIDENCE OF N. BRANCH.



DAVIS BROS.' BLACKSMITH SHOP.

DAVIS BROS.

This firm consists of two of the brothers, Doc and Fred, and both are too well known in this section to require any comment concerning either in this article. The shop is under the direct management of Fred, who is an up-to-date workman in every particular, and with iron or wood he is hard to turn down. Doc is the mechanic of the firm, and while he does shop work when in, his specialty is windmill work, both erecting and repairing and he does all the work on the ranches of his country, where they have no windmill men of their own. He is acknowledged as one who knows his business, and he thoroughly understands all engine work, both gasoline and steam.

These boys deserve a great deal of

IRION COUNTY RECORD.



In February, 1894, the first Record entered the postoffice at Sher-

credit, having built up this business from the bottom, and today they own their shop and also home. Their careful, pains taking work, conservative management, and general good citizenship has made them popular, not only with the patronizing public, but with the people of the county and all with whom they have business dealings.

The engraving above shows their shop with the brothers in front. This likeness hardly does justice to their shop, for inside it is well arranged, and the tools and material used is of the best.

When traveling throughout the country these are the boys to look up when you want any thing done, for they do everything in their line, from shoeing a horse to the manufacture of hacks and other vehicles, and they fully guarantee their work.

wood, and since that time it has kept the people of Irion county and elsewhere posted. It has always ranked among the best sheets of its country, and as an advertising medium it is good.

Since January 1, 1895, it has been under the management of Ed. P. Eason, and by him, through the columns of his paper, has the interests of his people been advocated, and in every issue it is seen that he has at heart the progress and upbuilding of the town and county.

Sterling county—sterling in fact as well as in name, has a message for you, Mr. Prospector. It is an interesting one, too. Come West and receive it.



20, 1900 AUGUST 20, 1900

Branch it to making public and convey their app giving it storage. interests of and county most pub West. He

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Eclipse,  
Steel Star and Aer-  
motor Windmills.  
Full Line of Water  
Supply Goods.



THEIR BUSINESS HOUSE.

Dry Goods,  
Clothing, Millinery,  
Groceries and Ranch  
Supplies.

# Carmichael, Perner & Co.

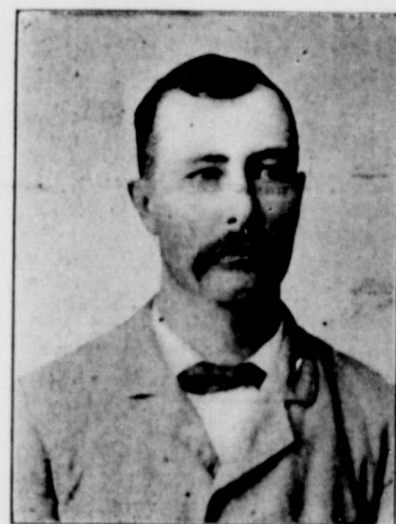
"All things to all men," is the motto of this firm, and how nobly they live up to it is amply evidenced by the extent and magnitude of the stock they handle. Without the slightest exaggeration, it can be truthfully said that these gentlemen have today one of the most extensive mercantile establishments to be found in the whole of Western Texas—and that is saying a great deal, too, but that it is true a glance at the illustration of their business house, published herewith, will amply prove. The business was established in 1893 by Mr. H. H. Carmichael and Geo. Hay, Jr. senior member and Phil Perner, Jr., of the present firm, and was carefully and conservatively managed by Mr. Perner from its infancy. As is the habit of infants when fed on the right food, it grew and developed rapidly.

The infusion of fresh blood seemed to constantly awaken the lusty young giant to even greater efforts, and the enterprise has grown by leaps and bounds. Their stock today will run in value to about \$100,000, and it is made up of everything that is required by the ranchman or any other citizen of the West. As the old saying goes, they can fit you out from the cradle to

employment of the firm for about three years, and is known and liked throughout the entire West. It is here that the skill and conservative business tact of the firm is most markedly shown, and where the growth of the business can be most readily gauged. That it meets the entire approval of the buying public in the territory tributary to Ozona is shown by the extent and volume of the business transacted.

**HARDWARE DEPARTMENT.**  
Under this head comes the water supply goods, windmills, engines, pumping jacks, etc. This branch is in charge of Mercer Windrow, a man who knows every detail of his business, and nothing is lacking to make it complete. The ranchman can find

## OZONA · TEXAS



PHIL PERNER.

here everything he needs in the conduct of his business, from the machine with which to drive his wells to the piping with which to case them, the windmills to lift the water, the tanks in which to store it and the troughs from which the thirsty cattle drink.

**LUMBER DEPARTMENT.**  
Here are handled the enormous supplies of lumber, salt, wire, and other heavy goods of this class which are sold by this firm. A complete stock of all classes of lumber is kept, and the man who is figuring on building can have all his wants supplied here, at an actual saving of cost when freight and time of hauling from the railroad points are considered.

**FURNITURE DEPARTMENT.**  
All the lines handled by leading furniture houses are to be found in this stock. The goods are modern and up-to-date in style and finish, and the prices are placed at a figure that will render it to the interest of prospective buyers to see them before going to railroad points to buy.

**MILLINERY DEPARTMENT.**  
Right here is where the ladies will grow most interested, and well they may, for a prettier or more complete line of goods dear to the feminine fancy can not be found in the West. Mrs. Foote, a milliner of much experience and taste, is in charge, and all the frills, furbelows and fancies of fashionable taste can be found in stock. The ladies of Ozona

and surrounding territory are fortunate in being able to have their wants so easily supplied.

**SADDLES AND HARNESS.**  
As in all other branches, a full line is carried in these, and every cowboy who values a fine saddle, or every ranchman who wants a good set of harness, need go no further than this house to find his desires met.

**BLACKSMITH AND REPAIR SHOP.**  
A thorough workman, Mr. Fritz Heubner, is in charge of this branch of the business, and is fully "onto his job." Every class of work is promptly executed.

**PHIL PERNER.**  
Mr. Perner is general manager of this enormous business, and it is largely owing to his conservative, careful management that it has attained its present proportions. He is full of enterprise and public spirit, and the people of Ozona and tributary territory have shown that they appreciate his business ability and marked personal integrity of character. It is refreshing to find



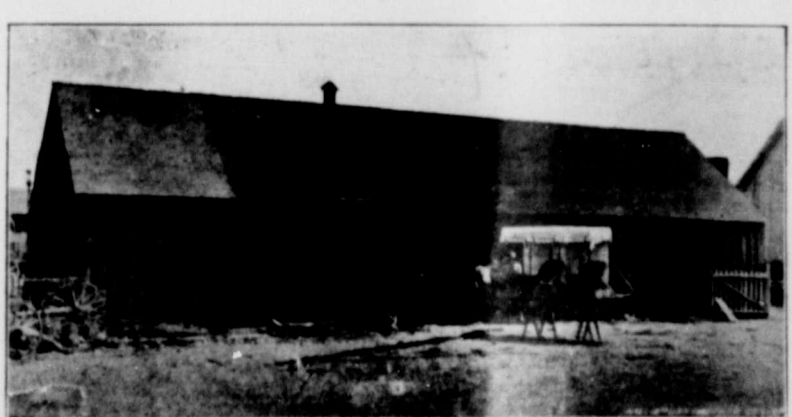
WINDMILL, WELL SUPPLY AND TIN WORKING DEPARTMENT.

the grave; they can sell you lumber to build your house; they can furnish you windmills, pumps and engines with which to water your stock; they can sell your wife a dress, your daughter a bonnet, and furnish a ribbon with which to tie the baby's hair; they can furnish you a bed to sleep in, and let your weeping mourners have a coffin in which to bury you when you have obeyed the final summons and passed to your everlasting rest.

**DRY GOODS AND GROCERY DEPARTMENT.**  
This branch of the establishment is complete in every detail, and the ranchman has his needs and desires most carefully provided for therein. Martin Morris is in charge of this department, having been in the em-



RESIDENCE OF PHIL PERNER.



BLACKSMITH, WOODWORKING, AND REPAIR SHOP.

a man of character so strong as to impress the stamp of his personality firmly upon the community in which he resides, and this Mr. Perner has done.

**NOTES.**  
The windmills handled by this firm are the famous Eclipse, Steel Star and the ever-reliable Aeromotor. They have a full line of piping, casing, cylinders, tanks, troughs, horse powers and pump jacks.  
In wagons, buggies and hacks they handle the noted Studebaker line, also vehicles of their own manufacture.  
Cooper's Sheep Dip, the best on earth, never injures the sale of wool, is always on hand.  
Tinwork and blacksmithing of all classes is done in their establishment by competent workmen.

# The Largest General Mercantile House

IN OUR SOUTHWESTERN TERRITORY



IRION COUNTY--Continued from p. 19  
1; J. H. Wellborn, Precinct No. 2; E. R. Shackelford, Precinct No. 3; Thomas McGuire, Precinct No. 4.

SHERWOOD.

Irion's County Seat--A Short History of the Town.

This pretty little town opened its eyes to the light of this busy, bustling world in 1884. Frank Ripley established the first business there, selling out shortly to Wm. Elliot, Thompson McDonald, the present surveyor of Crockett county, constructed the first residence in the new town.

Sherwood is located four miles below the head of Spring creek, unquestionably one of the finest and prettiest streams of living water in the State. The town is beautifully situated, surrounded by hills, and nestled comfortably on the river front. It is a picturesque, healthy locality, and many people from the North and East, in search of rest and recreation and the upbuilding of shattered constitutions, visit the place, some of them spending months at a time, while others, falling in love with the climate and with the hospitable, enterprising people, break away from their old time homes and come out to swell the ranks of the

social and refined. There is much to attract the visitor--fine climate, pure air, cool summer nights, and some of the finest fishing territory in the State.

MARTIN & MOODIE.

These gentlemen are the contractors for the construction of Irion county's \$20,000 court house, now in process of erection at Sherwood. They have their headquarters at Comanche, and do an extensive business all over Texas, Louisiana and other States in the erection of both public and private buildings. Their time is devoted principally to the former class of work and they have done a large quantity of it, as will be seen by reference to the attached list of buildings erected by them in various sections of the country. The appended engraving of the Comanche county court house will give an idea of the high class of work they carry out. The firm is composed of Capt. Wm. Martin and Mr. P. Moodie. Following is the list of principal buildings, public and private, erected by them, with cost of each attached:

Victoria county court house; cost \$74,000. Colorado county court house; cost, \$66,000. Fayette county court house; cost, \$103,000. Bastrop county court house; cost, 20,000. Caldwell county court house; cost, \$55,000. Go-



IRION COUNTY COURT HOUSE.

Western territory-builders. The little town has grown slowly but steadily from its modest beginning, and now there are many beautiful residences and public buildings.

SCHOOL FACILITIES.

Sherwood is noted for the excellence of its public school. The building, which cost \$2,300, contains four rooms and two halls. The average attendance is about 200. The faculty for this year is not complete but Miss Maul Wood is first assistant and Miss Minnie Williams second assistant.

POPULATION AND BUSINESS.

The population of Sherwood is about 600. There are three general merchandise stores, one drugstore, one hotel, two stables, one black-

board county court house; cost, \$72,000. Medina county court house; cost, 154,000. Atascosa county court house; cost, \$20,000. Matagorda county court house; cost, \$30,000. Liberty county court house; cost, \$44,000. Lamar county court house; cost, \$100,000. Taylor county court house; cost, \$63,000. Nolan county court house; cost, \$20,000. Jones county court house; cost, \$40,000. Stonewall county court house; cost, \$20,000. Mitchell county court house; cost, \$56,000. Potter county court house; cost, \$40,000. Pecos county court house; cost, \$36,000. Martin county court house; cost, \$28,000. Scurry county court house; cost, \$22,000. Kent county court house; cost, \$14,000. Hood county court house; cost, \$46,000. Comanche county court house; cost, \$76,000. McCulloch county court house; cost, \$35,000. Cherokee county court house; cost, \$22,000. Jasper county court house; cost, \$21,000.



COMANCHE COUNTY COURT HOUSE--BUILT BY MARTIN & MOODIE.

smith shop, three physicians, no lawyers, and until recently there had been no prisoners confined in the jail for a period of three years. The parties now in prison are Mexicans, charged with murder.

Sherwood is an enterprising little place, and the people are friendly,

Montgomery county court house; cost, \$23,000. Hunt county court house; cost, \$48,000. Shreveport La. court house; cost, \$82,000. Greenwood, Kansas county court house; cost, \$55,000. Bates county Mo. court house; cost, \$50,000. Burleson county Texas; cost, \$30,000. Binz building, Houston, Texas; cost, \$130,000.

JOHN KENNEDY.

The Deervale ranch, owned by Mr. Kennedy is located in Menard county, thirteen miles north of Fort McKavett, and forty miles south of San Angelo. Mr. Kennedy believes profoundly in the merits of the Aberdeen-Angus cattle, or "black mul-eys," as they are commonly called in this section, and has a number of very fine representatives of this blood on his ranch, of a pair of which photo-engravings are herewith produced. The bull in the vignette is Beato 35,388, sire Eulalie's Eric 15,568, dam Beatrice 4th of Lake Forest 22,768. There is no



ABERDEEN-ANGUS BULL BEATO 35,388.

better bred animal in the world than this. He was calved February 23, 1899. The heifer in the cut was calved April 27, 1899. She is Silvia 9th 35,389, sire Sir Jerryo 26,991, dam Silvia 5th. Both were bred by Anderson & Findley, of Lake Forest, Ill., and were brought here and inoculated against Texas fever by Mr. Kennedy, and both recovered severely, but recovered under his care, he receiving instruction from Bulletin No. 53, issued by Dr. Francis, of the State Experimental station. This experience of Mr. Kennedy's would seem to prove conclusively that the inoculation treatment for Texas fever is a decided success.

Mr. Kennedy has had for sale about twenty-five bulls of this breed, and will soon largely increase this number, as he has already added many valuable cows to his herd, and has now on his ranch of fifteen sections about 200 head of pure bred, registered and high grade animals.



A REGISTERED ABERDEEN-ANGUS YEARLING HEIFER.

From Mr. W. H. Mallory, representing the famous packer, Mr. Nelson Morris, who owns a ranch in Midland county, Texas, dated December 19, 1898:

"I beg to acknowledge receipt of your favor of December 5, which remained unanswered owing to my absence from Chicago on business connected with our ranch. I am very pleased, however, to state that in my opinion Aberdeen-Angus cattle are most satisfactory for ranch purposes and we find them far superior to any other breed of cattle for that purpose. It gives me much pleasure to write you this."

JOHN S. NOLL.

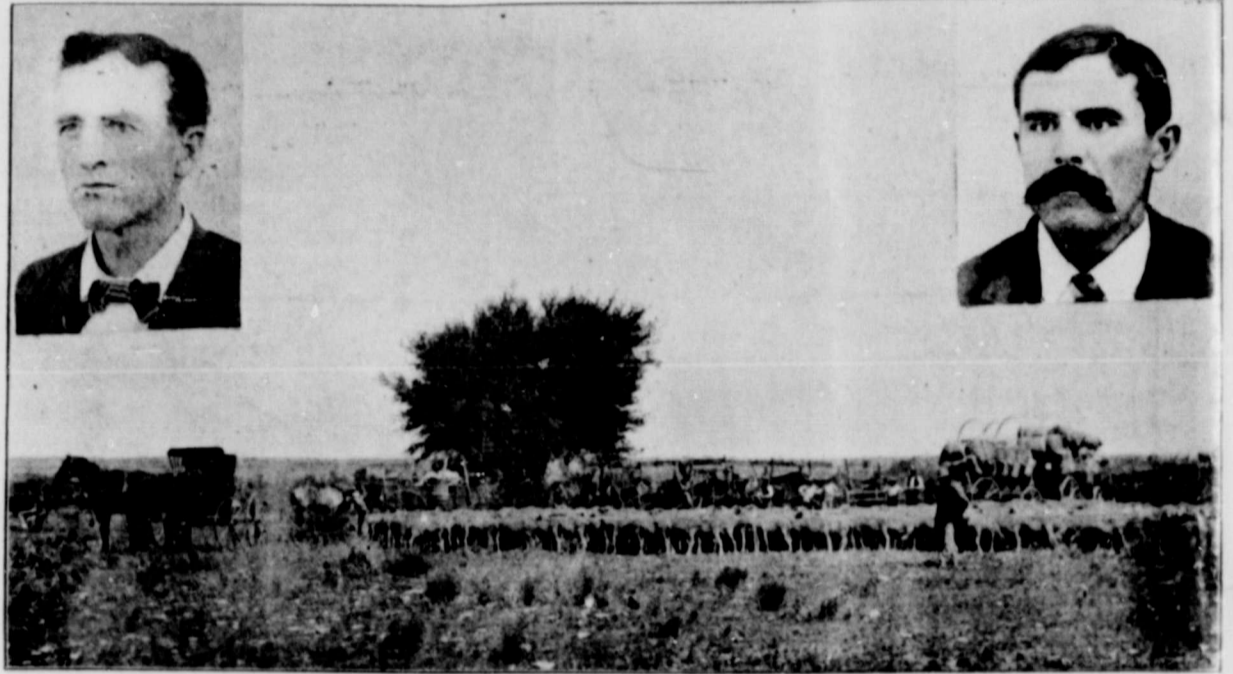
Mr. Noll came to Texas from Pennsylvania in 1877, first locating at San Antonio. As he expresses it himself, "I'm from Pennsylvania Dutch stock, boys, and am proud of it." In March, 1883, he came to San Angelo, and was for several years connected with B. C. Jackson at this place, buying wool, hides, etc., and in 1886 was with G. S. Long, the well known mutton buyer, while he was connected with Swift

brought very fair prices. The engraving herewith shows his shearing outfit just as they had finished the spring clip at Kniekerbocker this year.

EMIL PFEISTER.

This gentleman is one of the best known and most reliable sheepmen in Western Texas. He has handled the "woolies" all over this section of the State, and has a wide circle of friends, with all of whom he is

justly popular. His experience of many years has given him a rare degree of knowledge concerning the sheep business, and he has proved himself so eminently reliable and trustworthy that he has gained the utmost confidence of every man to whom he has been employed. He is now in the employ of C. H. Elmendorf, of Lincoln, Nebraska, on the latter's enormous sheep ranch in New Mexico, and has the best wishes of all his Texas friends in his new field of effort.



JNO. S. NOLL.

AFTER THE SHEARING AT NOLL'S SHEEP CAMP.

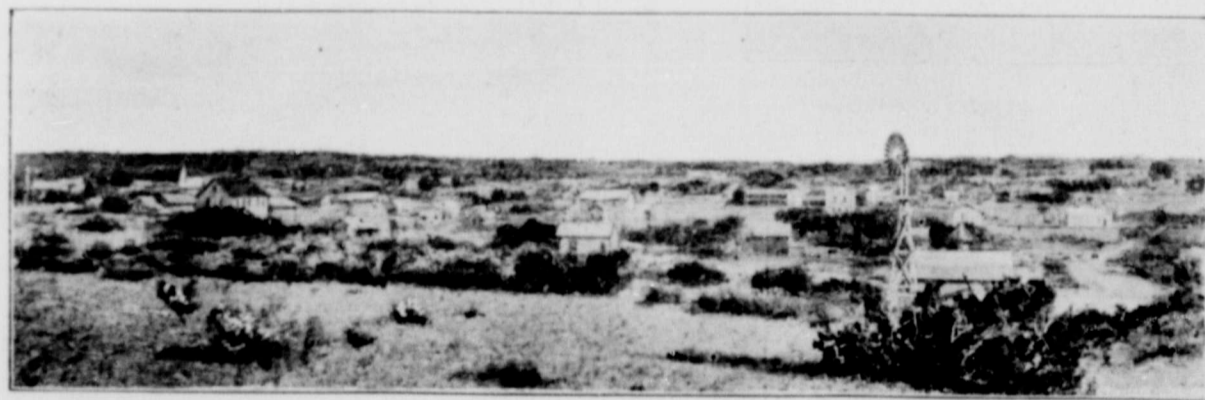
EMIL PFEISTER.

& Co., the famous packers. This experience gave him ample knowledge of the country and in 1888 he bought 15,000 muttons in the lower counties. Since 1889 he has been interested on his own responsibility in the sheep business, and with all his fellow flockmasters, has been up and down with the varying fortunes which have marked the history of that traffic during the past twelve years. The present period has been one of marked prosperity for the sheep man, and friend John has had his just share of the prevailing good times. He is an ardent republican, by sheer force of the business in which he is engaged, and earnestly hopes for a continuation of the present era of protection and high prices. He has placed on market for himself 4000 fat wethers, which have

**GEO. L. ABBOTT.**  
ESTABLISHED IN 1890.  
The Leading Live Stock and Ranch Commission Firm of the Great Concho Country,  
Buys and sells Live Stock of all kinds on commission. Has for sale Ranches of from 5,000 to 150,000 acres on easy terms. Agent for Pasteur's Blackleg Remedies. Correspondence solicited and promptly attended to.  
Office in the J. S. Miles Building.  
**SAN ANGELO, TEXAS.**  
P. O. BOX, 62.



The above cut shows a part of the Callan & Co. herd of grass cattle, sold by Geo. L. Abbott in 1899 at \$42.50 per head.



BIRD'S EYE VIEW OF SHERWOOD.

CROCKETT COUNTY  
A Noted Southwestern Grazing District.

Crockett county has an area of 2600 square miles. Its western boundary is the Pecos river. Live Oak creek is the only running water wholly within it. The west half sheds its waters to the Pecos, the east part to Devil's river, while a small portion in the northeast part slopes to the Concho. The surface of the south half is hilly and has much brush and sotol; while the north half is undulating with timber and grass, chiefly mesquite without sotol, but in some places live oak. There is neither red nor sandy soil in the county, nor is there surface flint rock, nor is there a clay

subsoil except in the largest valleys and on the plains. There is an abundance of limestone. Water for ranching purposes is pumped by windmills into dirt tanks out of drilled wells, averaging about 340 feet deep, each outfit complete averaging in cost about \$1500. Over half of the land belongs to the State school and State university funds, over nine-tenths of which is leased for three cents per acre per annum by the ranchmen. There are no farms, but an occasional sorghum or Johnson grass patch. The capacity of the land is on an average about 35 head of cattle for each mile square. The total valuation of property for taxation is \$1,800,000. The chief industry is raising and grazing cattle, the county having a few sheep, not many horses, and only a small number of hogs and goats. The population is about 2000, of which half live in the county seat, Ozona.

her lap a lot of hopeful, wishful, inexperienced folk that live well on the farm but soon starve here. The county has no floating debt and never has had her scrip below par. The public schools began with the county's organization, and though the term has never been less than six months--the last term being nine--excellent school houses have been built, furnished and supplied with modern apparatus, yet no charge is made for overs and unders, the best teachers obtainable are employed and there is always cash on hand to pay for a long term.

OZONA.

Ozona is the only town in the county. It is unpretentious; but the visitor says: "I like this place. Its people keep posted by telephone and daily mail; they are busy but sociable. That church would be a credit to a city. Those public school buildings are commodious, well built, painted and well arranged."



BUSINESS PORTION OF OZONA.



ZEB OWENS.

Mr. Owens came to this country in 1888, locating on the head draw of Spring creek, making in the open country there one of the prettiest and best improved ranches in the Concho country.

The ranch house, of which a photograph is herewith reproduced, is a cozy cottage, cool and inviting, with a fine tank close at hand which derives its water supply from two wells with windmills.

Mr. Owens is a wide-awake business man, who never lets pass an opportunity to improve his financial condition—just the kind of a man who is a benefit to his country.

J. B. GILLESPIE.

Mr. Gillespie is proprietor of the Silver Exchange Saloon, an excellent

interior view of which is herewith presented. This resort is one of the most popular in Ozona, as well as

cellence of his goods, coupled with his own geniality and personal popularity, which has enabled him to

activity have been located at different periods in the towns of San Angelo, Sonora and Ozona. He was one of the pioneers of this section, and has witnessed and experienced all the ups and downs which beset the proud place it occupies in the history of the State today.

In connection with this matter, it is worthy of note that Mr. Gillespie has on exhibition in his place of business a magnificent painting of an antelope hunt, which cost him the neat sum of \$250.

JOHN YOUNG.

This gentleman is tax assessor of Crockett county, and is now filling his second term in that capacity, being a candidate for re-election.



INTERIOR OF J. B. GILLESPIE'S SALOON, OZONA.

in the entire West, and Mr. Gillespie is justly proud of the volume and class of business he has built up.



J. B. GILLESPIE'S RESIDENCE.

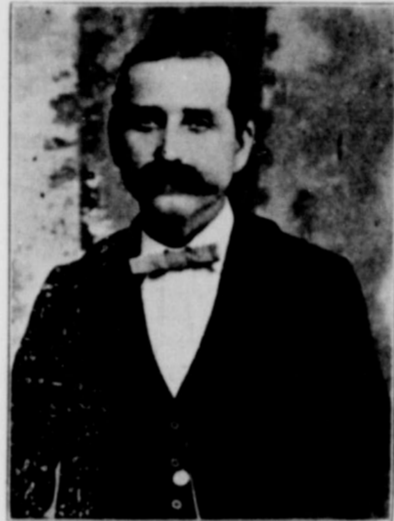
attain the standing he now has in Ozona's business world.

In this saloon is to be found probably the finest display of horns in Western Texas. This exhibit alone will well repay a visit to his place.

Mr. Gillespie became a citizen of Western Texas in 1882, and since that time the scenes of his business

town. Born and raised in the West, and engaged in the stock business for years, he knows it from beginning to end, and is acquainted with every corner of the Western country.

Everyone who is acquainted with him knows him to be fully deserving of the position to which he aspires and eminently qualified to fill it and a ballot cast for him will be well placed.



J. B. GILLESPIE

Monogram, Brookwood, Saratoga and Sunny Brook, and in cigars, those noted brands, General Arthur and Y. B. It is the uniform ex-

J. M. NEW

Came to Crockett county from Bell county in 1898, and in Febru-



INTERIOR OF J. M. NEW'S SALOON, OZONA.

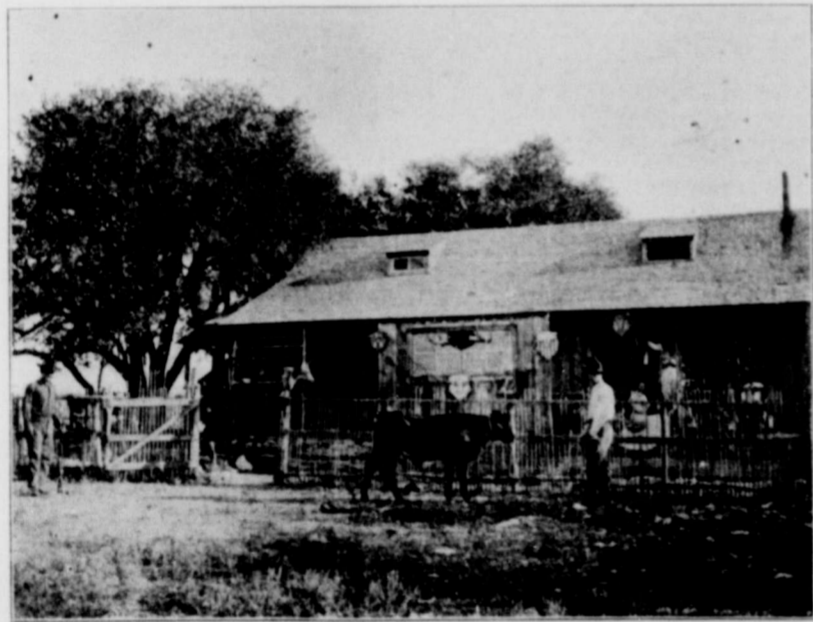
ary, 1900, purchased his saloon, the beautiful bar and fixtures of which are shown in the engraving above.

Although but a short time in Ozona, Mr. New has hosts of friends in the town and surrounding country, and he has made them by careful attention to his business and his genial manner with all.

Mr. New is building up a solid, substantial business, for all appreciate the excellent quality of his goods, and "Good Goods and Honest Treatment" always win.

the upgrade, and as a side issue has brought yearlings and held them

over making good money on each investment of this kind. The cattle



ZEB OWENS' RANCH RESIDENCE

now running on his range will number about 1000, all well graded stuff.

Mr. Owens has spent his life on the frontier, and numbers his friends by hundreds. No man is more popular, or better liked or more highly respected by all who know him.

He uses the ring bone brand on his ranch cattle, which consists of a circle around each hip bone, known as ring bone brand.

Mr. Owens breeds horses for sale, and has disposed of many good ones. As in the case of his cattle, he uses good blood, and his horses show the result.

THOMPSON M'D

This gentleman came to West Texas in 1874 from St. Louis, and located about a mile from where Knickerbocker now stands, being among the oldest actual settlers.

Chicago Live Stock Commission Co.

With Thos. Kelly President and General Manager, in charge of Chicago office; Thos. B. Lee 1st Vice President, in charge of Kansas City office, and E. B. Overstreet, 2nd Vice President, in charge of St. Louis office, needs no other recommendation than these men in charge.

For several years past they have done the largest volume of business of any Live Stock Commission Co. in the world, and by fair dealings are justly entitled to the largest business in this portion of Texas, which they have retained for years, and which they point to for reference.

They Want Your Business.

Liberal advances made on consignments. Unlimited amount of money to lend on cattle security. Unsurpassed facilities and most reliable and able salesmen in the markets. If I can serve you, call on or write

C. A. BROOME, Agent, San Angelo, Tex.

C. A. Probandt

San Angelo, Texas

C. A. Probandt

The Most Rapid Growing, The Most Popular Trading House With the People

Fall Announcement New Goods Daily Arriving

Is now ready to place before the most scrutinizing buyers the largest stock of

Dry Goods, Clothing, Hats, Gents' Furnishings, Notions, Etc....

To be found in the West. I challenge a comparison of our line of merchandise and prices with all houses and markets in Western Texas. Being constantly progressive, our stock is more complete than ever. I respectfully solicit the inspection and patronage of all buyers.

My Stock of Groceries is Replete in Every Detail

For the most fastidious taste. Here you find all delicacies, and a full stock at all times of RANCH SUPPLIES.

The Disorganizer of High Prices

C. A. Probandt San Angelo Texas...



**The Palace Saloon**  
A Leading Ozona Resort.

As will be seen from the illustration herewith, this popular resort is one of the best fitted establishments

really is—"a gentleman's resort." The bar fixtures are of a character which are rarely found even in towns of two or three times the population of Ozona. And the quality of the refreshments passed over the polished surface of the bar are in thorough keeping with the general excellence of the establishment. The "Edge-

Mr. Sheen purchased the oldest saloon stand in Ozona, and since opening up has made a world of friends among all classes of people. The illustration above shows more forcibly than any words the writer can command that he is enterprising and modern in idea, with business capabilities of a high order. He has



INTERIOR OF PALACE SALOON.

in the West. The interior arrangements are beautiful, and Mr. W. D. Sheen, its enterprising proprietor, has spared neither pains nor expense in fitting it up to become what it

wood" and "Metropolitan Club" are among the leading brands of whiskeys served, while the best brands of imported and domestic cigars are kept constantly in stock.

striven earnestly for success, and that he has attained it is only one more exemplification of the saying that "success awaits always on merit and honest effort."

**E. C. HIGHTOWER.**

Mr. Hightower located in Western Texas in 1891, coming here from Granbury, Hood county. For two years he was engaged in the sheep business, but sold out at the close of that time and located a ranch near Ozona, in Crockett county. In 1898 he closed out this ranch and engaged in the grocery business in Ozona,

is prompt and reliable. Following are the rates for passenger fare:  
San Angelo to Ozona, \$5.00.  
Round trip, \$8.00.  
San Angelo to Knickerbocker, \$1.  
Round trip, \$1.50.  
San Angelo to Sherwood, \$2.00.  
Round trip, \$3.00.  
Ozona to Sherwood, \$3. Round trip, \$5.

sition ever since he launched his bark upon the troubled sea of Western journalism. His paper has had an individuality and style that is pe-



making his home in that town, where he has resided ever since. In January, 1898, he secured the contract for carrying the mail between San Angelo and Ozona, and has since operated the San Angelo-Ozona stage line. This line runs stages each way daily except Sunday between this

Ozona to Knickerbocker, \$4.00. Round trip, \$6.50.  
Engravings of one of the vehicles used on this line, and also of Mr. Hightower's business house at Ozona, are presented herewith.  
Mr. Hightower is an enterprising citizen, and has built up an excel-



culiarly its own; no other sheet in ancient or modern history has been like it. It has recorded the weekly events of its town and county in a breezy, unexpected sort of a way that has caught the fancy of the public—likewise their \$2 per year subscription money—and has given its unconventional, brainy young editor more than a local reputation. Claud's friends say he has been offered \$2,000 per week to edit the society column of the New York Journal, but refused on the plea that he had a better thing at home, where he could trot around town in his shirt sleeves, drink "Pearl" and "XXX" with all the boys, and attend social functions without being forced to the painful and humiliating necessity of clothing his manly form in eel skin pantaloons and a split-tail monstrosity called by courtesy, in the "enclawed" circles of the effete East, a dress coat. So he is still in Ozona, dishing out newspaper medicine to the hungry public at the extremely low rate of \$2 for fifty-two doses. He has succeeded as is evidenced by the fact that he has a ranch and a nice bunch of cattle in the Chinese Reservation, forty miles from Ozona, to which sequestered spot he hies himself every time he gives some hot tempered, big-listed gentleman a particularly warm article of "roast," and there remains until he receives a message via the grapevine telegraph that the war is over or that the aggrieved party has left town, when he comes back dryer than ever and ready to repeat the operation at the first opportunity.  
And that's all we know about Claud and the Kicker. Selah!

**Ozona Livery, Feed and Sale Stable...**  
J. B. Moore, Prop'r.

Jeff, as he is familiarly known, is



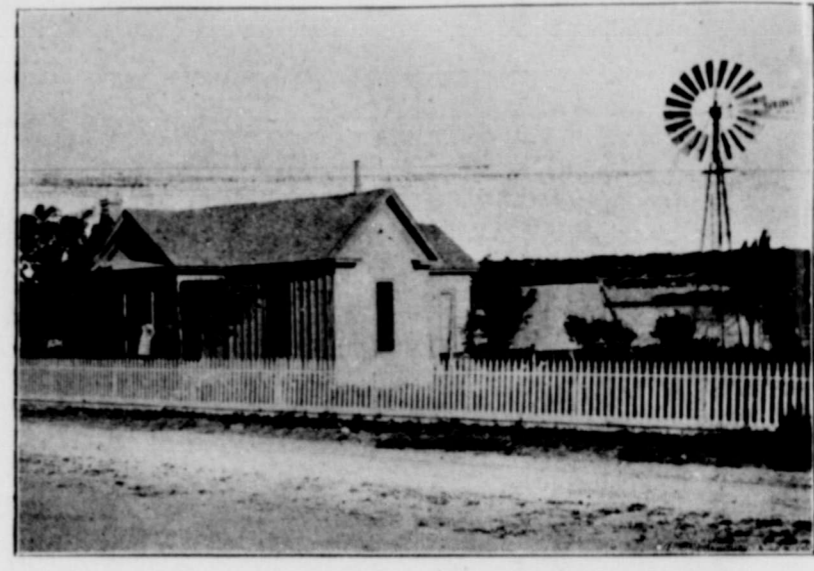
one of the pioneers of this section. He arrived in Crockett county in 1879, and ran sheep for ten years on the hills and dales of Crockett and Sutton counties long before the towns of Ozona and Sonora had been dreamed of. For eight years he conducted an irrigated farm on Spring creek, and as usual with all his undertakings, made it a paying success. The orchard on the place of which he had charge was in his time, and still is today, known as the finest and best producing orchard in the country. He was deputy sheriff in Tom Green county under Willis Johnson for three years and in that capacity showed himself amply able to cope with every emergency which might arise. He is now a candidate for sheriff of Crockett county, and it is conceded by all who know him that if elected he will make a most efficient officer. He has been tried and tested; has been

"weighed in the balance," and never found wanting. His character is such that his people may be sure the oath of office will be fully observed if he is elected to the important office to which he aspires.

In 1899 Mr. Moore engaged in the

livery business at Ozona and it is the proud and truthful boast of his friends and himself that he has the finest bred and fastest teams to be secured in any stable in West Texas. He is a successful and scientific breeder, and is careful to see that none but the best of blood enters into any animal of his string. Just above the cut of his stable, which appears herewith, is to be seen a photo of "Connie M." his noted racing mare. This piece of equine perfection is by "Buck Walton," out of "Up and Down." She has thrown dust in the eyes of all the fast horses of the lower country, and has successfully maintained her position as queen of the turf in the region where her victories have become known and noted.

Mr. Moore's elegant home, of which a photo appears herewith, is located in one of the nicest residential portions of Ozona, and shows that not only does he appreciate the comforts of life, but that he has the ability and the means to command them. It is with pleasure that the Enterprise shows up, by word and illustration, the success of a man who, like Mr. Moore, has achieved this result by simple force of energy and inherent ability.



MR. MOORE'S RESIDENCE.

**C. L. BROOME.**  
Mr. Broome has for many years been one of the leading spirits of Ozona. Influential and energetic

of the esteem and good will of every citizen of the town and county. He held for one term the office of sheriff and tax collector of Crockett

of the south side of the square of Ozona in 1899 caught Mr. Broome among the losers, his blacksmith shop being burned. Since that time he has erected on the corner where the burned shop stood, two excellent stone business houses, illustrations of which are presented herewith. He has also rebuilt his blacksmith shop, which is in charge of careful and competent salaried workmen. Mr. Broome and son, Charles P. Broome, are engaged in the live stock commission business. Their standing is of most material assistance in handling the business of the Crockett county stockmen and their hustling ability is too well known to require comment here. Suffice it to say that the "city of ozone" numbers among her citizenship no one more deservedly popular or more worthy of universal respect than the subject of this sketch.



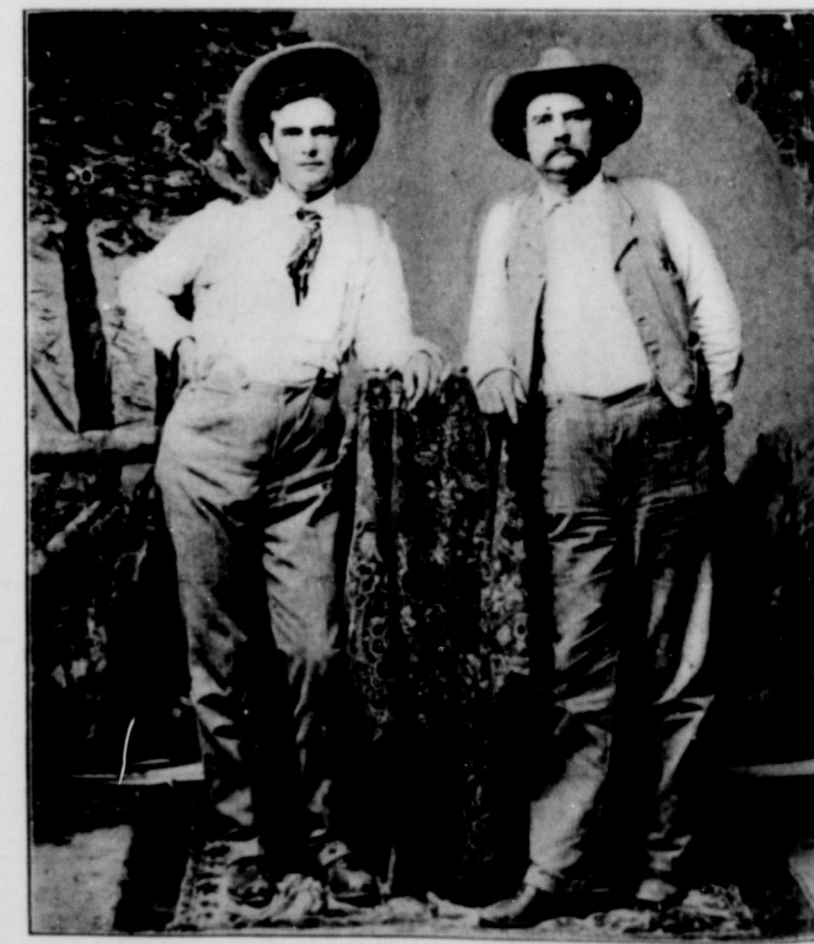
C. L. BROOME BLOCK.

in matters of public importance, he has gained and held to a marked de-

tt county. The disastrous fire which destroyed the business portion

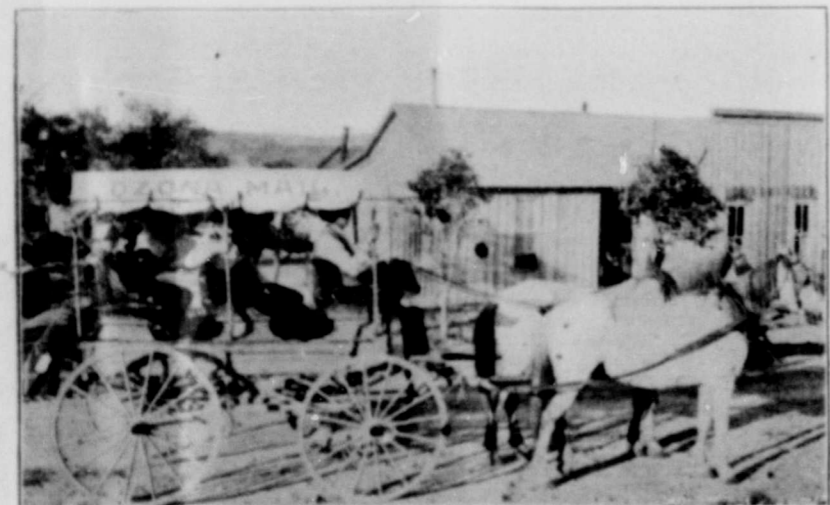
**YOUNG & HUDSPETH.**  
This firm, composed of John Young and Claud Hudspeth, looks after the land, live stock and ranch commission business of the Ozona country. As the boys are both noted hustlers, and are personally acquainted with every foot of their territory, and with just about every man in it, there is no reason why they should not have scored the success which has attended their efforts. They have, perhaps, handled to good advantage more ranch property, and more various kinds of live stock, during their business career, than any other firm in that section engaged in their line. And they have not built up this business by sitting still, either, but it is the result of hard, honest work. If you want to know aught concerning ranch property, real estate or cattle in the Ozona country, write them at Ozona; if you have anything to sell there, list it with them, and if there is a buyer in the country for it, they will find him.

Claud and John are both hustlers and never fail to "get there" when they start out on the trail of a trade. Their photos, which appear herewith, show them to be rather good looking fel-



CLAUD HUDSPETH. JOHN YOUNG.

lows. They had on their "running gear" when this snap-shot was taken, and it is presumed, from their pleasant expression, that they had just closed a good deal.



OFF FOR SAN ANGELO.

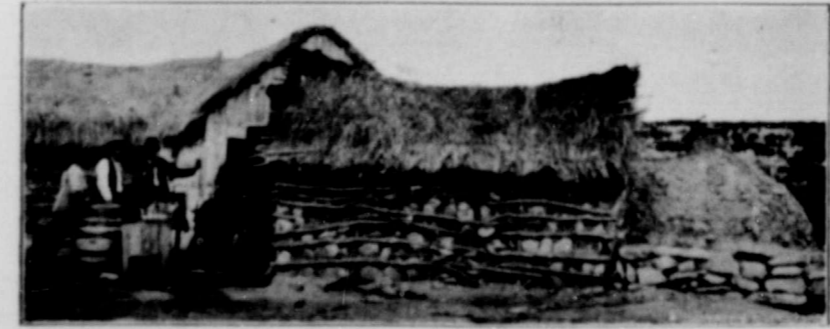
place and Ozona, a distance of eighty-five miles. It is well equipped with horses and vehicles, carrying passengers and express matter. Knickerbocker and Sherwood are the intermediate points, and the service

lent business at Ozona. He is constantly adding to the efficiency of his stage service, and now has one of the best equipped lines which is operated out of San Angelo.

**THE OZONA KICKER.**

Ozona without its Kicker and its only Claud Hudspeth what would it be? An egg without its salt—the play of Hamlet minus the Danish prince; a wreck afloat upon the sea of time, with no beacon light, to lead it safely home; a circus without its fun-makers; all these things and more.  
The Kicker is the successor of the

old Courier, and the Courier was established—when? Why, when Claud Hudspeth took charge of it, to be sure. It may have been published prior to that date, but if so, no one knows it outside of Ozona. Claud, however, from the very beginning of his newspaper career, showed a disposition to hold the center of the stage, in the fullest glare of the foot-lights, and he has occupied that po-



SUBURBAN CHILI JOINT, OZONA.



## Boggs' Ice Cream and Cold Drinks

Will just hit that dry spot in your throat these hot days. All the latest drinks served in the nicest style. Also Fruits, Confectioneries, Tobacco and Cigars....

Phone orders to **San Angelo, Texas.**  
No. 137

## GOOD GROCERIES.

That's my hobby.  
Everything in this line.

## Grain, Salt, Feed, Etc.,

And all sold at the lowest spot cash figures.

**M. A. ADAMS.**  
San Angelo.

## FURNISH YOUR HOUSE.

It won't cost you much to buy furniture from me. An up-to-date stock in Furniture, Carpets, Matting, Wall Paper and Paints to select from. I am now receiving stock in car load lots. LATEST and BEST.

The Store  
of  
Little  
Prices.

**M. W. MARTINE,**

San Angelo.

## Dr. O. B. Love,

**DENTIST**

San Angelo, Texas.

Over Findlater's, Phone 185.

## YOU CAN BUY

Hats, Caps, Shirts, Shoes, Hosiery, Handkerchiefs, Pants, Suspenders, Neckties, Undershirts, Drawers, Jumpers, Overalls, Towels, Gloves, Etc., at reasonable prices from me. Men's and Boys' Suspenders, 10c to 50c per pair, at

**EXTEIN'S STORE,**  
San Angelo, Texas.

**RAU & MOODY,**  
**BLACKSMITHS and WOODWORKMEN**

San Angelo, Texas.

We turn out none save the best work. Manufacture and overhaul Hacks, Buggies and Wagons.

**HORSE SHOEING AND PLOW WORK**  
A SPECIALTY.

## THE AUCTION HOUSE

Is the Cheapest Store in San Angelo. Boots, Shoes, Hats, Clothing, and a general line of Notions. A call will convince you.

**AUSTIN SPENCER, Prop.**

## San Angelo Hotel.

I have just purchased and completely overhauled and remodeled the old San Angelo Hotel. Everything new and clean, and the best table service in the city.

Billiard room in connection, with the well known Phillipi in charge, who is also prepared to furnish music for dances and all other occasions.

**J. W. THOMAS,**  
San Angelo, Texas.

## DR. H. YOUNG,

**Veterinary Surgeon and Dentist,**

Office at W. J. Ellis' Stable. Phone 44. Residence at Mrs. Lewis, Phone 140. San Angelo, Texas.

I Treat all Diseases of Live Stock. Diseases of the Teeth and Feet are My Specialties.

## Saddles and Harness...

Are important articles in Western life. I make and sell the best, using only the finest leather, and employing none but skilled workmen. No "scrimping" in my goods.

## MOSE TAYLOR,

Concho Avenue. SAN ANGELO. Uses the T. E. Menia make of Saddle trees. Brands, Visalia and White River.

## Lapowski Mercantile Company,

SAN ANGELO, TEXAS.

Capital Stock \$100,000.00.

Solicits a share of your business when in San Angelo. Call and see us.

## Lapowski Mercantile Company,

ABILENE. SAN ANGELO.

## The Home Tailor

Makes you a better Suit, uses better goods, gives you a better fit, and helps pay your taxes. Why not trade with him?

**W. C. NOLTE, The Tailor.**

Shop Cor. Concho Ave. and Oakes St. San Angelo.

## THE RACKET STORE . . .

If you are troubled at night over the large outlay it takes to run you; if the phantom ghosts of credit houses trouble your dreams; if you can only see ruin, bankruptcy and disgrace ahead, it is not an indication of sickness. You do not need a physician or a change of air—you only need to change your business methods; quit running bills; quit buying from credit houses. Try a few bargains at

## Stephens & Turner's Racket Store.

It is the best tonic under the sun, a health restorer, a peace-maker, a happiness producer.

IS YOUR BICYCLE SICK?

TAKE IT TO

## CHOCTAW GEORGE

FOR TREATMENT.

He cures illness of long standing in the case of Guns, Pistols, Sewing Machines, etc.

Shop near Oakes Street Bridge.

SAN ANGELO, TEXAS.

## City Bakery

Makes the best Bread in San Angelo.

**PIES AND CAKES**  
Always in Stock.

We carry also a full line of Staple and Fancy Groceries, and all seasonable delicacies. Fancy Cheeses our specialty.

**GUS DRESSLER,** San Angelo.

## THE PASTRY COOK

Has gained an enviable reputation in this country because of the uniform excellence of his goods.

**BREAD, CAKES, PIES** and a full line of **STAPLE and FANCY GROCERIES**

**BILLY WHYTOCK,** San Angelo.

Opposite Post Office.

## CENTRAL WAGON YARD . .

Is the best place in town to put up your team when in San Angelo. Plenty of feed and water and ample accommodation for man and beast at the lowest rates.

**D. E. COCREHAM,** SAN ANGELO.

THE CHADBOURNE STREET  
BLACKSMITH . . . . .

## R. A. LINDEMANN,

Is noted throughout the Concho Country . . . . .

For the excellence of his work. Everything in his line, from the shoeing of a horse to the manufacture of a wagon.

## FRANK RUSSELL, The Clothier.

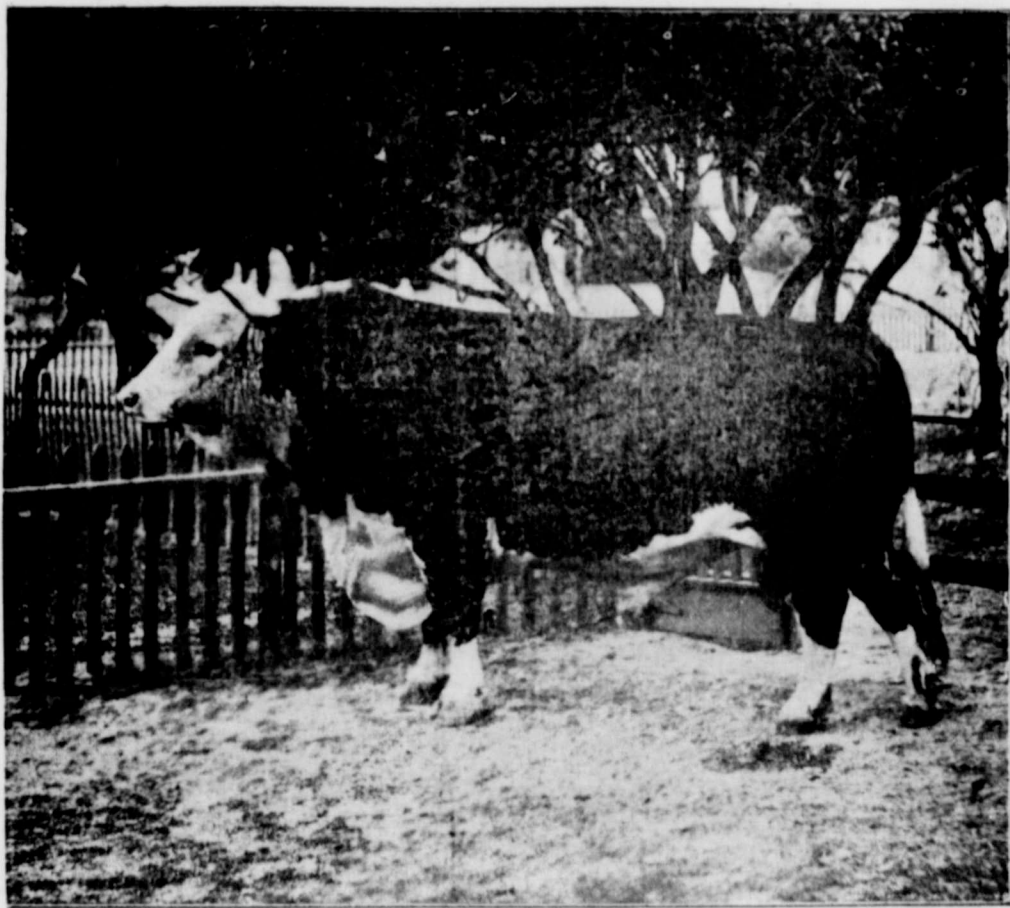
OPPOSITE  
Landon Hotel....

I carry at all times the prettiest and most stylish line of UP-TO-DATE samples of any house in West Texas. My line consists of all the very latest novelties in Serges, Cheviots, Fancy and Imported Worsteds, and in fact everything New and stylish that can be found in Chicago and New York City. Call and give me a trial. No trouble to show goods. Prices to suit everyone.

OPPOSITE  
Landon Hotel....

**FRANK RUSSELL, THE CLOTHIER.**





**"Polson" 49230, Property of Lee Bros., San Angelo, Texas.  
See Page 8.**



**JUDGE CHAS. E. DAVIDSON.**

Judge Davidson has held the position of county judge of Crockett county since its organization—a well deserved compliment to his legal ability and great personal popularity. He has had opposition more than once, but has been triumphantly re-elected each time. He has a splendid reputation as a lawyer, it being a well known fact that decisions of his court are always sus-

tained by the higher tribunals of the land. There is not a man in Crockett county who is personally stronger or more popular than Judge Davidson, or who is more worthy of the honors repeatedly bestowed upon him.

**SAM A. SOWELL.**

Mr. Sowell located in this country in 1890, and established the first general merchandise business in the new town of Ozona. He was elected treasurer of Crockett county at the first general election held in the county, and filled the position for nearly eight years, when he was elected sheriff and tax collector. He has held this office ever since, but is not a candidate for re-election. When he sold out his mercantile interests in 1893 he invested in stock, and at the expiration of his term of office he will devote his entire time to his stock interests, still making his home at Ozona.

Mr. Sowell has always performed his public duties in a careful and conservative manner, dealing impartially with all alike, and is well known as an honorable, straightforward gentleman, and in retiring from office he does so with hosts of friends and admirers, carrying with him into private life the best wishes of all his people.

**J. W. MCKEE.**

Mr. McKee, although Commissioner of Precinct No. 4, Crockett county, but one term, will be forced to accept the office for a second, for his people appreciate the right man in the right place, and he has handled all business of interest to his people in a more than satisfactory manner to all concerned, being a careful, conservative man of good judgment.

Mr. McKee's ranch is 30 miles south of Ozona. He has had extensive stock interests in the country for

18 years, and has always been recognized as an honest, public spirited man—just the kind that benefits the country.

**J. B. JOHNSON.**

Mr. Johnson came to West Texas in 1873, and in that early day was on the trail with many herds of cattle. He located a ranch at old

Camp Wood, on the Nueces river, the headquarters for the rangers, but after they left that part, J. B., as he is better known, with his outfit, had many an Indian fight. He now holds immense claims against the Government on account of Indian depredations.

In 1884 Mr. Johnson was admitted to the bar and has practiced more or less ever since, and in 1895 he came to Crockett county and was

appointed to fill the unexpired term of another party. In this capacity he has served his people faithfully, and has protected their interests in every instance. He was chosen by the people to serve a second term at the following election, and should he consent to again accept the office, he will be elected without an effort on his part, for his people, like all others, appreciate the right man in the right place.

**CROCKETT'S COUNTY OFFICIALS.**

- 1—Judge Chas. E. Davidson.
- 2—Co. Com. J. W. McKee.
- 3—Clerk Roy Hudspeth.
- 4—Assessor John Young.
- 5—Treasurer Archie Cochran.
- 6—Surveyor Thomson McDonald.
- 7—Co. Com. Theo. Bjorkman.
- 8—Sheriff S. A. Sowell.
- 9—J. P. J. B. Johnson.
- 10—Co. Com. W. F. Coates.
- 11—Co. Com. S. E. Couch.

appointed county attorney. He was then elected to the office, but resigned at the end of one year to accept the office of Justice of the Peace which office he now holds. He is in the race for re-election and will be elected, as usual, without opposition. Mr. Johnson says he is a Hogg-Bryan democrat, and he must be O. K.

**ARCHIE COCHRAN.**

Came to Crockett county in 1890, and since that time has been extensively interested in cattle and horses. Mr. Cochran was elected to the of-

Mr. Coates is engaged in the cattle business, his ranch being located twenty-five miles northwest of Ozona. It contains 8,500 acres, well fenced and watered, with some excellent cattle running upon his range. He believes in good blood, and uses first-class bulls only with his herd.

**ROY HUDSPETH.**

This young gentleman, now filling the responsible position of county and district clerk of Crockett county, to which he was elected in the fall of 1898, became a citizen of that section

**ELAM DUDLEY.**

Herd bull, the Major 76,198, by Pageant 33,246. Dam Mag. 56,180. Calved Oct. 15, 1897. Bred by W. C. Dibrell, Coleman, Texas. Ranch located six miles from Ozona.

in 1893. He was at first engaged in the newspaper business, but reformed at the first opportunity to quit, which occurred when he was appointed deputy by his father, who then held the position of clerk. Roy then grew ambitious and ran for the office on his own hook at the following election and secured the job over one of the best men in Crockett county, which was quite a feather in his cap, as he was only 23 years of age at the time. So well has he

filled the place, however, and so thoroughly are the people of Crockett county satisfied with his work, that they will re-elect him this fall without opposition. This fact is a substantial demonstration of their faith in his honesty and ability, and of his own personal popularity as well. "The slick-faced kid," as they once called him, has grown a few whis-

**W. F. COATES.**

Mr. Coates is county commissioner of precinct No. 2, Crockett county, to which position he was appoint-

ed to fill the unexpired term of another party. In this capacity he has served his people faithfully, and has protected their interests in every instance. He was chosen by the people to serve a second term at the following election, and should he consent to again accept the office, he will be elected without an effort on his part, for his people, like all others, appreciate the right man in the right place.



A MEXICAN RESIDENCE, OZONA.

It has grown in strength with the passage of time.

Prior to 1896 Mr. Hudspeth had no educational advantages, but being energetic and ambitious, he made his own way to two years in college, and while there he worked like a trooper, losing not a moment of the precious time. His advancement was rapid, and his application and natural ability placed him at the close of this period where it would have required many men four years to reach. He is one of the few young men who, coming to the Western country with but few personal restrictions, yet worked and strove to build up instead of throwing himself away. He is self-made, and, in the opinion of his numerous friends may be taken in evidence, can well afford to be proud of the job.

**S. E. COUCH.**

Mr. Couch became a citizen of this section in 1888, and since that time has been extensively engaged in the stock business, both cattle and sheep. In all his dealings he has the reputation of being an honorable, public-spirited gentleman, and is a citizen of whom any country might be proud.

As county commissioner of precinct No. 1, Crockett county, Mr. Couch has given his people such eminent satisfaction that he is now on his third term, and has been requested to allow the use of his name again this fall, which he has consented to do. His re-election is virtually assured, for his people are too well pleased with his public services to give him up.

**W. F. LUCKIE.**

Mr. Luckie is situated in the northeast corner of Sutton county, on the head draws of the San Saba river, and his pasture is a fine one, with excellent open range and the finest of winter protection, a feature worth much in this country of sudden climatic changes. This property has been secured simply by "sticking to it," for in 1894, when Mr. Luckie located where he now is, he

thigh, and A with bracket above, same place; earmarks are crop and underbit left, underslope right, and crop each ear. In addition to his cattle he has thirty head of good horses, branded X with bracket above on left thigh. The cattle are highly graded, Hereford bulls being used exclusively, and Mr. Luckie says he would not turn down this year's crop of calves for anybody's bunch. In the engraving herewith will be seen a bunch of goats, which are kept for their meat and as a side line. There are less than 100 in the lot, but all are high grade Angoras, and produce a fine quality of mohair, which commands a high price in the market.

Mr. Luckie is exceptionally well shaped up for easy living on his ranch. His well is situated on a high point on the Divide, and at a depth of 290 feet furnishes an abundant supply of fine water. It is pumped by a 16 foot Aermotor, with a three-inch pipe, and irrigates a five-acre garden, a feature by no means common on Western ranches. All in all it may be considered one of the most pleasant and best fitted places in the country, and one of which its owner may well be proud.

**MENARD COUNTY.**

In all the broad domain of the West there can be found no county better adapted by nature to the stockraising industry than Menard. The county generally is rolling in character, and is well drained, the San Saba river traversing it from west to east. There are other smaller streams. The San Saba is an ever-running stream, and is noted for the clearness and purity of its waters, the beautiful scenery along its course, and the excellent sport it affords to anglers.

**ITS INDUSTRIES.**

Stockraising is, of course, the principal industry of this county. The stockmen are fully awake to the importance of using only the highest quality of blood in their herds, and the county is dotted over with fine ranches on which are grazing the leading breeds, Hereford, Durham, Aberdeen Angus, Red Polls, etc. As proof of the merit and ability of Menard county breeders, it may be stated that in 1899 a herd of Hereford steers bred and raised in this county by Jas. Callan & Co., sold on the range for \$42.50 per head—the highest figure ever reached on range stock in this country. Elsewhere in this issue appears a photo-engraving of a portion of this famous herd.

Menard county adjoins the southeast corner of Tom Green, and lies south of Concho.

**MENARDVILLE.**

Menardville, the county seat, is one of the best and prettiest towns in the territory contiguous to San Angelo. It is situated on the San Saba river, about twenty-two miles south of the head of that lovely stream. Its streets are lined with beautiful trees, which are kept green and growing by water from the irrigation ditches, which is carried through the streets in smaller lateral ditches from the main system. This growth gives the little city a pleasant, cool appearance, most attractive to the eye, and does much to justify the title given it by its friends and admirers, "the prettiest little town in Texas."

There are a number of excellent business houses in Menardville, all in a prosperous condition. Some are among the oldest institutions in the West, as this is one of the oldest towns in this section. Below the



RANCH HOUSE OF W. F. LUCKIE.

town are the irrigated farms, which are most productive, and yield good returns to their energetic managers. Fort McKavett, an old govern-

ment post, is located in this county at the headwaters of the San Saba river. It is a good trading point, and has a number of enterprising, up-to-date citizens.

Both the farmer and the stockman may have his wants supplied in this county, the former in the irrigated lands lying contiguous to the river, and the latter in the fine range of the uplands. The climate is delightful, the people are hospitable and progressive, and the newcomer is sure of a hearty welcome, if of the right stripe.

Menard county has one excellent newspaper, the Menard County Enterprise, published at Menardville by Austin Callan. Letters of inquiry relative to the town and county addressed to him will receive prompt response.

**COKE'S COUNTY.**

This is, beyond question, the best county in West Texas for the man who tills the soil and also the stock farmer. The truth of this assertion has been amply demonstrated during the past few years, which have witnessed the success of many men who, in spite of the fact that they were laughed at by the people of surrounding counties, and were repeatedly told that the "West is no good for farming;" "you'll starve to death here if you try to farm," etc., etc., have gone right ahead in their chosen career, and have proved that Coke is what they originally claimed it to be—a good location for the ambitious man of small means, who desires to make his home in the West, and secure the independence which is the just portion of every honest, industrious citizen.

**QUALITY AND PRICE OF LANDS.**

The land is of the peculiar rich type often found in the country adjacent to the Colorado river, which runs seasonally from northwest to southeast through the county. All the lands north of the Colorado are deep, and underlaid with the sub-soil which is a distinguishing characteristic of good agricultural lands. This section marks the southern limit of the territory in which this sub-soil is found. Prices are low; land suitable for small and medium sized farms and ranches can be had here at from \$1.00 to \$4.00 per acre.

Improved farms and ranches can be purchased at from \$2 to \$6 per acre.

Town lots in Robert Lee or Bronte can be purchased at from \$15 to \$100, according to location, etc.

**THE PRINCIPAL TOWNS.**

Robert Lee, the county seat, an enterprising town of about 100 inhabitants. It is a fine trading point, and has a number of up-to-date mercantile establishments.

Fort Chadbourne is in the northwestern portion; this is a former military post, and the old government buildings are still standing. Bronte is an up-to-date village, with one business house, and is surrounded by a number of the most enterprising and "best fixed" farmers and stockmen in the county. Sanco, Silver and Edith are postoffices, all surrounded by a good country and a prosperous citizenship.

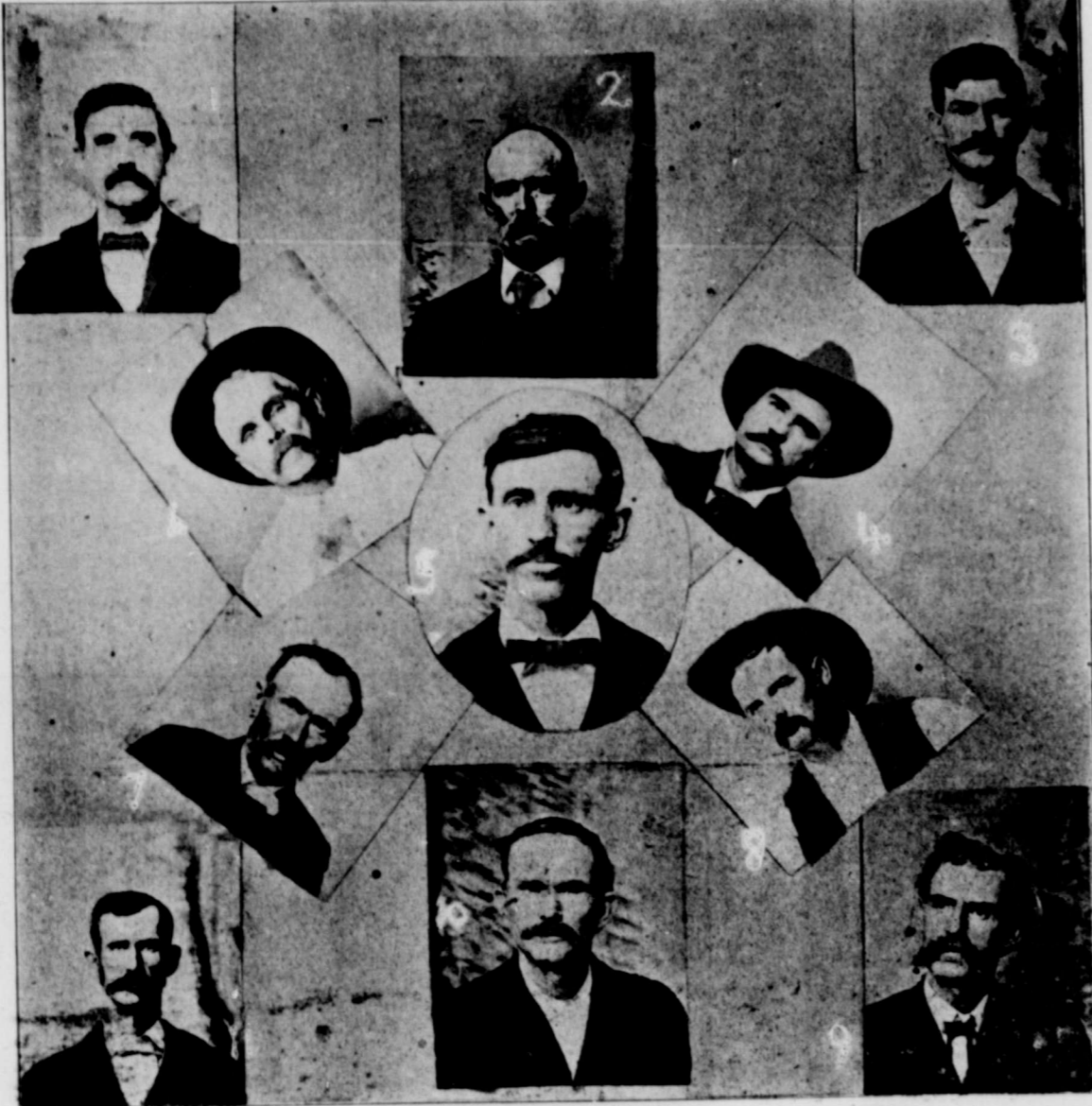
**WATERCOURSES.**

The Colorado river runs diagonally through the county from northwest to southeast. Other streams north of the Colorado are Booser, Big Silver, Little Silver, Yellow Wolf, Mess-box, Mountain, Mechatch Indian, Cow, Turkey, Double-barrell, and the three Kickapoos. All of these streams have living water in them almost all the time and have people living in their valleys, who have made a success in home-building.

South of the Colorado river are found Grape, Pecan, Paint, Salt, Wild Cat, Buffalo, Live Oak and Mule creeks, on each of which can be found prosperous ranchmen and stock-farmers, many of whom have made fairly good fortunes in Coke.

**SCHOOLS AND CHURCHES.**

Robert Lee has an excellent public school, of high school grade. Other points in the county are well supplied in this line. All the religious denominations are well represented, and have excellent houses of



CROCKETT'S COUNTY OFFICIALS.

- 1—Judge Chas. E. Davidson.
- 2—Co. Com. J. W. McKee.
- 3—Clerk Roy Hudspeth.
- 4—Assessor John Young.
- 5—Treasurer Archie Cochran.
- 6—Surveyor Thomson McDonald.
- 7—Co. Com. Theo. Bjorkman.
- 8—Sheriff S. A. Sowell.
- 9—J. P. J. B. Johnson.
- 10—Co. Com. W. F. Coates.
- 11—Co. Com. S. E. Couch.



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THE MODERN TOURNAMENT—A WESTERN SPORT.

12 years, and has always been recognized as an honest, public spirited man—just the kind that benefits the country.

**J. B. JOHNSON.**

Mr. Johnson came to West Texas in 1873, and in that early day was on the trail with many herds of cattle. He located a ranch at old

ed citizen, and in losing him the good people feel they lose the kind of a citizen they most need. In everything he has the best wishes of his people.

**W. F. COATES.**

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ed to fill the unexpired term of another party. In this capacity he has served his people faithfully, and has protected their interests in every instance. He was chosen by the people to serve a second term at the following election, and should he consent to again accept the office, he will be elected without an effort on his part, for his people, like all others, appreciate the right man in the right place.



ownership of the various points in the county.

MARKET AND SHIPPING FACILITIES.

Coke county is located about midway between San Angelo and Ballinger on the G. C. & S. F. railway on the north and Colorado City and Abilene on the Texas & Pacific on the south, giving the producers choice between four good markets, all located on trunk lines of railway.

CITIZENSHIP.

The citizens of this county are a hearty, open-handed class of people, who meet all the strangers and prospectors with a hearty welcome. The homeseeker can do no better than to view Coke county before deciding on a location.

Any person desiring further information can address the under-

work of Indians who in the early days had a village in the valley lying between the bluffs and the river. Other towns in the county are Eden and Vigo, both being very good points for business. These three towns are connected with Ballinger and San Angelo by Rust Bros.' long distance telephone lines.

Address H. A. Shurmon, editor of the Concho Herald at Paint Rock, for further particulars.

MCKINLEY BROS.

These gentlemen, Messrs. Pete and Jas McKinley, came to this country in March, 1876, and located their present beautiful ranch on Lipan, sixteen miles southeast of San Angelo. They are among the oldest citizens of this section, and have passed through all the vicissitudes and ups and downs which beset the

achieved success. He has seen this country go through the darkest period of its history, has suffered with those who underwent the hard times which now are happily past, has seen the light of prosperity dawn, and is

ly furnished from the the proceeds of the school. It is a boarding school for boys and girls, the curriculum embracing all lines usually taught in an institution of this class. The course is so arranged that a pu-

ers are limited to not exceeding thirty pupils each. It is an especially favorable school for those pupils who have had but small previous educational advantages, because, limited as the teachers are, it is pos-

pils are taught right living and right thinking, and will be sent to any church designated by their parents.

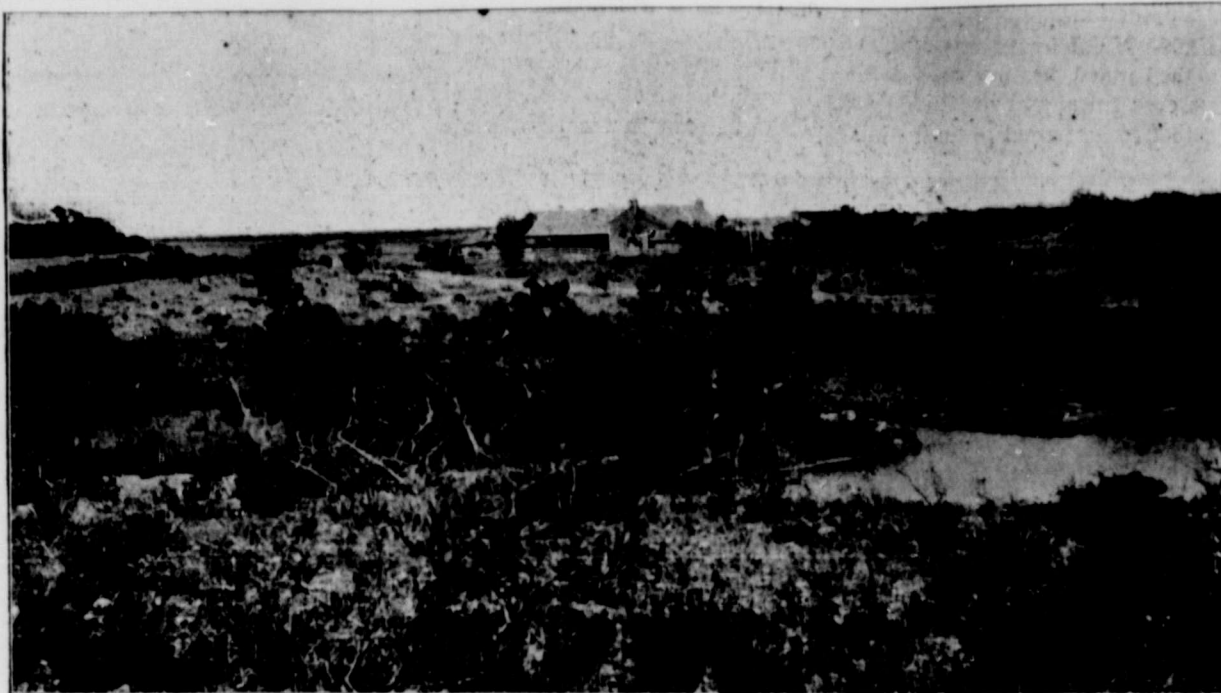
In addition to the regular day session, boarding pupils receive, without extra cost, the advantages of a night school. This work is of great advantage to them in a preparatory way. The night classes are always under the personal care of Prof. Justus. This gentleman has fully demonstrated his ability as both an educator and business man, and has gained the confidence of our people in a marked degree.

San Angelo is noted as a health resort, a point parents will do well to consider when deciding where to place their children in school.

THEO. BJORKMAN,

Has for many years been numbered among our Southwestern successful stockmen. Mr. Bjorkman is serving his people as County Commissioner Precinct 3, Crockett county, and as he always considers his people's interests, he is appreciated as the right man in the right place.

Mr. Bjorkman is postmaster at Hembrie.



FARM HOME OF J. T. SIMS, ON SOUTH CONCHO.

today reaping the just reward of his efforts and business ability. He has a 100-acre irrigated farm on South Concho, with the best irrigation system in Tom Green county.

pil may step from this school into the State University and carry the line of instruction right ahead without break or interruption. The enrollment for the past two terms

sible to give close attention to each pupil, thus insuring thorough instruction and rapid advance-



RANCH HOUSE OF MCKINLEY BROS.

signed, who pledges immediate reply, and will furnish any information concerning the country desired.

EDITOR RUSTLER, Robert Lee,

STERLING CO.

This is almost exclusively a stock-raising county, and lying right at the foot of the plains it partakes of the nature of both that section and the more heavily timbered region lying to the south and east. The county is divided through the center by the North Concho river, which pursues a course from west to east. Along the valleys some farming is carried on, and a number of stock-farmers are to be found in various portions of the county. Some of the best herds of fine cattle in the West, principally Herefords, are located in Sterling county. Like all other Western counties, there are many substantial citizens in this section: men who located here poor in worldly goods, and have, by energy and the use of good business judgment, what we Westerners dub "horse sense," reached a comfortable position in life.

STERLING CITY.

The county seat, is located forty-five miles northwest of San Angelo, and is a hustling little town, with a number of excellent business establishments. It has two papers, the News and the Record, and inquiries addressed to the editor of either publication will be promptly attended to.

CONCHO COUNTY.

Concho lies east of Tom Green county. It is principally prairie land, with a liberal growth of mesquite timber, and in the valleys elms and pecans. It is a cattle country almost exclusively, very few people making any attempt to engage in agriculture, though there are some farms in the river bottoms. The country is in a prosperous condition, some of the most substantial citizens of the West being citizens thereof.

Paint Rock is the principal town, and the county seat. It is located north of the central portion of the county and is eighteen miles south of Ballinger, the nearest railroad point. It is a substantial little town, with a nice court house, and several good business establishments. There is one paper published in the town, and it is the only one in the county, the Concho Herald, edited by H. A. Shurmon. The town derives its name from the bluffs along the main Concho river, about one mile from the place. They are curiously marked and painted, the



A PORTION OF SAN ANGELO'S RESIDENCE SECTION.

of South Concho and Pecan creek. He went earnestly to work and stayed with it and, as is always the result under such circumstances, has



SAN ANGELO ACADEMY.

This water supply is derived from a stone dam across South Concho river, and is never-failing. This arrangement renders him absolutely independent of nature so far as his feed supply is concerned. He is his own "rain-maker"—a most important consideration. He is grading up his herds, using thorough bred Hereford bulls. He uses nothing but the best, his experience having taught him that this is necessary in order to secure the best results. He is a firm believer in the merits of good blood, and his herd is showing the result of that belief. Taken all in all, Mr. Sims has good reason to be proud of the result of his sixteen years' stay in the Concho country, and says he would not exchange it as a place of residence and business for any other section of the State.

Mr. Sims has on his place a general view of which is reproduced herewith, a comfortable six-room residence, with a fine orchard of peaches and plums. The house water supply is furnished by a hydraulic ram, and is most conveniently arranged. In addition to his irrigated land, he has a dry land farm of 175 acres under fence, and it is a very fine and productive piece of ground.

SAN ANGELO ACADEMY.

In 1898 Prof. Emory W. Justus came to San Angelo. He saw at once that here was a splendid field for a high-class school, and he at once began to work upon the idea. Many of our leading business men and stock men were of the same opinion, and as a result, the beginning of the scholastic year of 1898-99 witnessed the opening of San Angelo Academy in a new, modern \$6000 building, of which amount \$2500 had been subscribed in the form of scholarships. Of this sum \$2200 has been redeemed, and the school begins its third year of work

amounted to over 100 pupils. The rates are, for boarding pupils, from \$15 to \$20 per month; day pupils, from \$2 to \$5 per month. Teach-

ment. Prof. and Mrs. Justus are cultured Christian people, who believe, nevertheless, in the utmost freedom of religious thought. Pu-

Reproductions any photograph appearing in this issue can be obtained at this office at the rate of \$1 per dozen.

# The Leading Furniture House OF THE CONCHO COUNTRY

The best stock of goods West of Fort Worth, sold at the lowest figures.

For twenty-eight years this lady has been a resident of the Concho country, having located at San Angelo in 1872. This long residence has given her a most extensive acquaintance with the people of this section, an acquaintance which has been turned to good account during the eighteen years of time she has devoted to the furniture business in this town. She has seen San Angelo grow from a tiny frontier village to its present proportions, has assisted materially in that growth, and her business has kept step with the progress of the town and country. At the present time she has the largest and most up-to-date stock of furniture in the West, without exception, and of her it can be truth-

fully said that never has she been guilty of misrepresenting a single piece of goods to a customer in order to secure a sale. She has worked consistently and faithfully upon the theory that "Honesty is the best policy," and the steady increase in the volume and character of her business is ample evidence of the fact that her ideas are sound. Everything in her house is modern in make, new in style, up-to-date in finish, and the prices at which she sells are as low as honest merchandising will admit of their being placed. It is a pleasure to the Enterprise to record the success of an honest, trustworthy house, such as this one—a house which has succeeded on its merits as a business institution.

Call and see my goods. I know I can please you.

Mrs. E. C. Fitzgerald, San Angelo, Texas.

CONCHO AVENUE