

# STOCK YARDS DAILY JOURNAL

A Daily Commercial Newspaper for Modern Farmers and Stockmen and an Advertising Medium That Reaches the Buyers

Vol. XVI. No. 111

ST. JOSEPH, MO., TUESDAY, DECEMBER 31, 1912

LAST EDITION.

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## WEAK TONE TO STEERS

**GOOD SHOWING OF STEERS OF MEDIUM TO FAIR GRADE.—TRADE DRAGGY.**

## NOTHING PRIME INCLUDED

**Cows and Heifers Fully Steady.—Choice Classes Scarce.—Bulls Firm.—Good Stockers and Feeders Strong.**

Cattle receipts were materially larger today than a week ago when supplies were curtailed owing to the approaching Christmas holiday. Local, around 2,700 head arrived which compared with 726 head a week ago and 2,658 a year ago. At the five leading markets the total was 25,390 head as against 11,700 head Tuesday and 31,900 corresponding day a year ago. The same lack of snap that characterized yesterday's trade in beef steers was in evidence this morning. A good share of the receipts was made up of fat steers and buyers did not show very eager interest in the offerings. Movement during the early hours was draggy and the feeling ruled weak. Clearance for a shade weaker offerings was made at a shade weaker prices as compared with Monday. Quality was not very attractive, aside from one or two lots. Best offered sold at \$8.25@8.50.

## Dressed Beef and Shipping Steers.

No.	Ave. Price	No.	Ave. Price
41292	8.20	34	10699.73
1521	8.25	40	1239.75
13995	8.15	26	1057.72
1278	8.15	18	1188.75
1181	8.20	20	1187.74
8Kan1236	7.90	53	964.74
4Kan1292	7.90	19	1114.74
1042	7.90	45	1133.75
1314	8.08	25	1078.75
1136	7.75	22	1069.72
1254	7.75	41	1178.75
1268	7.75	33Kan1083	7.90
1019	7.70	19	1099.75
1159	8.10	22	1065.67
1184	8.09	5	974.71
1143	7.60	7	863.70
1336	7.60	1	866.66
1184	8.09	2	819.66
391	7.55	1	1059.70
1260	7.50	22	1143.70
1275	7.50	5	828.70
390	7.50	7	819.70
1163	7.50	18Kan1176	7.90

## COWS, BULLS AND MIXED.

A rather small proportion of the cattle offered today came under the butcher stock classification and prices for practically all classes were steady for practically all classes. Steers and heifers held fully steady with yesterday. Trade was moderately active from the opening rounds, buyers having good orders to fill which did not permit of daily-dallying. Business had good life at full steady prices, with spots on best cows that looked a shade stronger. A load of good fat cows sold at \$6.50, with a few other lots selling up to \$7.00. Choice heifers were scarce and sales above \$7.00 were not very numerous. Canners and cutters were cleaned up early at steady to firm rates. Cows and calves were steady sale.

## HEIFERS.

No.	Ave. Price	No.	Ave. Price
14mk	8.19	5	719.50
1399	7.60	1	840.62
1030	7.60	1	650.65
683	7.60	1	840.65
605	7.60	27	782.65
1138	7.60	4	852.66
890	7.60	1	990.66
940	7.60	1	610.69
19mk	8.51	6	825.69
910	8.50	3	819.69
803	8.55	2	780.69
850	8.50	4mk	795.69
860	8.40	1	820.69
782	8.35	2	555.69
791	8.35	1	579.69
708	8.30	18	831.60
794	8.25	2	680.65
786	8.25	1	781.65
770	8.25	1	771.65

## COWS.

No.	Ave. Price	No.	Ave. Price
1110	8.75	3	1067.75
1320	8.75	1	1319.75
1350	8.75	1	1159.75
1450	8.75	1	1189.75
1340	8.50	3	1093.75
1138	8.50	6	1052.50
1120	8.50	1	1109.50
1170	8.50	6	1119.50
1450	8.25	6	1145.15
1440	8.25	1	1119.50
1260	8.25	1	1099.50
1296	8.25	5	1039.50
1070	8.50	3	1139.50
1074	8.53	1	1029.75
1124	8.55	6	1057.45
1087	8.75	1	990.40
1077	8.75	1	880.40
1187	8.75	1	899.40
1190	8.75	1	1019.40
1132	8.70	1	1089.40
1228	8.60	1	1059.40
1120	8.50	3	980.40
1420	8.50	1	900.25
1420	8.50	1	900.25
1092	8.50	1	1010.40
1250	8.50	1	1109.45
990	8.50	2	1119.45
1155	8.50	1	950.40
1255	8.50	3	830.35
1090	8.50	3	867.35
989	8.50	2	805.35
1180	8.40	1	840.35
1166	8.40	1	830.35
960	8.30	2	800.35
1188	8.25	1	750.37
859	8.25	2	1119.35
1260	8.25	1	829.37
1140	8.25	1	927.37

## BULLS AND STEERS.

No.	Ave. Price	No.	Ave. Price
1210	8.25	1	1496.50
1730	8.60	1	1060.55
1420	8.60	1	1209.55
1380	8.75	1	1436.55
1340	8.50	1	1589.50
140	8.50	2	235.70
945	8.50	1	1479.50
1320	8.25	1	1289.49
1050	8.25	1	1028.49

## VEAL CALVES.

No.	Ave. Price	No.	Ave. Price
4	179.50	2	185.75
1	130.50	4	140.70
1	130.50	1	270.75
1	150.50	1	269.75
2	180.50	2	235.70
2	140.50	1	226.80
1	110.50	1	209.80
1	100.50	2	196.80
1	120.50	1	110.90

## STOCKERS AND FEEDERS.

A meager supply of stockers and feeders put in appearance at the local market today. Buyers were out early scouting the yards for anything desirable to go back to the country for short feed but holding back on common and light quality kinds. Salesmen had little trouble in disposing offerings showing quality. Buyers absorbing this class of cattle at prices that looked strong compared with yesterday, but when it came to turning the common grades of stock they found it hard to realize barely steady rates.

Stock cows and heifers were in light supply and a ready outlet was had for them at steady to strong prices.

## Stockers and Feeders.

No.	Ave. Price	No.	Ave. Price
1040	6.85	22	710.62
957	6.75	13	816.65
788	6.75	7	746.60
849	6.75	1	750.60
700	6.75	20	764.65
886	6.75	2	920.60
944	6.70	3	867.60
805	6.65	1	800.60
803	6.75		

## Yearlings and Calves.

No.	Ave. Price	No.	Ave. Price
577	6.60	8	427.62
689	6.55	20	464.62
651	6.55	3	513.62
540	6.50	4	499.62
380	6.50	1	460.62
690	6.50	10	425.60
615	6.50	1	490.50
540	6.50	3	513.50
529	6.40	6	426.52

## Feeding Cows and Stock Heifers.

No.	Ave. Price	No.	Ave. Price
540	5.50	1	920.50
570	5.40	1	850.50
520	5.40	4	860.50
522	5.00	11	906.45
540	5.00	2	815.45
529	5.00	2	735.45

## Packers' Cattle Purchases.

Company	Value
Swift & Co.	890
Morris & Co.	625
Hammond Packing Co.	600
St. Louis Dressed Beef Co.	35

## OTHER LIVE STOCK MARKETS.

### CHICAGO.

CHICAGO, Union Stock Yards, Ill., Dec. 31.—The Live Stock World reports:

**Cattle**—Receipts, 4500. Market generally steady; top \$9.25. Hogs—Receipts, 25,000. Market weak to 5c lower. Top \$7.55, bulk \$7.40@7.50. Sheep—Receipts, 18,000. Handy weights steady to 10c higher, heavy weights lower. Top \$3.20.

### CHICAGO ESTIMATED RECEIPTS.

Chicago, Dec. 31.—Estimated receipts for Wednesday: Cattle, 17,000; hogs, 27,000; sheep, 25,000.

### KANSAS CITY.

KANSAS CITY, Mo., Dec. 31.—Special to The Journal: The Drovers Telegram reports:

**Cattle**—Receipts, 9000. Market slow, steady to weak; top \$8.30; cows and heifers steady; stockers firm to high; calves, steady. Hogs—Receipts, 16,000. Market 5c lower. Top \$7.45, bulk \$7.05@7.35. Sheep—Receipts, 7000. Market steady to strong; top \$8.50.

### SOUTH OMAHA.

SOUTH OMAHA, Neb., Dec. 31.—Special to The Journal: The Drovers Telegram reports:

**Cattle**—Receipts, 8000. Market slow, steady to shade easier. Hogs—Receipts, 8800. Market steady to 5c lower. Top \$7.25, bulk \$7.00@7.15. Sheep—Receipts, 7000. Market 10c lower.

### EAST ST. LOUIS.

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Cattle—Receipts, 4500, including 1500 southern. Market steady. Hogs—Receipts, 12,500. Market strong. Top \$7.55, bulk \$7.20@7.45. Sheep—Receipts, 3800. Market steady; lambs \$4.90.

### FORT WORTH.

FORT WORTH, Tex., Dec. 31.—Special to The Journal: The Daily Live Stock Reporter reports:

Cattle—Receipts, 1800. Market strong. Hogs—Receipts, 500. Market steady. Top \$7.75, bulk \$7.40@7.72 1/4.

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## HORSES AND MULES.

### FOR THE FARMER.

A special feature at the weekly auction sale of horses and mules was the sale of a pair of mules for \$2000. The demand for mules is increasing for good to choice farm chunks and brood mares and for good farm mules, and it is most notable that farmers are taking kindly to the better grades of all classes. What they want is good to choice quality mules and the Blair Horse and Mule Company are assured of supplies for the year that will meet these wants. At every Friday sale there will be a liberal offering from which to make selections and farmers and their friends are cordially invited to attend these sales where they can purchase in singles, pairs or carload lots.

## THEATRICAL AMUSEMENTS.

**At the Toledo**—Wednesday matinee and night. "The Prince of Tonight," a musical comedy.

**At the Lyceum**—Until Thursday, matinee Wednesday, "The Winning Widow," Thursday and Friday, "Uncle Josh Perkins," Saturday matinee and night, "The Little Rebel."

A good, lively rat terrier will earn his keep where ever chickens are kept.

## HOGS HOLD STEADY

ONLY SLIGHT VARIATION FROM YESTERDAY IN GENERAL RANGE OF PRICES.

## FAIR ACTIVITY WAS SHOWN

Best Offerings Sell at \$7.35. With Bulk of Sales at \$7.15@7.30.—Pigs Steady—Receipts Around 8,000.

The hog market today showed mild-ly uneven tone, but on the whole prices did not vary greatly from yesterday's level. A fairly good run was on sale here and in the west. The local supply was estimated at 8,000 head as compared with 5,238 a week ago and 4,544 a year ago. The five markets had 24,709 head against 40,490 a week ago and 51,500 a year ago. Some of the early bids were weak, according to sellers' claims, but when a movement was started toward the scales it was at prices generally steady with yesterday. A few quotations ranged a shade stronger, while a few salesmen quoted slight weakness in spots. The average today and the average yesterday, however, were very little, if any, changed. Yesterday's top of \$7.35 was duplicated. A good slice of the crop sold at \$7.15@7.30. Quality was of fairly good average. The few pigs offered sold about steady with yesterday and the close of last week.

Receipts for hogs averaging 140 lbs. and up ranged at \$7.00@7.25, with the bulk selling at \$7.15@7.30. A week ago at \$7.15@7.30, a month ago at \$7.50@7.45, a year ago at \$5.90@6.15, two years ago at \$7.90@8.00, and three years ago at \$8.20@8.45, and four years ago at \$5.45@5.80.

## Representative Hog Sales.

No.	Weight	Price
84	255	8.15
54	235	7.35
56	311	8.35
24	280	8.10
84	242	7.70
87	250	8.20
54	298	8.20
66	278	7.90
73	280	7.30
74	218	7.25
45	204	7.27 1/2
75	222	7.27 1/2
82	220	7.25
76	215	7.25
82	268	8.27 1/2
90	271	7.27 1/2
89	260	7.25
80	229	7.25
90	231	7.25
89	222	7.25
80	265	8.00
80	225	7.25
75	226	8.00
88	224	7.25
85	201	7.25
88	209	7.25
47	217	7.25
73	218	7.25
58	209	7.25
73	220	7.25
87	221	7.25
73	278	8.25
79	277	8.25
67	248	7.25
26	250	8.25
129	254	7.25
69	242	7.25
86	205	7.25
56	243	8.25
71	228	8.25
89	208	7.25
86	229	7.25
68	249	8.25
83	212	7.25
79	241	8.25
88	215	7.25
47	214	7.25
27	238	8.25
82	229	7.25
92	212	8.25
92	201	7.25
82	226	7.25
71	247	8.25
80	284	8.25

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## HORSES AND MULES.

### FOR THE FARMER.

1912	494,202	27,183,110
Total	7,812,791	\$272,802,481
Hog Receipts and Valuation.		
Year	No. of Head	Valuation
1898	1,034,035	\$12,403,420
1899	1,401,784	16,821,528
1900	1,678,521	19,142,252
1901	1,325,545	15,209,300
1902	1,598,542	18,358,504
1903	1,700,546	19,406,768
1904	1,655,972	17,871,664
1905	1,900,433	22,140,424
1906	1,898,297	22,332,256
1907	1,925,257	22,752,504
1908	2,349,047	27,984,000
1909	1,691,511	18,132,500
1910	1,752,545	19,302,200
1911	1,921,535	22,901,490
1912	1,969,632	23,483,744
Total	26,291,126	\$322,030,472

Sheep Receipts and Valuations.		
Year	No. of Head	Valuation
1898	121,497	\$ 607,035
1899	258,432	1,292,169
1900	390,598	1,952,160
1901	315,925	1,581,845
1902	566,653	2,802,252
1903	599,189	2,995,945
1904	794,586	3,971,930
1905	839,814	4,194,176
1906	829,784	4,113,820
1907	784,287	3,897,953
1908	592,889	2,970,000
1909	629,570	3,146,080
1910	629,629	3,146,080
1911	719,268	3,512,296
1912	727,697	3,628,935
Total	5,949,597	\$48,926,274

Horse and Mule Receipts and Valuations.		
Year	No. of Head	Valuation
1898	13,967	\$1,083,700
1899	9,292	929,200
1900	18,497	1,349,700
1901	22,531	1,723,100
1902	29,992	2,243,200
1903	20,583	1,558,300
1904	28,888	2,288,800
1905	31,565	2,525,500
1906	28,489	2,279,120
1907	39,849	3,187,920
1908	22,875	1,789,800
1909	23,132	1,850,600
1910	27,583	2,207,072
1911	28,216	2,257,712
1912	28,690	2,292,000
Total	371,229	\$38,864,600

Cattle receipts were the smallest of any year since 1901, and fell over 825,000 short of the record year, 1903, when the local yards received 924,979 head.

Hog receipts were the largest since 1908 and the third largest in the history of the local market. The banner year was 1908 when 2,349,047 hogs reached this market. The second largest year was 1901 when the year's count was 2,105,599 head.

Sheep receipts for 1912 are 253,000 short of the banner year, 1903, but are above the average of recent years, the total run this year being the sixth largest in the history of this market.

While receipts of horses and mules fell over 2,000 head short of the record run last year, the total is over 4,000 greater than in 1910, and is the second largest on record.

St. Joseph Holds Her Own. In every class except the St. Joseph market has more than held her own, and is entitled to hold her position as one of the five largest live stock and packing centers of the country.

The increase in hog receipts here over 1911 is two and three-tenths per cent. Chicago and Omaha are the only other markets showing a gain in hog receipts over the previous year, and Chicago's increase is only one half of one per cent. Kansas City and East St. Louis both show heavy decreases in the matter of hog receipts. The loss at the former point is over twenty per cent, and at the latter nineteen per cent. In the face of such a decrease at these two points, amounting to over a million head, St. Joseph's showing in hogs is, it must be admitted, a splendid one.

New Patrons and New Business. Several factors have contributed to this pleasing result. Packers operating at this point have been gradually increasing their hog killing capacity to meet a steadily growing demand for fresh and cured pork and it has been no infrequent thing for buyers to bid prices up above figures prevailing at competitive markets. On numerous occasions during the past year prices here have been higher than at Chicago, thus inviting and drawing shipments from territory to which this market has not previously had access.

A good deal of credit is due the Stock Yards company officials in their successful efforts during the past year to extend the territory from which this market draws her live stock supplies. Through the company's traffic department arrangements have been made for better service to the central and northeastern Iowa, that has resulted in largely increased business for these points from this section. This central and northeastern Iowa country is one of the biggest hog producing territories in the entire corn belt and the addition of many new patrons from that territory, where in the past most of the stuff has gone to Chicago, is but an opening wedge for a larger volume of business for the local market in the future.

Results of the past year have demonstrated the truth of the old saying that if you want business you must work for it. Commission men and members of the stock yards and packing houses have been encouraged by the results of efforts put forth to bring new business to this market and are entering the new year with a determination to still further increase the volume of business transacted at the St. Joseph stock yards. St. Joseph's natural location, between two other large live stock centers, practically compels the local interests to keep sounding the advantages that this market possesses, and not only retain the old customers but make new ones.

Cattle Shortage General. That 1912 receipts of cattle would fall short of those for 1911 was forecasted prior to January 1. Conditions for several years have been adverse to any increase in beef production. Well posted stockmen and economists foresaw the time of coming scarcity of cattle and from time to time warnings were sounded to that effect. Owing to the breaking up of the range herds the era of shortage was longer coming but those who scoffed at the idea of this country ever seeing a beef famine have had to revise their line of reasoning this year. Receipts began falling off early in the year, and while the decrease in number of cattle received at this point is not great, at the six leading markets of the country the shortage from last year amounts to over half a million head. Not only were fewer animals marketed but weights were below normal and the shortage in pounds of beef is therefore much greater than indicated in the figures showing the number of head marketed.

For the first time since 1901 local

cattle receipts for the past year totaled under the half million mark. Yet this market makes a favorable showing with Chicago and Missouri River markets. Compared with 1911 the shortage at this point in cattle is three and a half per cent. Chicago shows a loss of 3 1/2 per cent, Kansas City ten per cent and Omaha almost fourteen per cent. St. Louis is the only important western market to show a gain in arrivals of cattle for the year 1912 over 1911.

Shortage Beget High Prices. The shortage begets the highest set of prices for cattle of all descriptions, from little runt calves up to prime beef steers, known since the Civil War. Those conversant with cattle affairs believe that these same high prices will have a tendency to cause an increase in beef production in this country. Prices have advanced to a point where it is highly profitable to breed and raise cattle on the average corn-belt farm. Experts are agreed that if there is any relief from the present beef shortage, it must come through the farmers. Time was when the ranges of the west and southwest bred annually millions of head, and the surplus had to be shipped up for market via the feed-lot route. Of late years this business has fallen off greatly, owing to smaller grazing areas incident to the settling up of the country. The time of cheap, range-bred beef, from all indications, is over and in the future the packer and consumer must depend more and more upon the native-bred and corn-fed bullock for the beef supply.

Breeding Stock in Demand. That farmers are rising to the bait and making a belated effort to meet the high conditions in consequence of the high prices paid for cattle during the past year is indicated in the avid demand that has prevailed for months for young female bovines. Stock owners and breeders have been enjoying such broad call as they have had in 1912, and with reasonably high prices for the next year or two the country will be in a fair way toward overcoming the present glaring deficiency in beef and cattle it is generally believed. Figures showing the movement of stock and feeding cattle to the country for 1912 indicate a healthy gain over the previous year at this market.

Cattle Valuation Gains. Higher prices for the live cattle more than offset the shortage in numbers and as a financial return so. The approximate value of all cattle arriving here during the year was almost \$8,300,000 greater than in 1911, and over \$5,000,000 more than the banner year in receipts, 1904, when 424,579 head were yarded at this point, or 125,000 more than for the year just closing.

Horse Business Encouraging. While there was a falling off in horse receipts during the year 1912, this branch of the local market has, as a whole, generally satisfactory. There were several factors that contributed to the shortage in receipts that was not confined to St. Joseph, as Chicago, Kansas City and St. Louis show a heavier falling off in this particular line than does the local point. It was a good year for farming and the farmers of the country had fewer surplus horses to sell in consequence of a financial return so. The approximate value of all cattle arriving here during the year was almost \$8,300,000 greater than in 1911, and over \$5,000,000 more than the banner year in receipts, 1904, when 424,579 head were yarded at this point, or 125,000 more than for the year just closing.

With these handicaps the showing made in horse and mule receipts at the local yards during 1912 is really a very good one. The demand for horses centered largely on the good, big-boned chunks and drafters, although the trade in farms, chunks and mares was of fairly large volume during the early part of the year. With the competition from auto-trucks growing stronger every year the demand is more and more for the high quality, weighty horses for use in the big cities, and on the farm. The call for a large extent, has curtailed the call for fancy drivers and saddlers.

The winter trade in horses is opening up in fairly encouraging condition, and prospects are for a reasonably active and liberal volume of business on the local horse bourse during the next few months.

Special Edition. The past year has seen a very good demand for mules and the extent of business in the long-eared hybrid at large. To care for this end of the trade it was found necessary to increase the capacity of the mule barns, with the erection of a big new barn is being completed just north of the old ones.

In round numbers over 49,000 cars were required to handle incoming center during the year. Compared with 1911 this shows a decrease of two per cent. This decrease in number of cars used in transporting live stock to this market is flattering to St. Joseph as compared with the other leading markets. In cars Kansas City shows a loss of over fourteen per cent, six per cent; at Omaha a two and one-half per cent and at St. Louis over 4 1/2 per cent. Judged by these figures, which are really the best criterion of a market's growth or decline, the local showing is indeed a creditable one.

What of 1913? What about the outlook for St. Joseph's live stock business in 1913? In a general way conditions are favorable for fully maintaining the 1912 volume of receipts if not increasing it. There is a fair prospect that 1913 will see more cattle sent to market than in the year just closed. Prices for hogs have been such as to keep farmers and breeders interested in holding and breeding their brood sows, and most traders look for at least an even break in hog receipts for the coming year. Relatively few ewes, yearlings and aged sheep were marketed in 1912, lambs forming a large percentage of the total supply. With a good weather at lambing time there lambs to be marketed next summer and fall. Colorado is fairly well stocked with sheep and lambs for the winter and aged sheep were reported short and a decrease in ovine business for the early half of 1913 would not be surprising.

Well managed poultry is preferable to farm crops in that poultry will produce an income at all times of the year.

It's the same story, last year never did live up to its prospects.

## SOME PLANT WONDERS

### SCIENTIFIC ACHIEVEMENTS OF LUTHER BURBANK, THE WIZARD, ARE MARVELOUS.

#### CREATE MANY NEW SPECIES

Has Worked Over 2,300 Distinct Species Into Breeding of Plants—Began to Gain Notoriety in 1876.

Springfield (Mass.) Republican: Luther Burbank, the quiet, dignified leading plant originator of America, went a number of years ago to Santa Rosa, Cal., with scant resources. He bought a small farm, where he entered upon a career which few people would suppose to contain possibilities of great achievement. Not so long ago Mr. Burbank was ridiculed for his theories of plant life; today we honor him as a wonder worker. It is stated that he has worked over more than 2,500 distinct species in his breeding of plants; that he has produced more new forms of plant life than any other man. These plants are of two classes, those which add to the wealth and enrich the food of the race, namely, nuts, fruits and vegetables; and those which make the world more beautiful—new and improved forms of flowers.

In 1876 Mr. Burbank began his gain his first worldwide publicity by the creation of the white skinned potato, after years of repeated crossing of the different varieties of the plant. Old farmers would have scoffed to do with the new variety, because it was new, and because it was white. Now we are much more familiar with the white skinned potato than with the red. According to a statement of the United States department of agriculture, the white potato adds to the productivity of the country an annual amount of \$17,000,000. The production of potatoes on tomato vines was another notable achievement of the wizard, which took years of patient effort.

About sixteen years ago Mr. Burbank first began experimenting with the thornless cactus. In the stretch of country extending from the Cimarron river to Oklahoma, south to the Colorado river in Texas and from there west to the Rio Grande and New Mexico, are thousands of square miles of the great American basin which at present support only sage brush, snakes, buzzards, wild, thorny cacti and coyotes. Hardly any vegetation thrives there; few are the settlements, and the traveler crossing the plains hastens his horse's steps to reach civilization and safety.

Can you imagine many of these thousands of square miles reclaimed, put to use as a stock raising country, and populated by sleek cattle and thrifty ranchmen? Mr. Burbank will consider this vast stretch of country an asset, and not a waste as at present. The change will be due to Luther Burbank, to whose imagination these millions of acres have been appealed. He began studying the wild plants growing there in the poorest soil, even on sand dunes. They had long, dangerous thorns and innumerable sharp little spicules, which made them unfit for food purposes. The plant wizard promptly set to work and produced second yearlings, the different varieties from the various areas of the world for purpose of experiment. After hybridizing, selecting, cultivating and working with a multitude of seedlings he has succeeded in evolving perfectly thornless cacti, which may be eaten with entire safety by all live stock. Moreover, most of these have luscious fruits, which in table qualities compare favorably with bananas and oranges.

They multiply by planting cuttings, sprouting with regularity and produce enormous crops. It has been discovered that in a cool climate and fertile soil they yield ninety tons to an acre eight or ten months after planting, and twenty tons an acre on soil without irrigation, which is sufficient to support many cattle and sheep. They may be handled as safely as best, and their use, it appears no limit to the use to which they may be put. They are great milk and fruit and make delicious preserves, jams and jellies, the leaves may be utilized commercially to manufacture alcohol, paper pulp, and various other products. On Jan. 27, 1912, was favorably reported in congress a bill favoring Luther Burbank a tract in the arid country of the southwest to enable him to develop the thornless cacti.

Two other Burbank creations for the enrichment of humanity are: First, a chestnut tree which bears no fruit, but which develops into an enormous crop of chestnuts, making it so extremely valuable for lumber, and a chestnut tree which bears few, but large chestnuts in a comparatively few months' time after planting. Mr. Burbank produced a watermelon which is almost as large as a watermelon, but which is free from any shell so thin that birds visiting the branches destroyed the nuts and necessitated a revision of the process for the protection of the process in nature—the white blackberry. His crimson winter plum, which is the first encounter with winter, which is first because it had absolutely no qualities, has become such a success that it has been aptly named "the mortgage lifter" over to Luther Burbank's original home in the Massachusetts hills grows the common wild American field daisy in the greatest abundance. Every farmer hates it as a bad weed in his meadows. No one cares about it particularly on account of its indifferent size and appearance. The sympathy of the plant wizard went out to this little daisy as a man would sympathize with a neglected child. He knew of another name for it in English daisy with larger, but coarser flowers. He set out to combine the vigor and hardiness, the pure white color and the size of the three. He worked at it for eight years and then succeeded in producing his ideal daisy. He named it the Shasta daisy. In honor of Mt. Shasta, the majesty of which he presented him greatly. Other achievements of this magician of horticulture are: The California orange, a delicious union of the California orange and the Cuthbert raspberry, of which individual berries are sometimes nearly three inches long; the plumcot, a union of the plum and apricot; a plum with no pit; a prune far richer than the ordinary French variety; a walnut bred with no tannin in its meat, and numerous wonderfully improved varieties of flowers, grains and ferns.

Two characteristics put Luther Burbank ahead of all of his contemporaries—his wonderful patience and his loyalty to a purpose. Whether his

## RAILROAD FARES REBATED

# Our January Sales!

## Begin in a Few Days

If you put \$25 in a bank, you'll draw about 4 per cent on it, amounting to \$1 in a year. If you'll anticipate your needs for a few months, come to the store during our January Sales, and invest that \$25 in goods, you'll get all the way from \$30 to \$50 worth of merchandise, a return of from 16 to 50 per cent as compared with your 4 per cent. This sounds extraordinary, but it's the exact truth.

The retail merchant in January and February must reduce his stock to the lowest ebb preparatory to going to market. Business is slow in January, and a man who wants to sell quick has got to get his price to the right point—the LOWEST POINT. That's our fix now, and it's the fix of every other retailer we know of. YOU, who are wise enough to buy now, reap the profit.

For instance, if you can buy a pair of \$4 shoes now for \$3, you save \$1 or 25 per cent. If you can buy \$2 dress goods at \$1.48, you save 52c, about 25 per cent. Well, there are hundreds of instances in the store right now in which savings similar to these may be made—in Silks or Dress Goods, Women's Suits, Coats, Furs, Waists, Petticoats, Muslinwear, Knit Underwear, Bedding, Linens, Cotton Piece Goods, Laces, Embroideries, Gloves, Handkerchiefs, Ribbons, and so on, and so on, the savings range all the way from 10 to 50 per cent.

And remember too, everything we own is something you've got to buy, if not now, then within the next few months.

Figure out what you're going to need. Come here and get it and save money. We rebate railroad fares.

MAIL ORDERS FILLED *Hirsch Bros Dry Goods Co.* BUTTERICK PATTERNS, 10 & 15c

## THROW YOUR LAND AWAY

North Dakota Tells Value of Intensive Farming. Grand Forks, N. D., Dec. 30.—"You can throw half your land away and make a better living, off the other half than you do now," was the startling statement made by Henry C. Hansboro, one of the successful farmers of western North Dakota at a recent meeting of the North Dakota Development League. "This is not a statement made simply to startle and amuse," he continued, "I mean that by careful tillage, scientific management and up-to-date methods we can do exactly what I say. The statement is made because it has been proved successfully in so many instances that its truth is recognized by men of cool, deliberate thought.

## PARCELS POST BENEFITS.

Intended to Put Farmer and City Man in Close Touch. Washington, Dec. 28.—The new parcel post is primarily intended to put the farmer and the city man in close touch, cutting out commission men and other profit taking folk between them. "Only time and thorough tests everywhere can tell how beneficial this first attempt at parcel post will be. It is bound to be changed as experience teaches. Many of the necessary changes can be made without a new law.

## VARICOCELE CURED IN 5 DAYS

Without Knife, Pain or Danger. During 27 years in Kansas City I have cured thousands of cases of Varicocele, Hydrocele and allied nervous failures. In my original method I used the most delicate instruments. With my original method I can cure your case in five to seven days, without any pain, nervousness, weakness and other symptoms which attend the use of the knife. I will return you home in five to seven days. Dr. WHITTIER, Pay When Cured. 401 Illinois Ave., St. Joseph, Mo.

KANSAS CITY    OMAHA    SIOUX CITY    ST. PAUL    MINNEAPOLIS

## New Daily Through Service

From St. Joseph—Leaving for the North Daily at 2:50 P. M.

Omaha—Arrive 8:30 P. M.  
Sioux City—Arrive 11:45 P. M.  
St. Paul—Arriving at 7:40 A. M.  
Minneapolis—8:15 A. M.

Missouri Pacific and the North Western Line

Through service each way daily. Through chair cars; latest and newest type; electric lights and most modern steel underframe construction; that's for safety. Handsomely appointed, electric lighted, standard through sleepers. Fine road bed—all travel conveniences—courteous attention—fast and safe—along the Missouri River between Kansas City and Sioux City—cool travel. Excellent dining car service, meals a la carte. In every way "The Comfortable Way to Coolness."

NEW THROUGH NIGHT SERVICE  
Kansas City, Omaha and Sioux City—Leaving Kansas City at 10:35 P. M.

For reservations and information phone or see  
C. F. LECHLER, P. & T. A.  
428 First St. Phone 3265  
St. Joseph, Mo.

MISSOURI PACIFIC IRON MOUNTAIN NORTH WESTERN

## Seaman & Schuske Metal Works Company

SHEET METAL CORNICES AND SKY LIGHTS  
FIRE DOORS AND SHUTTERS

Hot Air Furnaces and Steel Ceilings, Tin, Slate, Tile, Gravel and Ready Roofing  
1604 Frederick Ave. Phone 437 Old and New St. Joseph, Mo.

When writing to advertisers please mention The Stock Yards Journal.

CATTLE PRICES HIGHEST SINCE THE CIVIL WAR

Big Shortage in Supplies Puts Market Values at High Tide.

HOGS RANGED HIGHER THAN IN 1911

Sheep Prices Generally Satisfactory to Selling Interests—Year's Record Prices Included Fat Steers at \$10.50; Hogs at \$9.05; Lambs at \$10.25 and Aged Sheep at \$7.50.

SUMMARY OF THE LOCAL LIVE STOCK TRADE FOR YEAR 1912

Top hogs, \$9.05. Top on steers, \$10.50. Fat lambs hit \$10.45 mark. High point on cows, \$7.75; heifers, \$9.15; calves, \$10.00, and feeders, \$7.85.

MUCH MONEY SPENT FOR IMPROVEMENTS IN 1912. Upwards of a quarter of a million dollars was expended in the local stock yards district during 1912 for improvements and new buildings.

The year 1912 has been a prosperous one for the average live stock producer, whether a handler of bovine, porcine or ovine stock. Broadly speaking, market values have been such that the breeders and feeders of most animals have been able to cash their cattle, their hogs or sheep at fair and oftentimes high prices.

The cattle market has occupied the spotlight and attracted wide attention by reason of the abnormally high prices paid during the past year. In fact, since the close of the Civil war, was—Shortage, spelled with a capital S. The year 1911 was a slim one in the matter of cattle supplies and receipts in 1912 fell away below that period.

Prices for cattle, it will be remembered, began to move upward in the latter part of 1911 and reached the apex in the last quarter period of 1912. The market during the first half of December was rather unsatisfactory as the result of a combination of circumstances that followers of the market believe to have been of temporary character and in a general way the outlook for the early months of the new year is favorable for the maintenance of a comparatively high level for beef cattle.

New Records for Cattle. High prices for fat cattle, together with a big crop of corn and other feedstuffs, stimulated the demand for cattle suitable to go back to the country during the late summer and fall months of the year. Opinions as to the number of cattle on feed in the corn-belt country vary greatly and there is no reliable data on this point.

Table comparing stock prices for various months of 1912 and 1911. Columns include month, average price, and top price.

Hog weights were below normal, as a look at the above table will show, during the first four months of 1912. On the following months of the year weights were higher than for the same time in 1911.

Thousands of pigs were dumped on the market during the late summer and fall months, as the result of the cholera scare. What effect this heavy marketing of light stuff will have on the late winter and early spring supply of commercial hogs is puzzling traders at the market.

Sheep Prices for 1912. Sheep and lambs sold at generally good prices throughout 1912. Prices were higher than in the previous year but did not touch as lofty levels as in 1910.

Table showing Sheep Prices by Month for 1912, including Lms, Yrld, Weth, and Ewes.

All Cattle Ruled Higher. Not only did steers create new price altitudes but butcher classes, calves, feeders and stock cattle made new high marks.

FEWER AGED SHEEP. A notable feature of the live past year movement during the past year was the large proportion of lambs and the small quota of aged sheep and yearlings.

Table comparing Cattle Prices for 1912 and 1911 across various categories like Steers, Heifers, Cows, Bulls, Calves, and Feeders.

COLLIE DOG WEARS SHOES

Grand Lodge, Mich., Dec. 23.—Prima donnas guard their voices from the cold and temperamental pianists insure their fingers, but Michigan has the only shepherd dog whose feet are of such value to his owner, Romeo C. Parsons of this city, that he keeps them shod always in the finest of leather to keep them from bruising in the stone streets the dog must traverse.

More fuel is consumed in the city of Pittsburg and its immediate vicinity than in any other city in the world.

Advertisement for H. & M. Harness Shop. Features include: Some Saddle—Right Price, Weight, 35 Pounds, 17-Inch Bulge, \$32.50. Lists various equipment like stirrups, straps, and girths.

EGGS AND BUTTER BY MAIL

President of National Housewives League Seeks Advantage in System. New York, Dec. 30.—Apples, fresh eggs and country butter direct from the farm to the housewife by parcels post, to reach 500,000 homes in New York and its environs—this is the newest plan of Mrs. Julian Heath, president of the National Housewives League.

Table showing Egg and Butter prices for various months of 1912.

Receipts at Chicago Over Quarter of a Million Short for Year. Chicago, Dec. 30.—Fewer cattle by 251,298 have been received at the Chicago stock yards this year than in 1911, according to figures announced a few days ago.

LE PETIT CAPORAL.

Las Cases, the biographer of Napoleon Bonaparte, thus describes the origin of the title Le Petit Caporal: A singular custom was established in the army of Italy, in consequence of the youth of the commander, or from some other cause.

REDUCE COST OF STAMPS. Postage stamps in mill lengths soon will be printed by the government as the result of the invention of a machine by Benjamin R. Stickney of the bureau of engraving and printing.

THE CRUX. She—"Do you believe a man knows when he is in love?" He—"Yes; and he doesn't know anything else."

Advertisement for The Conser Laundry & Cleaning Co. Special Service for Out-of-Town Business By Parcel Post. Includes contact information for St. Joseph, Mo.

Advertisement for "Lady Mary" by G. W. Chase & Son Merc. Co. Features a portrait of a woman and text describing the product as a 'smoke that makes dull care a standing joke'.

### STOCK YARDS DAILY JOURNAL

The St. Joseph Journal Publishing Co., Publishers.

W. E. WARRICK, Editor and Manager.

Largest Outside Circulation of Any Paper Published in Buchanan County, Mo.

Entered at the Postoffice in St. Joseph, Mo., as Second Class Matter, September 3, 1897.

Subscription Rates: Daily, per year \$4.00; Six months \$2.50; Three months \$1.50; Single copies 5c.

In selling change of address, please state your former postoffice.

Do not send checks or money orders payable to St. Joseph Journal Publishing Company.

Advertising Rates Furnished on Application.

Postal 2% per cent commission allowed subscribers, who are authorized to take subscriptions.

#### NEW TANNERY IS IN OPERATION.

Among the important events of 1912 from a local standpoint was the completion of the new St. Joseph Tannery, the first tannery to be erected west of Chicago.

#### A HAPPY NEW YEAR.

The Journal extends its wishes for a happy, prosperous New Year to one and all. May the new year bring to you all of its joys and none of the sorrows of the year just past.

#### THE PARCELS POST.

Uncle Sam's New Year's gift to the American people is the parcels post, which will start on its first test tomorrow.

The new parcel post law has been viewed with a great deal of misgiving by retail merchants everywhere.

It should be possible for the local merchants to develop a good trade in the outlying country for material to be delivered by the parcel post.

#### A GRATIFYING SHOWING.

Today closes the calendar year 1912 and this issue of The Journal carries a summary of the year's business in live stock conducted at the St. Joseph stock yards.

A general shortage of cattle throughout the country resulted in a decrease at the live leading markets of approximately 700,000 head.



The Horse Was Chained to a Camel.

## Daddy's Bedtime Story

Why the Horse Doesn't Like The Camel

JACK and Evelyn had been talking about the camel to daddy. "Ah," said daddy, "that reminds me of a story which you may like to hear. The horse, you know, does not like the camel. The Arabs have a story to account for it."

According to this, handsome and swift as he was, the horse was not satisfied. He was forever complaining. "One day as he was browsing in an oasis, a green island in the desert, the angel Gabriel, who is the friend of all animals, appeared to the horse."

#### ANCIENT CRIME UNPAID FOR

Murder 700 Years Ago Still Causes Annual Tribute to Be Paid by the Community.

Seven hundred years ago some shepherds of the Valley of Roncal, in Navarra, were murdered by shepherds of the Valley of Baretón, in Bearn, the crime taking place on the high pasture lands of Arles, in the Pyrenees.

It would have been difficult to bring the murderers individually to justice, and the Spaniards were preparing to make war upon the valley from which the French murderers had come, when the French village proposed that peace be maintained at the price of a yearly tax or tribute, to endure for all time.

The payment of this blood tax—originally three white mares, but later three cows of a particular breed and color—has been made ever since, the custom—it is nothing more—having survived even the great wars in which both France and Spain have engaged, and the storm of the French revolution.

#### Story of Clemenceau.

It is said that Monsieur Clemenceau who bears the pleasant sobriquet of "the tiger," is about to connect himself with a new journal to appear in the near future. This return to the limelight from which he had not withdrawn to any distance, gives occasion for some new stories concerning him.

#### Wisdom Worth Heeding.

What is true of men can be true of women. The realm of achievement is sexless. The brain is not at its best until you are forty or past. A bishop in a play cried: "Oh, that we were born old and could die young!" You are fulfilling in business the bishop's wish. He longed to start the race with experience. That is what you can do, may do, must do. Start

### IN STEAMBOAT DAYS

LIVELY TIMES IN ST. JOSEPH WHEN THE RIVER TRAFFIC WAS GOOD.

#### IMPORTANT TRADING POINT

Busy Scenes on Completion of Hannibal & St. Joseph Railroad in 1850—Freight Warehouses on the River Front.

When the Hannibal & St. Joseph railroad was completed there was a large warehouse on the bank of the Missouri river to receive the freight of all descriptions for points on the river, and all kinds of supplies for the great territory lying west toward the mountain country.

The towns below and above, on the river, depended on steamboat traffic wholly for the many things they needed outside of a few supplies which they could raise themselves, and they were very few.

From this warehouse and depot also were later shipped across the river the first engines and cars which ever crossed the Missouri river, the pioneer engine, Albany and some freight cars.

One boat in the trade, the Mansfield, owned by Col. John P. Bruce of this city—at one time a newspaper man here—made a trip to Omaha, and while coming down stream a snag knocked out a steropt and nearly sank her.

Another boat tried to get up in the same channel, and sparred so close to her that she could step from the prow of one boat to the other but she had to back out and find another channel. The one bound down stream was so high and dry that

#### Original Confidence Man.

A story is told of old New York and of how the expression "confidence man" meant a man in whom one could not place confidence at all. It is said that some years ago a very well-dressed man with a courteous address was wont to walk up and down the principal streets of the city.

"My dear sir, have you confidence enough in me, an entire stranger to you, to lend me \$5 for an hour or two?"

#### Cornstalks Used in Building.

It is three hours to Cairo by train, and every inch of the way is interesting. Even on the outskirts of Alexandria, says a writer in the Christian Herald, we passed nomadic groups of Bedouins, camping by the side of the Mahmoudieh canal.

#### Hand Mirror of Brass.

Now only Egypt's first ladies ever indulged in the luxury of a hand mirror. True, they were not made of the heavy plate glass that is used in those in present use.

#### Real Price.

No man has ever done anything to give him the right to feel as proud as a girl feels when she hears that somebody has been making a fool of himself because of her.

It required a rise of three feet to float her, which happened in about three weeks. So, the Mansfield had all kinds of bad luck. Boats those days carried 150 to 250 pounds of steam.

Some of the packets running to Omaha were quite fast, making about two round trips each, when nothing "went wrong." It was customary to try to make the run from Omaha down to St. Joseph from sunup to sundown. The Watossa made it on numerous occasions.

1,000,000 HOLDERS OF STOCK. Figures compiled by the Journal of Commerce show, that in 247 railroad and industrial corporations there are more than 1,000,000 stockholders.

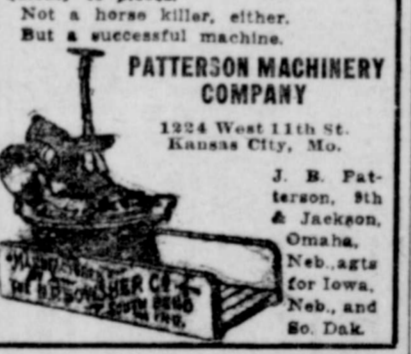
#### ACETYLENE ON THE FARM

The farmer's wife no longer has the daily task of trimming and filling lamps but enjoys the city's luxury of bright light for reading, gas cooking ranges, etc.

enterprising firm, Kerrance and Leader compressed air water systems, hot water, steam, vacuum and atmospheric house heating systems, Capitol and Ideal boilers, pumps and windmills are some of the farm necessities sold and installed by them.

#### Bowsher Geared Mill

Unequaled in capacity, draft or ease of operation. Warranted capacity, four horses, 18 bus ear corn, 2 bus wheat, 18 bus rye, 18 bus buckwheat, 18 bus ground corn, 18 bus kafir corn in large quantities.



PATTERSON MACHINERY COMPANY, 1224 West 11th St., Kansas City, Mo.

### Our Famous One-Day Specials

Four Daily Specials in Our Drapery Dept. You all know the splendid bargains we offer during this One-Day Special Sale period.

FOR TUESDAY ONLY 500 Pairs Ruffled Swiss Curtains, extra well made, with taped seams, not over six pairs to a customer. Tuesday only, pair 25c

WEDNESDAY A HOLIDAY Following the time-honored custom this store will be closed all day Wednesday for the proper observance of New Years Day.

FOR THURSDAY ONLY 200 Pairs Nottingham Lace Curtains, made of heavy double thread, regular 75c pair. Thursday only, pair 50c

FOR FRIDAY ONLY 100 Couch Covers, Oriental stripes, fringed all around and closely woven. Friday only, each 75c

FOR SATURDAY ONLY 50 Sample Pairs Portiere Curtains, fringed or Persian bands, values up to \$5.00. Saturday only, choice \$2.50

The Brady Carpet & Drapery Co. St. Joseph's Popular Drapery Store. Members Retail Merchants' Association. Railroad Fares Rebated.

## Blair Horse and Mule Co.

Stock Yards St. Joseph, Mo. At Our Special Auction Friday, January 3

500 HEAD OF HORSES 500 Consisting of Heavy Draft Horses and Mares, Farm Chunks and Wagon Horses and nice Southern Mares.

500 HEAD OF MULES 500 Consisting of heavy Farm Mules and nice Cotton Mules.

If you are wanting anything in the way of horses and mules for spring and summer work, farmers will find an excellent assortment from which to choose and will also find they can purchase at as good, if not better, advantage here than at any other market.

## Alfalfa Lands

We want to send you a folder telling you about the irrigated alfalfa lands, with abundance of free water, in the lower Pecos Valley of Texas, where the Orient Railroad crosses the river, where you cut 6 and 7 crops a year and don't lose any of it.

BIGHAM BROS. & OCHILTREE 802 CORBY-FORSEY BUILDING ST. JOSEPH, MO.

## FLORIDA HOMES

In the winter garden of America. Most productive state in the Union. Government report, giving the average production per acre of all land in cultivation in the different states, Florida ranks first with \$109.76 to her credit.

Stanton-Waters Co., Corner 8th and Edmond Sts., St. Joseph, Mo.

Everglades Reclaimed Land Co. are selling lands adjoining Lake Okchohee on the south. The only land in the drainage district ready for cultivation.

Stanton-Waters Co., Gen. Agents, St. Joseph, Mo.

## St. Joseph Stock Yards Co.

St. Joseph, Mo. We Are in the Market Every day for Cattle, Hogs and Sheep.

We are especially bidding for Range Cattle and Sheep, both for slaughter and feeding. Located on fourteen railroads, and in the center of the best corn and live stock district in the United States, we are prepared to furnish a good market for all kinds of live stock.

Our packers furnish a daily market for all kinds of cattle, ranging from Cannons to Export Cattle. Look up your R. R. connections, you will find them in our favor.

Advertise in "The Journal."

# Every day is summer in California

### No zero cold, no blizzards

When the East is snowbound and blizzard-swept, those fortunate enough to be in California enjoy balmy days—flowers bloom and happy children play Springtime games. Visit California now.

A Santa Fe train will take you there.

The California Limited—king of the limiteds—exclusively for first-class travel—runs every day—sleeper for Grand Canyon.

Santa Fe de-Luxe—the only extra-fare flyer, Chicago and Kansas City to Los Angeles—once a week this winter—America's finest train.

California Fast Mail—also the Los Angeles Express and San Francisco Express—three other daily trains—they carry standard Pullmans, tourist sleepers and chair cars—all classes of tickets honored.

Fred Harvey meals.

Visit Grand Canyon of Arizona en route.

Say which train you prefer. Will mail booklets.

**GEO. BUTTERLY, C. P. A.**  
114 So. 6th St., St. Joseph, Mo.



## OLD-TIME COWPUNCHER

### SUBJECT OF TOAST AT OLD SETTLERS' CLUB IN CHEYENNE, WYOMING.

#### HISTORY OF THE EARLY WEST

Col. Jack Moore, Well-Known Wyoming Stockman Draws Vivid Picture of Experiences of the Range.

Sheridan (Wyo.) Post: Under the head of a toast to "The Old-Time Cowpuncher," little Miss Olga Moore, daughter of Col. Jack Moore of Box Elder, stock raiser, dry farmer, politician and member of the literati, delivered the "hit" of the evening, at the eleventh annual banquet and reunion of the Old Settlers club time Sheridan and Johnson counties. That it stirred mingled emotions in the breasts of the old-timers assembled for the program which followed the banquet, was apparent from the varying expressions with which it was received.

The authorship of the toast is well known—Col. Moore's ability as a writer requires no special commendation. The toast may be preserved as a lasting contribution to the history of the early west, it is published herewith in full:

The life of the cattle range has been lived and is now only a memory. The history of that life will never be written or it never will be written, for even the younger men of rangeland are getting gray and many of the most prominent characters of the past are passing on to the land of the dead and most of the other actors of that great drama that was played on the great stage of rangeland are following other vocations. Only a very few still live among the scenes where the great play of cattle-dom was enacted. I am going to tell you of one character that is now only a memory. He played his small part, spectacular though it was, in that great drama and then retired forever from the stage. No other land has ever had his counterpart and no other land ever will have him. I speak of the old-time cowpuncher.

Come and stand with me on some high hill and look away to the south-land. It is early spring time and the nature is hushed and expectant. Green grass is just starting, the buds on the cottonwoods are beginning to swell, the water is banking in the sunlight, while her puppies take their first frolic among the grass and stones. The great blacktail deer and bull elk, the undisputed lords of the range, are seeking in the sequestered nooks where they may shed their antlers and grow new ones unobserved by any enemy.

As we gaze away down near the Gulf of Mexico and the Rio Grande, we see long, sinuous forms like some huge serpent, crawling across the green face of nature, North and ever northward come this mighty serpent. And we wonder what this great crawling monster can be. Not one, but dozens of them come singly and in herds. They are not so big as the long strings of vari-colored cattle from the coast country, coming to that great new country where winters are mild and the snow in the mountains where the grass grows like a huge carpet over hill and plain. No water on earth is so clear and pure; where the antelope and the bison and the buffalo grow fatter than in any other climate—into that wonderful new north-land, Wyoming.

On either side of these great herds ride three and sometimes four silent men, while behind, bringing along the footsore and laggards, are two more mounted men. That is our first glimpse of the old-time cowpuncher. Day in and day out, week in and week out, month after month, north and ever north, with the hot burning summer sun beating down on the brain. Long days in the saddle and the inevitable two hours' night guard with the cattle; that was his portion and his task, the old-time trail hand as you knew him. As a rule he had but little education and his whole life had been spent in the saddle. There were but few and more than likely none to mourn his departure for the north.

With no one to welcome him and no one to mourn for him, knowing no law but the law of his own conscience, is it any wonder that his sport was sometime lawless and rough when at last his labors were ended? When he drifted into the shanty towns, where he was welcome in the bar rooms and to the gambling games, or to a dance with the frail derelicts of a half-formed civilization. Put yourself in his place. What would you have done? What would your boy have done? Man is only human. The old-time trail hand followed all the night that was ever in his life.

The cowpuncher that you know best was a far different man. Better paid, better fed and better clothed. That gay, reckless nard of the west, often college-bred and tenderly raised but always a daredevil. That was the range rider.

As the frontier woman knew him—she is alone with her children in her one-room cabin on the creek bank. Her husband is away for supplies, or up in the mountains, getting out timber. No matter what she does, her babes must spend the night alone. She looks down the valley or up the hill side, and sees coming a solitary horseman. The sun is low in the west or perhaps it is already twilight. She knows he will want to spend the night, no matter who he is. The stranger rides up, lifts his hat and asks for supper, and his horse is tired. May he stay all night? It is miles to the nearest neighbor, and no matter what her thoughts are, her answer is yes, and soon he is watching her prepare his supper, and before long they are visiting and she is telling of her home in the states and how they hope to build up a place here in the west. He tells her the brand of the outfit he is working for, and how he is hunting horses (the fact is the boss has sent him there to see if the rangers are eating beef). And before he goes, they are acquainted and he is playing with the baby. At bed time he tells her that he will sleep in his saddle blanket out of doors, but she hustles around and with an old wagon sheet, a quilt and the children's bed and one from her own, she takes her husband's pillow from its accustomed place and gives it to the stranger. It is now storming and there is nothing to do but the stranger must sleep in the cabin. No matter what his past might have been, the pioneer woman knows that the silent form in the corner is a gentleman.

Next morning after breakfast, he wanted to pay his bill, but there were no charges, and after many thanks

he rides away. No matter whether he got beef or not, the boss never knew. And for weeks he told the other cow punchers about the wonderful woman's cooking that he ate, and how he slept with his ear on a real goose hair pillow, and ever after, the cowpuncher carried the image of a good woman in his memory. As the frontier girl says, "Now to Mrs. Harry Fulmer, Mrs. L. H. Brooks, Mrs. J. B. Kendrick, Mrs. Fred Hesse, and many more of the first sweet belles of cattleland. You remember the old-time cowpuncher. How down in George Harris' 'road' ranch on Crazy Woman or at the S-Wrench ranch or Skinner's hall, or wherever it was, the first big dance in the fall, after the last beef drive had been made. How, after the furniture had been pushed into the corner and the white-legged Jim Simpson twanged and tuned at his fiddle (and God bless old Nigger Jim; no nobler cowpuncher ever rode a horse, even if his hide was black). The beaux filed in. There was Al Allison, Tom Adams, Sailor White, One-eyed Tex, Jack Stroud and dozens of others like them. How you sit on the bench, farthest from the door, all you girls huddled together, resplendent in your very best clothes, and you, in your plaid dress, and you watched the fellows come in. Some you knew, but many you had never seen before, for the old-time cowpuncher was a rover. Finally you beckoned to a fellow you knew and you asked him who that fellow on the wood box was. "The fellow with the red handkerchief around his neck." "That's Cameron Brown, son of Flying E, and he was mixed up in that shooting at Stoneville last winter, when Black Sam stole old Killian's eyes." You said, "He's not a sure-looking fellow, is he?" "No, you see the fellow behind the stove with the red handkerchief? (It was the chap with the pretty eyes). "He wants me to make you used to him," and you said, "Fetch him along."

Just what words were used you never knew, nor cared; neither did he, but he stammered out something, and you knew that it was an invitation to dance, and as you stepped out to dance, you saw the fellow with the "Love Among the Roses," you dutifully arose and he slid the right sleeve of his old blue shirt around the waistband of your new 8-cent plaid dress and you moved to music. But you couldn't get step with your partner, and he apologized, but you said, "Aw that is all right; I am awkward as a cow myself." While at the same time you knew that you were famed all over cattle land as a dancer. But the dance ended somehow, and as the winter wore away the fellow with the pretty eyes asked you to take a horseback ride with him. No matter what his past might have been, no matter if he had been a gambler, a drinker, and he surely did, while he was with you he was always a gentleman. The years slipped away and finally you met the prince of all cowpunchers and when he talked of love you hung your head, but, bless you, you gave your heart to an old-time cowpuncher.

Now there is Sam Garbutt, Bill Marvin and George Griffin, as noble a trio of pot wrestlers as ever guided the destinies of a chuck wagon through the bad lands in any clime, they are Dan Woods, Jim Fields, L. H. Brooks, Jim Enoch, George Lord, John Winterling, J. B. Kendrick and dozens more like them. Where can you find better and grader, wealthier men, better fathers or better husbands than the old-time cowpunchers? Now ladies and gents, one and all, lift high your glass, drink in the sparkling pure mountain water, do me the honor of drinking a toast to the "Old-Time Cowpuncher."

### GRUMBLER ALWAYS WITH US

Discontented Man Accomplishes Some Good, With Much Harm, Through His Eternal Walls.

We are all natural-born grumblers. From childhood to the grave we look for the few things that are wrong and forget the many that are right. When we are strong and healthy we offer no prayer of thanksgiving. But let us have an ache or a pain, a cut finger or a sore thumb and bear the walls of distress.

We expect to be healthy, happy and well. We feel that that is an inheritance to which we are entitled. So we think nothing of it. But how we magnify our little troubles!

We forget that if we inherit health so we may also have an inheritance of suffering. If we have days of sunshine we must also have days of storm. If we expect to enjoy happiness we must also anticipate hours of pain. If we have joys we must also have sorrows.

We never voice contentment. We always proclaim our discontent. Hear the cries of unrest by those who magnify their grievances against the present order of things. This has much to do with the clamor in favor of upsetting our established form of government and trying experiments, costly, unnecessary and in many instances foolish.

The grumblers are responsible for the unreason, discontent and unbelief that so widely prevail. It has been so always from ancient biblical times to this so-called "new century of progress."—Leslie's.

**Hue and Cry.**  
See the young woman. Is the young woman being suddenly and unexpectedly kissed? Ah, yes. And does the young woman raise a hue and cry? The young woman raises a slight hue, but no cry.

**Salaries of Naval Officers.**  
The pay of commissioned officers in the navy varies with rank and length of service, and there are numerous other factors which must be taken into account. The amount received in individual cases may be worked out by a study of the regulations contained in the Navy Register, which is obtainable in any well-equipped public library. The commander of a vessel of the naval auxiliary service would not be correctly called a "captain," but "master." The rates of pay of this class of officers are not set forth in the Navy Register, since they are not regularly commissioned officers of the navy.

# Townsend & Wyatt Dry Goods Co.

## Great Mid-Season Sales

### Commencing This Morning

Odds and Ends of Women's Suits, Women's and Children's Coats, Wool Dresses, Silk Dresses, Wool Dress Goods, etc., at important reductions.

A glance through the various departments "after the battle," as it were, discloses many broken lines and odd lots of desirable winter merchandise that we do not care to invoice.

In order to move them quickly we have marked them at prices which cannot fail to interest all who are economically inclined.

It affords a splendid opportunity for those who have waited until after the holiday rush to purchase a Suit, Coat or Dress to buy it now at a decided saving, and for those who received cash Christmas presents to spend their money to the best advantage.

Come early and see these attractive lots before they are picked over. Some real bargains await you.

### Dress Goods, 75c

Regular 85c to \$1.00 Values.

Fine plain weave, self-striped material, solid colors, chiffon finish, suitable for one-piece dresses. Colors, black, tan, gray, hello, wistaria, peacock, rose, champagne; strictly all-wool; 42 inches wide. Mid-Season sale price, per yard.....75c

### Dress Goods, \$1.48

Here's a chance for you if you want handsome Wool Dress Goods cheap.

Rough effects, novelty mixtures, men's cloth suitings; broken lots, representing the season's newest and best materials; 54 inches wide; regular \$1.85, \$2.00 and \$2.25 values. Special Mid-Season Sale Price, per yard.....\$1.48

Choice Lot of Wool Skirt Lengths. Big accumulation, resulting from the Christmas rush. Don't fail to see them.

### Silk Waist Patterns at \$1.95

Values Up to \$3.00.

Three-yard lengths. Good selection of styles and colors.

Remnants of Wool Dress Goods at a GREAT BARGAIN.

### Women's Suits

UP TO \$21.75 VALUES AT \$13.95.

A special assortment of odds and ends, including models embodying the advance style ideas for spring, 1913. This is a remarkable suit offer—up to actual \$21.75 value at \$13.95. A small charge will be made for alterations on these suits.

UP TO \$25 VALUES AT \$18.50.

Another special assortment including all the popular cloths and shades; serges, mannish cloths, fancy mixtures and wide-wale effects. Your choice, while they last, each.....\$18.50

### Women's Velvet Suits One-Third Off

Entire balance of stock included. Don't miss seeing these handsome velvet suits.

### Velvet Coats One-Third Off

Entire balance of our splendid stock of Women's Velvet Coats; also fancy Eponge and Fur Coats, at 1-3 off regular prices. As the quantities are limited you should come early if interested.

### Children's and Junior Coats

One special lot, in sizes from 2 to 6 years; all the leading materials and colors and a good range of styles; values up to \$6.95. Special Mid-Season Sale price, only.....\$5.95

Another special assortment of Children's Coats, in odds and ends; only one of a size and color; about 25 garments in the lot; values up to \$7.95. Mid-Season Sale Price.....\$4.95

### Children's Sample and Odd Coats, at \$5.95 to \$6.50

Values from \$8.95 to \$9.50.

About 20 coats in this lot, in best styles and materials—a great bargain if you can find the size wanted.

About 175 Children's, Misses' and Junior Coats, the entire balance of our winter stock; only one of a size; at great reductions during the next three days.

Look them over. You may find just the garment required at a big saving.

# Townsend & Wyatt Dry Goods Co.

Members Retail Merchants' Association.

Railroad Fares Related.

## Every Farmer, Villager and Suburbanite Should Use Acetylene Gas Light

### For Home and Business Purposes

Do not set Acetylene Generators in the cellar as there is danger of combustion when so placed.

The Jenne Pit Acetylene Generator is placed outside of the building in a concrete pit, having a cast iron cover and is no more dangerous than an ordinary cistern.

Easy to Fill—Easy to Clean—No Possible Danger

Send us a postal card today and our representative will call at your property and give you a free estimate on Gas Lighting, Water Systems, Hot Water and Steam Heating Systems, Gas and Plumbing Fixtures, Fittings and Cost of Same

We sell high-grade, guaranteed plumbing fixtures and materials at catalogue prices of mail order houses. Keep your money in your neighborhood and do better buying.

WRITE—  
**The Sanitary Plumbing Co.**  
920 Francis St., St. Joseph, Mo.  
J. F. KRAUSE, Mgr.

## Money Awaiting Investment

need not remain idle

We pay interest on deposits and will be pleased to correspond with any person interested.

**ST. JOSEPH STOCK YARDS BANK**  
SOUTH ST. JOSEPH, MO.

## Imported Stallions—Percheron, Shire, Belgian

Each year we show our new importation the same month they land. Each year they win more than all other exhibitors combined. At the American Royal this year we won 2nd on 1-year-old Percheron; 1st, 2nd and 4th on 2-year-olds; 1st and 3rd on 3-year-olds, and 1st and Champ. on group of five stallions. All are for sale. Our guarantee and insurance are the best. Our horses are the best.

**PERCHERON IMPORTING CO.**  
CHAS. R. KIRK SOUTH ST. JOSEPH, MO.

## Mention The Journal When Writing Advertisers

### Greatest Milton Scholar a Woman.

One of the distinguished women of Methodism is Prof. Laura Lockwood of the chair of English, Wellesley college. She is a native of Indiana and a former student of Moores Hill college, graduated at the University of Kansas and secured her doctor of philosophy at Yale. She is the author of several literary works, among them a lexicon of Milton's works that is widely used in both this country and Europe. She is probably the best Milton scholar living and though Milton is elective her classes number 150. She goes abroad for advanced study every year.—Zion's Herald.

Both Were Learning.  
"I never had any idea that one had to learn so much after marriage. My Emily is learning to cook and I am learning to eat."—Lustige Blaetter.

## PROTECT YOUR CATTLE FROM BLACKLEG

Take No Chances. Blacklegoids are Simplest, Safest and Surest Preventive.

No Dose to Measure. No Liquid to Spill. No String to Rot.

FOR SALE BY ALL DRUGGISTS. WRITE FOR FREE CIRCULARS.

**PARKE, DAVIS & COMPANY**  
DEPARTMENT OF ANIMAL INDUSTRY, DETROIT, MICH. U.S.A.

Cheap Corn and High Hogs now offer an unusual chance for Big Profits in the hog business. Full rations of corn with one-half pound per day of Swift's Digester Tankage...

Mistletoe - SOLD BY - The Hammond Packing Co. St. Joseph, Mo. WHAT EVERY WOMAN KNOWS

SAM KAHN THE STETSON HAT STORE 813 FELIX STREET ST. JOSEPH, MISSOURI

EXCHANGE DIRECTORY. Following is a list of the commission firms and stock cattle dealers engaged in business at the St. Joseph stock yards...

NEVER WITH RED HAIR HISTORY RECORDS NO GREAT GENIUS THUS ADORNED. Men of Eminence Have Been, but Not Those of Genuine and Deathless Fame—As to Beards and Ringlets.

HONORABLE CAREER REWARDED. Professor Luigi Pagliani, who represented the Italian government at the Congress of Hygiene and Demography, held in Washington recently, has returned home, after studying sanitary conditions in several large eastern cities...

MOLTKE ACCEPTED THE FEE Occasion When Great, Though Taciturn German Soldier, Must Have Felt Like Laughing. Sidney Whitman's book, "German Memories," is full of interesting stories about Prussian statesmen, soldiers, artists and writers. Here are two:

IN NO HURRY TO WED SPAIN CERTAINLY THE LAND OF RECORD COURTSHIPS. It is Nothing for a Couple in That Country to Remain Engaged for Ten Years Before Their Marriage.

Victimized French Government. The European spy mania is likely to reach the reductio ad absurdum if there are many imitators of the ingenuity of a certain Herr Glitch, who has succeeded in victimizing the French government to the tune of several thousand dollars.

Changes in Faces of Cards. Faces of playing cards as printed today date from the middle of the seventeenth century, at which time the portraits were becoming conventionalized.

Overcoming Insomnia. One hears frequent complaints of insomnia from persons who tell in the next breath that they have slept from four to five hours but who think that in order to maintain perfect health eight or nine hours of sleep are necessary.

Vegetarian Tips. The man who had forewarned meat would up his first vegetarian dinner with the accustomed tip. The next day the service was indifferent, the third day it was abominable.

Many Uses for Bamboo. Bamboo, one of the most provident gifts of nature to a people, is put to so many uses by the natives of the tropics, especially in the Orient, that it is difficult to see how they could live without it.

Spain might be termed the land of deliberation, for nothing—especially in the case of courtship and marriage—is done in haste.

This comes partly from pride and partly from a wish not to be depreciated in the matrimonial market, as lovers in Spain often prove fickle.

It is related that a lover getting married after an engagement of eight years soon afterward fell into low spirits from not knowing what to do with his time.

In olden days, however, according to Hernandez Cortez, Spanish girls were kept almost as secluded and guarded as carefully as the ladies in the harem of a Turk.

Some of the Arab villages the arrangements for sleeping are even more unconventional. Huge cup-like structures made of mud, are built out in the open, away from the houses.

Woman Stage Driver. Miss May Robertson, claimed to be the only woman stage driver in the country, makes the trip regularly between Rifle and Mosker, Colo., a distance of about 30 miles.

Sad Oversight. "Your highness," cried the grand vizier, "the enemy is at our gates."

PUBLICITY PAYS Try an Advertisement in THE JOURNAL

BLATZ THE FINEST BEER EVER BREWED. Go to the phone now and order a case of Blatz—the beer that should be in every household where a superior malt beverage is desired. Generations ago Blatz was brewed by an old fashioned brewer in a primitive fashion.

Platt Commercial College 9th and Frederick Ave., St. Joseph, Mo. Is one of the largest and best equipped commercial schools in the west. Our Winter Term Begins January 6

MORE FOR YOUR MONEY The "Dutton Way" Makes It Possible. Absolutely Painless Extraction of Teeth and Nerves. DUTTON BROS., DENTISTS

URINARY DISCHARGES RELIEVED IN 24 HOURS. SANTAL MIDY. Each Capsule bears the name MIDY.

CLASSIFIED BUSINESS DIRECTORY Reliable Professional Men and Business Institutions Who Want the Trade of Readers of The Stock Yards Daily Journal.

H. FURBECK & CO., Successors to Furbeck & Hurd MANUFACTURERS OF ASBESTOS AND MAGNESIA PRODUCTS. STEAM PIPE AND BOILER COVERINGS.

ST. JOSEPH HAY MARKET.

Local Quotations Corrected to Date by Local Dealers.

The following quotations are furnished daily by the St. Joseph Hay Receivers and Shippers' association for the benefit of Stock Yards Daily Journal readers.

The following quotations are furnished daily by the Kansas City Hay Receivers and Shippers' association for the benefit of Stock Yards Daily Journal readers and advertisers.

THE BEST WAY To Dispose of Your ALFALFA HAY

Clark Wyrick & Co. Live Stock Exchange Bldg. Kansas City, Mo.

Hay Wanted!

North Brothers 46-47 Live Stock Bk., Kansas City, Mo.

LOCAL WHISKY DISTILLED FOR MEDICAL USE

J. J. Sheridan, Proprietor, St. Joseph, Mo. Importers and Dealers in WINES and LIQUORS

Whiskey, Jugs or bottles, \$4.00 per jug of 1 1/2 gallons...

WANTED TO BUY

Horses, Mares and Mules over 4 1/2 years old...

JOHN HANN 102 1/2 South 9th St., Northwest Corner Union Park, St. Joseph, Mo.

ELS A. ANDERSON, FARRIGUT, Iowa seedler of Percherons, Sires and German Coach Stallions and Jacks.

Use for sale one Percheron Stallion, 6 years old, weighing 1,100 lbs...

Canterion, graduate of the Graham School of Breeding School, of Kansas City, Mo.

CANCER

TUMORS, ECZEMA, FACIAL HENRIETTES and SKIN DISEASES can be CURED without surgical operation or burning plaster.

MISTAKE BY NELLY

Thought She Saw Her Lover Kiss Another Girl and Was Much Peeved.

By AUGUSTUS GOODRICH SHERWIN.

The ice on the river was burnished by the bright sunlight till it shone like a sheet of gold.

"Why, Nelly," he cried, in a glad, relieved tone, "I feared I should not find you."

"Oh, dear! what a foolish girl I have been," said Nelly.

"Beautiful, very beautiful," he said, and Nelly was more astounded than ever.

"How dare you!" flashed forth the little lady, but with a delighted laugh, the expert skater was off.

"Oh, dear! I am the most friendless and forlorn being in the world!" burst forth Nelly.

"Sure I won't," promised the client.

"There is no Lisle to find me," mourned the dejected maid.

DUTCH BELTED CATTLE.

Herd of "Royal Cattle" of Holland Being Tested in Oklahoma.

Ponca, Okla., Dec. 28.—One of the few herds of Dutch, belted cattle in the southwest is being tested for breeding purposes.

The animals of this breed are all jet-black, with a broad band or belt of pure white encircling the body.

"Why," he observed, "there is, of course, only one Nelly in the world to me, but there are two Nellys mixed up in this skating experience."

"What do you mean, Lisle?" asked Nelly bewilderedly.

"You sister told me of your mistake about myself," pursued Lisle.

"He had a Severe Case of Rheumatism Which Had Disabled Him For Years."

With her arms loaded with beautiful cut flowers and her countenance aglow with smiles, Mrs. Clarence Agnu came to the United Doctors' institute.

"What is your name?" asked Mr. Lipschutz of his client, when the latter came to him with the case.

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WOMAN KILLS FOX.

With 25-cent-bait Mrs. Leslie Southcott, wife of a farmer near Galena, Ill., killed a big gray fox that had been destroying chickens.

FLOWERS FOR THE UNITED DOCTORS

Grateful Patient Brings a Beautiful Offering as Token of Esteem.

He Had a Severe Case of Rheumatism Which Had Disabled Him For Years.

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Classified Real Estate Advertising

21 acres, 2 miles west Savannah, Mo., finely improved, rich soil and an abundance of fruit.

43 acres near Helena, fair improvements, all good soil and lays well.

99 acres within 5 miles of St. Joseph, poor improvements, the richest of soil, on main road, some timber, 49 acres in wheat, balance in corn.

160 acres 1 1/2 miles southeast Barnard, Mo., 120 acres fine farming land, 40 acres rolling lightly timbered pasture with fine set of blue grass, fair improvements.

J. H. POYNTER Real Estate and Exchanges Northeast Corner 8th and Edmond St. Joseph, Mo.

STOCKHOLDERS' MEETING. Notice is hereby given that the annual meeting of the stockholders of the St. Joseph Stock Bank will be held and convened at the office of said bank, located in the Live Stock Exchange Building...

STOCKHOLDERS' MEETING. Notice is hereby given that the annual meeting of the stockholders of the St. Joseph Cattle Loan Company will be held and convened at their office, located in the Live Stock Exchange Building...

STOCKHOLDERS' MEETING. Notice is hereby given that the annual meeting of the stockholders of The St. Joseph Journal Publishing Company will be held and convened at the office of the St. Joseph Stock Yards Company...

STOCKHOLDERS' MEETING. Notice is hereby given that the regular annual meeting of the stockholders of the Missouri Live Stock Commission Co. will be held at its office, in Rooms 202 and 203, Exchange Building, in South St. Joseph, Missouri, on the 8th day of January, 1913...



DRINK the health of the New Year in 'COUNTRY CLUB' Beer. You will find no more satisfying beverage. 'COUNTRY CLUB' is the beer of quality; it appeals to the cultivated palate on account of its rich, delicate flavor...

GOETZ BREWING CO.

Ladies and Children

as well as old folks and those accustomed to it are often-times dismayed by the confusion and uproar of trains and travel. It is wrong to consign these people to the care of any save the most conscientious and careful attendants.

Our red folder, entitled "Across the Continent in a Tourist Sleeping Car," will tell you all about it.

JOHN J. GOODRICH, City Passenger Agent, Sixth and Edmond Sts., St. Joseph, Mo.

For the Whole Year

Western Dairy Ice Cream

Phone your order Main 7186, Bell

WESTERN DAIRY CO. ST. JOSEPH, MO.

...A FEW SPECIALTIES... Supreme Hams, Supreme Bacon, Supreme Lard, Supreme Sausage, Supreme Dried Beef and Supreme Canned Meats

MORRIS & COMPANY

Notice is hereby given that the regular annual meeting of the stockholders of the Missouri Live Stock Commission Co. will be held at its office, in Rooms 202 and 203, Exchange Building, in South St. Joseph, Missouri, on the 8th day of January, 1913...

Publicity Pays. Try The Stock Yards Journal

DEALING WITH US PAYS

# JAMES C. SMITH HIDE COMPANY

THE "ST. JO" HOUSE

Topeka, Kan.  
Wichita, Kan.

St. Joseph, Missouri

Joplin, Missouri  
Grand Island, Neb.

**A**LL railroad lines into St. Joseph have extra good facilities for the prompt unloading of shipments and you benefit by the up-to-the-minute methods we use in getting extra good service on the delivery of every shipment consigned to us.

Your shipments will have the immediate attention, on arrival at railroad freight depot, of a man employed by us to look after shipments consigned to us. This man is thoroughly experienced in this line of work and understands fully every detail of getting the shipment to our warehouse immediately after the railroad company unloads it from freight cars. This is merely one of the many details looked after by us and neglected by practically everyone else in the trade. It means much to you, however, as it oftentimes enables us to get your money back to you several days sooner than if we waited for the railroad to deliver along usual line.

You get your money quick—every shipment is handled and remitted for within one hour after being delivered to us by railroad or express company.

# HIDES FURS PELTS TALLOW WOOL

No commissions or other extras deducted from value when you ship to us—our prices are net.

Below Prices Are Guaranteed for the Week Ending Jan. 4

SALT CURED HIDES		No. 1	No. 2
Natives		14c	13c
Side brands, over 40 flat		12 1/2c	12c
Side brands, under 40 flat		12c	11c
Bulls and stags		11c	10c
Bulls, side branded flat		10 1/2c	10c
Green salt cured glue flat		8c	
Green salt cured deacons, each		50c@55c	
Slunks, each		25c@15c	
Green uncured hides 2c less than same grade cured. Green frozen hides bought as No. 2's.			
Green half cured 1c less than cured.			
Horse hides, green, No. 1		\$2.75@2.85.00	
Horse hides, No. 2		\$2.75@2.82.00	

Green pony hides and glue	.....	\$1.50@75c
Sheep pelts, green	.....	\$1.00@25c
Dry, according to wool, per pound	.....	10c @ 14c

DRY HIDES		
Dry flint butcher, heavy	.....	23 1/2c
Dry flint fallen, heavy	.....	22c
Dry flint, under 16 pounds	.....	24c
Dry salt, heavy	.....	18 1/2c
Dry culls	.....	14c

TALLOW		
Tallow, No. 1	.....	6@5 1/2c
Tallow, No. 2	.....	4@4 1/2c
Beeswax	.....	15@25c

## FURS THESE PRICES ARE FOR PRIME SKINS EARLY CAUGHT & UNPRIME SKINS BOUGHT AT VALUE

MINK—DARK—Central (FALE MINK are selected one grade lower than each respective grade of dark mink.)		
No. 1, large	.....	\$4.50@5.00
No. 1, medium	.....	\$3.90@4.25
No. 1, small	.....	\$3.50@3.75
No. 2	.....	\$3.00@3.25
No. 3	.....	\$1.50@1.75
No. 4	.....	\$1.25@1.50
RACCOON—Central		
No. 1, large	.....	\$3.00@3.50
No. 1, medium	.....	\$2.00@2.50
No. 1, small	.....	\$1.50@1.75
No. 2	.....	\$1.25@1.50
No. 3	.....	\$1.00@1.25
No. 4	.....	\$1.00@1.25
SKUNK—Central		
Black prime	.....	\$4.00@2.75
Black prime	.....	\$2.75@1.75
Narrow prime	.....	\$2.75@1.50
Broad prime	.....	\$1.00@1.50
No. 3	.....	\$1.00@1.25
No. 4	.....	\$1.00@1.25
OPUSSUM—Central		
No. 1, large	.....	75c@45c
No. 1, medium	.....	50c@35c
No. 1, small	.....	30c@20c
No. 2	.....	20c@15c
No. 3	.....	15c@10c
Trash	.....	worthless

MUSKRAT—Central—Fall		
No. 1, large	.....	\$2.00@3.00
No. 1, medium	.....	\$1.50@2.50
No. 1, small	.....	\$1.00@2.00
No. 2	.....	\$1.00@1.50
No. 3	.....	\$1.00@1.50
No. 4	.....	50c@1.00
Winter		
No. 1, large	.....	70c@1.50
No. 1, medium	.....	50c@1.00
No. 1, small	.....	30c@1.00
No. 2	.....	15c@1.00
No. 3	.....	15c@1.00
No. 4	.....	50c@1.00
FOX—Central		
No. 1, large, Red	.....	\$1.00@1.50
No. 1, medium, Red	.....	\$1.00@1.50
No. 1, small, Red	.....	\$1.00@1.50
No. 2, Red	.....	\$1.00@1.50
No. 3, Red	.....	\$1.00@1.50
No. 4, Red	.....	\$1.00@1.50
No. 1, large, Gray	.....	\$1.00@1.50
No. 1, medium, Gray	.....	\$1.00@1.50
No. 1, small, Gray	.....	\$1.00@1.50
No. 2, Gray	.....	\$1.00@1.50
No. 3, Gray	.....	\$1.00@1.50
No. 4, Gray	.....	\$1.00@1.50

WOLF—Continued.		
No. 4, Prairie	.....	50c@1.00
No. 1, Prairie, large	.....	\$1.00@1.50
No. 1, Timber, medium	.....	\$1.00@1.50
No. 1, Timber, small	.....	\$1.00@1.50
No. 2, Timber	.....	\$1.00@1.50
No. 3, Timber	.....	\$1.00@1.50
No. 4, Timber	.....	\$1.00@1.50
CAT—Wild and House		
No. 1, Wild, large	.....	\$1.00@1.50
No. 1, Wild, medium	.....	\$1.00@1.50
No. 1, Wild, small	.....	\$1.00@1.50
No. 2, Wild	.....	\$1.00@1.50
No. 3, Wild	.....	\$1.00@1.50
No. 4, Wild	.....	\$1.00@1.50
No. 1, House, large black	.....	\$1.00@1.50
No. 1, House, medium, colors	.....	\$1.00@1.50
CIVET—Central		
No. 1, large	.....	45c@1.00
No. 1, medium	.....	40c@1.00
No. 1, small	.....	35c@1.00
No. 2	.....	30c@1.00
No. 3	.....	25c@1.00
No. 4	.....	20c@1.00
BADGER		
No. 1, large	.....	\$1.00@1.50
No. 1, medium	.....	\$1.00@1.50
No. 1, small	.....	\$1.00@1.50
No. 2	.....	\$1.00@1.50
Others worthless	.....	

CUT OUT ALONG THIS LINE—PASTE ON THE INSIDE WALL OF YOUR BARN—REFER TO IT WHEN SKINNING A BEEF

# Good Pattern No. 1 Hides Are the Ones That Always BRING THE TOP PRICES

### Follow These Directions in Skinning and You Will Increase the Value of Your Hides

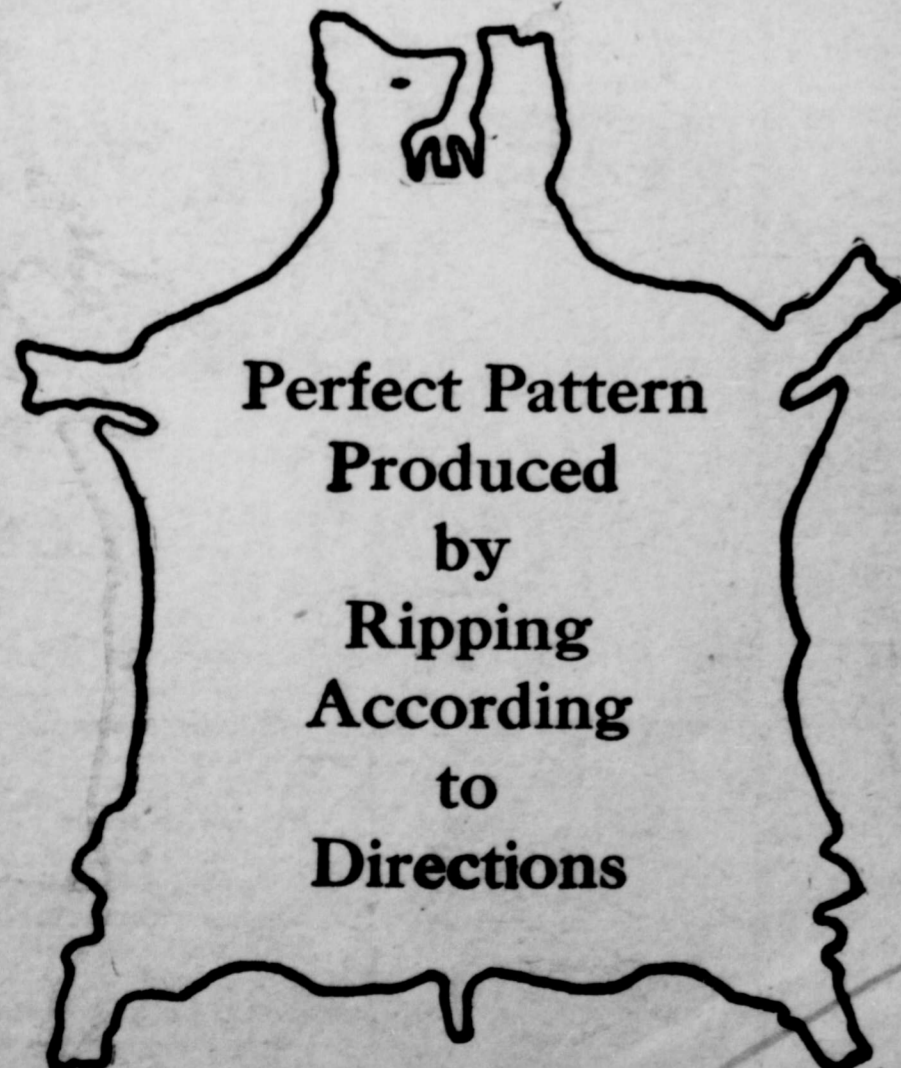
#### Full Directions for Properly Taking Off Hides

**RIPPING**—First, slit from jaw to brisket and from brisket to tail. Don't cut the throat cross-wise; skin the hide away from that part of the neck, near the jugular vein, before sticking the animal. Second, next skin the head; rip as follows: Insert knife at base of right ear, cut straight across the head to the left ear, slit from left ear to left eye and from that point to nose. Third, this next move is the most important part of the ripping; therefore, be extremely careful. Cut around the hoof on the forward legs, insert the knife in front of forward leg at point where hoof splits and slit up the leg, cutting over center of knee, to a point about one inch above knee; slit from this point, gradually turning the knife toward the inside of leg, to a point about three inches below the top of brisket bone and toward the head. Fourth, insert knife at point half way between dew-claws and rip from that point to midway between bag and tail. Observe particularly in slitting from gambrel to butt that the hair on the butt grows toward the belly, while that on the belly grows toward the butt. Let the knife follow the line made by the meeting of the hair.

#### Full Directions for Salting Hides in Bundle

**SALTING**—Spread hide out on a clean, smooth surface, flesh side up, straighten head, legs and edges out well. Salt heavy, using about half as much weight in salt as the weight of the hide. See that salt is thoroughly distributed over every part of the hide.

**FOLDING INTO A BUNDLE**—After the salting is completed, the hides should be rolled into a bundle. To make a neat, solid bundle, and at the same time keep the salt evenly distributed over the hide, use this method: Bring half the hide over the other half, so that the one fore leg lies directly on top of the other, the one hind leg lies on top of the other hind leg, and half the head is on top of the other half. Fold the legs and edges over on top of the hide. Start at the head, and roll into a bundle, same as you would roll up a length of carpet, getting it into as solid a roll as possible. Tie the bundle securely and tightly with either wire, rope or binding twine. (In case binding twine is used, wrap it several times around.) This method keeps the salt evenly distributed over the hide, where if the hide is folded in the customary way into a square bundle, the salt oftentimes falls away from parts of the hide, and these spots become tainted.

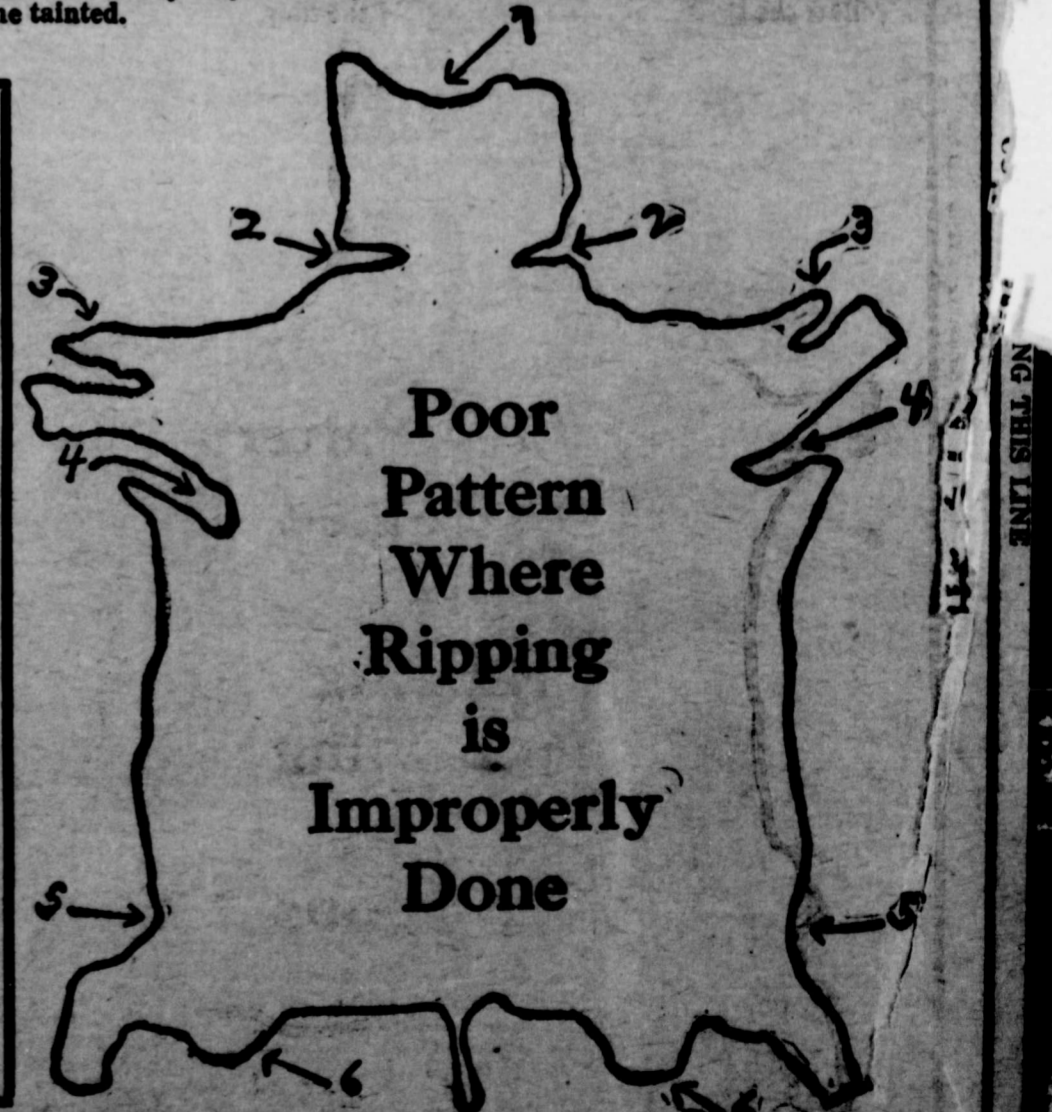


### Hide Classification

A No. 1 hide is one that is perfect. A No. 2 hide is one that is cut, dragged, mangy, grubby, hair slipped or butt branded. A side branded hide is a distinct grade of itself and prices quoted separately. A glue hide is one that is very badly cut, very badly hair slipped, badly dragged, very badly grubby, also calf and light hides having five or more cuts or grubs. A deacon is a calf skin weighing less than eight pounds after it is salt cured. A bull hide is one from a stag, bull or an old work ox. A No. 1 horse hide is one that is perfect, having both mane and tail. A No. 2 horse hide is one with a cut in the body, or one that has been slightly dragged or hair slipped. A No. 3 horse hide is one that is badly cut, badly dragged or badly hair slipped, also a very small one. A pony hide is one from a pony or very small horse.

#### Explanation of Defects on Poor Pattern Hide

1. Head not split between ears and down face through left eye.
2. Jugular vein severed by a cross-wise cut instead of partly, skinning neck before sticking animal.
3. This hanger on the edge belongs back of the fore legs, defect being caused by improper ripping of fore legs.
4. Cut is too far, due to turning the knife toward the butt after leaving knee; whereas, knife should be turned toward head and slit end about two inches below brisket bone toward the head.
5. Due to improper ripping of hind legs.
6. Follow the line made by the meeting of the hair.



# James C. Smith Hide Co., St. Joseph, Missouri

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